

C.S.

INDUSTRIES.
FOXES.
LIVE STOCK (FOXES.)

NAT/FAU/2 # 22

193 5.

No. 250/35.

Messrs Tetzlaff, Pisano & Cia.

SUBJECT.

193 5

18th Aug.

Previous Paper.

Messrs Tetzlaff, Pisano & Co.

PROPOSAL TO ESTABLISH A FOX FARMING INDUSTRY
IN THE FALKLAND ISLANDS.

MINUTES.

Letter from Messrs Tetzlaff, Pisano & Co. 12/8/35.

1-3
1. Submitted. It is doubtful whether the Coy will be able to raise £10,000 here.

2. I fear there will be some difficulty regarding 500 or 600 acres of land, but I will look into this. Sparrow Cove (Port William) would be a good site if a Fox farm were established.

hrch
es.
29.8.35

Subsequent Paper.

H.C.

We should I think ask this Company to furnish us with banking and other references before the Govt. can commit itself to encouraging the promotion of a local Company and allocate Govt. land for the purpose.

2. It would be a good idea also I think if you would write a confidential letter to Mr. Hamilton sending him a copy of the enclosure and asking him whether he considers it to be a matter in which the Govt. should take encourage.

[Signature] 35/8/35-

4. Letter to Messrs. Jeter Raff, Pisano & Cia. Lda., of 31/8/35.
5. Letter to John Hamilton, Esq., of 31/8/35.

P.A.
3/9/35

- ⑥ Telegram from Mr. Hamilton, Matagalpa, 22/11/35.

[Signature]
MCH

Letter from J. C. Hamilton Esq. 25/11/35 (7)

1. Submitted. Mr. Hamilton does not appear to favour the establishment by Messrs. Tetylaff & Co. of a Free Farming Industry here.

2. I understand that Mr. Tetylaff arrived by the "Lorax."

MCH
E.S.
26. XI. 35

This is helpful.
Please thank Mr. Hamilton suitably.

J.H. 26/11/35

Letter to John Hamilton, Esq., of 27/11/35. (8)

Govt. Naturalist

To see

MCH
E.S.
27. XI. 35

Hon. Col. Secy:

Thank you, highly interesting & instructive.

Red(7) admits a good deal, not the least being bird destruction - a point I always feared. In the light of this I suggest that declining a permit to New Island was wise, for while there is an admitted plague of rats & rabbits the island is one vast bird rookery; in fact the yet only known breeding place of a Blue Petrel.

A.G.S. 28/11/35
30. XI. 35

- (9) Letter from Banco de Santa Arenas 1/11/35
- (1071) ————— " ————— 15/1/35
- (1273) ————— Anglo-South American Bank 15/1/35
- (14) Form of Prospectus & Application for stock (shares)
- (15) Letter from Mrs W. F. Tetzlaff 1/12/35
- (16) Letter to Mrs. W. F. Tetzlaff of 2/12/35.

y/h. Submitted. The Bankers reference appears to be satisfactory. Mr. Tetzlaff came to see me and stated that he had received promises of 25% of the capital required. I understood him to say that certain W. F. farmers were prepared to invest in the business. He stated with reference to the land required that he had received an offer from Mr. G. J. Felton but that he considered Tetzlaff the best plan in the Colony to establish a Tesc Farm. He has left a representative here, a Captain Smith (a Schmidt) who for some years was master of Mr. J. Hamilton's "Perelope". He has a Power of Attorney from Mr. Tetzlaff to transact any business on his behalf.

2. It might be possible to lease part of the Reserve at Ice Bay but we have no information as to whether the Westons would support the establishment of a Fox Farm on the mainland. Again it remains to be seen what financial support the public is prepared to give to the scheme.

3. Mr. W. Miller, Mr. Hamilton's manager, told me that the two Fox Farms on the coast are run on sound lines and stock have been supplied to other places in Patagonia but he has some doubts as to whether the venture would be a success here. Neither he nor Mr. Hamilton are prepared to invest in the proposed Company.

W.C.H.

5. 11. 35

Letter from Mrs. J. Schmitt, 5/15/35 (17)

Letter to Mr. J. Schmitt, 5/12/35. (8)

Circulars early plan to members
of Ex. Co. for the expression of their opinions
I consider that the views of Mr. J. Hamilton
should also be obtained and a telegram might be
sent to Mr. W. H. Linton informing him that
the Coy have applied for land at Ice Bay & the

to settlement of a silver for farm and asking whether the farmer in the W. F. ~~with the~~ desire to make any representations for or against the project adding that an early reply w. be appreciated.

~~Met~~ 9/21/35

P.S. The reference to Ec. 6. might await the other replies

19 Telegram to Lector, Chartres of 9/12/35.

20 Telegram to J. E. Hamilton, Par San Carlos 9/12/35.

Ascertained Mr. Hamilton was at Douglas Station.

Spoke with him. He stated that provided a silver for farm was run on proper lines he supported the project as he thought it would be a good thing for the colony. He had no representations to make against the project.

MCH.

E.S.

