

# SECRETARIAT

Vol 1

## POSTAGE STAMPS

### ARCHIVE

File Opened 10-1-72 Closed \_\_\_\_\_

DCS	29/1	/	DCS	(30)	/	CS	(744)	17/7	CS	57	5/2	DCS	-	3/12	
Pa	/	/	Pa			Type	-	1/2	DCS	58		Bu	12/11	1 Pa	
DCS	-	3/1	DCS	(31)	16/6	DCS	-	18/7	DCS		3/4	PM	69	1/12	
Pa	-	-	Pa			Type	-	18/7	DCS		-	AS	30	1/12	
DCS	-	2/2	Bu	-	17/4	DCS	-	18/7	Type			DCS	31	17/12	
Pa	-	-	DCS	-	18/7	DCS	-	18/7	Pa						
DCS	-	-	Pa	-	Pa	-	Pa	-	AS	(753)	1/5	Bu	6/11	6/12	
FS	1/2		DCS	(733)	17/0	DCS	(746)	24/7	CS	59		DCS	-	13/11	
DCS	7/5	1/2	Pa			CS	54					Type	-	15/1	
DCS	1/1	/	DCS	(734)	24/4	DCS	55		DCS	(757)	1/10	DCS	-	16/1	
Pa	1/5	/	Pa			DCS	56	2/8	Pa			Type	-	20/1	
CS	9/9	/	DCS	(747)	12/5	Type	-	1/5	DCS	Bu	13/10	DCS	-	21/1	
Pa	5/5	2/2	Bu	1/5	1/0				Bu	13/11	(757)	Type	-	24/1	
Pa			Bu			DCS	57		DCS	(756)		DCS	-	27/1	
DCS	(735)	1/1	DCS	(754)	1/5	DCS	-	5/8	Bu	13/11	1/5	Pa			
Pa			AS			Pa	-		DCS	(757)	-	DCS	-	18/2	
DCS	(731)	2/3	DCS	(758)		DCS	(750)	2/8	Type	-	30/10	DCS	-	19/2	
Bu	3/4	DCS	-	-	-	Pa	-	-	DCS	-	10/4	DCS	(755)		
Bu	10/4	4/4	DCS	-	27/6	DCS	(751)	8/8	AS	62	AS	Pa			
DCS	-	4/4	DCS	-	27/6	Type	-	3/8	DCS	Bu		DCS	(755)	(756)	
DCS	-	4/4	DCS	-	27/6	DCS	-	5/8	AS	64	1/10	DCS	73	1/1	
Pa	-	6/6	Pa	-		DCS	-	1/5	R.	65	(758)	DCS	74	23/1	
Bu	10/11	DCS	Bu	15/11	7/5	Pa	-		AS	66	24/11	4/12			
Bu	17/4		DCS	6/4		Pa	-		DCS	68	25/11	DCS	-	24/2	
			DCS	5/1		DCS	(753)	11/4	Bu	2/12		DCS	-	25/1	



SC

①

R 635. We should convene a meeting of the Stamp Advisory Committee?

19/10

Reg.

②

I think you have the Committee file in the BU's?

§

19.10.72.

Bu. 30/11  
to CS

A-C-S

③

There are a number of stamp matters to be sorted out and we should have a meeting as in ① soon. M speak.

C.S.

④

31/10

Issues on the meeting for are

- 1973 Tourism + Industry
- " 95th anniversary of first Stamp Issue
- 1974 New Army Definitive Issue
- 1975 New S.G. " "
- = Naval Crests

I have attached relevant files

The Committee consists of -

H.G.  
C.S.  
P.M.  
O/c B.A.S.

31/11



(5)

YE (3) + (4). DCS is our stamp man in the Secretariat, and it would seem most sensible for him to replace me on the committee. Would YE approve this?

2. Could you suggest a time for a meeting?

2/11

(6)

to Mr. [unclear]

Para 1 / [unclear]

Para 2 / [unclear] 10th at 11 am /

A.Y.  
A 6/11

(7)

DCS

All aware in (5) (6)

6/11

(8)

AS.

done  
§

(a) Re. have a copy made of R 646 & sent to [unclear] for inf.

(b) R 644 appears to be wrongly filed as I can find no reference to [unclear] 32 of 15.2.71 and 24.4.72 in this file.

(9)

2/1/73

Reg. Re. take action w.r.t. (b) of (8) above, and then pass files to [unclear] to make a copy of p. 646.

5.2.1.73



Typist

(10)

V.H. (9) ✓

5/11

Typist

R. also have a copy of R649 sent to him

(10)

22.1.73

DCS

Copy sent to Postmaster.

HT  
24/1/73.

E.S.

~~from note on R. 657~~

~~The relevant file cannot now be traced. I have discussed with him who believes a written report may not have issued.~~

↓

(11)

F.S.

R. see R 658 with 619-620.

I am not happy that we allow any postal matter to be sent overseas without being registered but this seems to be an isolated case & is of comparatively small value.

Before I submit to E.S. for final consideration perhaps you could let me have your observations.

✓ Agreed  
D.S. 10/4

(12)

22.3.73

I agree with D.S. above that the item should have been registered but in view of the amount involved and the suspicion that the non-registration was purely a clerical error I suggest the application for writs etc.

15/4/73

Pa



R

(13)

Mrs Livermore

Ag 8m to sec 670 pl  
- 12th

21.7.73

D.S.C.

seen by J.P. 27/4/73

(14)

Pa

Y.E. ✓ Approval or amended

(15)

PM and I discussed question of our programme being somewhat upset by the Royal Wedding issue. I think two commemoratives at the same time is going to reduce sales.

We could have -

- November 1973 Royal Wedding ✓
- March 1974 Tourism ✓
- December 1974 River Plate
- March 1975 Wool Industry.

I'm aware that Select Committee wished to have an issue in June 1974 but with Royal Wedding in November and Tourism in say March we would still have two issues within this financial year.

As in draft telegram to Crown Agents for their advice?

12th  
20.7.73

BU 88.73  
BU 148.73

(16)

YE

Crown Agents have agreed to our proposals. Drafts s/c.

12th  
17.8.73

C.S.

Both approved. Should we not ask S of S' approval at letter of third draft?

(17)

YE inserted

12th  
31.8.73

27/8

BU 15.9.73 for River Plate issue

Pa

BU 249.73

BU 289.73



YE ~~12~~ 11/10

(18)

We plan to feature the Graf Spee in the proposed stamp issue. As the Graf Spee belonged to a foreign government and was ignominiously scuttled FCO may wish to clear this before we go ahead. No battle scenes are intended.

- 2. If I remember correctly we sought <sup>special</sup> permission to produce the Battle of the Falklands issue.
- 3. If you agree the S/T can be considered a draft.

TJH  
10.10.73

P.K. (19)

Im is to see R86

CS (20) TJH  
17.10.73

Photographs at R86 withdrawn

JH 17-10-73

YE (21)

Mrs Triggs gives CENTS as a local name for mutton chops - pl see R86

TJH  
18.10.73

(22)

Type

Pl extract X/1 R86 to Journal



File letter due TO is  
considering Falkland postal plans

H.E.

25

15/10

X of 686 extracted to PUB/31/7  
ORS

✓ Acting Chief Secretary

(24)

Postmaster

c.c. O.I.C. - B.A.S.

When I was in London I had a chat with both BAS and the Crown Agents about the stamps programme for the Falkland Islands and Dependencies and they were interested to hear that we did have a stamp co-ordinating committee sitting in Stanley from time to time so that we could avoid, if possible, overlap between issues.

2. The point was made that it would be a great help for the Crown Agents and for BAS to have copies of the minutes of our meetings of the Stamp Issues Co-ordinating Committee as quite often they may be working simultaneously on ideas for new issues for the Colony and the Dependencies plus BAS.

3. I am recording this on the file so that in future this can be done and I suggest that at some convenient date we have a further meeting of the Committee to discuss the present position.

29th October, 1973

E.G. Lewis

BU 6-11  
9. 10. 73

(25)

FS

RS9 PL discuss comment on this  
"problem" TPTM  
2.11.73

(26)

A.S.

I am unable to submit by the  
Bureau operator cannot undertake the task.

(27)

2/11/73

RECORD: Discussed with FS. PM has  
no Stamp Bureau operator at  
present. Agreed P.O. staff undertake at  
50P 24th



Bu 13/11/73  
(29)

(28)

Bu 20.11.73

~~YE~~

(24) Would you please suggest a date and time for the meeting proposed in para 3. The Colony stamp programme is fairly well tied up for the next few years.

20th  
21.11.73

(29)

6/5, Thursday the 29th at 10.30 a.m. at

G.M.

P.M. 21/11

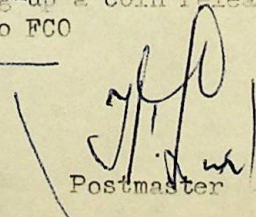
Bu 27.11.73

79

(30)

C.S.

