

FIC/WS/MAC/1#3

FIC LIMITED

AGENCIES

MACLEAN & STAPLEDON, MONTEVIDEO

TUMBLED CORRESPONDENCE

1932 TO \_\_\_\_\_

# MACLEAN & STAPLEDON S. A.

CODES USED  
WESTERN UNION  
A I A B C 5<sup>TH</sup> EDITION  
SCOTTS 10<sup>TH</sup> EDITION  
BENTLEYS

CASILLA DE CORREO 193

TELEGRAPHIC ADDRESS  
MACSTAPLE MONTEVIDEO

TELEPHONE  
1482 CENTRAL

## MONTEVIDEO

(URUGUAY)

May 19th 1932.

Messrs  
THE FALKLAND ISLANDS CO LTD.  
PORT STANLEY.-

Dear Sirs,

We beg to acknowledge receipt of your letters of the 1st, 14th, 26th 29th, 30th April and confirm our letter of the 29th March as per attached press copy and also wirelesses exchanged as per list which we hope you will find in order.

MINISTERIO DE RELACIONES EXTERIORES. We have paid to this office the sum of \$ 56.10 equivalent of £ 7.4.11 as requested and are debiting you in current account.

MRS W LUXTON. We note that this lady is arriving per "HIGHLAND PRINCESS" and we will be very pleased to look after her transshipment to "LAFONIA". FORDSON TRACTOR. This has been purchased and is being forwarded per "LAFONIA". Under separate cover we are sending several catalogues and leaflets regarding same. You will observe that total cost of Tractor is under our quotation, this is due to the fact that we have obtained a reduction in the price of 5%.

SECOND HAND SACKS. We enclose quotation received from Mr O. Bianchetti for the supply of new and used sacks. As we could not inform him of the quality of sacks required, he has quoted for several qualities.

PASSENGERS ARRIVED PER "LAFONIA". All passengers arrived safely and proceeded to England per "HIGHLAND MONARCH" and "ARLANZA".

PITMANS INSTRUCTOR. This has been bought and sent forward per "LAFONIA".

GRANJA ADELIA CHEESE. We have now received the 12 forms of this item and have sent them per "LAFONIA". Captain Roberts has also obtained 6 forms for the ship.

PETTER OIL ENGINE. Messrs Coates have written to the Factory by airmail with regard to the supply of Ebonite brush carrier but no reply has yet been received.

TIMBER. We have gone carefully into this matter with Mr Bonsignore but regret to inform you that prices quoted in your letter of 11.2.32. are very much higher than those quoted here for Brazilian pine, for instance:-

Piece 1"x6"	2/3d	about \$ 0.90
" 1"x4"	1/7	" " 0.62
" 2"x3"	1/8	" " 0.65

These are sold here, despatched at:-

\$ 0.54	urug.
" 0.36	"
" 0.54	"

There is no market here for wood above \$ 90. per 1.000 feet.



F.I.C. No.2.

LADIES GOLD WATCH. This has been properly repaired and is returned care of wireless operator.

"LAFONIA". At the request of Captain Roberts we have supplied this vessel with the following:-

300 Tangerines

3000 Oranges.

15 Cases Beer

TIN PLATES. We have been informed by Mr Marshall that the interested party will not offer as the plates are too thick.

LEDGER LABELS. These have now been received and we hope will meet with your approval.

CERVECERIAS DEL URUGUAY. We enclose herewith letter received from this firm informing us that after 16th inst and in view of the general business depreciation discount on beer will be reduced from 15% to 5%. We have asked them to reconsider this resolution as otherwise purchases will be reduced to a minimum.

WILLIAM A MACLEAN & CO. BUENOS AIRES. We enclose several letters received from this firm offering various products which no doubt will interest you.

CARGO IN TRANSIT. We beg to advise having transferred to "LAFONIA" today the following cargo:- One case Records ex "AMERICAN LEGION", shippers:- R.C.A. Victor Co Inc. 20 cases Mineralwater ex "CAMPANA" shippers:- Cia de la Source Perrier. 3 cases Glassware ex "DESEADO" shippers:- Lowden Connell & Co Ltd.

A LE VAVASSEUR. We have advice that 23 cases of wines and liquers are being sent to you in transit but regret the steamer carrying goods has not yet arrived.

"DESEADO" CARGO. We have received three cases containing rubber boots and oil skins marked L.H. which cases cannot be transferred

to "LAFONIA" Port Stanley to "LAFONIA" owing to goods being consigned to Order and B/L not having yet arrived. We could not forward cases as an agreement has been made at this port that goods cannot be transferred or delivered without the original B/L.

MESSRS OBLIGADO & CO. We have credited you in A.C. today with \$ 29.74 being the equivalent of £ 3.17.9. which these gentlemen inform us is in accordance with your instructions dated 22.12.31

POTATOES. These can be supplied at \$ 3.50 u.g. per 100 kilos placed alongside vessel for shipment end of June.

LIGHTERAGE. This can be calculated as \$ 57. on the Buenos Aires stores and \$ 1.50 for the 3 cases of glassware ex "DESEADO".

SWEDES. We obtained some samples of these but find there is no demand here and although they are not grown in the Country they are charged the ridiculous import duty of 5 cents a kilo, which makes business out of the question. We have accordingly decided to leave them on board as there is no prospect of covering the duty.

"TEMBURY". This vessel only arrived here on the 11th inst so we had no option but to lighter the cargo brought by "LAFONIA". In view of the delay and extra expense of lighterage we approached Messrs Houlder Bros & Co for a reduction of freight but only succeeded in getting them to reduce 6d a ton. We enclose copies of Bills of Lading. As usual

F.I.Co. No.3.

we have asked the Captain of this vessel to report arrival by visual signal.

ORDER FOR STORES. Your various orders have been duly executed.

SUGAR. We were quoted \$ 1.00 per 10 kilos or 10/6 per bag of 50 kilos and as there was a saving of 2/6 per 50 kilos by paying in sterling we have given the suppliers a draft on London for amount of their invoice.

TINS OF PEACHES. This account will also be paid by draft on London.

SHELL MEX. KEROSENE AND GAS OIL. The same remarks also applies to this invoice. The sterling rate for gas oil is 90/- and currency \$ 44. ~~er~~ plus \$ 6. for drums is equal to 130/2 at current rate of exchange while for the kerosene there is a saving of 1/- a case. We enclose a letter from this firm referring to these purchases and another quoting prices for oils in accordance with instructions received from their London office.

APPLES. A large consignment of apples has just arrived from New Zealand and as Mr Young informed us that when they could be bought by direct transshipment it would be in order to forward up to 25 cases we have decided after consulting with Captain Roberts to send 20 cases by this opportunity. These are in addition to the 14 cases from Argentina which are of the same mark and quality as last supplied. The price of \$ 8.50 for the New Zealand apples seems rather high but we may mention that in Argentina there is now a duty on imported apples of \$ 3.00 a case and the shipment just arrived will be probably sold there at \$ 22.00 Argentine paper a case while those landed in Montevideo are expected to fetch about \$ 17.00 Uruguayan gold.

CASTIGLIONI & LUCAS CALCRAFT. We enclose a letter from this firm referring to same samples they are shipping per bearer.

FURTHER VOYAGES. We enclose herewith copy of letter received from Mr Cranston Woodhead dated 8th April in reply to ours about expenses. On receipt of your letter of 30th April we wrote again asking if he could make any proposition for the June/July voyage and have just received his reply copy of which we enclose. Please wire us if you wish him to go ahead with the business advising date steamer could present. We understand from Captain Roberts that his cargo next voyage arriving here about the 26th June, will be mostly wool, with some tallow for London and are endeavouring to secure space for same but we shall be glad if you will kindly confirm this by wire before we definitely book.

"LAFONIA" DISBURSEMENTS. MARCH VOYAGE. Herewith please find disbursement A/C with corresponding vouchers. We have asked your London House to pay amount of same to the Bank of London & South America Ltd as before for which reason it does not appear in your account current.

"HIGHLAND PRINCESS"-MARCH 1932. You will observe that we are debiting you in account with the sum of \$ 72, uruguayan gold, embarkation taxes for passengers transhipped here to above mentioned vessel. This payment has been made as Messrs Christophersen Bros insisted that these passengers had to figure in the Capitania passenger list and therefore tax had to be paid. We have since taken up the matter again with them and nothing has been paid on "HIGHLAND MONARCH" passengers.

s.s. "BARONESA". As informed you by wireless today Messrs Houlder advised us that this vessel will now leave on the 22nd June for London and as we understand that "LAFONIA" will not arrive here before the 26th we wireless

F.I.Co. No. 4.

you to the effect. The next Houlder sailing for Liverpool is the "PRINCESA" on the 16th July. s.s. "LASSELL" is also leaving now about the 22nd June. Freight has been increased to about \$ 260.u.g.

ONIONS. As requested in your wireless of the 17th inst we are shipping per "LAFONIA" 25 cases onions which we hope will arrive in good condition.

BUTTER. We regret that we have been unable to get down from Buenos Aires the eight cases butter as there was no time to arrange for shipment in the Custom House there.

DESEADO. Since writing the foregoing regarding three cases rubber boots etc the original B/L has been presented by the Banco Comercial but there being no time to effect the transshipment, these cases will be forwarded in June voyage of "LAFONIA".

DRY MILK. At the request of Captain Roberts we are shipping per "LAFONIA" 4 kilos of this article.

ACCOUNT CURRENT. We enclose our account to date together with the invoices for supplies and payments made.

We are, Dear Sirs,  
Yours faithfully,  
MACLEAN Y STAPLEDON SA.

*Guillermo Stapledon*



# MACLEAN & STAPLEDON

SOCIEDAD ANONIMA  
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## MONTEVIDEO

(URUGUAY)

March 29th 1932.

Messrs The Falkland Islands Co Ltd.  
PORT STANLEY.-

Dear Sirs,

We beg to acknowledge receipt of your letters of 14th, 15th and 16th inst and confirm ours of the 1st inst as per attached press copy and also confirm wirelesses exchanged as per enclosed list. "LAFONIA". It was impossible to despatch this vessel on the 27th as you desired owing to the Easter holidays. These extended from the 20th to the 27th in Montevideo and from the 24th to the 27th in Buenos Aires, during which period the Custom House was closed. For the same reason the "POLZELLA" has been delayed and we have consequently had to incur lighters on this cargo. The Agents now inform us she will not arrive before the 30th. We regret to say there is very little cargo from Montevideo to Magallanes and none offering for the present voyage. FURTHER VOYAGES. With regard to the Southern Brazil scheme Messrs Wilson Sons & Co have received a reply from their Rio Grande branch stating that they could not act as Agents for the "LAFONIA" owing to their connection with Mihanovich. We are informed that there is no likelihood of the latter chartering "LAFONIA" as they have four boats specially built for this trade and cannot find sufficient employment for them. These boats carry from 2,000 to 4,000 tons and can get to Porto Alegre. We enclose herewith copy of letter received yesterday from Mr Cranston Woodhead, which is interesting. The amount calculated for expenses seems very high, unless it includes all charges in Brazil and Buenos Aires or Montevideo, which is a point to be cleared up. The milreis is at present quoted at 4 13/64d so that the nett profit indicated of 14200\$000 for each voyage is equal to about £ 248.

Captain Roberts considers 30 days for two voyages excessive and calculates he should be able to do the round voyage in 11 days. From your wireless of the 24th advising that "LAFONIA" will leave yours on 1st May and from Montevideo on the 19th we gather that she will not be available for Rio Grande in May/June as originally intended but we shall doubtless hear further about this. We understand from your letter of 15th March that "LAFONIA" will bring wool on the May and July voyages and seal oil in June if this business materialises. We await your reply to our message of the 26th to arrange for freight. As soon as we know when the Seal oil is coming forward we hope to be able to arrange with Lamport & Holt to ship same direct to Glasgow, in which case the freight will be 27/6. If however the cargo has to be

F.I.Co.S.Stanley\_No.2.

transhipped at Liverpool the transshipment expenses amount to 24/- in addition to the Liverpool rate of 25/-  
"LAFONIA" DISBURSEMENTS.FEB/MARCH VOYAGE. We have to advise you that these expenses do not appear in your account as we have asked your London House to pay the equivalent to the Bank of London & South America Ltd. We enclose account together with corresponding vouchers, which we trust will be found in order.

EXPRINTER SAILING LISTS. As promised we enclose herewith 2 copies of the above mentioned publication.

DISSOLVED ACETYLENE. We have now obtained the following data:-

Cylinders can be filled at a cost of \$ 1.60 u.g. per cubic meter. Expenses at Montevideo each 4 cylinders \$ 14.00 u.g.

We are requested not to send more than four or five at the time.

BILL OF LADING. We shall be obliged if you will kindly let us have a supply of blank copies of B/L for "LAFONIA" as our stock is nearly exhausted.

CHEESE FOR MR YOUNG. We are forwarding per "LAFONIA" a cheese for Mr Young. also a sample of a new type of Gruyere cheese which costs \$ 0.60 a kilo.

CHEESE (GRANJA ADELIA). We regret that it has not been possible to obtain the 12 cheeses as Manufacturer is ill. He has promised us to have them ready for the May voyage.

PEACHES. We are sending per "LAFONIA" a box containing samples of tinned peaches and also enclose a letter received from Messrs Castiglioni & Lucas Calcraft regarding same.

TRANSHIPMENT CARGO. The following cargo has arrived and is being transhipped to s.s. "LAFONIA":-

1 case Engine parts	ex	"MADRID".
275 " Condensed milk	"	"BAYERN"
200 bags sugar	"	" EL ARGENTINO"
200 " flour	"	"
2 cases glass	"	"
1 " cables	"	"

also two cases Dry Battery consigned to Mr Les Hardy, ex M.V. "ASTURIAS".

The cargo per "MADRID", "BAYERN" and "EL ARGENTINO" was put in lighter on account of holidays and to save delay when reshipped. The lighterage charges will be approximately \$ 36.00 and on "EL ARGENTINO" lot there will be about \$ 33.00 for demurrage and guards. We will send exact details by next steamer.

PASSENGERS. The 11 passengers for "HIGHLAND PRINCESS" duly embarked last Friday. We looked after their baggage etc and will do the same with the five passengers for "ASTURIAS". Mr & Mrs G.R.L.Brown and child duly arrived per "ASTURIAS" and are proceeding by "LAFONIA".

OATS. We are pleased to learn that oats, of which samples were supplied to you, will suit you and that an order will be received in due course.  
s.s."POLZELLA". As requested we have asked the Captain of this vessel to report by visual signal as usual.

LEDGER LABELS. These have been ordered but will not be ready in time to catch "LAFONIA".

RUBBER STAMPS. We are forwarding these by "LAFONIA" this voyage.



F.I.C. Port Stanley No. 3.

CHARGES FOR WIRELESS VALVES. The price of 5/3 mentioned must be wholesale price in England to which must be added freight and duty into this Country which are very heavy. We have seen supplier who informs us that after paying all expenses, high exchange etc his profit on the same price of \$ 8. is insignificant.

SHEEP. We note that you cannot ship this year but can offer for 1933 which we have communicated to the interested party and hope to write you further about this later on.

"LAFONIA" FARES. We note that return Saloon fare per "LAFONIA" is £ 25. also that there is no rebate in the 3rd class fare.

STORE ORDERS. These have been executed with the following exception:-  
Lamps for Pathe Cine. Messrs Max Glucksmann can only supply the following:-

12 volts	2 amp.	Special pass.
12 "	8 "	Bayonet
32 "	4 "	Ordinary screw.