10. XII. 35

B. U. when reply to recd 19 has been received. MCH. 10. XII. 35

B. U. 14/12/35

[Red scribbles and markings]

~~Message~~

Telegram from Havelock Lupton 11/17/35 (21)

Telegram to ——— " ——— 11/17/35 (22)

MCH

11. 22. 35

Telegram from Lupton of 12/12/35. (23)

Yr. Reeds 21-23 submitted.

While W. F. farmers appear in favour of the project, Mr. Lupton who is a Director of Packer Bros and Coy objects to giving up any part of the reserve.

2. The lease of the reserve ends on the 23rd Dec^r 1935. In connection with the recent survey of the reserve Messrs Packer Bros were asked to apply for renewal of the lease.

3. I think the reserve should be leased to Messrs Packer Bros & Co., in view of what Mr. Lupton says in his message. Messrs Tetrayoff might be informed that it is not possible to lease their land at Frisco Bay.

MCH

13. XII. 35

Is it it rather absurd of them to say that they cannot open 200 acres out of at least 120000? They will still have 800 acres of the reserve? Anyhow let us take it at Ex. Co. in an early date, but can of course take no responsibility for prices escaping
12/20/35

C.S.O. No. 250/35

Inside Minute Paper.
24-35

Letters to & from Mr J Schmitt
Clerk Ex. Co. Sheet No. 5
17/12/35 - 13/12/35

To circulate early please.

MCH
Ed.
13. XII.

Hon. Treasurer, 12.16/12/35

Hon. S. M. O.

~~Hon. G. Roberts~~ C.M.G. 20/12/35

Hon. A. R. Hoare 23 Dec 35

Circulated for consideration
at next meeting of Executive Council.

C. J. Stewart
Clerk, Ex. Council.
13/12/35

Hon. Col. Sec.

I am all in favour of encouraging a new industry but wish to submit the following points for consideration:-

2. I was not in favour of furnishing Captain Schmitt with Savings Bank withdrawal forms but on your verbal instruction these forms have now been issued and I merely record my reasons for objecting to the procedure. (a) The possession of Government Forms by Captain Schmitt may give an "air" of Government support. (b) The issue of forms may lead to hasty decisions from which difficulties may arise by subsequent cancellations of authority to withdraw. (c) Savings Bank Regulation 17 stipulates that no moneys shall be paid from the Savings Bank without the production of the Depositor's pass book. Depositors are not likely to give Captain Schmitt their pass books so that it would be just as convenient for the Depositors to send the forms with their pass books.

3. It is possible to send Dressed Furs from the South American coast to the Falkland Islands for re exportation to the United Kingdom and other parts of the British Empire thereby obtaining the preferential rate of duty which is 5% plus 10% Ad Valorem duty as against the foreign rate of 15% plus 10% Ad Valorem duty. If only raw skins are Exported this question will not arise as Fur Skins, raw, dried or salted are admitted free of duty.

4. I suggest that regulations be introduced for the control of Fox Farming and that provision be made in these regulations for

- (a) Submission to Government of returns of Stock, Imports and Exports.
- (b) An Inspector be appointed to examine runs etc., - the Wireless Officer, Fox Bay could perhaps carry out these duties.

- (c) For ease of control all Fox Farming be confined to Fox Bay.
- (d) In the interests of local people who may start fox farming no monopoly should be given to the present applicants for the sole right to import breeding stock.
- (e) To build up a standard grade, all skins the produce of the Falkland Islands be marked as such.

Telegram from Mr. Luskton, Charles ^{p.w.} of 29/2/35. (26)

Hon. G. Gellon,

Circulated. 2 (c)

C.L.D. 2.17.
 Clerk Ex. Co.,
 23/2/35.

Extract from Minutes of Executive Council meeting held on the 24th of December, 1935.

After deliberation the Council agreed in principle to part of the Reserve being alienated for the purpose of a Silver Fox Farm .

C. J. Stevens

Clerk of the Executive Council.

Telegram to Mr. Luskton, Charles of 13/1/36. (27)

p.a. ✓ MCH
 15.1.36

I saw Mr. Fitzlaff this morning. I understand that Messrs Luskton and Pole Evans have not withdrawn their support to the establishment of a Fox Farm but that the manager of E. Lee Bay Station objects

to the Farm being at Ice Bay. Mr. Tetylaff said they had no desire to establish the farm at a place where there was opposition as it would impede working. He added that he had been offered land by Mr. Felton and Mr. John Bonne and the Ho. Coy were also considering the matter.

2. Mr. Tetylaff has asked for an interview with Yh. regarding the financial position. I gather that he has raised £4,000 and expects another £2,000 but apparently about 40% of the capital will require to be lent by Tetylaff Pisano Coy.

MCH
6.2.36

I can see him at work tomorrow
Pl. return this when he has been
notified

MCH 6/2/36

Mr. Tetylaff informed

MCH
6.2.36

HCS

Mr. Telyaff asked me if we would object to his company holding 51% of the shares as sufficient money could not be raised locally. As far from having any objection it appears ^{to me} that the more money this firm of good financial standing sinks the better will be the outlook for the local shareholders.