Re R93. Firstly are we issuing a set of coins and if so, when? The first release of Falkland Island Coins would certainly be something genuine to commemorate. Coin releases and stamp issues appear to go together. Our experts could probably advise on this point. However we have the River Plate title (35 years) and possibly the UPU Centenary in 1974 - the actual release dates would be one of the governing factors. Although we have made a start with the River Plate Issue I would personally prefer a UPU and Coin Issue. Before making a decision I suggest we seek advice regarding the advantages of a stamp issue backing-up a coin release and await the reply to our UPU query to FCO

  
Postmaster 13.12.73.

Bu 20.12.73

Bu 10. 1. 74

~~Bu 6.2.74~~

Bu 11/2/74

Bu 3/3/74



Registry

(31)

- i) P.M. is to see R98 and offer his comments.
- ii) P.M. should note this for a Committee to suggest designs.

D.M.

15.2.74

(32)

Note: comment - due to

J.P.

18.2.74

Bu 28.2.74 (to D.C.S)

Bu 8.3.74

Bu 13/3.74

~~YE~~ ~~R.M.~~ 14/3 (32)

At the stamp meeting you asked for the letter you wrote to Kelpco be turned up - it is at R665 herein.

D.M.  
8/5/74

33

Bu 24/6/74 (108)

75. P.109. Can we meet this request - pl?

f  
= f c.s.  
6.6.74

(34)

D.K.S.

Mr. Blegg has informed me that he will arrange to send the 200 sheets of stamps required for the 6/8/74 and I have passed on R109 to him.

N.F.A.W., 117

9/6/74

Bu 9/7/74  
~~24/6/74~~ (108)



Ag A/S

~~16/11~~

Please ask Mr. M. Linton if he feels we  
are near the limit of bulk work to us by  
Peter at £ 700,

~~16/11~~  
12 July 74

12.7.74

~~16/11~~

The Postmaster was not very enthusiastic.  
He felt that if one of our local photographers  
took photographs of our local seaweeds and the  
artist prepared designs from those we should get  
a better result (this was what happened with the  
flower issue). I think he is probably correct,  
provided our local amateur photographers are  
forthcoming!

~~16/11~~

12.7.74

~~16/11~~ / I am inclined to agree with the P/M  
that the photo from Peter is not very  
suitable.

2 / Would you please reply to the £ 700 and return  
the cheque, thanking them and saying that we do  
mean it will not fit into the plans we have in  
mind /  
15/11



Ag. A/S.

Would you do some research on p. 711 please.

- i. Check with Postmaster whether he has any relevant material in his vault. Drawings, bromides, etc. prepared in connection with stamp issues are, I think, held by P.M.
- ii. Early volumes of O283, or the appropriate subject file (you will get the number from the old index), should answer the queries regarding ordering and destroying the stocks of stamps.

§

24. 7. 74.

(39)

O

i) PM has no sketches in his safe.

ii) Details of 1952 Def. issue at face.  
1955 Def. issue I cannot find down in 'hole'.  
Any ideas?

§

40.

Ag. A/S.

Re. check with Postmaster whether, in fact, there was a 1955 definitive stamp issue. Presumably the file dealing with the 1952 issue gives the information requested at x of p. 711?

§

3. 8. 74.

(41)

AS

M40 refer. The 1955 def. issue was just a reprint of some of the 1952 def. issues but the royal portrait was changed.

§

9.10.74

B.M. 11.0



C.S.

(722) I recommend we approve.

Crown Agents no longer affix stamps to FDCs so the P.O. has to do it. It is not a chore that can be undertaken in the normal course of the day and it is not something that can be delayed too long.

2. Payment for S.C.s should presumably come from S.C.s funds?

Rth  
4.11.74

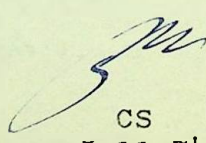
DCS

I approve provided that Postmaster lets you know how many persons will be required, for how long, and how much they will be paid. However I note 721 requires attention. Please write to the Postmaster conveying approval.

(725)

50p

Done  
Rth

  
CS  
5.11.74

C.S.

(43) Stamps produce money but as

(725) <sup>shows</sup> a lot of work is involved.

P.M. has a part time philatelic Bureau operator but on occasions such as this ~~then~~ he cannot subordinate the work of postal matters to that of providing philatelic services.

Rth  
12/11

709  
Rth  
5/12/11

Pa



FS

46

As en (735) pl

Detm  
6/2

47

D. A. S.

B.A.T. Steps are under the control of  
the B.C.A. Accounty Officer.

I note that C.ik B.A. is dated  
who is the local B.A.T. Accounty Officer up to  
18/3/75 agrees to the Priority and states that files  
are available. Should 735 ~~not~~ be on a B.A.T. file? yes

D

11/2/75. Detm

48

Return as at 47/2 pl. v.b/v.

SM  
5/11/72

49

C.S. Actioned. News on news file BAT/2/1

50

12/2/75

DS Could we speak at your convenience about Stamp Generally.  
a view to rationalizing our files on the subject? SM  
5/12/72  
NFA Detm



BU 3/4/75 (731)  
BU 10/4/75 (731)  
BU 17/4/75 (731)

Pa

BU 15-7-75 (743)  
BU 3/8/75 (743)

51

209 (744). Pl. ask & note. ATM do  
to see pt.

516/7

52

210 2/7  
53

L.S.

Have noted 211/7/75

Ref. (748) As we still have possibly a year  
before next definitive issue I think we should  
have a reprint of the  $\frac{1}{2}$ p.

211/7/75

54

CS

Ref (748) A definitive issue without one of its  
stamps is very attractive to buyers.  
I think the interest lies in the new  
watermark  
2. I think we should go for the  
reprint despite the loss on sale of the  
 $\frac{1}{2}$ p stamps. Sales will increase when



the definitive issue is ~~gone~~ going  
off sale.

DM 26/7/75

55

76

The proposal at 748 is that CA should  
reprint 80,000 x 1/2 p stamps (Definitive).

This will cost £488 - £88 more than  
the resale value but we expect to more  
than recoup this on sale of complete sets  
which sell at \$1.83/set.

Our new definitive will not be issued  
before mid-1976.

I propose we approve.

S.C.S.  
28/7

56

D.L.S.

I agree, although I find  
the reactivity in the philatelic scene  
of 784 a little specious. What  
exactly do the "benefits on the publicity  
side" amount to in practice "?!  
Complete sets sales is a much better  
argument (a) in 55 above).

57

30/7



C.S.

Ref (753) I do not know how the Crown Agents operate or what happens with designs when approaching the final stage. Ian Strange clearly wants to do the whole work (and I agree with him). He is capable and of course has the knowledge of birds to see that they are accurate in detail.

x/ We might have to take this to the Crown Agents for advice, especially about fees.

We could discuss at the next stamp meeting but this would mean delaying an enquiry to the Crown Agents.

25/11/9

OCG  
57 / I think 57/4 is the correct approach. It put to C.A.A. I imagine they will see the only solution as to come as C.A.A. to Commission 1. Strange in the same way as they did any other designer. It would not be advisable for ICA to deal directly w. Strange.

Dealt with Conservation Stamp file 59  
1/10

11/9

KIV wait to Strange

C.S.

Report at (753) submitted pl.

I think we would do well to take cognizance of the recommendation made in the second paragraph.

18.9.75



H.E. the Governor

60

750

I attach correspondence, together with certificates and medals, concerning the award for the Colony and South Georgia stamps at exhibitions in Stockholm and Spain.

2. Although these are participants' awards they are worth publicising. I believe that as a result of our participation in the two exhibitions sales of our stamps will improve markedly.

3. I propose that the certificates should be displayed in the Post Office and Secretariat in turn and then eventually deposited in the archives. Similarly, the medals could be displayed at the Post Office and the Secretariat, and finally mounted for display in the Conference Room.

Yes indeed!  
22/10  
Good!

*[Signature]*

CS  
22.10.75

61  
Thank you. Very cheering.  
Have passed as you propose.  
A broadcast statement (repeated  
at least once) is indicated.  
Could also see the  
medals and have a short  
demonstration from you at  
the next meeting. How?

*[Signature]*  
22/10

Receipt



~~AS~~  
AS

62

Pl note 61 for Exco

10/11

63.

Registry.

May I have the stamp medals  
and certificates pl.? (for Exco).

12. 11. 75

AS -

64

He medals etc are with  
P.M. + ... Can we ask him  
to bring them to EXCO.

13/11/75

65.

R.

R. ask him to let me have them for  
Exco (he can have them back again afterwards)

13. 11. 75

66.

AS -

PM sending them up.

14/11/75

14/11/75

67.

Noted for Exco on 10/12. Medals & certificates  
with A/S.

24. 11. 75



68.

D.C.S.

To KIV you Bu date (between minutes 59 & 60) - pl.

§  
24. 11. 75

D.S.  
25/11

Bu 2/12  
Bu 12/12

69.

P.M.

To see minutes 60 and 61.

2. Exec Members have now seen the medals and certificates.
3. If you will advise me when you can display the items, I will have the draft notice, at once, framed.
4. Medals and certificates forwarded Mark.

§  
12.12.75

70

C.S.

P.M.D. have been asked to make a suitable frame to display the medals and certificates. When completed I will advise you. Medals etc retained.

12.12.75

71

D.C.S.

To KIV - pl.

DCS -

This has been with PM then AS to BU now

10/12

15.12.75

72

The SPW has not yet authorised the making of the display cabinet mentioned in 70.