Please let us have an old lamp as a sample.

Only 2 cases of oranges were purchased owing to the high price as these are from U.S. We have therefore increased the order for apples to seven cases which we hope you will approve.

CUT TIMBER EX MAGALLANES. WE are in touch with Mr Bonsignore regarding this item but regret to inform you that he is not very keen about this business at present in view of the bad state of market. He will endeavour to find a market for same later on.

LADIES GOLD WATCH. We are having this repaired and will go forward by next trip of "LAFONIA". Cost of repairs will be \$ 4.

TINPLATES. The box will be landed this afternoon and we will report on same in due course.

MACARRONI. At the request of Messrs W.A. Maclean & Co of Buenos Aires we are forwarding a case of macarroni and shall be glad to know how it compares with that shipped from Montevideo.

PETTER OIL ENGINE. We have only been able to purchase the following at Buenos Aires:-

6 Sparking plugs  
6 Piston rings  
2 Brushes

Ebonite brush carrier is not obtainable.

ESTATE LOUS WILLIAMS. Messrs L. Magnasco & Co Ltd from Buenos Aires have forwarded us twenty cases salted butter for State Louis Williams which have been shipped per "LAFONIA". Kindly note our expenses for transshipment will be charged to these gentlemen in our next account. We enclose copy of letter written to Estate Louis Williams which is self explanatory.

CURRENT ACCOUNT. We enclose our account to date together with vouchers which we trust will be found in order.

PASSENGERS. 12.17th March. With reference to your favour of the 18th inst we have noted your remarks and any payments or expenses incurred on behalf of these passengers will be debited you in our next account. We have up to the present accepted a one pound Falkland note for which we have paid \$ 7. This note has been given to Captain Roberts and we have debited you with the \$ 7. in our account.

We are, Dear Sirs,  
Yours faithfully,  
MACLEAN Y STAPLEDON. S.A.

Copy of letter received from Mr C.Cranston Woodhead dated Rio Grande  
31st March 1932.

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Dear Mr Stapledon,

I have just returned from England, and hasten to reply to your letter of 3rd inst, which I found here on my return.

I am of the opinion that there are good prospects for the new steamer "LAFONIA", as during the rice season, which commences in April, large quantities are shipped from Porto Alegre and/or Rio Grande to the River Plate, principally Buenos Aires.

The Porto Alegre trade is almost exclusively in the hands of Mihanovich, with the Lloyd Brasileiro berthing odd ships whenever possible, but from Rio Grande practically all ships load for the Plate.

Inward cargo is limited almost exclusively to wheat shipped from Bahia Blanca by Punge and Born, and, as you say, these people probably have a contract with Mihanovich. We must therefore count on outward cargo only. I calculate that in, say 50 days the "LAFONIA" should be able to do two round trips Buenos Aires/Porto Alegre, inwards in ballast and outwards loaded with rice.

Mihanovich have about 3 sailings per month and from Porto Alegre to Buenos Aires they charge \$ 5 Argentine gold per ton: The Lloyd Brasileiro when they have a sailing, charge 46\$750, so that in order to enter this trade we should have to offer an inducement in the way of freight, say 40 or 45\$000 per ton. On this basis of 40\$000 the gross earnings per trip would be about 24:000\$000, and total expenses about 9:800\$000, say 14:200\$000 nett, equal to about 28 contos for two trips. Would this be satisfactory for Owners?.

On the other hand we might be fortunate enough to secure a full cargo or two from Rio Grande to Montevideo, the freight on which runs at about 55\$000 with free discharge. We would of course prefer this business, but if we are unsuccessful would the Owners consider the Porto Alegre/Buenos Aires run?.

Please let me know as soon as possible whether you would be interested in this business, and also when the ship could present, and I will then indicate exact prospects.

With kind regards,

Yours sincerely,

COPY OF LETTER RECEIVED FROM MESSRS CRANSTON WOODHEAD & Co.

RIO GRANDE - BRAZIL.

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13th. May 1932

Dear Mr. Stapledon,

Many thanks for your letter of 6th. inst., from which I note that the Falkland Islands Company would like to fix up one voyage for "Lafonia" as an experiment, and that she could be available for a voyage between 27th. June - 12th. July.

In order to put a definite proposition before you, it will be necessary for the Falkland Islands Company to give us the opportunity of offering this steamer firm on the market, with the option of cancelling the call later in the case of insufficient inducement. Will you ask the Company to give this definite authority, when we will set to work and advise you what we can offer.

In this connection it will be necessary to know what weight she can lift, or cubic capacity, and on what maximum draft, and also when she could present, say in Porto Alegre, presuming she were to come up in ballast.

We will endeavour to work the steamer on this market first, but failing sufficient inducement, we will work on Porto Alegre.

It may interest you to know that several parcels of salt in bags are being shipped from yours and Buenos Aires to Rio Grande, the shippers being Cia Uruguaya de Carbon y Sal and Ballester y Molina respectively: could you get into touch with these people with a view to possible inward cargo?

Awaiting your news

I am, yours sincerely

(Signed) C.C.WOODHEAD

*Woods have  
this info  
570 to Dine  
30000 lbs  
14'0" draft*

COPY OF LETTER RECEIVED FROM MESSRS CRANSTON WOODHEAD & CO.,

RIO GRANDE - BRAZEL.

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RIO GRANDE, 8th. April 1932

Dear Mr. Stapledon,

Your letter of 30th ulto., to hand a few days ago, and I was glad to hear that my air-mail letter of 21st idem reached you in time for you to send a copy of same to the Falkland Islands Company by "Lafonia". Copies of telegrams exchanged on 26th are enclosed herewith.

I enclose a small statement showing how I arrive at the amount of estimated expenses which would be incurred by "Lafonia" (cut down to 9.200\$000), and from which you will note that expenses at discharging port are not included, although I understand that it is the custom at both yours and Buenos Aires for discharge to run for a/c of the goods. My figures are necessarily only approximate, and it may be possible to improve on them in actual practice, but at all events you may rest assured that the question of expenses will have our careful attention.

My estimate of 2 round voyages in 30 days was arrived at as follows: 3 days steaming to Rio Grande (where in-bound foreign steamers receive pratique) 1 day Rio Grande/Porto Alegre, 3 days loading, 4 days Porto Alegre/Buenos Aires (direct) and 3 days discharging - 14 days, and even on this basis no allowance has been made for bad weather, rain, etc.

There are several shippers of herva matte in Porto Alegre and Rio Grande, Carlos Lubisco & Co. being undoubtedly the most important, but I believe that this firm has a contract with Mihanovich. Other shippers are in Rio Grande and generally utilise the regular Lines running south, and owing to competition, the rate of freight on this article has been cut down to about 60\$000 per ton weight.

There are also considerable quantities of timber moving from here and Porto Alegre to the River Plate, but owing to the nature of the cargo, slowness in loading and general necessity to discharge at the Boca (Buenos Aires), I do not consider this business worth considering, especially as the rate of freight is only about 40\$000 per ton weight.

Would Owners consider the carriage of wet hides loosely stowed from Rio Grande to Montevideo at 36\$000 per ton? During the season considerable quantities move from here for transshipment at yours to Europe.

I note that there is a possibility that "Lafonia" will now not be available for 3/4 weeks in May/June, but I shall be glad to have some definite information from you as soon as you hear from Stanley on the matter.

Believe me

Yours very sincerely

(Signed) C. Woodhead.



ESTIMATED EXPENSES "LAFONIA" LOADING FULL CARGO (600) TONS)

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Bar pilotage (minimum) in	300\$000	
"                    "    out	300\$000	
Port Pilotage (to receive visit R.G)	120\$000	
Lake Pilotage	500\$000	(Porto Alegre only)
Tug hire, say arrival & departure	102\$000	
Quay dues, \$700 per mt. per day	120\$000	
Utilisation dues, 600 tons at 2\$500	1500\$000	
State Transit tax "          " at 1\$500	900\$000	
Stamps on freight, say	150\$000	
Light dues, 100\$000 gold	890\$000	
Stevedoring, 600 tons at 2\$450	1470\$000	
Winchmen	150\$000	
Municipal tax	125\$000	(Rio Grande only)
C. House clearing agent's fee	250\$000	
Hospital dues	50\$000	(Exempt of British)
Gratuities, say	200\$000	
Stamps and petties, say	100\$000	
Consular clearance, say	450\$000	
Boat hire, running lines	40\$000	
Translation negative manifest	75\$000	
Brazilian Bill of Health	25\$000	
Tally clerks, say	170\$000	
Commission on freight	1200\$000	
	-----	
	9187\$000	
	-----	

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**MONTEVIDEO**

(URUGUAY)

TELEPHONE  
1482 CENTRAL

May 19th 1932.

Me srs  
THE FALKLAND ISLANDS CO LTD.  
PORT STANLEY.-

Dear Sirs,

## "HIGHLAND PRINCESS."

After s. s. "LAFONIA" having been despatched we received from your London office documents relating 37 packages as per attached invoices, per above mentioned vessel, and as this vessel is only arriving at 10 p.m. tonight and would only start work at 1 a.m. tomorrow, Captain Roberts decided to wait to receive this cargo and will therefore leave this port in the morning. We are also shipping two cases confectionary marked L.H. consigned to Mr Les Hardy.

We are, Dear Sirs,

Yours faithfully  
MACLEAN Y STAPLEDON SA.

*[Handwritten signature]*

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(URUGUAY)

July 9th 1932.

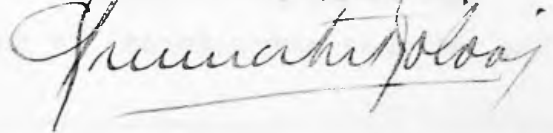
Messrs  
THE FALKLAND ISLANDS CO LTD.  
PORT STANLEY.-

Dear Sirs,

With reference to the 10 cases "Treinta y Tres" vermouth bought by Mr Young and forwarded per "LAFONIA" please note that manufacturers informs us that if your purchases are above 60 cases per annum, a further discount of 5% will be allowed.

We are, Dear Sirs,

Yours faithfully,  
MACLEAN Y STAPLEDON SA.



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(URUGUAY)

TELEPHONE  
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July 8th 1932.

Messrs  
THE FALKLAND ISLANDS CO LTD.  
PORT STANLEY.-

Dear Sirs,

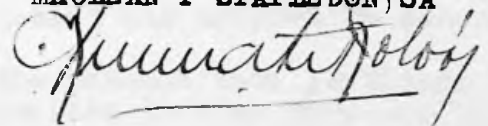
You will observe that we are shipping per "LAFONIA" 70 cases butter and 2 bales cottonbags. The 2 cases butter in excess and the 2 bales have arrived from Buenos Aires and we understand are shipped by Messrs Waldron & Wood. The transshipping expenses on same have been deducted from W.A.Maclean & Co's account.

APPLES. A consignment of apples from New Zealand arrived today and we have taken advantage of the opportunity of transshipping same to purchase 20 cases for your account.

NURSE & SCHOOL MASTER. With reference to Miss Wells and Mr Evans who are proceeding per "LAFONIA", Mr Young asked us to pay all their expenses here and charge same in account.

We are, Dear Sirs,

Yours faithfully,  
MACLEAN Y STAPLEDON SA





# MACLEAN & STAPLEDON S. A.

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MACSTAPLE MONTEVIDEO

## MONTEVIDEO

TELEPHONE  
1482 CENTRAL

(URUGUAY)

July 7th 1932.

Messrs  
THE FALKLAND ISLANDS CO LTD.  
PORT STANLEY.-

Dear Sirs,

We beg to acknowledge receipt of your letters of the 18th, 20th, 27th (2) May and 15th(2) and 20th(3) June and confirm our letter of the 19th May as per attached press copy also wirelesses exchanged as per list which we hope you will find in order.

HOULDER BROS. We regret to inform you that this firm will not allow you the usual 5% commission on passages for their steamers.

FORDSON TRACTOR. We enclose a leaflet of a circular saw which can be fixed to the Ford Tractor and may interest purchaser. Cost of this is \$ 100.u.g. less usual discounts.

MR YOUNG. We have handed Captain Roberts an envelope containing £ 8. which please credit to Mr Young's account. This does not figure in our a/c.

VERMOUTH "TREINTA Y TRES". We are shipping you 10 cases of this Italian type vermouth ordered by Mr Young who has sampled it and is of opinion that it is suitable for a Saturday "Special". As you will note the price is very reasonable and the quality good.

GRANJA ADELA CHEESE. You will observe we are sending per "LAFONIA" 48 forms instead of 26. As these are packed in 2 dozen boxes we consulted Mr Young and he agreed to the increase. We have also supplied "Lafonia" with one dozen cheeses.

EMPTIES. Although in your letter of the 20th ultimo you say that you were sending 25 cases Beer bottles and 6 cases "Salus" bottles only 24 cases Beer and 2 cases "Salus" were received. We are crediting you with the sum of \$ 86.40

RE GAS CYLINDERS. Dissolved acetylene utilized here is manufactured by the Government but is the same as that supplied by the Gas Accumulated Co, as light installation are all of the AGA type. We are again requested not to send more than 4 or 5 at the time.

s.s."HIGHLAND PRINCESS". Messrs Christophersen Bros are shipping by "Lafonia" one case D & S oil engine parts arrived "Princess" and shipped by Messrs Spearing and Walaron, London.

MR LUXTON. We beg to inform you that up to the present this gentleman has only taken \$ 80.u.g. on a/c of the £ 12. authorized in your wireless of the 3rd ultimo.

2ND HAND SACKS. Mr Young saw these when in Montevideo and took samples and prices with him.

TIMBER. We have given samples of Magallanes timber to several importers

F.I.C. Stanley No 2.

and will write you again about this by next trip of "LAFONIA".  
CERVECIAS DEL URUGUAY. We have taken the matter up with this firm but regret would not reconsider their resolution for the time being.  
SWEEDS. We fear the Government would not entertain the idea of making a seasonal duty as there is no demand here.

A/C CURRENT. Your statement is correct, charge for \$ 4.50 should be in the name of Mr & Mrs Morton.

ELECTRIC SYREN. We have not been able to obtain a 12 volts one and we are sending one of 6 volts on consignment. If not suitable cost of same \$ 18. will be refunded.

BULBS FOR PUTHESCOPE. In your wireless of the 21st ultimo you ordered 3 only bulbs for Puthescope. This apparatus is unknown here but Capt Roberts thought you meant PATHESCOPE and suggested that we should forward 3-6 volts Pathe bulbs. Unfortunately suppliers are out of stock and we have not been able to obtain any. We enclose a list of bulbs supplied by Philips.

BADMINTON SHUTTLECOCKS. These are not obtainable here at present. We can supply a very cheap one which we understand is not what you require.

EBONITE BRUSH CARRIER. This has now been received and is being forwarded per "LAFONIA".

PATHE LAMPS & FILMS. We have purchased these and as instructed are being forwarded in charge of wireless operator of "LAFONIA".

TRANSHIPMENT CARGO. The following cargo will be transhipped to "Lafonia":  
ex "HIGHLAND MONARCH". 100 drums liquid dip, 70 drums paste, 300 bags Flour, 250 bags sugar, 30 cases asbestos, 10 bales bagging, 6 barrels oil, 65 bundles galvanized sheets.

ex "JAMAIQUE". 23 cases liquers.

ex "EL URUGUAYO". 9 bundles Plywood.

ex "HIGHLAND PRINCESS". 1 case cylinders.

ex "DESEADOW". 3 cases boots.