The other point he mentioned was quarantining. If he can land the animals on the site of the station and fence it to the satisfaction of the S.I. there should be any difficulty in that respect. We can be quite certain that they will not risk losing such valuable animals.

~~Handwritten signature~~ 7/2/36

B. f. on return of S.I.
mch 17.2.36

lf. 28/2/36.
C.S. 17/2/36.

Stock Inspector.

In your observations regarding quarantining of fuses, please.
mch
et
18.2.36

Hon. Col. Sec.

Provided the animals are landed direct on the site and proper fencing erected I do not consider that any further quarantine restrictions will be required.

A. M. Bonner
Stock Inspector.
18/2/36.

H. Submitted. I agree with Y's
view. MCH
C.S.
21. 2. 36

~~28/2/36~~
B. f. after arrival
of cargo boat
MCH 20. 2. 36

~~29/2/36~~
~~24/2/36~~

~~2/3/36~~
~~28/2/36~~

~~5/3/36~~
~~5/3/36~~

9/3/36
4/3/36

H. Captain Schmidt who
returned by the S.S. "Loreja"
came to see me this morning.
He stated that his Company
had made an agreement with
the F.L. Coy. Ltd. to establish
the Free farm at Darwin
and for the supply of meat.
It was not proposed to
commence work with the

Spring.

Captain Schmidt stated that
he brought a man over for
treating sheep curings and that
he wanted three or four local
men. I referred him to the
D.P. Wks.

MCH
C.S.
9.1.36.

~~tttt~~ 18/3/36

P. A.
MCH

Letter from Mr. G. G. Gatzlaff, Jr. 22/11/38

(28-29)

Th.

Submitted.

MCH
C.S.

28. XI. 38

I am entirely in favor of encouraging
this industry by giving permission for the
entry of the foxes and of the immigration
of the cantakers.

Please circulate however to members of Ex Co
for the expression of their views I wish
particularly to have the A.C.'s as far as have

been exposed in the past as to
the danger of pigs escaping and killing
young stock. I do not share their
fears because

- (A) Because the animals will only be
given subject to outbreak
- (a) The animals are far too valuable
for the owners to risk escapes
- (b) Even if they do escape no harm
should result. In this connection
please have extract from enclosed
letter recd. by me today from Mr. (Henderson)
be put up (and the letter returned)
- (c) The only animal indigenous to
the I.S. was a fox which could
not stand up against farming
conditions.

3. The reply must be by E. H. [unclear]
on the 6th inst.

[Signature] 2/11/35

Hon. D.S.A. Weir M.C.

For your views please,

[Signature]

2. 11. 35

Hon. Col. Sec.

I have the honour to advise you that
I am entirely in agreement with H.E. that the Fox

/Farming

Farming Industry should be encouraged in the Falkland Islands.

In my opinion there is no risk of injury to the Sheep Farming Industry in any way.

This file has just reached my office therefore the reply will hardly be in time for "Exeter".

DeWier
Agric. Adviser.
6/12/38.

A.C.S.
Where has this file been? It was
minutes by me on the 2nd Dec^r
with
Ed. G. 11. 38

H.C.S.,

As His Excellency did not return from South Georgia until 1 p.m., on the 2nd of December, it is reasonable to suppose that this paper would be returned from Government House at 4 p.m. on that day. I was absent from the Office on Saturday morning checking Secret Books. The Messenger informs me that the M.P. was not in the 'Out' Dip at 11 o'clock when he cleared it but was there at 1.0 p.m., and that he delivered it on Monday morning 5th Decbr.

2. I cannot remember having seen the paper myself but it is quite possible that I placed it in the 'Out' Dip late on Saturday morning when going through the multitude of papers piled up for my return from South Georgia.

EARLY.

A.S.P.
A.C.S.,
6. 12. 38.

Hon. S. M. O.,

For your views please.

A.S.P.
for C. S.,
6.12.38.

HCS I do not know enough about it to have any opinions.

Geo. S.
S.M.O.
7/11/38

Informed by Post Office H.M.S.
"Ajax" takes Punta Arenas mail.

Yr. Submitted. I fear there
is not time to send the
file to Mr. Young. Write

and inform Mr Tetzlaff
that the suggestions are
forward for setting up
Silver Line farming here
then with his approval?

M.H.
C.S. XII. 58
7.

Which will be subject to the
usual restrictions ^{the inspection of} and
the control of the Agric Department

M.H. 7/11

- 30. Telegram to Mr. W. F. Tetzlaff of 9. 12. 38.
- 31. Letter to W. F. Tetzlaff, Esq., of 9. 12. 38.

Agree: Adviser.

To see.

M.H.
C.S. XII. 58
8.

Non-loc. See.

How
A.A. 13/12/38

P.A.
13/12/38



Partial view of

Breeding pens

TETZLAFF, PISANO y Cia. Ltda.

Criadero de Animales de Piel Fina

"EL ANTÁRTICO"

MAGALLANES

(CHILE)

CASILLA 116.

MAGALLANES,

August 12th 1935.