13/1/76

Bu 13/2/76



Pa

DFS

73

(755)

Have these arrived yet?

74

~~12/26~~  
24/2

D.C.S.

Stamps have been received by  
the Post office.

off 23/4/76

75



No. \_\_\_\_\_

It is requested that, in any reference to this memorandum the above number and date should be quoted.

## MEMORANDUM

*February*  
14 December 19 72



To: The Colonial Secretary,

From: Postmaster,

Stanley.

Stanley, Falkland Islands.

SUBJECT :-

Loss of Philatelic cover

A cover containing Lsd stamps to the value of £1. 5. 0. with 2/9d in stamps on the cover as postage belonging to a Mr J. Gibson of Australia has not been received by him he claims.

Mr Gibson is a collector who buys stamps from us as new issues are released.

In view of the fact that we are in the stamp mail order business and from time to time can expect a loss, I suggest for consideration that authority is given to write off decimal stamps to the value of £1.39 (£1. 7. 9d) and send them to Mr Gibson. The cost to Government would just be the small cost of production. As all the Lsd stamps have been destroyed we cannot replace the stamps but at least we can let Mr Gibson have stamps to the value of those lost.

*F.M.*  
Could you let me have fuller details showing the procedure for landing these orders + proof of packing. Presumably the packet was signed?

*D. Thomas*

Postmaster

15.2.72



CROWN AGENTS STAMP NEWS

## FIXING THE DENOMINATIONS OF SPECIAL ISSUES

When a special issue of stamps is produced it is usual to print denominations which will be required for common postal use so that regular users will have the opportunity of seeing the stamps. One of the purposes of a special issue of stamps can be to make people aware of the achievements of their own nation, or the beauty of their own country and if a special issue consisted of values not generally needed by the public, the local propaganda effect would largely disappear. Most special issues, therefore, include a local postage rate and air letter rates to be applied to the mass of letter mail.

Higher values are needed for parcel post or heavier packets sent by air, although these will not be sold for postal use in such large quantities as the lower values.

An important reason for the release of special stamps is, of course, the revenue arising from their sale to stamp collectors and when considering what values should be included in a set it is necessary to take account of the mechanics of marketing.

The individual collector, understandably enough, seeks to pay the minimum for a stamp. If a foreign collector writes to an overseas post office for stamps he has to pay postage, the charges for a remittance in foreign currency and he has to wait for his stamps to arrive. Some collectors enjoy the contact with overseas post offices which this procedure gives them. Others are anxious to have their stamps with the minimum of trouble and delay and go to a regular stamp dealer. The dealer will have bought stamps at face value, have broken up the sheets and put them into stock books, or envelopes. In addition he has to maintain premises, pay staff and meet the ever increasing cost of overheads. He covers his expenses by making a percentage addition to the face value of the stamps or by specifying a minimum charge. The collector is usually well enough informed to know the equivalent in his own currency of the face value of the stamps he is buying and if the cost to him is such that he feels he could obtain them more cheaply by dealing directly with the overseas post office, he may choose to deal direct.

The dealer's costs in handling an issue are virtually the same whatever the face value of the issue (apart from the cost of the money that may be tied up for a period), yet the collector is inclined to expect to pay a fixed percentage of the face value of the stamps as the reasonable expenses of the dealer. When the dealer adds his regular percentage to a high value set (and sells it) he can, of course, cover his operations on a low value set, but because his interest is in making a profit, he will be reluctant to handle low value sets where the mark up that he can apply is not big enough to cover his handling charges or show him a profit.

Why should a postal administration be concerned with a dealer's operations? It is cheaper to sell in bulk than to individual customers and it would probably be very embarrassing for an administration to have to cope with thousands of applications from collectors, assuming that they took the trouble to apply direct. Each order costs a certain minimum to service, whatever its size and some orders can be quite uneconomic. There is a much greater profit on supplies to dealers than on supplies direct to collectors and it is, therefore, logical to sell as many stamps as possible in bulk.

What is the desirable total face value of a set of stamps? A set with a face value of £0.25-£0.30 or US\$ .60-.70 gives a dealer a margin for a mark up to cover his expenses, provide a reasonable profit and fix a selling price which will not deter collectors. The more value that is given to collectors in the shape of numbers of stamps and good design for the price will have an effect on the numbers sold. If the face value of a special issue is determined with some regard to the selling operation through a stamp dealer it may well be necessary to include values which are used only occasionally for parcel post or for heavy air letters. The local propaganda impact of these particular stamps may be diminished but their inclusion will help to make the issue viable.

It is our view that it is the stamp trade which is the postal administration's major and most economic means of contact with the collector and that for this reason the trade's requirements should be heeded carefully when the shape and level of stamp policies are being considered. Because of the many new issues released each year by the 200 or so postal administrations in the world, the dealer is able largely to ignore those countries who appear to disregard philatelic considerations. Also, there are now clear signs that both dealer and collector alike are opposed as never before to those countries whose stamp policies are dominated by a desire to exploit collectors; with such countries being shunned, the opportunities for those countries with moderate and responsible policies to take a greater share of the philatelic cake are likely to be increased.

To sum up, the three main elements in the philatelic 'industry' - postal administration, dealer and collector - are fairly dependent on each other and it is hard to see the hobby continuing to bring satisfaction to all of them if any one should choose to ignore the needs of the other two.



#### ALLOWING STAMP DEALERS CREDIT FOR SURPLUS STOCKS OF STAMPS

It is sometimes said that the sheer volume of today's stamp issues is a major reason for the recent loss of interest in the hobby of collecting postage stamps. A situation where more than two hundred postal administrations each release three or four sets annually not only poses a question to the newcomer to the hobby of where he should start but, also, it means that the stamp dealer, the bridgehead between postal administration and collector, has to tie up virtually all his capital in maintaining a reasonably representative selection of the new issues. For those popular countries whose stamps might be considered as obviously useful long term holdings, his liquidity is insufficient to enable him to purchase as many stamps as he would wish.

This need for ready cash has prompted some dealers to sell surplus stocks of stamps at auction where, on occasions, as little as 50% of face value has been realized. The stamps have thus entered philatelic circulation at less than cost and if this practice became widespread catalogue prices and consequently collectors' confidence in them could be affected.

This situation has been aggravated by the production of stamps aimed solely at the philatelic market. Such stamps, although they are rejected by serious collectors, do have the effect of absorbing some of the money available for stamp purchases, with the result that the territories, whose issues are related to postal needs, suffer.

Countries which issue postage stamps in a responsible way, paying heed to philatelic canons, will always hold attraction for serious collectors but at present they need some assistance to counter the competition from the less responsible countries' actions. Especially important is the need to support the new releases by showing clearly that the stamps are intended primarily for postal purposes and to prepay a postal service equal to the face value shown on the stamps.

One way of demonstrating this is for a country to take back its stamps against credit. This serves not only to make available more money for future issues but existence of the facility makes it amply clear that the Government recognizes that sale of a postage stamp implies a liability to provide a service against presentation of that stamp and that if the service is not required for any reason a credit will be given. Dealers draw reassurance from the knowledge that the stocks held by them have a real value. It is quite reasonable to give only a partial refund to compensate for the trouble involved in receiving back stamps and accounting for the credit.

With the foregoing need for action in mind, and with the approval of the countries concerned, we have recently commenced operating a pilot scheme for taking back stamps of a number of countries. In essence, a credit of 85% of the face value of a country's stamps is given to a dealer on receipt by us of the stamps, subject to their being in minimum quantities of twenty-five stamps of each denomination and in complete or part sheets. The credit is held by us against the dealer's name for expenditure by him within the next twelve months and as a single transaction on future issues of the same country.

Although more than five hundred dealers throughout the world were alerted about this pilot scheme facility, less than twenty have sent in stamps for credit and the face value of the stamps received has been no more than about a third of what we anticipated. Our conclusion is that the scheme has been successful in bolstering confidence amongst dealers in the solidity of the stamps of the countries concerned and that a measure of extra goodwill with dealers has been generated. Also, knowing that the stamps can be redeemed in this way for 85% of their face value appears to have had the useful effect of encouraging dealers to hold on to their surplus stocks rather than to surrender them for credit or to enter them at auction.

It may also indicate that the surplus stocks in dealers' hands are not as great as we imagined and that with the slight increase in collector demand which might be expected to coincide with improved economic conditions in some European countries, catalogue prices will rise. This is all-important for a country's philatelic reputation and future standing.

Some Principals who receive this Stamp News already have in existence a scheme for giving credit for older issues. Those who do not, and who are not participating in the pilot scheme mentioned, we would suggest that strong consideration should be given to introducing a scheme such as the one outlined above. We will be glad to provide further information if required.

#### ARTISTS FEES

Printing by itself cannot achieve attractive stamps unless a satisfactory design is used. A stamp has a very small area on which to set out its message and there are certain constant factors such as the name of the territory and the value which need to be distinct and which reduce the space available for pictorial matter.