LINSEED OIL. We enclose herewith copy of a letter received from Mr Pablo Mané referring to a case containing 2 tins of linseed oil which he is shipping as samples per "LAFONIA" and we shall be pleased to know if you have any interest in same.

SAND. The 4 bags have been landed and we will report on same later.

WIRELESS. After receiving your favour of the 15th ultimo we wrote to the Director of the Wireless office complaining of the delay in receiving your message of the 11th June but have not yet received a reply.

"LAFONIA". This vessel arrived off Montevideo at 8 a.m. on the 25th ultimo but the port was closed for shipping owing to a heavy storm and she was only able to enter at 5 p.m. on the same day. The following morning she commenced discharging her cargo into lighters until the s.s. "WESTBURY" arrived when she went alongside and transhipped the balance direct. Discharge finished on the morning of the 27th and after coaling she sailed for Rio Grande do Sul the same afternoon. We enclose herewith copy of B/L per "WESTBURY" from which you will note freight on the wool was 16/6. We have requested the Master of s.s. "WESTBURY" to report arrival in the English Channel by visual signal as usual. On the voyage back from Rio Grande "Lafonia" was again delayed by bad weather and did not arrive until 6 p.m. on the 4th. She brought a full cargo of salted hides from Messrs Swift & Co for transhipment to s.s. "GOSLAR" but as this vessel had not arrive we started discharge into lighters on the 5th inst.

F.I.C. Stanley. No 3.

The "GOSLAR" arrived this morning when the "LAFONIA" went alongside to deliver the balance of cargo direct. We hope to finish discharge of cargo tonight and after coaling and loading expect to despatch her for yours on the 9th. We enclose herewith copy of account received from Messrs Cranston Woodhead & Co showing amount of freight earned and estimated disbursements at Rio Grande. The balance say \$ 1606.52 has been collected from Messrs Swift & Co and credited to "LAFONIA". Although Messrs Cranston Woodhead & Co call their account "estimated disbursements" Captain Roberts informs us that the difference, if any will be very slight. Separate disbursements accounts for the Rio Grande trip will be sent you in due course.

GAS CYLINDERS. The firms who fill the cylinders are at present not working therefore we cannot return them this voyage. We have been able to obtain from the Cervecerias del Uruguay 10 cylinders containing 10 ks of C.O.2. per cylinder total cost of contents being \$ 35. u.g. We have however had to pay a deposit of \$ 100. for cylinders which will be refunded when cylinders are returned.

PASSENGERS. All passengers arrived safely and proceeded by "ALCANTARA" and "HIGHLAND PATRIOT". We have attended to these passengers as requested and are debiting you in account current with the various expenses incurred.

ACCOUNT CURRENT. We enclose account current together with corresponding vouchers which we trust will be found in order.

LIGHTERAGE. These can be calculated as follows:- "HIGHLAND MONARCH"  
cargo \$ 70. Butter \$ 3.40

We are, Dear Sirs,  
Yours faithfully,  
MACLEAN Y STAPLEDON S A.

*Guillermo Poloy*

MOLINO MONTEVIDEANO

FÁBRICAS  
DE FIDEOS Y ACEITES

MOLINOS A VIENTO "AERMOTOR"

DIR TELEGRÁF. "MOLINO"

CÓDIGOS  
BENTLEY S.  
A.B.C. 4a. y 5a. Edición  
y A.L.

MACLEAN Y STAPLEDON S.A.

MONTEVIDEO  
RECIBIDA

7 JUL 1932

CONT.

Pablo Mañé

Montevideo, Julio 7 de 1932

Calle Agraciada y Nueva York

Srs Maclean & Stapledon  
Presentes

Muy señores míos

De acuerdo con la conversacion que tuve el gusto de tener el que suscribe con v/ Sr Stapledon, me he permitido incluir en el permiso de exportacion para el S/S "LAFONIA" un cajen conteniendo des latas de aceite de line, una de aceite crude y otra de cecido, de 15 ks cada una, con el preposito de que v/ consignatarios le prueben. El precio de este aceite es de \$ 7.50 el cajen de 30 ks con 10 % de beneficacion y 5 % de descuento.

Esperande que con esta muestra nos han de favorecer con v/ estimados pedidos, los saluda muy A. y S. S.

pp Pablo Mañé

*Pablo Mañé*



# MACLEAN & STAPLEDON S. A.

CODES USED  
WESTERN UNION  
A I A B C 5<sup>TH</sup> EDITION  
SCOTT'S 10<sup>TH</sup> EDITION  
BENTLEYS

CASILLA DE CORREO 193

TELEGRAPHIC ADDRESS  
MACSTAPLE MONTEVIDEO

## MONTEVIDEO

TELEPHONE  
1482 CENTRAL

(URUGUAY)

June 30th 1932.

A.W.N.Vincent Esq.  
PORT STANLEY.-

Dear Sir,

*Inde  
Voy  
Cous*

We have been requested by Mr Young to return you the attached copies of correspondence, also to inform you that the Ministry of Foreign Affairs require the following, in order to extend a decree authorizing you to act as Vice-Consul during his absence.

ONE PHOTOGRAPH.  
FOUR SIGNATURES ON DIFFERENT SLIPS  
PERSONAL DATA. (such as full name, nationality, age, position, etc.)

We are, Dear Sir,

Yours faithfully,  
MACLEAN Y STAPLEDON S A

*Juan Antonio*

Montevideo, 28th June 1932

To the Captain of the

s.s. " LAFONIA "

c/o Maclean & Stapledon S.A.

Montevideo.

Dear Sir,

We beg to inform you that we will dock, clean and paint your vessel with two coats of patent paint Red Hand Brand No. 1 and one coat of Red Hand Brand Water Line paint No. 2 (three coats in all) from the water line to the keel, for the sum of One hundred & twenty two pounds sterling (£122) including Dock dues up to three days.-

Should you desire to supply the paint our price for labour only & Docking would be Sixty four pounds sterling (£64)-.

Please note that we are not to be held responsible for strikes, partial or total, accidents, stoppages, lock-outs, or any other case of "force majeure" nor for the consequences thereof.-

Hoping to be favoured with your order,

Yours faithfully,

Signed( J.N.WHYTE)

General Manager & Engineer

MACLEAN & STAPLEDON S. A.

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CASILLA DE CORREO 193

TELEGRAPHIC ADDRESS  
MACSTAPLE MONTEVIDEO

TELEPHONE  
1482 CENTRAL

MONTEVIDEO

(URUGUAY)

*Handwritten initials*

*Sts Laponia  
Montevideo*

*Up Manager  
Messrs The Falkland Is. Co. Ltd.  
Port Stanley.*

*Free*

*Dear Sir,*

*"Laponia" arrived safely  
at 2.30 pm on Thursday, the voyage  
being without incident. Passengers  
for "Highland" monarch were transferred  
yesterday, and sailed at midnight.*

*We shall finish discharging this  
afternoon - Saturday, and will dry-dock  
on Monday morning.*

*All passengers for "Arlanza" have  
disembarked, including Mrs. P. Talaya  
and have been placed at the Salvation  
Army Hostel.*

*Lolada is here today - and sails at  
2 pm for Bahia Blanca*

*Yours faithfully  
W. G. G. G.*

*at*

20th June, 1932.

Messrs Maclean & Stapledon, S/A,  
MONTEVIDEO.

Dear Sirs,

PASSENGERS.

The following travel per "Lafonia" (A 18) this time:-

Mr & Mrs L.W.H.Young, Masters T & C.Young, Miss Faith Ellictt.	To "Alcantara", 29th June. Board, transshipping charges etc, for our Account ("a/c Office" or as instructed by Mr Young).
Mr Robert Blake. <i>(goes up to Spain via "Alcantara" ticket).</i>	To "Alcantara". Any charges incurred, for us, "A/c Blake".
Mr L.B.White.	To "Alcantara". Incur no expenses.
Mr H.Thomas.	do. do. do. do.
Mr J.B.Felton.	do. do. do. do.
Mr E.E.Frewin.	do. do. Any board, trans- shipping expenses, for us, "a/c Government".
Mr Harry Sarney.	To "Alcantara". Incur no expenses.
Mrs R.Greenshields, Masters J & H.Greenshields.	To "Highland Patriot". Board, transshipping expenses etc, for us, "a/c Greenshields".
Mr & Mrs A.G.Chamberlain and two children.	To "Highland Patriot". Incur no expenses.
Miss Phyllis Turner.	do. do. do.
Mr W.Barlas.	do. do. do.

Yours faithfully,

*[Signature]*

Manager.



15th June

32

Messrs Maclean & Stapledon S/A  
MONTVIDEO.

Dear Sirs,

I have to acknowledge receipt of your letter dated 19th ultimo and confirm cables exchanged as per copies herewith (from 19th May 1932.)

FORDSON TRACTOR. I note the 5% reduction you were able to obtain, for which I thank you.

2nd HAND SACKS. Mr Young would like to see samples while in Montevideo, also of new bags and bagging.

TIMBER. I note all you write and will go <sup>in</sup> into this matter again later. Can you find a market for Sandy Point Timber at competitive prices ?

LEDGER LABELS. Are quite suitable.

CERVECIAS DEL URUGUAY. The reduction in discount quite kills this business. There is little alteration in it even at present prices on account of our having to collect and return bottles. 75 cases of empty bottles are returned by this opportunity also (?) cases of empty Salus bottles. Please credit us with the refund in due course.

M.A. MACLEAN & CO. BUENOS AIRES. These letters have our attention.

POTATOES. Prices noted.

SWEDES. Would it be of any use approaching your Government re making a seasonal duty as is in force for Potatoes ?

"TEMBURY" I note that you were able to obtain a reduction of 6d. per ton.

PAYMENT FOR GOODS BY DRAFT ON LONDON. I note the saving you were able to effect by adopting this method of payment, which is very satisfactory.

# The Falkland Islands Company, Limited.

INCORPORATED BY ROYAL CHARTER 1851.

REGISTERED 1902.

AGENT FOR LLOYDS

AGENTS FOR  
THE PACIFIC STEAM NAVIGATION COMPANY.

TELEGRAMS, FLEETWING PORT STANLEY VIA RADIO

*Stanley.*

10th November, 1932.

Dear Mr. Young,

NEW CLUB. For these premises 5 wall brackets for electric light are required and none are available here: Mr. Ellis cannot remember whether you are purchasing them with the furniture or not.

If you have not got them, will you obtain them in Montevideo? You will probably remember that they are required for the East Ground floor room. There are two plugs in each of the West rooms - what fittings are intended for these?

There will of course, still be time to obtain anything of this sort required by January voyage of "Lafonia" to Montevideo.

FRUIT. Enclosed letter from Richardson re fruit - you will probably like to go into this matter with Macleans.

Yours sincerely,

*Richardson*

# The Falkland Islands Company, Limited.

(INCORPORATED BY ROYAL CHARTER 1851.)

REGISTERED 1902.

AGENT FOR LLOYDS.

AGENTS FOR  
THE PACIFIC STEAM NAVIGATION COMPANY.

TELEGRAMS FLEETWING PORTSTANLEY VIA RADIO.

*Stanley.*

13 Oct. 1932. 19

Dear Sir,

I would be glad if you would in your next communication with Messrs Maclean & Stapledon, acquaint them of the fact that we do not intend to obtain any further supply of fruit from Montevideo.

This decision is in consequence of the fact that our shipments of fruit are invariably dearer than that of other importers, also the condition of the fruit on arrival does not compare favourably with that of fruit by other suppliers.

I remain, Dear Sir,

Yours faithfully,

*Fudley Richardson*

Chief Storekeeper.

The Manager,

F. Is. Coy. Ltd.

# MACLEAN & STAPLEDON S. A.

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BENTLEYS

CASILLA DE CORREO 193

TELEGRAPHIC ADDRESS  
MACSTAPLE MONTEVIDEO

**MONTEVIDEO**

TELEPHONE  
1482 CENTRAL

(URUGUAY)

December 10th 1932.

Messrs  
FALKLAND ISLANDS CO LTD.  
Port Stanley.-

*Shapton  
Sample wood paper*

Dear Sirs,

We beg to confirm our letter of the 3rd inst as per attached press copy also wirelesses exchanged as per list which we hope you will find in order.

MAILS. We are informed by the Post office that they are sending per "LAGUNA" one sack of mails.

PRAM WHEELS. These could not be passed through Customs and were consequently left on board.

LEATHER CASE. This is not yet obtainable.

SEAL OIL. We enclose herewith B/L for 1701 drums seal oil transhipped from "LAFONIA" to s.s. "BALZAC".

CIA SOUZA CRUZ. Mr Young's order has been passed on to these friends with instructions to forward the goods per "REINA DEL PACIFICO" direct to your port.

ELECTRICAL FITTINGS. We are forwarding this time a box containing electrical fittings purchased by Mr Young and we hope same will arrive in good condition.

RADIO APPARATUS. 2 cases Radio material have arrived per s.s "ALWAKI" in transit to Port Stanley. They are consigned to order and marked L.H.

As no instructions regarding these cases or B/L have been received  
are unable to forward them.

URUGUAYAN TAXES. With reference to conversation with Mr Young we now  
have to advise you that uruguayan taxes, must be paid on all passengers  
at this port for Europe also passengers embarking  
embarking/here for yours per "LAFONIA". We have been obliged to present  
a passenger list showing the 16 passengers embarked per "LAFONIA" on the  
3rd inst and pay the corresponding taxes amounting to \$ 9.60 which we  
are debiting you in our next account. We are also advising your London  
office accordingly. Taxes are as follows:-

MONTEVIDEO TO ENGLAND.

First class \$ 8.  
Second or int " 4.  
Third -

MONTEVIDEO TO STANLEY.

All classes \$ 0.60

We wrote to the B.A. office regarding these taxes and they are  
writing to you direct.

OIL PRESSURE GAUGES. As you will observe by our wireless message this  
item is unobtainable here or in Buenos Aires. Brass socket has not  
been received here.

ORDER FOR STORES. Order for vermouth has been executed and as regards  
onions there being no time to obtain these in boxes, we are sending same  
in bags and hope will arrive in good condition.

E.B.GODDARD ESQ. We enclose herewith four letters received from this  
gentleman. Please have same delivered. We also enclose an envelope  
received from your Head office and addressed to your goodselves.

VOUCHERS. We are enclosing herewith various vouchers for disbursements  
in connection with "LAFONIA" and payments made for account of your  
goodselves. We hope to send accounts per "LAGUNA" via Bahia Blanca.

CARGO PER "LAFONIA" JANUARY. We are in treaty for space for 800/850  
bales for London in the "ANDALUCIA STAR" leaving Montevideo on the 20th



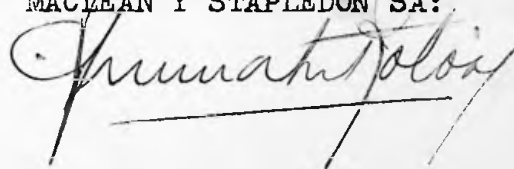
No.3.

freight 17/6. We expect a definite reply early next week and should the cargo be definitely booked, the "ANDALUCIA STAR" being a mail boat and her stay in port limited, we would suggest that arrangements be made for the "LAFONIA" to arrive here on the morning of the 19th, discharge half her cargo in lighters and go alongside the following morning to tranship the balance direct. Houlder Bros offer a steamer to leave about the same date at 17/- but with these cargo boats the actual date is uncertain and the probability is that the whole of the cargo would have to be lightered. We think therefore it would suit you better to pay the extra 6d with the certainty of being able to tranship half of the cargo direct to a steamer with a fixed date for sailing and for arriving at London.