Craig Haskett, esq.

Colonial Secretary,

PORT STANLEY, Falkland Islands.

Gentleman,

We had pleasure in hearing our Mr. Walter F. Tetzlaff's report on his trip to Falkland Islands, where he had the privilege of meeting His Excellency, the Governor, and your good-self.

We understand that the idea of establishing the Fur Farming Industry, in your Islands, has entertained both the interest of the Government Officials and the private individuals, for a considerable time.

We have no doubt that no better spot, than the Falklands, could be picked for such an experiment, considering climatic and other natural conditions prevailing; the feeding facilities; the natural inclination of natives, which should be perfectly familiar with the requirements of the science of breeding stock and the wonderful peltry of some of the fur-bearing animals produced by your Islands.

The development which this interesting and highly productive activity has had in many countries, since its recent start, and the personal success which we have experienced in the most important initiative attempted in South America, induce us to believe and put us in a position to anticipate that the matter could be undertaken with entire confidence, as long as all provisions are taken to avoid initial handicaps in the picking of the stock and its proper acclimatization in your country.

On the other hand, we feel that our firm, with an important stock of First Class Foxes bred and acclimatized in the Southern Hemisphere and separated from your Islands a short distance, with ample practice in the breeding of fur-bearing animals and an up-to-date organization successfully conducted is, undoubtedly, placed in the most favorable condition to patronize any reliable initiative in the sense of establishing, on good solid basis, the Fur Farming Industry in the Falkland Islands. And we can assure you that we would be delighted to furnish the necessary facilities to materialize this desire.

In order to show our confidence in the success of any attempt which should be put in our hands, we beg to express that we would be willing, if necessary, to participate ourselves with part of the initial capital required.

We beg to submit for your consideration the following:

1 Tetzlaff, Pisano & Cia. Lda. will organize a limited liability by stock company with a capital of £ 12'000:- composed of 120 shares of £ 100: each. Tetzlaff Pisano & Co. will subscribe 20 shares and sell the balance of the stock in the Falkland Islands to people residing there or having land and/or investments there.

2 Tetzlaff, Pisano & Co. Lda. will give an option to the new company to sell their participation at any time within two years at the organization price.

3 Tetzlaff, Pisano & Co. Lda. will construct, at their own expense:

- 50 fox pens each 12' x 40' x 6' high, using 1 1/2" No. 16 mesh wire for side walls and 2" No. 16 G wire for tops.
- Surround the whole with a 9' guard fence
- Build a 5 room house for care-taker
- A small building for preparing food,
- Observation Tower,

Install the necessary machinery

In fact, they will construct a complete Fox farm.

They will stock this farm with:

45 pairs of First class Silver Black Foxes

4 pairs Alaskan Blue Foxes

1 pair N. American Red foxes.

All foxes to be pure bred and to have a pedigree of, at least four generations.

All construction work to be completed and foxes installed by July 1936.

4 For this Tetzlaff Pisano & Cia. Lda., will receive from the new Company the sum of £ 10'000:- (ten thousand pounds stg.)

5 Tetzlaff Pisano & Cia. Lda. will furnish an experienced caretaker for one year and employ all other labor from the Falkland Is.

6 Inasmuch as there is absolutely no promotion stock and preliminary expenses will be large we would ask the F. I. Government to grant Tetzlaff Pisano & Cia. Lda. the following:

Right of sell, at a reasonable price, 500 or 600 acres of suitable land to be handed over to the new company at cost.

A monopoly on the imports of all foxes for ten years.

Permission to kill and take for fox food, only for the use of the new company, sea lions, birds, wild bird eggs and fish.

That the foxes will come into the country free of duty.

We pray you to give this matter your consideration and let us know, at your earliest convenience your observations to it. Assuring you that we will, at all times, cooperate with you we remain, gentlemen, your obedient servants.

250/35.

31st August, 35.

Gentlemen,

I am directed by the Governor to acknowledge the receipt of your letter dated the 12th of August, 1935, on the subject of the proposed establishment of a Fur Farming Industry in the Falkland Islands.

Red 3.

2. I am to request that you will be good enough to furnish me with banking and other references. These are required before the Government can consider encouraging the promotion of a local company and allocate land for the purpose.

I am,

Gentlemen,

Your obedient servant,

McEW

Colonial Secretary.

Messrs. Tetzlaff, Pisano & Cia. Lda.,
Casilla 116,
Magallanes,
CHILE.

CONFIDENTIAL.

250/35.

31st August,

35.

Sir,

I am directed by the Governor to transmit to you the accompanying copy of a letter received from Messrs. Tetzlaff, Pisano & Cia. Ltda., Magallanes, Chile, regarding the proposed establishment of a Fur Farming Industry in this Colony.

2. I am to enquire whether you consider it to be a matter which the Government should encourage.

I am,

Sir,

Your obedient servant,

MCH

Colonial Secretary.

John Hamilton, Esq.,
Punta Loyola,
Rio Gallegas,
ARGENTINA.

DECODE.

(6)

TELEGRAM.

From MR. HAMILTON, MAGALLANES,

To COLONIAL SECRETARY.