The stamp designer has to design a stamp which sets out its message immediately. He has to bear in mind that the printer will copy his design by using printing inks on printing plates without the same degree of versatility available to the artist with his brush. Stamp design is, therefore, an intricate technical subject merely as regards the use of colour alone. A further factor is that it is necessary to design larger than the finished work and some features have to be exaggerated so that they do not disappear when reduced. They may, therefore, appear out of scale in the original artwork.



If the artist is asked to copy photographs of local features and incorporate a simple surround with the territory name and values, his task is relatively straightforward. If an artist is given a subject and asked to produce a stamp he can develop the design in accordance with his own thoughts and it will be for the Principals to say whether the work is satisfactory.

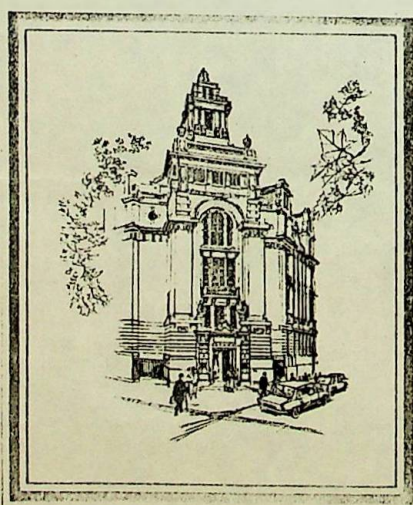
By no means all of a stamp artist's work is done in his studio. A great deal of research is sometimes necessary and this can take up many hours at Museums, Libraries and Universities. Research work is expensive in time and hence money. Most stamp artists produce what is known as a 'rough' to check that they have correctly interpreted the wishes of the postal authority. The preparation of this rough will have included all the necessary research work and if the rough is approved finished designs can be developed fairly readily. If the rough is not acceptable the artist will need to be given guide lines and he may well have to start his work again. Unless the artist has set off on completely wrong tracks, it is likely that he will feel that he should receive some recompense for the work he has done in preparing roughs which have not met with initial approval. In fixing a rate for design work, it is normal to pay a small sum for roughs and about five or six times as much for the finished artwork. This is a rough and ready method which over the years provides a reasonable basis of payment. It could be argued for some issues where a great deal of research is necessary that the major part of the payment should be in respect of the rough artwork and the smaller part for the finished artwork which would be merely a tidying up of the rough artwork. Most designs can be obtained within a maximum fee of £75. Some savings can possibly be made when reference material in the form of a coloured photograph or transparency can be used for part of the design, e.g. designs featuring fine art reproductions.

It will be realized that it is hardly possible to determine a fixed amount for an artist's work. The Crown Agents use a panel of artists and select the artist whose abilities are best suited to the subjects required. Negotiation of the price may be necessary if excessive amounts of work are required, as for example would occur if values and basic design requirements were changed once work had started.

Some territories may wish to have competitions among local artists and for the most suitable one to be selected for printing. Unless the artist whose work is successful has had experience of designing for miniature reproduction, it is likely that the work will have to be amended by a specialist artist. The name of the original artist could still, of course, be shown as the designer.

Generally, designs suitable for lithographic printing can be produced by the photogravure method and vice versa. A design for recess printing should be specially drawn for that process. The specialist artist's knowledge of the printing processes enables him to achieve maximum effect with economy and the cost of employing an experienced stamp designer is always well justified.

---o0o---



No.4 Millbank, London SW1.

From  
CROWN AGENTS  
STAMP BUREAU  
St. Nicholas House,  
Sutton, Surrey.



**CROWN AGENTS  
STAMP BUREAU**

624  
ST. NICHOLAS HOUSE, SUTTON, SURREY.

TELEPHONE 01-643 3311

TELEX No. 267103

CABLES "CROWN SUTTON"

OUR REFERENCE ~~19~~/H2/1001/150

The Financial Secretary  
The Secretariat  
Queens Building  
Mahe  
SEYCHELLES

21 March 1972

Dear Sir

IDEAL HOMES '72 EXHIBITION AT "OLYMPIA"  
FROM 28 FEBRUARY TO 25 MARCH 1972  
INCLUSIVE

...  
As you will have learnt from our previous letter the Crown Agents' Stamp Bureau have joined with the Stamp Collecting Promotion Council and the British Post Office in mounting a special display of stamps at the Ideal Homes Exhibition. A photograph of the stand, No. 276 in the Leisure Section is enclosed.

The stand is a philatelic "first", it being the first time that either the Crown Agents, or the British Post Office have had a manned stand at this exhibition, which must be regarded as the best attended exhibition in the U.K. calendar.

Yours faithfully



M A FAIRMAN  
(Marketing Development Officer)



C.S.

614 and 615. SPT minuted at 585 on this subject.

616. I suggest that this is considered by the Stamp Issues Committee.  
form  
Tourism and Industry in its previous ~~was~~ rejected,

X

90th Anniversary of the first postage stamp. Our first postage stamps were issued in 1878 so this would be the 95th year if we had a commemorative in 1973.

1974. New Colony Definitive. The "Flower" issue was released in October 1968; it became a decimal overprint in February 1971; on the 1st June this year we have the decimal version. I had not visualised a new definitive so soon. B.A.T. new definitive is due in 1973, and S.Georgia 1975 so I would think that after ~~after~~ <sup>but</sup> some time would be appropriate.

See 627

As the Crown Agents are usually most helpful and speedy with their replies, I suggest that some sort of reply is given to 616 quickly, in case they think that we are not very interested, which might jeopardise future enquiries.

File to me today and answered today.

*ATM*  
*acpt*  
*8.5.72*



Ag. C.S..

P. 625 submitted pl. draft letter to C/AA or B.C.  
for consideration.

§

8.5.72.

AcS

23.5.72



No. 0263/III

(It is requested  
in any refer-  
ence to this letter,  
the above Number  
and the date may be  
quoted.)

COLONIAL SECRETARY'S OFFICE,

STANLEY, FALKLAND ISLANDS,

.....23rd May.....1972.

Dear Sirs,

Stamp Issuing Programme

1973-4

616

Thank you for your letter H1/1618 of 10th January 1972. The suggestions made in your letter regarding postage stamp issues for consideration as appropriate and attractive releases during 1973-4 are still being studied here. I hope to be able to address you further on this matter in the near future.

Yours faithfully,

(H. L. Bound)

ACTING COLONIAL SECRETARY

The Crown Agents for  
Oversea Governments and Administrations,  
4, Millbank,  
LONDON, S. W. 1.  
c.c. Post Master



Ag. C.S.

x/ on p. 625. How is Stamp Cccc (of which, from 0283/1, it appears that H.E. is chairman) as suggested by the Oic. P & I?

26.5.72.

26.5.72.

ACS

Who are the members of the Stamp Committee?

Tourism, although dropped some years ago could have a higher rating now, I wonder where the art work is that C.A. mentions at p 616? I don't think I can recall seeing it with others in my safe folder if it is contained in an earlier volume of this file?

Mrs. Jones put up some useful ideas (contained in envelope at back of this file) & they shd. be kept in view when the Committee meets.

JDS/5



629.

Ag. C.S.,

1. P. 4 in 0283/T gives membership of the Ctee as:

His Excellency the Governor - (chairman)

Ch. Sec. }

S. P. I. }

Dir. BHS }

members

Postmaster - (member & secretary)

2. Antwork i. e. w. proposed Tourist Issue is with

PHS - see note on p. 41 in 0283/P

28.5.72.



rams Crown Sutton  
pho 01-643 3311  
lex 2/7103

CROWN AGENTS  
FOR OVERSEA GOVERNMENTS AND ADMINISTRATIONS  
H Division

ST. NICHOLAS HOUSE  
SUTTON  
SURREY

Our ref H1/1618

Your ref

Date 21 April 1972

The Colonial Secretary  
Colonial Secretary's Office  
Stanley  
FALKLAND ISLANDS

Dear Sir

It has recently come to our notice that your postage stamps are at present being printed in sheets of 60 stamps in two panes of 30. However, as a result of decimalisation, the majority of stamp issuing administrations now issue sheets of 50 stamps in two panes of 25. In common with all other participating territories your stamps for the omnibus issue to commemorate the Silver Wedding of Her Majesty the Queen will be printed in this latter format and we should be grateful to know whether this may be adopted for all future new issues for the Falkland Islands.

2 We should be grateful for your comments on this matter.

Yours faithfully

A F OLIVER  
for the Crown Agents

a.i.c. Posts & Tel.

For your observations, pl.

GTS/BG

... f. co. sec.

*C.S.*  
50 stamps to a sheet  
acceptable for future  
issues

*T. Oliver*  
20.5.7



/III

23rd May,

72.

Dear Sirs,

128  
Thank you for your letter H1/1618 of 21st April, 1972.

2. I am to confirm that all future issues of stamps for the Falkland Islands and South Georgia may be printed in sheets of 50 stamps in two panes of 25.

Yours faithfully,

(R. Browning)  
for COLONIAL SECRETARY

Crown Agents,  
For Oversea Governments and Administrations,  
H Division,  
St. Nicholas House,  
Sutton,  
Surrey.

BA



SOBERANIA ARGENTINA EN LAS ISLAS MALVINAS



"¡Tras su manto de neblinas no las hemos de olvidar!  
¡Las Malvinas, argentinas!  
clama el viento y ruga el mar.  
Ni de aquellos horizontes  
nuestra enseña han de arrancar,  
pues su blanco está en los montes  
y en su azul, se mira el mar..."