Taking this opportunity of wishing you and your staff the compliments of the season.

We are, Dear Sirs,

Yours faithfully,  
MACLEAN Y STAPLEDON SA:



LIST OF WIRELESSES EXCHANGED WITH THE FALKLAND ISLANDS CO LTD,  
PORT STANLEY.

-----

- SENT.      3rd DEC.      You may book definitely bales 2.400 "La Paz"  
stop "LAFONIA" 3rd will leave 7 p.m.
- SENT.      9th DEC.      Oil pressure gauge unobtainable Montevideo or  
Buenos Aires recommend you to telegraph direct  
London.
- RECVD.    10th DEC.    Ship by "LAGUNA" 25 cases of onions 15 cases of  
Martini vermouth 10 cases of 33 vermouth.

- COPY OF LETTER RECEIVED FROM MESSRS THE CROWN AGENTS FOR THE -  
-COLONIES, 4, MILLBANK, WESTMINSTER, LONDON, S.W. 1.-

23rd, December 1932.-

Messrs. Maclean & Stapledon S.A.  
Casilla de Correo 193,  
Montevideo.

Gentlemen,

I enclose Bill of Lading for the undermentioned packages which have been shipped to you by the s.s. "Highland Patriot" namely,

S5/7855 Nos. 1 & 2, 2 boxes Bronze Medals  
Discovery 753/1. No. 9640 1 box Parts of  
Chernikeeff Log  
Falklands Is. 3678/1. Nos. 9439/40, 2 cases  
Transformer & Electric Fires  
Falklands Is. 3678/3. No. 9644 1 Case Smoothing  
Condenser.  
Falklands Is. 3694/1. No. 9444 1 Case Printed  
Books.-

Copies of the suppliers invoice for the goods excepting the Medals in cases Nos. 1 & 2 and the Transformer & Electric Fires in cases 9439/40 are enclosed. Copies of the invoices for these particulars packages will follow when received.-

It is desired that the packages should be reshipped to Port Stanley by the s.s. "LAFONIA" which we understand is due to sail from Montevideo on the 16th January and to arrive at Port Stanley about the 25th January.- Please arrange reshipment accordingly and have the packages consigned to the Officer Administering the Government, Port Stanley. The Bill of Lading should be sent to the Colonial Secretary, Port Stanley together with the above mentioned invoices .-

It is important that the two cases of medals should be reshipped by the opportunity mentioned as they are required for issue in the Falkland Islands in commemoration of the Centenary of that Colony in February 1933.

The two cases of medals have been given lock-up stowage on board the "Highland Patriot", and No. 9644 1 Case Smoothing Condenser has

(Continuation.)

2.

been given special stowage with a view to careful handling.- Please see that all three packages receive similar stowage on the on-carrying steamer.-

We are paying freight as far as Montevideo and are insuring the goods through to Port Stanley.-

Please arrange for the on-carrying charges to be debited to the Government of the Falklands Islands.-

I am, Gentlemen,

Your obedient servant,

(Signed) H. Jones  
for Crown Agents.-

# MACLEAN & STAPLEDON S. A.

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BENTLEYS

CASILLA DE CORREO 193

TELEGRAPHIC ADDRESS  
MACSTAPLE MONTEVIDEO

## MONTEVIDEO

(URUGUAY)

TELEPHONE  
1482 CENTRAL

October 7th 1932.

Messrs  
THE FALKLAND ISLANDS CO LTD.  
PORT STANLEY.-

Dear Sirs,

We confirm our letter of today's date and now beg to inform you that we have been informed by the Ministry of Foreign Affairs that Mr Vincent has been accepted as Vice Consul for Uruguay during the Consul's absence.

F ROMEI. At the last moment we have been advised that the lemons have been packed in one case instead of two.

"LAFONIA".DISBURSEMENT A/C SEPT VOYAGE. We enclose the disbursements account for s.s. "LAFONIA" Sept voyage also Account Current dated 27th ultimo showing a balance in your favour of \$ 1664.28 u.g. which was carried forward to your credit and appears in our account of today's date.

SEAL OIL. We note from your wireless received today that you are shipping 300 tons seal oil for Glasgow per "LAFONIA" next voyage and we expect to ship same by a Lamport and Holt boat at 25/- per ton. Kindly advise if this is 300 tons nett or gross weight.

INVOICES. We enclose herewith invoices received from London with regard to the cargo transhipped here ex "HIGHLAND PRINCESS".

EXPRINTER LISTS. These are not obtainable before the middle of this month.

MESSRS ARTHUR BARRETT & N CREECE. We have paid the Hotel accounts of these gentlemen and also advanced cash, details of which appear in our account current of today's date. We trust this will be found in order.

BAROMETER. This was handed to us by the wireless Operator of "LAFONIA" and as instructed has been forwarded to London to the Company by the "HIGHLAND CHIEFTAIN".

MAGISTRATE OF S.GEORGIA We beg to advise you that the typewriter that was left here to be repaired some time ago has been returned by the s.s. "Lafonia" today.

We are, Dear Sirs,  
Yours faithfully

P/S We would mention that advances were made to Mr Creece on authority received from London dated 6th sept. but no advice was received from London regarding Mr Barrett although we received authority to advance monies to this gentleman last year. Under the circumstances we consulted with Capt Roberts before paying a/c.

MACLEAN & STAPLEDON S. A.

*James H. Stapledon*

# MACLEAN & STAPLEDON S. A.

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BENTLEYS

CASILLA DE CORREO 193

TELEGRAPHIC ADDRESS  
MACSTAPLE MONTEVIDEO

TELEPHONE  
1482 CENTRAL

## MONTEVIDEO

(URUGUAY)

July 30th 1932.

Messrs  
THE FALKLAND ISLANDS CO LTD.  
PORT STANLEY.-

Dear Sirs,

We confirm our letters of the 7th, 8th and 9th inst as per attached press copies also wirelesses exchanged as per list enclosed which we hope you will find in order.

"LAFONIA". We enclose herewith copy of a letter we have sent to your Head office with regard to a proposition we have received from Messrs Mann George Ltd and which is self explanatory.

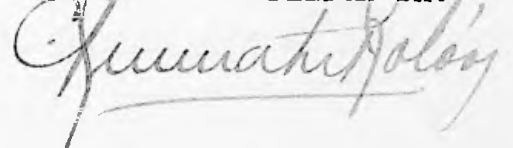
FRUIT. You will observe that we are forwarding per "LAGUNA" 7 cases oranges and 3 cases Tangerines instead of 3 cases Oranges & 6 tangerines, This is due to the fact that Provedore is afraid that tangerines will not last as well as the oranges, also boxes this time are smaller than those sent per "LAFONIA".

DISBURSEMENTS LAFONIA. We enclose disbursements accounts of this vessel including those for the Rio Grande voyage copies of which have been forwarded to London.

ACCOUNT CURRENT. We enclose our Account to date including invoices for supplies per "LAGUNA", which we trust will be found in order.

LLOYDS CERTIFICATE. We enclose herewith a letter addressed to Captain Roberts containing Lloyds certificate for "LAFONIA".

We are, Dear Sirs,  
Yours faithfully,  
MACLEAN Y STAPLEDON SA.





# MACLEAN & STAPLEDON S. A.

CODES USED  
WESTERN UNION  
A I A B C 5" EDITION  
SCOTTS 10" EDITION  
BENTLEYS

CASILLA DE CORREO 193

TELEGRAPHIC ADDRESS  
MACSTAPLE MONTEVIDEO

## MONTEVIDEO

(URUGUAY)

TELEPHONE  
1482 CENTRAL

October 29th 1932.

Messrs  
FALKLAND ISLANDS CO LTD.  
PORT STANLEY.-

Dear Sirs,

We thank you for your letter of the 13th inst regarding the new Immigration law and are now pleased to enclose herewith specimen of "good conduct" and "health certificate" which will be required by each passenger remaining in this Country. These forms will have to be ~~printed~~ issued at yours as they are not obtainable here, issued "LOSADA".

We thank you for your wireless of the 27th inst and as desired have asked Post office to forward to Bahia Blanca any mail received after departure of above mentioned vessel. We are now informed that 7 bags were forwarded on the 28th to Buenos Aires and hope they will catch "Losada".

The day after departure of "LOSADA" we received from your H.C. 2 envelopes addressed to your goodselves which were reforwarded to Buenos Aires and we are now advised that same have been sent to Bahia Blanca by registered mail and hope you will receive them safely.

We are, Dear Sirs,  
Yours faithfully,  
MACLEAN Y STAPLEDON SA.

*Juanita Poloy*

*Asked H.C. to get out to  
run off 12 of each. with  
English translation.*

# MACLEAN & STAPLEDON S. A.

CODES USED  
WESTERN UNION  
A I A B C 5<sup>TH</sup> EDITION  
SCOTT'S 10<sup>TH</sup> EDITION  
BENTLEYS

CASILLA DE CORREO 193

TELEGRAPHIC ADDRESS  
MACSTAPLE MONTEVIDEO

## MONTEVIDEO

TELEPHONE  
1482 CENTRAL

(URUGUAY)

October 24th 1932.

Messrs  
FALKLAND ISLANDS CO LTD.  
PORT STANLEY.-

Dear Sirs,

We beg to confirm our letters of the 29th ultimo and 7th inst (3) as per attached press copies which we hope you will find in order.

SEAL OIL. We thank you for your wireless of 15th inst as follows:-  
YOUR LETTER OF 7TH INST SEAL OIL 372 TONS GROSS WEIGHT"

and now beg to advise that we have booked this parcel for Glasgow at 25/- per s.s. "BALSAC" expected to leave Montevideo early in December.

EXPRINTER LISTS. As promised we enclose 2 of these sailing lists.

"LAGUNA". We are advised by Valparaiso office that this vessel is leaving Lpool on the 18th November possibly direct for this port. She will as usual call at Bahia Blanca and your port.

"L" VESSELS. We are pleased to inform you that Lpool office has advised us that in future all "L" vessels will call at this port.

Yours faithfully,  
MACLEAN Y STAPLEDON SA.

*Guillermo Polo*

13th October, 1932.

Messrs Maclean & Stapledon, S/A,  
Casilla de Correo, 193,  
MONTEVIDEO.

Dear Sirs,

IMMIGRATION LAW.

We have to thank you for your letter of 29th September on the above subject.

We are pleased to note that the only additional requirement for transit passengers is that they must now have their passports viséd here by the Uruguayan Consul.

With regard to the requirements of passengers staying in the Republic, we shall be glad if you can obtain for us about two dozen of each of the new forms needed - i.e. "Good Conduct Certificate", "Health Certificate" etc. etc.

Any further information or assistance you can give us regarding passengers' requirements, both in transit and otherwise, will be greatly appreciated, in view of the possibility of fairly heavy bookings for the March/June quarter next year.

Yours faithfully,



p.p. Manager.

26th April 32

Maclean & Stapledon S/A.  
Montevideo.

Dear Sir,

I enclose an indent for stores required to be shipped by "Lafonia" sailing from yours on the 19th approx.

Swedes.

I am sending you 1/2 ton of Swedes, will you get in touch with a dealer in the wholesale vegetable market and have this small lot sold to the best advantage. It is possible that 1-2 00 tons may be available for sale next year, can these be readily disposed of in Montevideo. They would be shipped in bulk, can you also let me know wholesale prices for potatoes?

2nd Hand Sacks.

At what price can you purchase these.

Dry Docking "Lafonia"

I confirm my cabled acceptance of The Montevideo Gas & Dry Dock Company Ltd. offer to dry dock, etc. as per quotation in their letter of 29th March as follows:-

"We beg to inform you that we will dock, clean and paint your vessel with two coats of paint Red Hand Brand from the water line to the keel, & also touch up any bare patches of metal with red lead, for the sum of Six hundred & seventy dollars (\$670,00.) Uruguayan gold."

Cheese for Mr Young.

Please discontinue this order.

Order for Stores.

With reference to enclosed order, we shall be obliged if you will cable us as soon as possible the F.o.B. cost (including your commission) in sterling of the articles enclosed in the red lines.

Please send by this opportunity 12 feet of  $\frac{3}{4}$ " diameter Cast Steel.

Marcaroni.

The quality appears about the same as that supplied from Montevideo but we shall be glad to receive quotations.

Petter Oil Engine.

We assume you forwarded the order for ebonite brush carrier to our Head Office as requested.

Yours faithfully,



Manager



BUTTER.

The opinions we have heard in the 5 cases ex  
Copperativa de Lecherias S.A. indicate that our customers  
prefer the supplies from the River Plate Dairy Company. If,  
however, you can obtain salt butter from the former concern,  
please place our future orders with them and we will give  
a good test, but if not, please place orders with the River  
Plate Dairy Company.

INDENTS.

Our order for stores to be shipped per "Orduna" was  
handed to the Paymaster of H.M.S. "Despatch" to be posted at  
yours, but evidently went astray. Since then we have received  
the articles required per H.M.S. "Despatch" and no doubt you  
will cancel the "Orduna" indent if it should arrive.

MENT TO MR. KEIF CARON.

Mr. Keif Caron, one of our clients, will  
be requiring funds in Buenos Aires in the next three or  
four months and we have accordingly instructed him to apply  
to you. Please advance him up to two hundred pounds, if  
required, charging in account with the principal and  
interest.

INSURANCE ON CARGO.

Please note that in future we will send the necessary  
advise of shipments to our London Office and it will therefore  
be unnecessary for you to continue doing so.

SAMPLES OF ARGENTINE PRODUCE.

We would be glad to receive prices of the figs, peaches,  
etc. samples of which were recently received. Comparing these  
with goods imported from the United Kingdom we find the peaches  
of poor quality and the peaches fair. The muscatels and  
tomatoes are good while the jam is unsuitable for this  
market.

OUR. Please let us have quotations, f.o.b. Montevideo,  
"Favorita" flour as exported from Argentine & Chile.



HOUSE COAL.

Would you please ship 100 tons of House Coal per "Falkland" - March sailing - at not more than 50/- per ton f.o.b. Your last quotation was 50/- but as there has been a slight drop since then we trust you will be able to improve on this.

The coal must be passed <sup>as</sup> suitable by Captain Roberts as the Government has expressed dissatisfaction with the quality of the coal you shipped per "Orduna".

GOODS PER H.M.S. "DESPATCH".

All goods received per H.M.S. "Despatch" were in good condition and quite satisfactory.

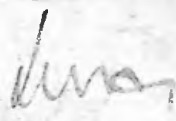
LORRY CHAINS.

Please forward per "Falkland" one set of wheel chains for 30 cwt. Ford Van AA HC. 1931 model.

Without further at the moment,

we are, Dear Sirs,

yours faithfully,

  
\_\_\_\_\_  
Manager.



# MACLEAN & STAPLEDON

SOCIEDAD ANONIMA

CASILLA DE CORREO 193

CODES USED  
WESTERN UNION  
A L A B C 5<sup>TH</sup> EDITION  
SCOTT'S 10<sup>TH</sup> EDITION  
BENTLEYS

TELEGRAPHIC ADDRESS  
MACSTAPLE MONTEVIDEO

TELEPHONE  
1482 CENTRAL

## MONTEVIDEO

(URUGUAY)

19th February 1931

Messrs The Falkland Islands Company Ltd.