Despatched : 16th November, 1935. *Time* : 1550.

Received : 22nd " 19 " *Time* : 1045.

Red 5.

Reply to your letter regard foxes goes by Lovart leaving
tuesday for Fox Bay.

Hamilton.

The Honourable,
The Colonial Secretary,
PORT STANLEY,
Falkland Islands.

(7)

Punta Loyola
Rio Gallegos,
Patagonia.
25th October 1935.

Sir,

I have the honour to acknowledge the receipt of your letter of 31st August, and in reply beg to state, however, reluctantly that in my opinion the large species of foxes imported from North America to the mainland of the East Falklands, might eventually prove injurious to the Sheep Industry on account of the risk involved by their escape to the open country; a matter of frequent occurrence in this locality, where we have for years kept over 100 pampa foxes in captivity, for crossing purposes with other species but so far without any practical result.

The above discouraging remarks need not necessarily be applied to moderate sized Islands with tussac borders where the existence of dry grassy land in the center is available for purposes of cleanliness and exercise; provided there are no large penguin rookeries to be disturbed. The numerous small Islands bordering the East and the West, seem to be especially adapted for Fox Farming; without lowering the value of the land for stock fattening purposes; should freezing sheep become a regular feature of the Colony; as we witness here every season:-

His Excellency the Governor will no doubt observe at once the open discrepancy discernible as between the Pampa fox and the North American species; the former being already established on a number of Islands on the West, to the apparent advantage of the Colony; and in particular to the owners of the land, by the gradual diminution of the enormous numbers of geese swarming on the Islands; accompanied by thousands of large viscous looking rats; now being decimated, or at least held in check by the Pampa Fox. We have known the latter for almost 50 years in the midst of large flocks of sheep without causing loss or injury to the flocks. Ewes give greater protection to their lambs when foxes are seen in the district. A feature of nature well understood by shepherds.

It would appear that the policy of the new company is a mere repetition of what they accomplished about a year ago, by starting a second company with stock from the original undertaking; and now a third venture is proposed by selling their own foxes for £100:- each to a third Falkland company to make up £10,000:- while a monopoly of ten years is asked for their exclusive benefit on all importations of foxes: thus depriving the Falkland people from purchasing these animals in England or any of our Colonies. The idea conveyed to me was that the new fox farms in all circumstances would be conducted on the Islands, and the capital supplied from Magallanes.

If there is any truth in the statement that the Falkland people are anxious to acquire shares in this concern I think they would be well advised to wait till some form of success is assured by actual sales of pelts of which at present I have no knowledge. While trusting the above information will serve some useful purpose.

I have the honour, to be, Your obedient servant.

Robert Hamilton

250/55.

27th November,

35.

Sir,

Red 7

I am directed by the Governor to acknowledge and to thank you for your letter dated the 25th of October, 1935, and for the very full and helpful observations you so kindly furnished on the proposal of Messrs Tetzleff, Pisano & Cia., Ltda., of Magallanes, Chile, to establish a Fur Farming Industry in this Colony.

I am,

Sir,

Your obedient servant,

met

Colonial Secretary.

John Hamilton, Esq.,
Punta Loyola,
Rio Gallegos,
Patagonia.

9

BANCO DE PUNTA ARENAS, MAGALLANES
OFICINA CENTRAL
GERENCIA

Magallanes, November 15th., 1935

To the Colonial Secretary of the
Government of the Falkland Islands,
PORT STANLEY.


Dear Sir,

We are enclosing herewith a copy of our letter of even date, introducing to you Mr. Walter F. Tetzlaff, partner of the firm "Tetzlaff, Pisano & Cia. Ltda." of Magallanes, esteemed clients of this Bank.

At the same time we are sending you a short report on the character and standing of the above-mentioned firm.

Thanking you beforehand for any assistance you may have occasion to give to our client, we remain,

Yours sincerely,
BANCO DE PUNTA ARENAS, MAGALLANES


Pro-Manager

Encl.

101

ESTRICTAMENTE CONFIDENCIAL
Y SIN RESPONSABILIDAD ALGUNA PARA NOSOTROS

NOMBRE: Tetzlaff, Pisano & Cia. Ltda.

PROFESIÓN: Breeders of fur-bearing animals

CAPITAL: \$800,000 pesos chil. (fully paid)

OBSERVACIONES:

Limited liability company, established May 22nd., 1934.

Partners:

Don Antonio Maeztú Landa
Juan Gibbons
Gustavo Lagos Rivera
Edmundo Pisano
Walter F. Tetzlaff

The above-mentioned persons are considered people of good personal character, respectable and in good credit.

The firm has met all its obligations promptly.

Magallanes, Nov. 15th. 1935.

BANCO DE PUNTA ARENAS, MAGALLANES
OFICINA CENTRAL
DIRECCIÓN TELEGRÁFICA: "BANCO"
GERENCIA

Magallanes, November 15th., 1935

To the Colonial Secretary of the
Government of the Falkland Islands,
PORT STANLEY.