Carlos Obligado

LAS ISLAS MALVINAS SON ARGENTINAS  
EDICIONES ANTARTICO - No. 128

Sr. José M. Moneta  
Rodríguez Peña 1875 - 7°. A  
BUENOS AIRES

Beyond their curtain of fog,  
let us never forget them -  
The Argentine Malvinas  
of wailing wind and roaring sea,  
for those islands  
from which our symbol has been removed  
be enough still, should we get to the hills  
and its name is in the heart of the sea.  
The Falkland Islands are Argentine.



8 de  
noviembre  
de 1820



Sr. José M. Moneta  
Rodríguez Peña 1875 - 7°. A  
BUENOS AIRES

6th  
November  
1820

The frigate "Herolda"  
re-affirms Argentine sovereignty  
over the Falkland Islands

23

Pa



632

No. ~

MEMORANDUM

23 May 19 72

It is requested that, in any reference to this memorandum the above number and date should be quoted.

CONFIDENTIAL

To: The Ag. Colonial Secretary,

Stanley.

From: OIC P&T

Stanley, Falkland Islands.

SUBJECT :-

Offensive postings

I refer to our conversation of today and enclose a photostat copy of the two types of covers handed in at the Post Office counter this afternoon by Mr R. E. Reid.

Section 11 (a) of the Post Office Act 1953 reads -

A person shall not send or attempt to send or procure to be sent a postal packet which -

(a) ....

(b) ....

(c) has on the packet, or on the cover thereof, any words, marks or designs which are grossly offensive or of an indecent or obscene character.

(2) If any person acts in contravention of the foregoing sub-section, he shall be liable on summary conviction to a fine not exceeding ten pounds or on conviction on indictment to imprisonment for a term not exceeding twelve months.

As this is a political matter I should be grateful for <sup>future</sup> guidance as to whether these should be detained in accordance with the provisions of subsection (3) of Section 11 or whether the sender should be warned that future postings are liable to be detained and that he might be involved in a court action.

*R. E. Reid*

OIC

KIV-629



827/11

634

Telegrams Crown Sutton  
Telephone 01-643 3311  
Telex 267103

CROWN AGENTS

FOR OVERSEA GOVERNMENTS AND ADMINISTRATIONS

H Division

ST. NICHOLAS HOUSE

SUTTON

SURREY

Our ref H22/FALKLAND ISLANDS

Your ref

Date 1 September 1972

The Colonial Secretary  
Colonial Secretary's  
Office  
Stanley  
FALKLAND ISLANDS

*Copy to [unclear]  
from 17.10.72 - see R 636*

Dear Sir

We wish to refer to your letter 0283/11 of 5 March 1968 under cover of which you returned an agreement covering the sale of postage stamps to the philatelic trade.

2 As the present agreement stands, Clause 12 provides for the provisions of the agreement to continue beyond the initial five year period unless either party should determine the agreement by giving six months' notice.

3 Accordingly, we would like to propose that no new agreement should be signed between us but that the present agreement should continue subject to one important change concerning the level of commission which we take on sales made.

4 As you know, our sales and publicity services are undertaken in return for a charge of 10% of the value of sales made, a level of commission introduced as long ago as 1960 and concomitant with our providing an enlarged sales service to stamp dealers and expanding our exhibition and general publicity work.

5 Our action in 1960 was timely in that it coincided with and fostered an increase of interest in the hobby of stamp collecting and there is no doubt that the facility of easy availability of stamps from our Bureau and the greater awareness of the new issues resulting from our publicity activities, has led to Principals benefiting by additional revenue.

6 Because stamps have presented an easy way for territories to earn revenue, an increased number of issues has been released in each year since 1960 and the philatelic market has become highly competitive calling for increased effort on our part in order to make sales. During this period the cost to us of participating in exhibitions, advertising, mailing etc., together with staff salaries and overheads generally, has been increasing steadily and at a time when we believe that we may reasonably claim that our publicity activities have resulted in Principals' own sales increasing without direct benefit to us.

/Regretfully

JAH/MH



To The Colonial Secretary, Falkland Is

Date 1.9.72

and Regretfully, we can no longer contain a level of commission of 10% for this reason, we have no alternative but to increase our commission to 15% in respect of sales made of stamps released after the expiration of the present five year agreement term, i.e. after 21 March 1973.

7 We are sorry that this need for a higher rate of commission arises but we would ask you to accept that we have delayed making the increase until a point has been reached where it has become unavoidable if we are to continue performing an effective role.

8 We hope that you will accept the increased level of commission and that you will be agreeable to regarding the present agreement as amended accordingly with effect from 22 March 1973.

Yours faithfully,

*John Hayball*

J A Hayball  
for the Crown Agents.

*To me*

1514 - 632



Telegrams Crown Sutton  
Telephone 01-643 3311  
Telex 267103

635  
CROWN AGENTS

FOR OVERSEA GOVERNMENTS AND ADMINISTRATIONS  
H Division

ST. NICHOLAS HOUSE

SUTTON

SURREY

Our ref H1/1618

Your ref

Date 27 September 1972

The Colonial Secretary  
Colonial Secretary's Office  
Stanley  
FALKLAND ISLANDS

Dear Sir

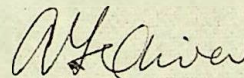
We refer to our letter of the 7 September 1972 in connection with your forthcoming stamp programme.

b.c.  
2 One of our artists, Mr John E Cooter, has produced four speculative rough designs featuring Naval crests, and these are enclosed for your perusal.

3 Although Ascension Island have featured Royal Naval crests in the past, those prepared for yourselves feature a silhouette of the vessel concerned.

4 We would be grateful if you would consider this idea and return the designs to us along with any comments that you have on them in the near future.

Yours faithfully



A F OLIVER  
for the Crown Agents

JMV/BG



P&T/1/1

686

17th October 72.

From: The Colonial Secretary,

To: Officer in Charge,  
Posts and Tels. Dept.

Contract with the Crown Agents

I enclose a copy of a <sup>434</sup>letter received from the Crown Agents and would be grateful for your comments on the matters raised therein.

(T. H. Layng)  
COLONIAL SECRETARY

CB



No. 8

It is requested that, in any reference to this memorandum the above number and date should be quoted.

MEMORANDUM

637

18th October 19 72



To: The Colonial Secretary,

Stanley.

From: OIC P&T

Stanley, Falkland Islands.

SUBJECT —

Stamp contract with Crown Agents

636

Please refer to your memo P&T/1/1 of 17th October.

Paras 2 and 3 of the Crown Agents' letter: I have no objection to an extension of the present Agreement. We might get cheaper service elsewhere but the Crown Agents have built up a large and as far as I know efficient organisation. I have some reservations about their sales side of the business but am awaiting a reply from them to a query of mine. In any case this would not affect their handling of our stamp issues.

Para 6. We have no alternative but to accept the increased charges of 15%.

*D. Morrison*

OIC



639

H Department

*[Handwritten signature]*

R3/SOUTH GEORGIA

CONFIDENTIAL

21 February 1972

Postmaster  
South Georgia  
Posts & Telecommunications Dept  
General Post Office  
Port Stanley  
FALKLAND ISLANDS

Dear Sir

Thank you for your letter 8/E of 28 January.

*S. Gibbons?* 2 The Shackleton issue has been a popular one and pre-release orders were good. Shortly after the release date a large dealer ordered a quantity of 10,000 sets which virtually exhausted all our immediately available stocks. His purchase was made with this intention, and the knowledge that no more large stocks were on hand aroused a great deal of interest. Other dealers, believing that it would be possible to charge high prices for an issue in short supply, then sought to obtain stamps which they would not otherwise have wanted. Some obtained quantities from our distribution point in New York which still had stocks and some cabled to you.

3 The demand was undoubtedly generated by the single large purchase and, consequently, sales have been better than we would have hoped. You did not indicate the size of the orders you received but you were presumably reluctant to supply them in case your stocks for postal sale were exhausted before the withdrawal date. A local sell-out would maintain interest in the issue and it is likely that the catalogue prices would be enhanced because of it. Future demands for South Georgia stamps could well be increased in such circumstances.

4 We expect that we shall receive some stocks back from distribution points within a week or two of the withdrawal date, but there would be insufficient time for them to be sent to you.

5 All in all, we consider that the interest aroused by this partial sell out is entirely to the good. We recognize that it is inconvenient for you to have to handle orders from overseas and feel that it is unlikely that with future issues

/a

JAH/MH



638

Postmaster, South Georgia

21.2.72

a similar set of circumstances will arise, although our practice nowadays is to try to assess the quantities required for philatelic sales as closely as possible, to avoid unnecessary printing costs.

6 We foresee no difficulty with the Silver Wedding issue, where dealers will wish to buy stocks of stamps from all the participating countries. It would assist if you would indicate the size of the orders you receive for the Shackleton issue so that we can arrange adequate safety margins in future.

We would ask you not to divulge the contents of this letter to any member of the stamp trade.