PORT STANLEY

Dear Sirs,

We beg to confirm wireless messages exchanged as per copies herewith.

Supplies per H.M.S. "DESPATCH" We have been able to send stores by the "Despatch" as requested but have had to reduce the quantity of coffee owing to there not being space on vessel for cases containing 100 Kilos. Unless we hear from you to the contrary we shall send the remainder per "Falkland".

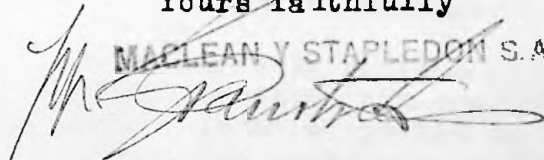
s.s. "Falkland" The space for 100 bales of wool has been reserved on a Nelson Line steamer "Highland Chieftain" sailing 26th March. With reference to the remaining 300 bales the Nelson people cannot give us a definite reply as to how many they can take until the first days of March. In the meantime we are looking for space and will cable you as soon as possible.

STORES PER "DESPATCH" The expenses for loading these stores has been a little more than we expected owing to heavy rain stopping the work.

ACCOUNT We enclose account to date which we trust will be found in order.

We are, Dear Sirs,  
Yours faithfully

MACLEAN & STAPLEDON S.A.



# MACLEAN & STAPLEDON S. A.

CODES USED  
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BENTLEYS

CASILLA DE CORREO 193

TELEGRAPHIC ADDRESS  
MACSTAPLE MONTEVIDEO

TELEPHONE  
1482 CENTRAL

## MONTEVIDEO

(URUGUAY)

October 7th 1932.

Messrs  
THE FALKLAND ISLANDS CO LTD.  
PORT STANLEY.-

Dear Sirs,

We thank you for your letters of the 26th(2), 28th (2) and confirm ours of the 8th September as per attached press copy as well as wirelesses exchanged as per list which we hope you will find in order.

ELECTRIC PICK UP. We have now obtained refund from Messrs C Ott and are crediting you with the sum of \$ 28.

57 PACKAGES EX "HIGHLAND MONARCH. We beg to enclose herewith invoices received from London, too late to be forwarded per "LAFONIA" Sept.

OATS. You will observe that this item was not supplied from this port which is due to the fact that same is much cheaper at Buenos Aires.

MR LES HARDY. No instructions have been received as to the disposal of the case containing radio apparatus.

LAFONIA MANIFESTS. We note that you now require 5 copies of manifest for goods shipped here

2 CASES BATTERIES. Messrs Christophersen Enos are shipping per "LAFONIA" 2 cases Batteries marked E LH R Nos 24-25. These cases are consigned to Order but belong to Mr Les Hardy. We enclose B/L and account of expenses and we shall be obliged if you will kindly collect amount of expenses say \$ 7.52 before delivering the cases.

A CASTEL & CO. With reference to your wireless of the 30th ultimo please note that this firm require the £ 25 in England and not the equivalent in Montevideo. They are writing to Mr Hutkinson direct.

ONIONS. Owing to reduced stocks local supplies cannot be bought for less than 15 cts per kilo. We have consequently ordered from Buenos Aires at a price which works out about 10 cts but as there seems to be some doubt as to how long these will keep we decided to send 15 cases only. Captain Roberts however told us that he did not think this would be enough and as there was no time to increase the quantity from Buenos Aires we have bought 7 cases locally at 15 cts.

ACCOUNT CURRENT 9th SEPTEMBER. We enclose herewith revised a/c current as in the hurry of making up same we omitted to take into consideration the value of the butter received from Buenos Aires which had to be included in our draft on London. The latter was consequently for £ 252 instead of £ 130. We enclose copy of letter to your London office regarding same.

CARGO EX "LAFONIA". All the cargo ex "LAFONIA", both last voyage and this was loaded on the 3rd in the s/s "AYLESBURY", rates of freight 16/6

No.2.

for bales and 22/6 for tallow. There is a big bill for demurrage of lighter but it was unavoidable as this is the first opportunity there has been for shipping to London and the charges are less than what would have been incurred had the cargo been landed. We enclose herewith copy of B/L also copy of B/L for cargo shipped per "WESTBURY" which we regret was omitted from our letter of 7th July. We have asked the Captain of "AYLESBURY" to report by visual signal in the English Channel as usual. When delivering the cargo to "AYLESBURY" one bale of sheepskins marked SI 8 was found broken and containing

F I C

27 loose skins and 1 piece of skin. As we hold a clean receipt for the cargo received from "LAFONIA", please advise the value of the sheepskins missing so that we can claim for same from the lighterman. We are forwarding to London certificates as requested in your letter of 11th August.

FLOUR. We note your remarks but your message as received here read "DIADFO".

MAILS. On enquiring at the Post office we found that the "HIGHLAND MONARCH" brought 9 bags for the Falklands 1 for "DISCOVERY" and 2 for South Georgia, which will go forward this voyage. The Post Office usually deliver these mails direct to the "LAFONIA" when she is in port and we were surprised to find that they had not done so in this case. We are asking the Agents of the "HIGHLAND PRINCESS" to arrange with the P.O. that there will be no delay in this case of this vessel.

SOC ANON CRISTALERIAS DEL URUGUAY. This is the name of the firm that was interested in the Sand, which they found very suitable for glass making. When we visited them with Capt Roberts we were told that if we could quote something under \$ 10. per ton there was a good chance of doing business. On receipt of your cable of 9th Sept, not having received any news from London, we told them that subject to confirmation from London we could quote \$ 9.43 which at the current rate of exchange was equal to 25/6. For the present however they are not interested in sand, for it appears that in the interval between our visits, they have received samples of quartz from the interior of this country, which on being crushed out were found to contain certain minerals which make it worth while their working, while the remainder can be used for glass making.

GAS CYLINDERS. With reference to the cylinders for account of Enriksen we beg to inform you that we are unable to have them filled here owing to the fact that both C.O.2. Factories are not at present working, consequently we are returning same per "LAFONIA" in order to avoid unnecessary expenses.

MAGNETOS. These have been repaired and are returned per "LAFONIA".

ACETYLENE GAS. Owing to Government slackness we have not been able to obtain cylinders received, filled, but we are forwarding 3 Govnt cylinders, which please return when empty. We are endeavouring to send you the other 3 by next voyage of "LAFONIA". Cost is \$ 1.60 per cubic meter and each cylinder contains 5 metres.

PASSENGERS PER "LAFONIA". The passengers who arrived per "ASTURIAS" and "HIGHLAND PRINCESS" have been transferred to "LAFONIA" and their baggage looked after and accounts for same will appear in current account.

TRANSHIPMENT CARGO. The following cargo has been transhipped to "LAFONIA" at this port:-

ex " DARRO".	20	packages for the Colonial Govnt.
ex " H CHIEFTAIN	3	" Boiler.
ex " H PRINCESS	792	" Merchandise for F.I.Co.

BILL OF LADING.

We shall be obliged if you will kindly forward to us a supply of blank copies of B/L.

PAYMENTS. Following your instructions we have paid Mr Mc Atasney the sum of \$ 14.36 equivalent of £ 2 at 33 7/16 and are debiting you in account.

Messrs W.A.Maclean & Co,Buenos Aires inform us that they have made the following payments and have drawn direct on your London House:-

Mrs Sedwick	£	26.
Mr Goodwin	£	45.

ACCOUNT.

We enclose current account to date together with the invoices for supplies shipped which we trust will be found in order.

We are, Dear Sirs,  
Yours faithfully,  
MACLEAN Y STAPLEDON SA.

*Guaranteed*

*75 deposited*  
*26*  
*49*

COPIES OF WIRELESSES EXCHANGED WITH MESSRS THE FALKLAND ISLANDS  
CO LTD PORT STANLEY.

-----

- RECEIVED. Sept 9th. SUBJECT TO YOUR NOT HAVING RECEIVED ALTERNATIVE QUOTATION FROM OUR LONDON OFFICE WE QUOTE 21/6 PER TON OF 1000 KILOS C I F MONTEVIDEO 300 TONS TO 500 TONS SAND YORKS BAY SHIPMENT ABOUT 28 SEPT AND OR 19TH NOVEMBER TELEGRAPH AS SOON AS POSSIBLE.
- SENT. Sept 13th. SAND NOTHING TO BE DONE AT PRESENT.
- RECEIVED. Sept 17th. SHIP BY LAFONIA BEGGINING OCTOBER 420 BAGS OF QUARENTINO MAIZE 350 BAGS POLLARD 40 DRUMS ONLY PARAFFIN 20 BAGS BRAN 20 DRUMS PETROL 45 DRUMS GAS OIL 24 CASES APPLES 6 CASES ORANGES 2 CASES LEMONS 75 SMALL BAGS FLOUR 27 CASES ONIONS 40 CASES SALT BUTTER STOP 80 BAGS OATS 35 CASES OF PEACHES IN TINS PLEASE GIVE EVERY ATTENTION IN ORDER TO ENSURE SHIPMENT OF THIS ORDER WITHOUT DELAY STOP ENQUIRE WHETHER ANU MAIL EX HIGHLAND MONARCH WAS LEFT BEHIND BY LAFONIA.
- RECEIVED. Sept 28th LAFONIA LEFT 28TH NOON STOP.
- RECEIVED. Sept 30th. PAID EQUIVALENT OF £ 25. TO A CASTEL & CO A/C OF W J HUTCKINSON.
- RECEIVED Oct 7th 1932. OWING TO OUR NOW HAVING TO SHIP 300 TONS SEAL OIL TO YOUR PORT 19TH NOVEMBER IN TRANSIT FOR GLASGOW WE WILL NOT BE ABLE TO SHIP SAND BY THAT OPPORTUNITY AND MUST WITHDRAW OFFER.



# MACLEAN & STAPLEDON S. A.

CODES USED  
WESTERN UNION  
A I A B C 5<sup>TH</sup> EDITION  
SCOTTS 10<sup>TH</sup> EDITION  
BENTLEYS

CASILLA DE CORREO 193

TELEGRAPHIC ADDRESS  
MACSTAPLE MONTEVIDEO

**MONTEVIDEO**

(URUGUAY)

TELEPHONE  
1482 CENTRAL

C O P Y

13th September 1932

The Managing Director  
The Falkland Islands Company Ltd.  
61 Gracechurch Street  
LONDON E.C.3.

Dear Sir,

We enclose herewith Account Current to 9th inst. and you will note from our separate advice that we have drawn on you for the sum of £252.0.0 stg. This amount corresponds to the approximate value of supplies shipped per "Lafonia" for which we have to negotiate exchange as explained in our letter of 25th August.

The disbursements per "Lafonia" will be deducted from your credit balance but as this will still be in your favour we do not recommend you to make further remittances for the present.

We have charged the usual commission on the sale of the notes, which we trust will be found in order. The rate at which they were sold may be considered very favourable as we were today offered pounds at \$9.60 U/gold.

We are, Dear Sir,  
Yours faithfully

*Copy for PIC  
Standy*

27th September 1932

The Managing Director  
The Falkland Islands Company Ltd.  
61 Gracechurch Street  
LONDON E.C.3.

Dear Sir,

Herewith we beg to enclose the disbursements account of S.S. "LAFONIA" September Voyage, together with Account Current showing a balance in your favour of \$1664.28 U/gold. This credit will be used to cover expenses on cargo for London brought by "Lafonia" on her last voyage and disbursements which will be incurred on her present voyage, she being expected here about the third of next month.

Trusting that all will be found in order.

We are, Dear Sir,

Yours faithfully

Enclosures

28th September, 1932.

Messrs Maclean & Stapledon, S/A,

MONTEVIDEO.

Dear Sirs,

s.s. "LAFONIA", A 23.  
-----

PASSENGERS. Mrs C.Hurst. Tranships to "Highland Princess",  
1st Class. Incur no expenses on  
our a/c.

CARGO. In transit for London:-

16 Bales Wool.

32 Bales Sheepskins.

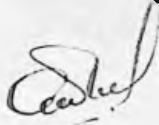
Please request on-carrier to report by visual signal  
in the English Channel as usual; and forward us his B/Lading in  
due course.

For Montevideo:-

Mark (C H) Port Stanley. 4 cases empty gas cylinders.  
Kindly have these recharged with Carbon Dioxide (C O 2), return  
them by first available opportunity, and charge us in a/c with  
all expenses as "A/c C.Henricksen". (In order that no confusion  
should arise between these cylinders and those sent up period-  
ically by E.Hardy, we would mention that Henricksen's business is  
entirely separate from Hardy's).

Mark CASTELL & CO. 6 bags sheepskins. These are  
consigned to Castell by Mr W.J.Hutchinson.

Yours faithfully,



p.p. Manager.

26th September

32

Messrs Maclean & Stapledon S.A.

Montevideo.

Dear Sirs,

Please pay on demand the equivalent of two pounds sterling (£2) to Mr Joseph McAtasney who, we understand, is personally known to you. This amount may be debited to us in account current but the total including your commission must not exceed £2-1-0.

We enclose a letter addressed to Mr M.C. Creece, passenger ex "Asturias" arriving yours September 29th; kindly hand to him as early as possible after receipt.

Yours faithfully,

*J.H.*



*Payment to Mr. C.F. Leadell*

p.p. Manager.

*Cash paid including Commissions*

*Trust the letter to Creece etc.*

# MACLEAN & STAPLEDON S.A.

CODES USED  
WESTERN UNION  
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SCOTT'S 10TH EDITION  
BENTLEYS

CASILLA DE CORREO 193

TELEGRAPHIC ADDRESS  
MACSTAPLE MONTEVIDEO

MONTEVIDEO

(URUGUAY)

TELEPHONE  
1482 CENTRAL

September 8th 1932.

Messrs  
THE FALKLAND ISLANDS CO LTD.  
PORT STANLEY.-

Dear Sirs,

We thank you for your letters of the 1st July and 11th, 24th, 26th(2) 27th, 29th, and 31st(3) ultimo and confirm ours of the 30th July and 1st August as per attached press copies as well as wirelesses exchanged as per list which we hope you will find in order.

CARGO EX "LAFONIA". Up to the present we have not been able to obtain space for London for this cargo as the regular liners do not accept general cargo and there has been no outside steamer loading for that port for some time, but we hope to get it away before the end of this month. Meanwhile we are keeping it in lighters as the demurrage on same is likely to be less than the cost of landing and storing.

MR LES HARDY. By the "ALCANTARA" we received a case marked LES HARDY containing Radio Apparatus which owing to an oversight was transhipped to "LAFONIA" without our having received instructions. Kindly hold same until we advise you to release.

GAS CYLINDERS. These have been received, will be filled as requested and returned by next voyage of "LAFONIA". We regret they could not be ready for this trip. Same remarks apply to the box containing 2 lorry magnetos.

H.E. THE GOVERNOR. Order for saccharine and Sal Hepatica has been executed and handed to Captain Roberts.

CERRITO WIRELESS STATION. We have now received an answer from the Wireless office, copy of which we enclose, with regard to your complaint contained in your letter of the 15th June. You will observe that they inform us that your Station was called on the 11th, 12th and 13th June without result. They also inform us that apparently now there is no fixed hour for communications as far as the Port Stanley Station is concerned.

CERTIFICATE E LUXTON. As requested we are forwarding this certificate to London.