Dear Sir,

We have pleasure in introducing to you the bearer of this letter, Mr. Walter F. Tetzlaff, partner of the firm "Tetzlaff, Pisano & Cia.Ltda." of Magallanes, esteemed clients of ours.

Mr. Tetzlaff is visiting the Falkland Islands on a business trip, and we would be greatly obliged to you for any help or assistance you may be able to render him, during his stay there.

Yours sincerely,
BANCO DE PUNTA ARENAS, MAGALLANES


Pro-Manager

REPORT ON FIRM

GIVEN TO: The Colonial Secretary
Government of the Falkland Islands. Port Stanley.

Imp. & Coats

NAME TETLAFF PISANO & CO.-

BUSINESS Owners of a silver fox farm

CAPITAL as per deed of partnership \$ 800.000.-chilian ccy.

REMARKS: This firm bears a good reputation. All the partners are honest and active men. They comply punctually with their engagements.-

JRS.-

Magallanes

~~Porto Axtos~~

15th. November

1925

NOTE - This information is strictly private & confidential & does not entail any responsibility on the part of the Bank.

SECCION
INFORMES

THE ANGLO-SOUTH AMERICAN BANK, LTD.

HEAD OFFICE: LONDON.

BRADFORD - MANCHESTER

REPRESENTED BY BRANCHES AND
AFFILIATED INSTITUTIONS IN:

EUROPE	SOUTH AMERICA
BELGIUM	ARGENTINA
FRANCE	BRAZIL
SPAIN	CHILE
CENTRAL AMERICA	COLOMBIA
GUATEMALA	ECUADOR
MEXICO	PERU
NICARAGUA	URUGUAY
SALVADOR	VENEZUELA
UNITED STATES OF AMERICA.	

MAGALLANES
(CHILE)

15th. November 1935

JRS. -

The Colonial Secretary
Government of the Falkland Islands
PORT STANLEY
FALKLAND ISLANDS

Dear Sir,

We understand that Mr. Tetzlaff, bearer of this letter, will visit the Falkland Islands with the intention of studying the possibilities of starting the fox farming industry. - At his special request we beg to enclose herewith a confidential report of Messrs. Tetzlaff Pisano & Co. of which concern he is a partner. -

We are, dear sir,
Yours faithfully. -

MANAGER. -

ENCLOSURE
1 Confidential
Report. -

SECCION
INFORMES

10

Messrs. TETZLAFF, PISANO & Co., Criadero "EL ANTARTICO".
Magallanes, propose the formation of

The Falkland Islands Fox and Fur Company, Ltd.

on the following bases and conditions:

CAPITAL STOCK:

£ 12,000.- in 120 shares of £ 100 each, payable on allocation.

INITIAL BREEDING STOCK:

To be supplied by Messrs. Tetzlaff, Pisano & Co.,
from Criadero "El Antártico":

45 pairs of Silver Black Foxes,
4 " " Alaskan Blue Foxes, and
1 pair " North American Red Foxes.

BUILDINGS, INSTALLATIONS, Etc.

50 pens each 12 ft. x 40 ft. x 6 ft. built of 3 x 4
timber and 1 1/2 in. no. 16 wire netting, with
proper kennels.

50 dog pens each 6 ft. x 7 1/2 ft. x 6 ft. built on
2 x 3 in. frame covered with 1 1/2 in wire netting.

Guard fence built of 4 x 4 in. posts, 8 ft. high,
with overhang and ground wire of 2 in. no. 16
wire netting; to surround all pens.

Cook-house for foxes.

Administration building, and one four-room care-
taker's cottage.

1 meat-grinder and one bone-grinder; equipped with
3 h.p. gasoline motor.

All necessary water-pans and plates.

The above Stock, Buildings etc., that is to say, a complete Fox Farm ready for operation, will be furnished and installed by Messrs. Tetzlaff, Pisano and Co., for the sum of £ 10,000 (ten thousand pounds stg.), payable as follows: £ 5000 on the landing of the live-stock and materials in the Falkland Islands, and £ 5000 on the completion of the Farm as detailed above.

Messrs. Tetzlaff, Pisano & Co., will also furnish for one year an experienced technical man, to be paid by The Falkland Islands Fox and Fur Company Ltd.

Messrs. Tetzlaff, Pisano & Co., will reserve for themselves £ 2000 of the Capital Stock.

All monies to be deposited in the Government Savings Bank, Port Stanley.

PROVISIONAL APPLICATION FOR SHARES

IN THE PROPOSED FALKLAND ISLANDS FOX & FUR COMPANY Ltd.

In the event of the formation of a Company, as outlined in the printed sheet from which the present has been detached, I/we hereby undertake to subscribe to.....
Shares at £ 100 stg. each.

(Signature)

(Address)

(Date)

The Hon. Craigie Halket

Port Stanley 1st Dec. 1935

The Colonial Secretary

Port Stanley.



Dear Sir,

The undersigned being desirous of floating a local Company, possibly a public Company for the installation of a silver fox farming industry in the Falklands Islands, hereby applies for a suitable portion of land, approximately 200 acres in extent, in Fox Bay, in order to erect installations, pens, hea houses, and paddocks for holding sheep etc for feeding to the foxes.