Yours faithfully,



J A HAYBALL



Telegrams Crown Sutton  
Telephone 01-643 3311  
Telex 267103

640  
CROWN AGENTS

FOR OVERSEA GOVERNMENTS AND ADMINISTRATIONS

H Division  
ST. NICHOLAS HOUSE

SUTTON

SURREY

Our ref H3/SOUTH GEORGIA

Your ref 8/E

Date 29 September 1972

Postmaster  
Posts & Telecommunications  
Dept.,  
General Post Office  
Port Stanley  
FALKLAND ISLANDS

Dear Sir

... In reply to your letter of 19 September, we enclose a copy of our letter of 21 February which we sent in response to your letter of 28 January.

2 Regarding the Silver Wedding stamps, the orders received here during the last week or so total more than we will have available and when this fact becomes apparent to the stamp trade you may expect to receive orders from that quarter. Time does not permit extra quantities being printed, even if it were desirable, and clearly many wouldbe purchasers are likely to be disappointed.

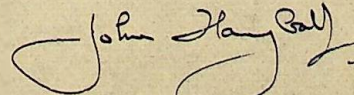
3 In terms of philatelic return it must be admitted that sales for the taking cannot be made because everything has now been sold but there are compensations in that the law of supply and demand will now apply to those Silver Wedding stamps which are in circulation with the result that they will command an enhanced catalogue and retail value and will attract philatelic attention thereby.

7  
1 4 This will apply equally to the Silver Wedding issues of the Falkland Islands, South Georgia and British Antarctic Territory and we believe firmly that the circumstances described will create new interest in the stamps of these administrations which will show handsome returns in the shape of increased sales of future issues. Naturally we will order a greater quantity of future issues in order to meet this anticipated demand and perhaps you should do the same, as no doubt you can expect increased orders also.

5 We are quite pleased with the way things have worked out as the complete sell out of the 60,000 sets of each of the three Silver Wedding issues will ensure a good financial return and, at the same time, potential for future issues has been generated.

6 Turning to the Urch Harris order, this firm's substantial order on us for mint stamps is being pro-rated and we are sure that any mint stocks which you can supply will be readily accepted by the firm.

Yours faithfully,



J A HAYBALL  
for the Crown Agents

JAH/MH



No.

MEMORANDUM

It is requested that, in any reference to this memorandum the above number and date should be quoted.

CONFIDENTIAL.

24 October 19 72

From: OIC P&T

To: Chief Secretary,  
Stanley.

Stanley, Falkland Islands.

SUBJECT — Sale of stamps by Crown Agents Philatelic Bureau

Shortly after the South Georgia Shackleton issue<sup>was</sup> released early January this year, the Crown Agents were unable to meet the demands of dealers who immediately started pestering me for stamps. Our supplies are basically for home consumption and apart from the fact that we do not want to start catering for dealers it seemed odd to me that the Philatelic Bureau had so quickly sold out.

I enquired of the Crown Agents Philatelic Bureau but never received a reply.

A similar sell out of Silver Wedding stamps has taken place or rather orders have been taken from dealers by the Crown Agents who find that they do not have enough stamps, as I am again being hounded for stamps.

I received by this mail a reply to my letter of 19 September enclosing a copy of a letter said to have been sent to me in February.

You probably have not had time to get acquainted with the Crown Agents Philatelic Bureau but two of the members of their staff are on the Board of Directors of Stanley Gibbons. I have some misgivings which we could probably discuss some time when you are not so busy as at present.

I enclose correspondence from the Bureau.

*D. Morrison*



Crown Sutton  
01-643 3311  
267103



CROWN AGENTS *62*  
FOR OVERSEA GOVERNMENTS AND ADMINISTRATIONS  
H Division

ST. NICHOLAS HOUSE  
SUTTON

SURREY

Date 16 October 1972

Our ref H1/1618  
Your re.

The Colonial Secretary  
Colonial Secretary's Office  
Stanley  
FALKLAND ISLANDS

Dear Sir

We refer to our recent correspondence in connection with your forthcoming stamp programme.

2 We have recently been asked by various people whether a stamp issue will be forthcoming to commemorate the inauguration of the Falkland Islands airport.

3 We understand that this airport is still under construction, and is liable to be opened in the near future, and would be grateful for your comments on this, as a suggested stamp issue.

4 We look forward to hearing from you in the near future.

Yours faithfully

*A. F. Oliver*  
D MORTON  
for the Crown Agents

JMV/SU/BW



8th November

72.

From: The Chief Secretary,

To: The Postmaster,

Secretary, Stamp

Co-ordinating Committee.

Meeting of Stamp Issues  
Co-ordinating Committee

A meeting of the above Committee will be held at Government House at 11 a.m. on Friday 10th November 1972, to discuss and plan forthcoming stamp issues for the Colony, South Georgia and British Antarctic Territory.

2. I should be grateful if you would ensure that all members are advised in adequate time.

3. The Committee now consists of - His Excellency the Governor (Chairman), Postmaster (Member and Secretary), Deputy Chief Secretary (Member), Officer in Charge, British Antarctic Survey (Member).


4. You may wish to look over the latest stamp issue developments and relative files can be seen at this office.

(H. J. Bound)  
for CHIEF SECRETARY

CB



No. 32

It is requested that, in any reference to this memorandum the above number and  should be quoted.

MEMORANDUM

644

24 November 19 72



To: The Chief Secretary.

Stanley.

From: Postmaster

Stanley, Falkland Islands.

---

SUBJECT — Destruction of spoilt FDCs

Please refer to my memo 32 of 15 February 1971 and my memo of 25 April 1972.

I still have the covers awaiting destruction by a Board. I would appreciate it if this matter could be proceeded with in order that I do not have to keep the items in a safe place for much longer.

*D. Morrison*

Postmaster



Ret 1/1  
Telegrams Crown Sutton  
Telephone 01-643 3311  
Telex 57103

646  
CROWN AGENTS

FOR OVERSEA GOVERNMENTS AND ADMINISTRATIONS  
H Division  
ST. NICHOLAS HOUSE  
SUTTON  
SURREY

Our ref H3.

Your ref

Date 30 November 1972



Dear Sir

CROWN AGENTS STAMP BUREAU  
TERMS OF SALE

Everyone in the business of selling stamps is aware of the ever increasing number of new issues being released each year and, in consequence to some extent, of the depressed state of the market. In order to keep down rising costs which have become quite untenable, it has been decided to introduce, as from 1st January, 1973, revised terms of sale for all dealers ordering from the Crown Agents Stamp Bureau as follows:-

- (A) Initial orders for the stamps of any one issue must be at least £50 in value.
- (B) Repeat orders for the same issue from any dealer will be accepted only if at least £10 in value.
- (C) Stamps of any value will be supplied only in multiples of 25.
- (D) The service charge will be abolished. All stamps will be supplied at face value post free unless they are required by air when postage will be charged at cost.

Yours faithfully,

A handwritten signature in dark ink, appearing to read "John Hayball". The signature is fluid and cursive, with a long horizontal stroke at the end.

for the Crown Agents.

copies to Rm  
under comp slip -  
for inf.



P&T/1/1

647  
4th January 1973

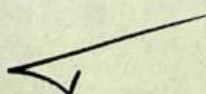
Chief Secretary

Registrar Supreme Court

cc: Postmaster

Destruction of spoilt First Day Covers

I would be grateful if you would, without further delay, arrange for the destruction of these covers. This matter is now long outstanding and is causing a quite unnecessary holdup in the finalisation of this Board of Survey.



(T. H. Layng)  
CHIEF SECRETARY

HRT.



# BAT Definitive Stamp Issue

Release date fixed by o/c BAS  
in consultation with his London H.Q.  
Date approved by High Commissioner

Placed on sale locally 9th Jan.  
for release on Bases 14th February.

Decision to sell locally prior  
to release date is normal & is  
taken administratively by Postmaster.

J. G.



Telegrams Crown Sutton  
Telephone 01-643 3311  
Telex 267103

649  
CROWN AGENTS

FOR OVERSEA GOVERNMENTS AND ADMINISTRATIONS

H Division  
ST. NICHOLAS HOUSE

SUTTON

SURREY

Our ref H1/1020/20

Your ref

Date 28 December 1972

The Colonial Secretary  
Colonial Secretary's Office  
Stanley  
FALKLAND ISLANDS



Dear Sir

#### FIRST DAY COVERS

In recent months we have been reviewing the First Day Cover service and unfortunately we find that we are no longer able to undertake the affixing of the stamps. We trust that you can arrange for this to be done locally.

2 The First Day cover charges of 3p unstamped and 5p stamped therefore, will no longer apply and all costs, i.e. preparation, printing, despatch and Crown Agents' commission will be debited direct from your account. A letter detailing all these costs will be sent to you upon the completion of each project.

3 Bearing this in mind please will you specify for all future issues whether a First Day Cover is to be supplied and the quantities you require.

4 At present we do not have any First Day Cover project in progress, so we would be grateful for your instructions concerning your forthcoming 1973 stamp issues.