COAL FOR SANTA CRUZ. With reference to your wireless of the 9th August and our reply of the 10th we regret the omission in sending you the copy of our letter to your H.O. and as promised we enclose same herewith. We have now received a letter from your head office in which they state that Messrs Mann George Ltd have indicated 900 tons of coal to be carried Montevideo to Santa Cruz in 2 lots of 450 tons each, first shipment

No.2.

to be made in March 1933 and the second in April. Since then we have been advised by the local Manager of Messrs M.G. that he has been informed by his firm that they have seen Mr Young and have hopes that the business will materialize.

JULIO MAILHOS. This firm wishes to sell their tobacco and cigarettes in the Falkland Islands and a list of their offer and prices is herewith enclosed. A parcel containing samples is going forward per "LAFONIA". We have also received samples of cigarette paper "JOB", price in boxes of 60 little books, £ 0.3.11 per box. Minimum order 100 boxes.

"LAFONIA" AT RIO GRANDE. We enclose herewith corrected disbursement a/c with vouchers received from Rio Grande which we hope you will find in order.

MINISTERIO DE RELACIONES EXTERIORES. As instructed in your letter of the 1st July we have today paid into the Bank the amount advised.

MRS W H SEDGWICK AND DAUGHTER. We understand this party is remaining here. We note your remarks regarding return passages.

PERSONAL DATA MR VINCENT. Photograph and particulars of this gentleman have been duly forwarded to the Foreign office.

FRUIT. In view of the fact that the fruit per "LAGUNA" arrived in such bad condition and as the season is now so far advanced we have decided to send only six cases of tangerines instead of 12 you ordered.

KEROSENE IN DRUMS. Messrs Shell Mex informed us that they are unable to supply kerosene in drums due to the fact that they have stopped marketing same owing to the impossibility of obtaining exchange. As there is no time to obtain same from Buenos Aires we are shipping 100 cases instead.

DISBURSEMENT A/C "LAFONIA". With regard to the amount of \$ 1.54 expenses with Chief Steward, this overdebit was a clerical error and has been adjusted in account current herewith.

ELECTRIC PICK UP. We are endeavouring to obtain refund from Messrs Ott and will advise you later result.

PRAM WHEEL AND WATCH DOCTOR WILSON. These have been purchased and forwarded per "LAFONIA". Watch will be sent next voyage.

PHOTOGRAPHIC DRUGS. Purchased and forward per "LAFONIA".

SKINS, HIDES, TALLOW ETC. Contents of your letter of the 11th ultimo have been read with interest and we will obtain the proper certificates from the British Consul and forward same to London.

TRANSHIPMENT CARGO. The following cargo has been transhipped at this port and is being forwarded per "LAFONIA":-

ex "HIGHLAND PATRIOT".	31 packages	a/c Colonial office.
ex "ALCANTARA"	1 case Radio	a/c Les Hardy
ex "ALPHERAT"	100 W Beer	a/c F.I.Co.
ex "HIGHLAND MONARCH"	57 Pkges	a/c F.I.Co.

MOR & MRS THOMAS GOODWIN. This party proceeded to Buenos Aires yesterday. We have advanced Mr Goodwin \$ 200. and requested our Buenos Aires Agent to give him any assistance he may require and advance him sums to the amount authorized drawing for same direct on your London office. We note your remarks regarding their return fares.

PAYMENTS A/C L HARDY. As instructed we have paid Messrs Houlder Bros the sum of \$ 4.55 With regard to the amount of \$ 31.59 we have to advise you that the Banco Comercial would not accept less than this sum. We have therefore charged you with our commission of 2 1/2 % of which we trust will be able to collect.

No.3.

DISBURSEMENT A/C "LAFONIA". CORALLO. This is in order, two glasses having been supplied but one was purchased from Corallo and the other from Szocs. We have mentioned the matter to the Captain who agrees that 2 glasses were received, one being for a sky-light on board.

ORDER MR LESLIE HARDY. With reference to this order we are informed by Messrs Philips S.A.Ltd that they cannot execute same and are writing to Mr Hardy direct.

ORDER FOR STORES. This has been executed with the following exceptions:-  
Cine bulbs 12 volts 1 amp. Out of stock. can supply 1/2 amp.

FLOUR. As we were unable to obtain this item from Buenos Aires we have bought same here from Molino Montevideano and we hope this will meet with your approval.

SAND. We were hoping to receive your quotation before departure of the "LAFONIA". Captain Roberts has been out to the Factory and when he knows the price at which you can deliver here he will be able to give you an idea of the prospects of business.

ACCOUNTS. We beg to enclose our account together with corresponding invoices which we trust will be found in order.

We are, Dear Sirs,  
Yours faithfully,  
MACLEAN Y STAPLEDON SA.

*Guillermo Stapledon*



July 28th 1932.

The Managing Director  
THE FALKLAND ISLANDS CO LTD.  
L O N D O N.-

Dear Sir,

On the 21st inst the local Manager of Messrs Mann George Ltd informed us that he had received an enquiry from their London of ice as to whether the "LAFONIA" would be available to take a cargo of coal from Montevideo to Santa Cruz for account of Messrs Armour and we immediately telegraphed you as follows:-

LAFONIA WOULD YOU ENTERTAIN FULL CARGO COAL MCNTWVIDEO SANTA CRUZ  
IF SO SEE MANN GEORGE LONDON

On the 26th we received your telegram:-

REFERRING TO YOUR TELEGRAM OF THE 21st CAN YOU GIVE ANY INDICATION  
RATE OUR IDEA £ 1.5.0. FLEETWING  
and confirm our reply of yesterday as follows:-  
WE CONSIDER £ 1.5.0. REASONABLE RATE PROVIDED DISCHARGE ACCOUNT  
CONSIGNEES STOP DISBURSEMENTS AT SANTA CRUZ SHOULD NOT EXCEED  
£ 90.0.0.

The figure given for disbursements at Santa Cruz is based on the disbursements account of a steamer that discharged 600 tons of coal there for Messrs Armour's last March, details of which we enclose. This is of course for port expenses only without taking into account provisions etc. No charge was made in the disbursement account referred to for discharging the cargo and we have not seen a copy of the Charter Party we cannot say whether this was for account of the steamer and deducted from the freight or if it was agreed that same should be for account of consignees. We have an idea that the freight from South Wales to Santa Cruz was 22/- so that if you can get anything like 25/- for the "LAFONIA" it should be good business. We may mention that Messrs Mann George Ltd have been in touch with Messrs Chadwick Weir & Co who say that they may be able to offer a vessel on favourable terms about October. They informed us that the quantity is 900 tons so that if the business materializes "LAFONIA" would have to make two trips. Delivery is required next February.

We are, dear Sir,  
Yours faithfully,  
MACLEAN Y-STAPLEDON SA.

ESTIMATED DISBURSEMENTS OF S/S " LAFONIA " AT SANTA CRUZ.

LICENCE		\$	200.--
LIGHT DUES	14 Cents gold per ton Reg.	"	109.--
HEALTH DUES	2 " " " "	"	15.89
AGENCY FEES	£ 15.0.0. at \$ 11.45	"	171.75
BRITISH CONSUL		"	4.90
CARGO MANIFEST		"	300.40
STORE LIST		"	22.--
DEPOSIT OF DOCUMENTS		"	15.--
CREW LIST		"	2.--
PASSENGER LIST		"	2.--
PERMIT TO LEAVE		"	2.20
PERMIT TO DISCHARGE TO LIGHTERS		"	3.20
LAUNCH IN ATTENDANCE	£ 7. 10. 0 at \$ 11.45	"	85.88
TWO WINCHMEN	4 TIDES \$ 10.00 EACH	"	80.--
ONE GANWAYMAN	4 " "	"	40.--
COAL MANIFEST		"	2.20

\$1.056.42

\$ 1.056.42 at \$ 11.45 - £ 92. 5. 3  
 \$ 1.056.42 at \$ 13.87 - £ 76. 3. 4

I am, Gentleman,  
 Your obedient servant,  
 (Signed) H. Jones  
 For Crown Agents.

..CROWN AGENTS FOR THE COLONIES, 26th August 1932..-

Messrs Maclean & Stapledon S.A.  
Calle Piedras 332  
Montevideo.-

Gentlemen,

I enclose Bill of Lading, original shipping advices, and invoices in respect of packages shipped by the s.s. "HIGHLAND PATRIOT" consigned to you on behalf of the Government of the Falkland Islands, and shall be glad if you will arrange re-shipment to Port Stanley by the first opportunity which we understand will be the s.s. "JAPONIA".-

Freight is being paid by us in London and onward charges from Montevideo should be debited by you direct to the Government of the Falkland Islands.- The packages should be consigned to the Officer Administering the Government, Port Stanley, and the Bill of Lading for the voyage from Montevideo should be sent to the Colonial Secretary, Port Stanley, together with the invoices and original shipping advices herewith.-

You will note that cases 3120 and 3104 are marked "Special Stowage "; please see that these two packages receive careful handling during discharge from the "HIGHLAND PATRIOT" and re-shipment, advise the Colonial Secretary, Port Stanley, where stowed on the on-carrying steamer, and suggest careful handling.-

I am, Gentlemen,  
Your obedient servant,  
(Signed) H. Jones  
for Crown Agents.-

- COPY OF LETTER RECEIVED FROM MESSRS CRANSTON WOODHEAD & CO -

RIO GRANDE - BRAZIL., 3rd August 1932.

Messrs  
Maclean & Stapledon S.A.  
MONTEVIDEO.-

Dear Sirs,

s.s. "LAFONIA".

We are in receipt of your favour of 11th ult., from which we note that above vessel was delayed by bad weather on her return to Montevideo and only arrived at 6 p.m. on 4th July.-

We have now received all Port accounts for this vessel, and enclose our General Disbursement Account herewith, in duplicate, from which you will note that total expenses came to 10:386\$800, as against the estimated amount of 10:304\$300, so there is a small balance outstanding in our favour of 82\$500.

This difference is due to our having under estimated Bar pilotage (the ship crossed the Bar after dark), stamps, utilisation dues, State transit tax, crane hire, transport of the tobacco and mails, and slightly over estimated telegrams and overtime shifting berth.-

It now remains to be seen whether the nett balance of 10:141\$400 covered expenses or left a profit on the voyage.- Our own idea is that the freight of 35\$000 is not sufficient to induce Owners to make another voyage.- Cargo for Montevideo is quite plentiful at the moment, the Swedish " San Francisco " having recently taken some 18.000 wet hides and barrels Casings to your port, and the I&H " Nasmyth" arrived to-day to receive 21,500 hides.- We understand that both these ships are charging freight on the basis of 36\$000, but even so this cannot be a paying proposition.-

What is your idea of a remunerative freight for this business?

We shall be glad to know when " LAFONIA" could be available for another voyage to this port, and what freight the Owners would require, in the light of their previous experience.-

We are, Dear Sirs,  
Yours very truly,  
(Signed) Cranston Woodhead & Co



0 N°983153

CALLE 25 DE MAYO 282  
MONTEVIDEO

Montevideo, Agosto 12 de 1932

SIRVASE CITAR

N.º 511/32

SEÑORES MACLEAN Y STAPLEDON

CASILLA DE CORREO 193

MONTEVIDEO

REF. Demora de un radiotelegrama de Port Stanley para Maclean Stapledon.

De mi consideración:

Con referencia a su atenta carta de fecha Julio 2/932 pongo en su conocimiento que de la investigación practicada resulta que Cerrito ha llamado a la estación Port Stanley varias veces los días 11 y 12 de Junio y el día 13 se le llamó insistentemente en los períodos de 21.30 - 22, 22.30 y 23 no oyéndosele reponder, de manera que la demora sufrida en la transmisión del radiotelegrama referido por Vds. no es imputable a Cerrito.

Además les hago notar que las comunicaciones de Port Stanley son irregulares en lo que respecta a las horas, pues no se ajusta a horas determinadas.

Saluda a Vd. atentamente.

El Director de los S. de Radiocomunicaciones

Coronel Ado.

Gilberto Lasnier



31st August 32


Messrs Maclean & Stapledon S/A.

MONTEVIDEO.

Dear Sirs,

Kindly note that Captain Roberts has been requested to make the purchase of a repeat order for saccharine and Sal Hepatica on account of H.E. the Governor, and we shall be obliged if you will see that these medicines are sent without fail by this opportunity.

Yours faithfully,

  
p.p. Manager.

31st August, 1932.

Messrs Maclean & Stapledon, 3/A,

MONTEVIDEO.

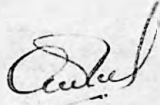
Dear Sirs,

PASSENGERS, "LAFONIA", A 21. are:-

Mrs W. Sedgwick & daughter.	Travelling to Buenos Aires. Incur no expenses.
Mr & Mrs Thomas Goodwin.	Travelling to Buenos Aires - see our separate letter of 26th August.
Mr & Mrs H.J. Anderson.	To "Alcantara", 3rd Class; Incur no expenses.
<del>Mrs G. Hurst.</del> <i>Cancelled.</i>	<del>To "Highland Patriot", 1st Class. Incur no expenses.</del>
Mr W.S. Peck.	To "Alcantara", 3rd Class; incur no expenses.
Miss Mavis Peck.	
Mr Joseph Prior.	To "Alcantara", 3rd Class; incur no expenses.

Mrs Sedgwick and daughter, and Mr & Mrs T. Goodwin intend to return to Stanley within the next few months, preferably by "Lafonia", but their movements are dependent on the result of medical advice and treatment. We have informed them that we cannot guarantee Return passages for either of the next two voyages, as it depends upon the bookings our London Office have asked you to make.

Yours faithfully,



p.p. Manager.



26th August, 1932.

Messrs Maclean & Stapledon,

MONTEVIDEO.

Dear Sirs,


Amongst passengers per "Iafonia" this time is a Mr Thomas Goodwin, a shepherd, who is taking his wife through to Buenos Aires for medical treatment.

On our list of remittances we are asking you to pay him the equivalent of £ 170. 6. --, and should he require any further sums, either in Montevideo or Buenos Aires, we shall be obliged if you will arrange for him to draw up to another £ 100 (One hundred pounds) for which we hold security here.

If he returns per "Iafonia" we will collect his fare here, and the same applies should he return per P.S.N.C. cargo vessel, unless the Purser should insist on payment before embarkation.

Mr Goodwin is illiterate (though his wife is not) and has probably never travelled before, so we will appreciate any assistance you may be able to give him.

Yours faithfully,

  
p.p. Manager.

11th August, 1932.

Messrs Maclean & Stapledon,  
MONTEVIDEO.

Dear Sirs,

Our London Office write to us as follows:-

"SKINS, HIDES, TALLOW & SEAL OIL TRANSHIPPED AT MONTEVIDEO."

"Kindly note that in addition to the Certificates of Origin  
"the Customs Authorities require us to produce the local bill of lading  
"lading or consignment note (i.e. B/L Stanley to Montevideo) and  
"a certificate of arrival or landing at, and exportation from  
"the port of transshipment stating that London is the final port  
"of destination. Such certificates are to be signed by the  
"proper Foreign Customs Officer and the signature visaed by the  
"British Consular Authority at Montevideo. In this connection  
"the 155 casks of tallow ex 'Tembury' are being held here in  
"bond pending the receipt of a certificate from Montevideo.  
"This document was cabled for on the 20th June as you will see  
"from the enclosed copy of telegram sent to Messrs Maclean &  
"Stapledon".

The Certificates of Origin (which so far had only been  
required for tallow, but which are now required for skins, hides  
and seal oil as well) will be dealt with here and will be  
attached to a copy of our local B/Lading, Stanley to Montevideo,

(2)

to be forwarded to our London Office for each shipment.