In a former application we applied for a monopoly on the selling of breeding stock in the Falklands Islands also rights to take Seals, fish, and bird eggs for fox food.

I hope that his Excellency the Governor may grant me a favourable reply at an early date

I have the honor to be Sir

Your obedient servant

Walter F. Tetzlaff.

for Tetzlaff Pisano y Cia. Ltd.

Magallanes Chile.

250/55.

2nd December,

35.

Sir,

Req 15

I am directed to acknowledge the receipt of your letter dated the 1st of December, 1955, applying for a suitable piece of ground approximately 200 acres at Fox Bay East to be used in connection with a Silver Fox Farm.

2. A further communication regarding this application and the other matter referred to in your letter will be addressed to you in due course.

I am,

Sir,

Your obedient servant,

MCH

Colonial Secretary.

Mr. Walter F. Tetzlaff,
STANLEY.

250/35
The Honourable

Port Stanley 5th. Dec. 38

The Colonial Secretary

Port Stanley.

Sir,

I have to inform you, that I have had an interview with the Manager of the Government Savingsbank with a view to opening an account for the Falkland Island Fox and Fur Company Limited, which Company is in process of being formed.

I am shortly going to the camp for subscribers and I requested, that I might have a supply of bank withdrawal forms to enable subscribers to transfer money from their savings bank account to the Fox and Fur Company account.

The Manager advised me to address you on the subject.

As there is no lawyer in this Colony I furthermore beg the Falkland Island Government to help me in the foundation of this Company and in making out the articles and rules for a Company with shares, which I understand is the same for all Companies and which could be copied.

I hope that His Excellency the Governor may grant me a favourable reply.

I have the honour to be,

Sir,

obediant servant,

Josef Schmitt.

for Tetzlaff Bisano and Cia. Ltd.

250/35.

5th December,

35.

Sir,

(F. 29 17)
With reference to your letter dated the 5th instant, I have to inform you that any further action on your part should be deferred until the decision of His Excellency the Governor has been conveyed to you regarding the proposal of Messrs Tetzlaff, Pisano & Co., Ltd., to establish in this Colony a Silver Fox Farm.

I am,

Sir,

Your obedient servant,

MCH

Colonial Secretary.

Mr. J. Schmitt,
STANLEY.

GOVERNMENT TELEGRAPH SERVICE.

FALKLAND ISLANDS AND DEPENDENCIES.

SENT.

Number	Office of Origin	Words	Handed in at	Date
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9/12/35.

To
LUXTON,
CHARTRES.

Tetzlaff Pisano & Co. have applied for land at Fox Bay for the establishment of a Silver Fox Farm stop I am to enquire whether the farmers in the West Falkland desire to make any representations for or against the project stop An early reply would be appreciated.

Colonial Secretary.

Time

GOVERNMENT TELEGRAPH SERVICE.

FALKLAND ISLANDS AND DEPENDENCIES.

SENT.

Number	Office of Origin	Words	Handed in at	Date
				9/12/55.
<i>To</i> J.E. HAMILTON; PORT SAN CARLOS.				

Petzlaff Pisano and Co propose to establish a Silver Fox Farm and have applied for land at Fox Bay for that purpose stop Do you desire to make any representations for or against the project stop An early reply would be appreciated.

Colonial Secretary.

Time

DECODE.

21

TELEGRAM.

From The Hon. W.H.Luxton.

To The Colonial Secretary, Stanley.

Despatched : 11th December, 19 35 *Time* : 0830.

Received : 11th December, 19 35 *Time* : 1215.

Farmers on West Falkland who I have got in touch with on telephone agree to Fox Farm Fox Bay Mr. Evans suggests it should be put up to the Government's satisfaction so foxes do not escape. As a Director of Packe Bros and Company I should like to know whether the Fox Farm is to be put on their station or the Government Reserve as it might be inconvenient for their working of stock. What quantity of land will be required also if reserve is to be sold I think Packe Bros & Company should have first refusal.

LUXTON.

(25)

GOVERNMENT TELEGRAPH SERVICE.

FALKLAND ISLANDS AND DEPENDENCIES.

SENT.

Number	Office of Origin	Words	Handed in at	Date
				11/12/35.
<i>To</i>				
LUXTON				
CHARTRES				

Your telegram 11th December the Company have applied for 200 acres of land in the Government Reserve at Fox Bay land would not be sold but leased. Have you any objection to offer.

Colonial Secretary.

Time

DECODE.

23

TELEGRAM.

From LUXTON, FOX BAY,

To COLONIAL SECRETARY.

Despatched: 12th December, 1935. Time: 2000.

Received: 13th " 19" Time: 1100.

Red 22.

Your telegram 11th December my objections to a Fox Farm at Fox Bay if erected about our present paddocks would leave us short of paddock space and would probably interfere with our working of stock. Fox Bay is more or less a point hence paddock space is limited. We have lately given up paddock space for Quarantine Station. Understand Packe Brothers have always rented reserve and are still willing to do so. If the lease has not been applied for when the present one falls due it is an omission on somebodys part.