Yours faithfully

*Copied to P.M.*

*M.A. Collins*

M A COLLINS (MRS)

MAC/JG



650

Telegrams Crown Sutton  
Telephone 01-643 3311  
Telex 267103

CROWN AGENTS

FOR OVERSEA GOVERNMENTS AND ADMINISTRATIONS  
H Division  
ST. NICHOLAS HOUSE  
SUTTON  
SURREY

XX

Our ref H1/1618(P)

Your ref

Date 2 January 1973

[  
The Colonial Secretary  
Colonial Secretary's Office  
Stanley  
FALKLAND ISLANDS  
]



Dear Sir

We refer to our recent correspondence in connection with your forthcoming stamp programme for 1973 and would be grateful to learn whether any decision has yet been reached.

2 As you will be aware, the production of an issue can take up to a period of 6 to 12 months and in view of this, it is essential that design work for any 1973 issue is started in the extremely near future.

3 We look forward to hearing from you.

Yours faithfully

*Jane M Vardill*

Mrs J M Vardill  
for the Crown Agents

*DCS*  
*Eads*

*Reply at 651*

JMV/DN



19th January

73

Dear Sirs,

Thank you for your letter H1/1618(P) of 2nd January regarding the stamp issuing programme for 1973.

2. Agreement has just been reached to issue a four stamp set, if possible on 1st October, to commemorate the advent of tourism to the Falkland Islands.

3. Three subjects have been agreed, viz:-

1p Fur Seal (*Arctocophalus Australis*)

4p Trout Fishing

5p Rockhopper Penguins (*Budyptes crestatus*)

10p or 15p -----

As suitable artists' material is already available for the first two subjects I am enclosing these. We hope to obtain suitable colour prints/transparencies of Rockhopper Penguins in the near future and will forward these as quickly as possible. The fourth subject has not yet been finally agreed but it has been suggested that it could be represented by a Military Starling (*Pezites militaris falklandicus*) and material for this subject will likewise be forwarded as soon as possible.

4. Perhaps your artists could be requested to submit appropriate designs for an official first day cover.

Yours faithfully,

(H. L. Bound)  
for CHIEF SECRETARY

Agents for Oversea Governments  
Administrations,  
Division,  
Nicholas House,  
n, Surrey.

Postmaster  
P&T/2/10



652

No. \_\_\_\_\_

MEMORANDUM

It is requested that, in any reference to this memorandum the above number and date should be quoted.

18th January 19 73



To: The Chief Secretary,

Stanley.

From: Postmaster

Stanley, Falkland Islands.

SUBJECT —

Crown Agents Stamp Bureau

I refer to the Crown Agents Stamp Bureau letter of 30 November 1972 and must say that I am somewhat concerned to see that no service charge is to be made by Crown Agents and no orders under £50 are to be accepted.

We now pay Crown Agents 15% of our sales so I suppose that covers expenses involved with dealers! Our next commemorative issue will be 20 pence so any dealer wanting less than 250 sets cannot obtain them from the Crown Agents. The small dealer will now have to obtain his stamps elsewhere and I know what that will mean - I'll be pestered with a lot more correspondence from dealers. It would not be so bad if we were only selling our own stamps, but we are selling no less than three definitive stamps from this Post Office as well as commemoratives. I am finding the philatelic side taking up more and more of my time, particularly in recent times when the South Georgia Shackleton issue was bought up by one dealer and the Crown Agents misjudged the demand for Silver Wedding stamps and dealers are hounding me for stamps.

*D. Allison*

Postmaster



H1D/FALK IS 3/01739

SHIPS APPEARING ON FALKLAND ISLANDS STAMPS

- 1954 Falkland Islands Dependancies
- 1947/52 John Biscoe
- Trepassey 1945/47
- Wyatt Earp 1934/36
- Eagle 1944/45
- Fenola 1934/37
- Discovery II 1929/37
- William Scoresby 1926/46
- Discovery 1925/27
- Indurance 1914/16
- Deutschland 1910/12
- Pourquoi Pas 1908/10
- Français 1903/05
- Scotia 1902/4
- Artic 1901/03
- ~~Belle Cheta~~ 1897/99
- Belgica*

*1938/49 F. I. Definitive Issue*  
*R.R.S. Discovery II*  
*R.R.S. William Scoresby*

DEFINITIVE ISSUE 1955/57

R M S Fitzroy, M S S John Biscoe, *Great Britain.*

1964 BATTLE OF THE FALKLANDS

H M S Glasgow, H M S Kent and H M S Invincible

The S S Great Britain was of course featured on the special commemorative issue.



Tel.grams Crown Sutton  
Telephone 01-643 3311  
Telex 267103

Our ref H1D/FALK IS 3/01739

Your ref



654  
CROWN AGENTS

FOR OVERSEA GOVERNMENTS AND ADMINISTRATIONS  
H Division  
ST. NICHOLAS HOUSE  
SUTTON  
SURREY

Date 12 January 1973

The Colonial Secretary  
Colonial Secretary's Office  
Stanley  
FALKLAND ISLANDS

Dear Sir

NEW DEFINITIVE ISSUE

We have been advised by the British Antarctic Office, London, of your decision to issue a new definitive issue featuring ships during 1976.

2 Various vessels have been depicted on Falkland Islands' stamps in the past, the 1955/57 definitive, the 1964 Anniversary of the Battle of the Falkland Islands and 1954 Falkland Islands Dependencies definitive being the most notable. We would, therefore, suggest that if possible other ships should be portrayed and look forward to hearing from you in the near future.

Yours faithfully

A handwritten signature in dark ink, appearing to read "A F Oliver".

A F Oliver  
for the Crown Agents

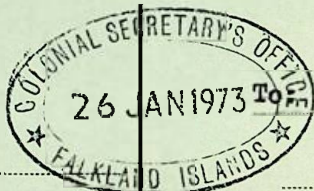


MEMORANDUM

653

It is requested that, in any reference to this memorandum the above number and date should be quoted.

25 January 19 73



The Chief Secretary,

Stanley

From: OIC P&T

Stanley, Falkland Islands.

SUBJECT :- Crown Agents letter on First Day Covers

(See P. 649)

The Crown Agents Stamp Bureau seem to be getting rid of all the irksome jobs and will not be supplying stamp dealers unless orders are £50 or more, nor will they be undertaking the preparation of First Day Covers.

The Post Office will not be able to undertake this work either. The affixing of stamps is a tedious job calling for care and patience. This will mean more work for the Post Office as we will have to make the arrangements and make sure that a good job is done.

The Crown Agents appear to pay 2p per cover so we may be able to have it done for the same amount.

The first sentence of para 2 seems rather ominous. May the Crown Agents be asked what this means in expense for say 6,000 FDCs which we would need. I suppose this means that we will need to be prepared to provide FDCs for dealers via the Crown Agents as well?

It appears to me as if the Crown Agents want the 15% commission but do not want to be bothered with the work.

*DA Macdonald*

OIC



# CROWN AGENTS

FOR OVERSEA GOVERNMENTS AND ADMINISTRATIONS

ACCOUNT 24900-9  
 TITLE FALKLAND ISLANDS  
 PERIOD 1 - 31 JANUARY 1973

## STAMP AND COIN SALES SCHEDULE H

ISSUE NUMBER	ISSUE NAME	RELEASE DATE	CUMULATIVE SALES SINCE RELEASE		SALES FOR JAN 73	
			QUANTITY	AMOUNT £	QUANTITY	AMOUNT £
1712-4	FALKLAND SILVER WED FDC	20 11 72	2,749		192	21.12
1711-6	FALKLAND IS SILVER WED	20 11 72	108,068		64,068	3,523.74
1707-8	FALKLAND IS DEC DEFIN 72	1 06 72	309,380		2,830	72.45
1706-T	FALKLAND ISL DECIMAL DEF	15 02 71	362,935		780	49.80

GROSS SALES	3,667.11
DEDUCTIONS COMISN ON SALES	366.71

SCHEDULE TOTAL 3,300.40CR



MEMORANDUM FROM  
CROWN AGENTS  
STAMP BUREAU

ST. NICHOLAS HOUSE, SUTTON, SURREY.

TELEPHONE 01-643 3311

TELEX No. 267103

CABLES "CROWN SUTTON"

OUR REFERENCE H/3/FALKLAND IS.



Dear Sir

We have pleasure in enclosing a copy of the  
monthly sales schedule for..... JAN 1973 .....

The amount shown as 'Schedule Total' has been  
credited/debited to your account and it will  
appear on the..... FEB 1973 .....statement.

Yours faithfully

A handwritten signature in dark ink, appearing to read "J. Edwards".

for the Crown Agents

*The Colonial Secretary,  
Port Stanley,  
Falkland Is.*



EXTRACT FROM THE MINUTES OF MEETING NO. 1/73

HELD ON 18TH JANUARY 1973

v) Sale of Dependencies Stamps - Members felt that the system at present followed in the Post Office at Stanley under which Dependencies stamps were processed for stamp dealers before the official release date was open to abuse. His Excellency undertook to investigate the situation and if necessary issue fresh instructions.

*Gowing*  
CLERK TO COUNCILS



Ref 1142

13  
658

# MEMORANDUM

Refer 8/F/III

Date 6th March 1973.



From The Postmaster

To The Chief Secretary,  
Secretariat.

## Loss of stamps belonging to Mr J. Gibson

R 619  
\$1.39?