The preparation of the "Certificate of arrival or landing  
"at, and exportation from the port of transshipment.....etc"  
will be left to you for this next shipment, and we shall be glad  
if you will take the opportunity of discussing the matter with  
Captain Roberts with a view to deciding upon the most expeditious  
procedure for conforming to the requirements of the British  
Customs Authorities in this connection.

Yours faithfully,



P.P. Manager.



# MACLEAN & STAPLEDON

SOCIEDAD ANONIMA  
CASILLA DE CORREO 193

TELEGRAPHIC ADDRESS  
MACSTAPLE MONTEVIDEO

CODES USED  
WESTERN UNION  
A I A B C 5" EDITION  
SCOTT'S 10" EDITION  
BENTLEYS

MONTEVIDEO

TELEPHONE  
1482 CENTRAL

(URUGUAY)

February 6th 1932.

Messrs The Falkland Islands Co Ltd.

PORT STANLEY.

Dear Sirs,

We confirm our letter of the 12th December 1931 as per attached copy and acknowledge receipt of your letters of the 15th 18th, 31st(2) December and 1st January respectively contents of which have been duly noted. We also confirm cables exchanged as per attached list.

ACCOUNTS. We enclose our account current to 31st December 1931 together with corresponding vouchers which we hope you will find in order.

ORANGE CRUSH & BILZ. Price lists and samples are being forwarded per "REINA DEL PACIFICO".

MR G R L BROWNE. An ocean letter addressed to this gentleman is herewith enclosed.

EXPRINTER SAILING LISTS. These will not be ready before the middle of this month. We will forward them by "LAFONIA".

LEATHER LABELS. We have had these made and are being forwarded per "REINA DEL PACIFICO".

CIGARS AND CIGARETTES. The order for "Deliciosos" cigarettes, No 17 cigarettes, Bella Cubana and Principe de Galles Cigars has been telegraphed to Rio de Janeiro and we hope that this order will be properly executed and forwarded direct to you by the "REINA". If account received in time will be enclosed herewith.

"LAFONIA". MARCH VOYAGE. We note this vessel will arrive at this port on the 24th March and leave again on the 27th. We would like to call your attention to the fact that the Easter holidays here extend from the 20th to 27th March and being public holidays no goods can be obtained from Fiscal deposits. We mention this in case you wish to buy stores such as sugar, rice etc that we usually buy ex bond, otherwise ship will have no delay in operating here.

SHIPMENT OF PRODUCE. Due note has been taken that "LAFONIA" will bring this voyage 8/900 bales of wool and we have secured freight by the s.s. "BELLAILSA" at 17/6 per 40 cubic feet. This vessel is expected to arrive on the 26th so if "LAFONIA" arrives on the 27th we hope to be able to tranship the cargo direct. We have also booked freight for the second shipment at the same rate by a vessel expected to arrive here about the 25th March but we are unable to give you her name yet.

F.I.C. Stanley. 6.2.32. No.2.

PASSENGER'S BAGGAGE A/C. As requested we are crediting you in our next current account with the sum of £ 0.4.7. difference in the above mentioned item.

CHEESE FOR MR YOUNG. We are sending by the "REINA DEL PACIFICO" about 5 kilos of "CHARLONE" Cheese for Mr Young and hope same arrived in good condition.

ORDER FOR STORES. The order contained in your wireless of the 1st inst has been executed and beg to report as follows:-

As oranges are out of season and very expensive we are only sending two cases instead of six and as only local apples are obtainable we have also reduced the quantity from 9 cases to 5. If you find these suitable we can send a further supply per "LAFONIA". Other items are in accordance with your telegram. We might mention that we are sending three small cases of local grapes which are just coming into season.

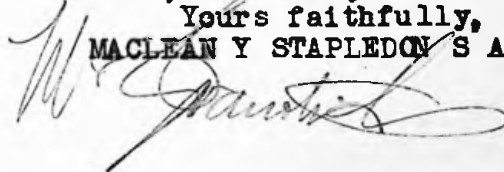
TINPLATES. Please let us have as soon as possible all available information regarding the tinplates you wish to sell here, Mr Marshall has asked us several times for this information.

ACCOUNT CURRENT. We enclose Account current to date together with vouchers which we trust will be found in order.

We are, Dear Sirs,

Yours faithfully,

MACLEAN Y STAPLEDON S A





LIST OF WIRELESS EXCHANGED WITH MESSRS THE FALKLAND ISLANDS CO

----- P O R T S T A N L E Y. -----

SENT. Nov 23rd. Lafonia 23rd arrived 5 a.m.

RECVD. Dic 6th. Send per Losada one packet 50 indicator cards. Roberts

SENT. Dec 7th. Losada left 6th 5 p.m. Montevideo expected to arrive 19th Port Stanley cargo for your port 40 tons weight and 126 tons measurement.

SENT. Dec 17th. Losada 17th left 10 a.m. Bahía Blanca.

SENT. Dec 23rd. Wish you compliments of the season.

RECVD Jan 22nd. Lafonia approximate date of arrival your port 27th February with about 800 bales.

RECVD Feby 1st. xShip by Reina del Pacifico 50 cases Petrol 6 cases oranges 9 cases apples 4 cases Tomatoes 1 case lemons 3 crates bananas stop three cases each of pears grapes peaches 2 cases cucumbers 3 dozen mellons 10 cases of super energina.

RECVD. Feby 5th. Ship by Reian del Pacifico 10 cwt of 5/8 inches Panhead Rivets 1 inch 5/8 or 1 inch 3/4 lenght Straight Shank.



27th May 32

Messrs Maclean & Stapledon S/A.

MONTEVIDEO.

Dear Sirs,

We understand there is a Market at Montevideo for sand suitable for Glass making, and that such sand is at present imported ~~from~~ into Uruguay from Germany.

We have large deposits of sand said to be suitable for this purpose, and we send herewith 2 bags each of two different types.

Will you kindly get in touch with consumers and endeavour to interest them in these samples and report as to their suitability.

Yours faithfully.

*[Handwritten Signature]*  
Manager.



SOCIEDAD ANÓNIMA

# FABRICA URUGUAYA DE ALPARGATAS

ISIDORO DE MARIA 1631

DIRECCIÓN TELEGRÁFICA

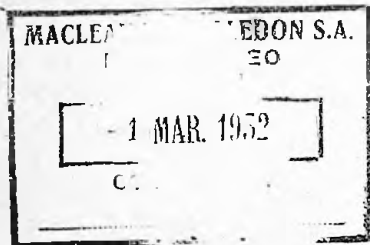
ALPARGATAS

*Montevideo,* 29th. Feby. 1932.

Messrs Mc.Lean & Stapledon.

Calle Piedras 332.

City.



Dear Sirs,

I am seriously thinking of going to Port Stanley by the return of the S.S. "Lafonia", and would esteem it a great favour if you can make the necessary arrangements with Messrs The Falkland Island Co. Ltd. for me to pay them the cost of the trip, and return.

Yours faithfully.

*Joseph W. Hasney.*

*1/25 Paid:  
9/8/32  
Ret per A 13*

PORT MONTEVIDEO

February 29th 1932.

To The Falkland Islands Co., Ltd.

"LAFONIA"

Please provide the undermentioned with a passage per "~~Falkland~~" from

Montevideo to Port Stanley (and return), the cost

of which (and victualling) is to be charged to this Station: paid to the F.I.Co.  
Stanley by the Passenger.

Names of passengers:

MR JOSEPH MACATASNEY.

Write his  
Return fare is  
\$25.

JACLEAN Y STAPLEDON SA.

*Jaclean Y Stapledon*  
Manager or Owner

# MACLEAN & STAPLEDON

CODES USED  
WESTERN UNION  
A I A B C 5<sup>th</sup> EDITION  
SCOTT'S 10<sup>th</sup> EDITION  
BENTLEYS

SOCIEDAD ANONIMA  
CASILLA DE CORREO 193

TELEGRAPHIC ADDRESS  
MACSTAPLE MONTEVIDEO

## MONTEVIDEO

(URUGUAY)

TELEPHONE  
1482 CENTRAL

February 22nd 1932.

Messrs THE FALKLAND ISLANDS CO LTD:

PORT STANLEY.

Dear Sirs,

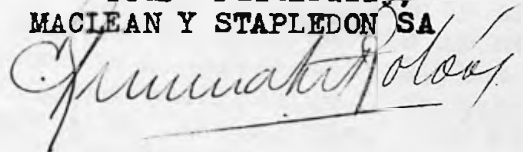
### TAX ON PILOTS FEES.

We beg to inform you that commencing on the 1st March proximo a tax of 3% will be imposed on the Port and River Pilot's fees which will have to be paid by the Companys employing them.

This tax was authorized when the Pension Fund law was created but was not put in force until now.

We are, Dear Sirs,

Yours faithfully,  
MACLEAN Y STAPLEDON SA



17th February, 1932.

Messrs Maclean & Stapledon,  
MONTEVIDEO.

Dear Sirs,

Passengers per "Lafonia" to yours this time are:-

MR T. COOK. Transshipping to "Arlanza", 3rd Class, 9th March. We have written you specially about this man, under date 12th February.

MR S. MACKENZIE. Not in transit. He is to incur no expenses whatever on our account.

MR C. E. AIKEN, late Steward of s.s. "Lafonia", has been signed off here. Captain Roberts will see you as regards making arrangements for a homeward passage, and will hand you over sufficient money for it. No expenses are to be incurred for our account without the authority of Captain Roberts.

MR H. LAURICH. This man may be picked up on the West Falklands en route, but it is left to the discretion of Captain Roberts, after he has had an opportunity of inspecting his papers, whether he embarks him or not. He will not be able to obtain a passport Visé, but we understand he has a seaman's discharge. We hope there will be no difficulty in landing him. If it will help matters, you may advise the Authorities that, on learning that he has travelled, we will remit to them the sum of 4/9, being the proportion of the fee ordinarily payable for a Uruguayan visé.

Yours faithfully,

*W. J. M.*

Manager.

12th February, 1932.

Messrs Maclean & Stapledon,  
Calle Piedras 322,  
Montevideo.

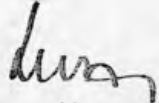
Dear Sirs,

A passenger per "Lafonia" this time is a Mr Thomas Cook, and old farm employee of ours, who is transshipping to "Arlanza", 3rd Class, on the 9th March, for which he has the usual Passage Order on the Purser.

He will have a stay of 10 days or so in Montevideo, and intends staying at one of the Seamen's Homes or Salvation Army hostel.

He will have about £ 20 in cash for board and travelling expenses, which he may hand over to you for safe-keeping while at yours. We shall be obliged if you will give him any help he may require.

Yours faithfully,

  
Manager.

March 29th 1932.

Messrs The Falkland Islands Co Ltd.  
PORT STANLEY.-

Dear Sirs,

We beg to acknowledge receipt of your letters of 14th, 15th and 16th inst and confirm ours of the 1st inst as per attached press copy and also confirm wirelesses exchanged as per enclosed list. "LAFONIA". It was impossible to despatch this vessel on the 27th as you desired owing to the Easter holidays. These extended from the 20th to the 27th in Montevideo and from the 24th to the 27th in Buenos Aires, during which period the Custom House was closed. For the same reason the "POLZELLA" has been delayed and we have consequently had to incur lightering on this cargo. The Agents now inform us she will not arrive before the 30th. We regret to say there is very little cargo from Montevideo to Magallanes and none offering for the present voyage. FURTHER VOYAGES. With regard to the Southern Brazil scheme Messrs Wilson Sons & Co have received a reply from their Rio Grande branch stating that they could not act as Agents for the "LAFONIA" owing to their connection with Mihanovich. We are informed that there is no likelihood of the latter chartering "LAFONIA" as they have four boats specially built for this trade and cannot find sufficient employment for them. These boats carry from 2,000 to 4,000 tons and can get to Porto Alegre. We enclose herewith copy of letter received yesterday from Mr Cranston Woodhead which is interesting. The amount calculated for expenses seems very high unless it includes all charges in Brazil and Buenos Aires or Montevideo, which is a point to be cleared up. The milreis is at present quoted at 4 13/64d so that the nett profit indicated of 14200\$000 for each voyage is equal to about £ 248.

Captain Roberts considers 30 days for two voyages excessive and calculates he should be able to do the round voyage in 11 days. From your wireless of the 24th advising that "LAFONIA" will leave yours on 1st May and from Montevideo on the 19th we gather that she will not be available for Rio Grande in May/June as originally intended but we shall doubtless hear further about this. We understand from your letter of 15th March that "LAFONIA" will bring wool on the May and July voyages and seal oil in June if this business materialises. We await your reply to our message of the 26th to arrange for freight. As soon as we know when the seal oil is coming forward we hope to be able to arrange with Lamport & Holt to ship same direct to Glasgow in which case the freight will be 27/6. If however the cargo has to



F.I.Co.S.Stanley No.2.

transhipped at Liverpool the transshipment expenses amount to 24/- in addition to the Liverpool rate of 25/-

"LAFONIA" DISBURSEMENTS.FEB/MARCH VOYAGE. We have to advise you that these expenses do not appear in your account as we have asked your London House to pay the equivalent to the Bank of London & South America Ltd. We enclose account together with corresponding vouchers, which we trust will be found in order.

EXPRINTER SAILING LISTS. As promised we enclose herewith 2 copies of the above mentioned publication.

DISSOLVED ACETYLENE. We have now obtained the following data:-

Cylinders can be filled at a cost of \$ 1.60 u.g. per cubic meter. Expenses at Montevideo each 4 cylinders \$ 14.00 u.g.

We are requested not to send more than four or five at the time.

BILL OF LADING. We shall be obliged if you will kindly let us have a supply of blank copies of B/L for "LAFONIA" as our stock is nearly exhausted.

CHEESE FOR MR YOUNG. We are forwarding per "LAFONIA" a cheese for Mr Young. also a sample of a new type of Gruyere cheese which costs \$ 0.60 a kilo.

CHEESE (GRANJA ADELIA). We regret that it has not been possible to obtain the 12 cheeses as Manufacturer is ill. He has promised us to have them ready for the May voyage.

PEACHES. We are sending per "LAFONIA" a box containing samples of tinned peaches and also enclose a letter received from Messrs Castiglioni & Lucas Calcraft regarding same.

TRANSHIPMENT CARGO. The following cargo has arrived and is being transhipped to s.s. "LAFONIA":-

1 case Engine parts	ex	"MADRID".
275 " Condensed milk	"	"BAYERN"
200 bags sugar	"	" EL ARGENTINO"
200 " flour	"	"
2 cases glass	"	"
1 " cables	"	"

also two cases Dry Battery consigned to Mr Les Hardy, ex M.V. "ASTURIAS".

The cargo per "MADRID", "BAYERN" and "EL ARGENTINO" was put in lighter on account of holidays and to save delay when reshipped. The lighterage charges will be approximately \$ 36.00 and on "EL ARGENTINO" lot there will be about \$ 33.00 for demurrage and guards. We will send exact details by next steamer.

PASSENGERS. The 11 passengers for "HIGHLAND PRINCESS" duly embarked last Friday. We looked after their baggage etc and will do the same with the five passengers for "ASTURIAS". Mr & Mrs G.R.L. Brown and child duly arrived per "ASTURIAS" and are proceeding by "LAFONIA".

OATS. We are pleased to learn that oats of which samples were supplied to you, will suit you and that an order will be received in due course. s.s. "POLZELLA". As requested we have asked the Captain of this vessel to report by visual signal as usual.