LUXTON.

To the Privat Secretary of
His Excellency the Governor
Port Stanley.

Port Stanley 12. Dec. 35

27

Sir,

The undersigned being desirous of having an interview with His Excellency the Governor regarding the foundation of a silver and blue fox farm in the Falkland Islands.

I hope that His Excellency the Governor may grant me a favourable reply.

I have the honour to be,

Sir,

Your obedient servant

Josef Schmitt

For: Tetzlaff Pisano Y Cia. Ltda

Ship Hotel.



H.C.

Will you please tell him that I can see him at home tomorrow 14:00

JTS 13/12/35

250/35.

13th December,

35.

Sir,

With reference to your letter dated the 12th instant, addressed to the Private Secretary to the Governor, I am directed to inform you that His Excellency will see you at noon tomorrow, the 14th instant.

I am,

Sir,

Your obedient servant,

W. H. M.

Colonial Secretary.

• Joseph Schmitt,
STANLEY.

DECODE.

26

TELEGRAM.

From MR. LUXTON, CHARTRES,.....

To COLONIAL SECRETARY.....

Despatched: 20th December, 19 35. Time: 1000.

Received: " " 19 " Time: 1130.

Red 23:

Referring to my telegram of 12th December I would like to know Government decision about reserve at Fox Bay as I must cable our London Office.

Luxton.

GOVERNMENT TELEGRAPH SERVICE.

FALKLAND ISLANDS AND DEPENDENCIES.

SENT.

Number	Office of Origin	Words	Handed in at	Date
				13/1/38.
<i>To</i> LUXTON, CHARTRES.				

Red 26

Your telegram 20th December Government agreed in principle to part of the Reserve being alienated for the purpose of a Silver Fox Farm but Captain Schmitt stated he would first see you and would endeavour to arrange with your Company to get a piece of land so as not to disturb the use of the Reserve.

Colonial Secretary.

Time

PIELES FINAS
Y
REPRODUCTORES



29
DIRECCION
TELEGRAFICA
"CRIANSA"

CRIADEROS EL ANTARTICO, S. A.,
MAGALLANES,
CHILE.

CAPITAL \$ 5.000.000 M/L. Nov. 22nd 1938

Mr. Cragie Hackett,
Colonial Secretary,
Port Stanley,
Falkland Islands.

Dear Sir;

Read 3

In August 1935 I had the pleasure to write you a letter regarding the formation of a stock Company for the raising of Silver foxes and other fur bearing animals in the Falkland Islands. Shortly after this we re-organized our company here and increased our ranch from 50 pairs of breeders to 400 pairs and owing to the press of work here and the bad steamer connections we decided not to go ahead in The Falklands.

I have never forgotten the two visits I paid to the Falklands and still believe that it is the best place in the world for Silver Fox farming both from the standpoint of being profitable for the company engaged in the work and in supplying the Falklands with a new industry. We employ at present 27 men on the farm and have sold pelts this season equal to about 10,000 pounds sterling and there is no reason why the same will not be true in the Falklands in the course of four or five years.

If it meets with the approval of the Falkland Island Government, we are now ready to go ahead with the installation of a fox farm as follows;

1 Organize a limited stock Company of L 12500 composed of

2500 shares of L5 each.

2 Build 50 fox pens 12 feet by 40 feet by 6 feet high in a suitable location. Build a feed house with watch tower and install therein machinery necessary. Build a five room keepers cottage. build a house for working men. Furnish a 40 foot motor boat and in fact install a complete fox farm.

3 Install 50 pairs of Silver foxes of first grade.

4 Furnish an experienced caretaker and give him supervision from here. All other labor to be from the Falkland Islands.

5 When the above has been complied with offer for sale up to 49% of the stock in the company at par value.

Will you please take this matter up with His Excellency The Governor (he has visited our place) and let us know by return mail if this meets with your approval. If there any sugesstions you care to make we will be glad to consider them.

Yours Very Truly,

Criaderos El Antartico,

W. F. Tetzloff
W. F. Tetzloff, Manager.

DECODE.

TELEGRAM.

From Colonial Secretary,

To Mr. W. F. Tetzlaff, Punta Arenas.

Despatched: 9th December, n 19 38. Time: ...

Received: 19 ... Time: ...

Your letter 22nd November proposals approved letter follows.

COLONIAL SECRETARY.

Red 29.

250/35.

9th December,

38.

Sir,

With reference to your letter of 22nd of November, 1938, regarding the formation of a Stock Company for the raising of Silver Foxes and other fur bearing animals in the Falkland Islands, I have the honour to inform you that the proposals put forward in your letter meet with the approval of His Excellency the Governor.

2. I have to add that the introduction of Silver Foxes will be subject to the usual restrictions over the importation of livestock and the control of the Agricultural Department.

I am,

Sir,

Your obedient servant,

W. E. H.

Colonial Secretary.

W. E. Tetzleff, Esq.,
Manager,
Criaderos el Antartico, S.A.,
Punta Arenas,
CHILE.