LEDGER LABELS. These have been ordered but will not be ready in time to catch "LAFONIA".

RUBBER STAMPS. We are forwarding this by "LAFONIA" this voyage.

F.I.C. Port Stanley.No.3.

CHARGES FOR WIRELESS VALVES. The price of 5/3 mentioned must be wholesale price in England to which must be added freight and duty into this Country which are very heavy. We have seen supplier who informs us that after paying all expenses, high exchange etc his profit on the same price of \$ 8. is insignificant.

SHEEP. We note that you cannot ship this year but can offer for 1933 which we have communicated to the interested party and hope to write you further about this later on.

"LAFONIA" FARES. We note that return Saloon fare per "LAFONIA" is £ 25. also that there is no rebate in the 3rd class fare.

STORE ORDERS. These have been executed with the following exception:-

Lamps for Pathe Cine. Messrs Max Glucksmann can only supply the following:-

12 volts	2 amp.	Special pass.
12 "	8 "	Bayonet
32 "	4 "	Ordinary screw.

Please let us have an old lamp as a sample.

Only 2 cases of oranges were purchased owing to the high price as these are from U.S. We have therefore increased the order for apples to seven cases which we hope you will approve.

CUT TIMBER EX MACALLANES. WE are in touch with Mr Bonsignore regarding this item but regret to inform you that he is not very keen about this business at present in view of the bad state of market. He will endeavour to find a market for same later on.

LADIES GOLD WATCH. We are having this repaired and will go forward by next trip of "LAFONIA". Cost of repairs will be \$ 4.

TINPLATES. The box will be landed this afternoon and we will report on same in due course.

MACARRONI. At the request of Messrs W.A. Maclean & Co of Buenos Aires we are forwarding a case of macarroni and shall be glad to know how it compares with that shipped from Montevideo.

PETTER OIL ENGINE. We have only been able to purchase the following at Buenos Aires:-

6	Sparking plugs
6	Piston rings
2	Brushes

Ebonite brush carrier is not obtainable.

ESTATE LOUS WILLIAMS. Messrs L. Magnasco & Co Ltd from Buenos Aires have forwarded us twenty cases salted butter for State Louis Williams which have been shipped per "LAFONIA". Kindly note our expenses for transshipment will be charged to these gentlemen in our next account. We enclose copy of letter written to Estate Louis Williams which is self explanatory.

CURRENT ACCOUNT. We enclose our account to date together with vouchers which we trust will be found in order.

PASSENGERS. 12.17th March. With reference to your favour of the 18th inst we have noted your remarks and any payments or expenses incurred on behalf of these passengers will be debited you in our next account. We have up to the present accepted a one pound Falkland note for which we have paid \$ 7. This note has been given to Captain Roberts and we have debited you with the \$ 7. in our account.

We are, Dear Sirs,  
Yours faithfully,  
MACLEAN Y STAPLEDON.S.A.

LIST OF ...

... 100 cases ...

March 29th 1932.

Messrs ESTATE LOUIS WILLIAMS.

PORT STANLEY.-

Dear Sirs,

We beg to advise you having sent per "LAFONIA" today 20 cases Salted butter shipped in Buenos Aires by Messrs L MAGNASCO & Co Ltd.

Our account for transshipment expenses will be sent later.

ACCOUNTS. We have handed your letter of 20th inst to Mr C.L. Migone today and will send you receipted bills per next mail.

We are, Dear Sirs,

Yours faithfully,  
MACLEAN Y STAPLETON.S.A.

LIST OF MARCONIGRAMS EXCHANGED WITH MESSRS THE FAULKLAND ISLANDS CO LTD.

RECVD. 16.3.32. Ship by "Lafonia" 150 bags Quarantino Maize, 100 bags Pollard 150 cwts Bags of granulated sugar 30 bags of wheat for chicken food 5 cases oranges 1 case lemons 20 cases Martini vermouth 5 cases apples 30 cases salt butter 100 bags of flour in double bags.

SENT. 17.3.32. s.s. "ARGENTINO" brought 200 bags sugar do you require hundredweight 150 in addition to

SENT. 19.3.32. "Polzella" expected arrive Montevideo 29th.

RECVD. 19.3.32. Ship by "LAFONIA" 30 drums paraffin 100 cases of paraffin Your telegram of 17th inst cancel order sugar Lafonia left 19th 7 a.m. for your port direct stop. Has on board for transshipment 778 Bales wool 42 bales sheepskins 12 packages sundries. stop.

RECVD 22.3.32. In view of late arrival "POLZELLA" lighter "LAFONIA" cargo make every endeavour to despatch her by 27th March

RECVD. 24.3.32. Lafonia will leave 1st May for your port direct stop Lafonia will leave 19th May stop from Montevideo for Port Stanley stop.

SENT. 24.3.32. LAFONIA 24th arrived noon will leave 29th p.m.

SENT. 26.3.32. May we book freight wool 6th May and seal oil early June.

16th March, 1932.

Messrs Maclean & Stapledon, S/A,  
MONTEVIDEO.

Dear Sirs,

PASSENGERS, A 12, 17th March, 1932.

The following travel to yours this time:-

Dr & Mrs J.I.Moir and 2 children.	To "Highland Princess", 26/3/32. Any small unforeseen expenses - up to say £ 10 - which Dr Moir may incur may be debited to us "a/c Moir" if he does not pay in cash.
Mr & Mrs John Morton.	As above - any expenses up to £ 10, "a/c Morton".
Mr & Mrs E.S.Crawford.	As above - any expenses up to £ 10, "a/c Crawford".
Miss M.Cooper.	To "Highland Princess", 26/3/32. Colonial Government are responsible for ordinary expenses - Hotel, baggage charges, etc. If incurred, please pay, and debit us - "a/c Government".
Mr M.G.Creece.	To "Asturias", 30/3/2. Mr Creece is a member of our Office staff, and we shall be glad if you will give him any assistance he may need. If Hotel & baggage expenses etc are incurred, please pay, and debit us - "a/c Office".
Mrs Sarah Atkins.	Proceeding to Buenos Aires for eye treatment. Wife of 2nd Engineer of our s.s."Lafonia". We shall be glad if you will give her any assistance she may require, but incur no expenses on our account.
Mr Joseph McAtasney.	Remains at yours.
Mr F.T.Lellman.	Not in transit. We have given him a letter of introduction to you, dated 9th March. Incur no expenses on our account.
Mr A.S.Brown.	To "Asturias", 3rd Class, 30/3/32. Is being repatriated to U.K. by Colonial Government. Will live on board until "Lafonia" leaves, and afterwards has to maintain himself until embarking in "Asturias". Incur no expenses on our account.

2.

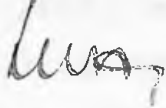
Mr & Mrs A.J. Harvey. To "Highland Princess", 26/3/32.

Mr & Mrs Charles Harding and infant. To "Asturias", 3rd Cl. 30/3/32. Will probably remain on board "Lafonia" until she leaves. You may be able to suggest a cheap boarding establishment for them to go to after that, but no expenses on our account are to be incurred.

Mr James Disher. ditto. ditto.

Our supply of English Notes being low, we have not been able to give some of these passengers all the English money they would like. If some of them wish to change Falkland Islands notes at yours, we should be obliged if you could accommodate them - if possible at English rate - but charging them with all your commission. If you will send back any F.I. notes so changed we will credit you in account, as usual, with the gross amount.

Yours faithfully,



Manager.



15 March

32

Messrs Maclean & Stapledon S/A

Montevideo.

Dear Sir,

I have to acknowledge arrival of your letter dated 1st inst for which I thank you.

Tin Plates. One box is sent as a sample by this opportunity - I trust that business will result.

Lafonia and further voyages. I note all you write and await your further advise with interest. I understand that you are offering space for Punta Arenas per "Lafonia" this voyage. If business eventuates please clause B/Lading "with permission to call at any port or ports in the Falkland Islands."

If there is a regular trade between Montevideo and Punta Arenas I shall be pleased to receive your enquiries for space, at any time.

I have a shipment of about 350 tons Seal oil for Glasgow in May, please let me know the possibilities as to onward space. If this materialises "Lafonia" will make voyages to yours May, June and July if not, in May and July only.

Passengers. "Lafonia" takes 11 passengers for transhipment to "Highland Princess" and 4 for "Asturias". Mr & Mrs G.R.L. Brown and



child will probably return by her. Their passage money has been paid here.

Mr. J. McAtasney has paid his passage money here.

Oats. These will suit us and an order will be sent you in due course.

S.S. Polzella. Please request the Captain to report by visual signal at an English Channel port as usual.

Fruit. I regret to report that the last consignment arrived in bad condition so we propose to restrict our purchases to apples and oranges.

Mineral Waters. I regret that the prices are too high to do any business with Montevideo products. Our idea of price is about 3/- to 4/- dozen. F.O.B.

Ledger Labels. Please send us 1 each as previously supplied.

S/D Cash Book

S/D Ledger

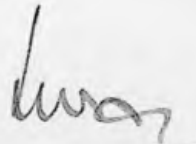
S.S. "Lafonia"

Rubber Stamp. Please send us 2 as per specimen attached.

Charges for Wireless valves. With reference to the item for £ 48 in your account dated 2nd inst, is there an error in the charge for these by Claudio Safelli @ £8 each. The Colonial Government for whom these were purchased, inform us that similar valves can be purchased in England for 5/3 whilst the charge made is approximately 22/- each.

Sheep. With reference to your cable query re sheep and our reply in which the year 1933 was repeated. We cannot ship this year but quote F.A.S. Falkland Island port March 1933, shipment 12,000 wethers 6/-, 8,000 ewes 4/6. These would probably be loaded at Egg Harbour, Falkland Sound.

Yours faithfully,

  
Manager.

9th March, 1932.

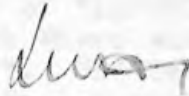
Messrs Maclean & Stapledon, S/A,  
MONTEVIDEO.

Dear Sars,

Please note that the Return Fare, Saloon Class, by s.s. "Lafonia", between Stanley and Montevideo, is £ 25 (twenty-five pounds). Tickets or passage orders issued in this connection are available for 6 months.

There is no allowance off 3rd Class Return fares - i.e., the rate of two single fares, £ 10 each, applies.

Yours faithfully,



Manager.

# MACLEAN & STAPLEDON

SOCIEDAD ANONIMA  
CASILLA DE CORREO 193

TELEGRAPHIC ADDRESS  
MACSTAPLE MONTEVIDEO

CODES USED  
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A. I. A. B. C. 5<sup>th</sup> EDITION  
SCOTT'S 10<sup>th</sup> EDITION  
BENTLEYS

TELEPHONE  
1482 CENTRAL

## MONTEVIDEO

(URUGUAY)

March 1st 1932.

Messrs THE FALKLAND ISLANDS CO LTD.

PORT STANLEY.-

Dear Sirs,

We thank you for your letters of the 31st December, 11th, 12th and 17th February contents of which have been duly noted and now confirm ours of the 6th ultimo and also wirelesses as per attached list which we hope you will find in order.

ONIONS. We are pleased to learn that onions shipped from this port were of excellent quality. We have received from "LAFONIA" the empties which will be refilled again and shipped per "LAFONIA" in her next voyage.

TINPLATES. Data contained in your letter has been duly communicated to Mr Marshall who suggests that you send a box as a sample.

CUT TIMBER EX MAGALLANES. We will report on this in due course.

DISSOLVED ACETYLENE. We thank you for the data supplied with regard to above matter which will be taken up with the Authorities. We hope to give you some news by next voyage of "LAFONIA".

"LAFONIA". MARCH VOYAGE. We note that there will probably be some cargo to tranship from the "ASTURIAS". She is due here on the 24th March and not on the 22nd as you state. A corrected timetable is herewith enclosed.

"LAFONIA". "BELLAILSA". The "Bellailsa" arrived on Sunday the 28th when "LAFONIA" went alongside to tranship the cargo direct. We hoped to finish discharge by Monday night and despatch "LAFONIA" today but the loading was very slow as they could only work one gang. Consequently she will only finish this afternoon and leave tomorrow. B/L per "BELLAILSA" is enclosed herewith. We have asked the Captain to report by visual signal to an English Channel Signal Station as requested.

FURTHER VOYAGES. We note what you write under this heading and have seen Messrs Wilson Sons & Co Ltd who have written to Rio Grande for information and will communicate with you direct. As far as we can ascertain there seems a good prospect of obtaining cargo from Rio Grande to Montevideo as there should be a fair amount of rice coming forward in May. We are in touch with the receivers here and are writing to Messrs Cranston, Woodhouse & Co who are the Agents of the Royal Mail at Rio Grande, asking for particulars of port charges and cargo prospects. We understand freight on rice is about 14/- The question of whether the freight from Rio Grande to Montevideo will be sufficient for the round voyage as there is very little cargo

NO 2.

obtainable here.

BUNKERING 1932. We note contract has been placed with Messrs Wilson Sons & Co Ltd.

FORD SPARES. These have been bought and forwarded per "LAFONIA".

URUGUAYAN CONSULATE. As requested we have paid into the Ministerio de Relaciones Exteriores the equivalent of £ 5.16.3.

MR THOMAS COOK. This passenger has been accommodated at the Salvation Army and we will see that he embarks by the "ARLANZA".

MR C.E. AIKEN. Is being sent home by the Consul as a D.B.S. per "ARLANZA".

MR H LAURICH. Has been landed here by arrangement with the Immigration Authorities and there will be no necessity for you to remit the fee for the visa.

EXPRINTER SAILING LISTS. We are sorry these are not yet printed. We will send them by first opportunity.

MR JOSEPH MACATASNEY. This gentleman is travelling to yours per "LAFONIA" and intends returning to this port by her in March. He has requested us to allow him to pay for his passages at yours which we presume will be in order. We enclose herewith a letter received from him. He has paid here Uruguayan embarkation tax only.

OATS. As promised you we have now obtained samples of oats from the Cia de Productos Agricolas., which we are sending per "LAFONIA". A letter from this firm is herewith enclosed.

s.s. "POLZELLA". This is the name of the vessel by which we have booked freight for 800/900 bales of wool ex "LAFONIA", March voyage. This vessel is expected to ~~leave~~ <sup>arrive</sup> about 25th.

PETROL. We will ship as requested 10 drums of Petrol per "LAFONIA", March voyage.

GLASSES. We are sending care of Captain Roberts 3 glasses for Mr Young.

ONE CASE STATIONERY. This has arrived per "H CHIEFTAIN" and has been duly transhipped to "LAFONIA".

ORDER FOR STORES. This has received our careful attention and has been executed excepting the following:-

One dozen Cheeses (Granja Adelia) No stock at present. If possible will forward next voyage of "LAFONIA".

Tinned grapes. Unobtainable here or in Buenos Aires.

BUTTER. The price of the Uruguayan butter has been reduced to 80 cts. It is still slightly dearer than the River Plate Dairy Co but there was no time to order from the latter when we received your letter.

APPLES. We are sorry to see that the fruit per "REINA DEL PACIFICO" arrived in bad condition notwithstanding our instructions to the supplies. The apples we are now shipping have come from Buenos Aires as there are none of this class obtainable here and we hope will turn out satisfactory.

ACCOUNTS. We enclose account current to date together with vouchers which we trust will be found in order.

We are, Dear Sirs,  
Yours faithfully,  
MACLEAN Y STAPLEDON SA.

*Francisco Palacios*