There is correspondence on your current Stamp file regarding the loss of stamps to the value of £1.50 belonging to Mr J. Gibson of Penrith, Australia. I made a request to have the stamps replaced by writing off the values concerned but cannot trace a reply regarding this.

I received a further letter from Mr Gibson yesterday enquiring about the loss of his stamps.

*W. M. ...*

Postmaster.



EXTRACT FROM MINUTES OF EXECUTIVE COUNCIL MEETING NO. 2/73

HELD ON 1ST MARCH, 1973

- iv. Philatelic Bureau - This matter had now been looked into. The Bureau had been set up during the Governorship of Sir Cosmo Haskard on the advice of Council. It was under the supervision of the Postmaster and subject to audit by the Government auditor, and was modelled on a system operating in other small island territories. The Bureau seemed to be operating satisfactorily and it was not proposed to interfere with it at this stage, although the situation would continue to be watched.

*Browning*  
CLERK TO COUNCIL

All correspondence could be addressed to the Bureau and opened by the operator. At present this is done personally by the Postmaster as apart from cheques, postal orders, cash is sometimes enclosed. The Postmaster at present is the largest recipient of overseas mail in Government, which has to have remittances recorded and later all orders entered in a ledger and paid into a deposit account. This money is later withdrawn when the Bureau operator has made up a list of his requirements.

*T. J. Morrison*  
Postmaster

FP





# MEMORANDUM

Reference 36

Date 27th March, 1973

From Postmaster.



To Chief Secretary,  
Secretariat,  
Stanley.

## Philatelic Bureau

Our part time philatelic bureau was set up in 1968, based on that of St. Helena with the Bureau operator taking 10% of sales (5% in the case of full sheets of stamps) which meant that Government did not lose any money by the sale of stamps and we were able to cope to some extent with the increased flow of demands of collectors and to a lesser extent by dealers.

The first operator was Mr. I. Halliday who went on overseas leave in 1971; Mr. K. McLeod was persuaded to take over from him. He has continued but is now emigrating and we are having difficulty in obtaining someone to run the Bureau and orders are piling up. The person who runs it must have an interest in stamps otherwise it would be too boring, as it is a tedious job requiring care and attention to requirements. Orders seldom are straightforward as some want plate numbers, sheet numbers, blocks of four, bottom rows, certain stamps, aerogrammes, registered envelopes, stamps affixed in a certain manner, stamps franked in a certain manner, e.g. half frank, full frank or quarter frank; some want stamps cancelled to order, some in mint condition, some want Fox Bay franks, S. Georgia frank, and franks from various Bases. Records have to be kept of every stamp sent away, the orders totalled and packed with cardboard to prevent damage in transit; letters prepared, and items registered. All this takes a lot of time and care.

The primary duty of the Post Office is to undertake the postal duties required, and keep accounts and allied items as near as possible up to date. The position here is aggravated by the fact that there are three stamp issuing territories two of which are inaccessible for most of the year and when they are they cannot cope quickly with philatelic mail. If we had only Colony stamps we could cope with all philatelic demands, but as it is at present we get hopelessly snowed under with philatelic requirements which are likely to worsen as the Crown Agents are not going to handle orders under £50 so the small dealer is going to write to us. Crown Agents are no longer going to arrange the affixing of stamps to F D C's which is something the Bureau operator could probably undertake. I suggest for consideration that a part time philatelic bureau is set up employing someone in the afternoon to deal with all philatelic sales.

There will be terrible squeals from dealers if we charge 10% but the only solution to this is to pay from revenue with each territory i.e. S. Georgia, E.A.T. and Colony contributing towards the salary of the bureau operator.

The Bureau operator could send out information sheets to customers and maintain Deposit Accounts so that they could have stamps of each issue as they came out, rather than having to send a remittance as at present. Sales would increase and thereby Government revenue would profit.

1/1/1

16k

662

16th April 1973.

The Chief Secretary

The Acting Postmaster

Loss of Stamps Belonging to Mr. J. Gibson

I refer to your memorandum S/F/III of the 6th March 1973 and hereby grant permission for the write off of stamps of the current definitive set amounting to £1.39 to replace the stamps belonging to Mr. Gibson, presumably lost in the post.

2. I realise that the stamps were Led stamps but I am afraid that we can do no more than let him have stamps of the decimal issue.

(D. R. Morrison)  
for CHIEF SECRETARY

CB



PRINCIPALS ACCOUNT NO AND NAME 249009 FALKLAND ISLANDS

ISSUE NUMBER AND NAME 17078 FALKLAND IS DEC DEFIN 72

RELEASE DATE 01 06 72 WITHDRAWAL DATE

DENOM	OPENING BALANCE	RECEIPTS		EX DLR	UNUSED: ON FDC	ISSUES FOR FDC PREPN	SPECS	TO TERTRY	DESTROYED	BUREAU SALES:	BALANCE	VALUE OF SALES
		EX REGN	EX TERTRY								CARR FWD	IN LOCAL CURR
1/2P	3,294	0	0	0	0	0	0	0	0	1,195	2,099	5.98
1P	11,871	0	0	0	0	0	0	0	0	1,195	10,676	11.95
1 1/2P	21,541	0	0	0	0	0	0	0	0	255	21,286	3.83
2P	29,416	0	0	0	0	0	0	0	0	195	29,221	3.90
2 1/2P	30,215	0	0	0	0	0	0	0	0	195	30,020	4.88
3P	30,228	0	0	0	0	0	0	0	0	195	30,033	5.85
4P	30,481	0	0	0	0	0	0	0	0	195	30,286	7.80
5P	30,705	0	0	0	0	0	0	0	0	195	30,510	9.75
6P	28,072	0	0	0	0	0	0	0	0	260	27,812	15.60
7 1/2P	28,245	0	0	0	0	0	0	0	0	260	27,985	19.50
10P	23,293	0	0	0	0	0	0	0	0	260	23,033	26.00
15P	23,335	0	0	0	0	0	0	0	0	260	23,075	39.00
25P	23,322	0	0	0	0	0	0	0	0	260	23,062	65.00
f1	16,625	0	0	0	0	0	0	0	0	25	16,600	25.00



MEMORANDUM FROM  
CROWN AGENTS  
STAMP BUREAU

663

ST. NICHOLAS HOUSE, SUTTON, SURREY.

TELEPHONE 01-643 3311

TELEX No. 267103

CABLES "CROWN SUTTON"

OUR REFERENCE H3/

*Falkland Islands.*



*08 Apr. 1973*

Dear Sir

We have pleasure in enclosing particulars  
of sales etc of your... *Various Issues...*  
*List Day Covers &*  
stamps <sup>for</sup> *Quarter Ending*  
*to 31st March 1973*

~~In order that we may publish complete sales  
figures, we would be grateful if you could  
provide us with details, by denominations,  
of the number of stamps sold locally, as soon  
as possible.~~

*The Colonial Secretary,*  
PORT STANLEY  
FALKLAND ISLANDS

Yours faithfully

*Chydquist*

for the Crown Agents

*Pa*



CROWN AGENTS STAMP BUREAU,

REFERENCE H3/ Falkland Is.

ST. NICHOLAS HOUSE,  
SUTTON,  
SURREY.

CERTIFICATE OF DESTRUCTION

It is certified that the undermentioned stamps withdrawn from sale at the Crown Agents Stamp Bureau were destroyed in our presence:—

ISSUE Defence

ISSUE No. \_\_\_\_\_

DEN. CODE	VALUE	QUANTITY
	FDC 1/2 P to 25 P	1

SIGNED [Signature]  
 SIGNED [Signature]  
 DATE 15 Feb 72



FIRST DAY COVER

FINAL STOCK REPORT MARCH 1973

PRINCIPALS ACCOUNT NO AND NAME 249009 FALKLAND ISLANDS

ISSUE NUMBER AND NAME 17132 FALKLAND DEFIN 72 FDC

RELEASE DATE 01 06 72 WITHDRAWAL DATE 05 01 73

DENOM	COVERS RTAIND BY TRP	OPENING BALANCE	RECEIPTS			EX DLR	ISSUES			BUREAU SALES	BALANCE CARR FWD	VALUE OF SALES IN LOCAL CURR
			EX REGN	EX TERTRY			TO PUBL	TO TERTRY	DESTROYED /WRN OFF			
FDC	0	0	0	0	0	0	0	0	0	0	0.00	

*Destruction Certificate  
referring to Dec. 72 Grm.  
stock Report attached.*



664

MEMORANDUM FROM  
CROWN AGENTS  
STAMP BUREAU

ST. NICHOLAS HOUSE, SUTTON, SURREY.

TELEPHONE 01-643 3311

TELEX No. 267103

CABLES "CROWN SUTTON"

OUR REFERENCE H3/

*Falkland Islands*

*13th Apr. 1973*

Dear Sir

We have pleasure in enclosing particulars

of sales etc of your *Definitive*

*Issue 1972. First Day Cover*

stamps from *1.1.73*

to *5.1.73*



~~In order that we may publish complete sales figures, we would be grateful if you could provide us with details, by denominations, of the number of stamps sold locally, as soon as possible.~~

Yours faithfully

*The Colonial Secretary*

*G. Kjeldquist*

*Post Stanley,*

for the Crown Agents

*Falkland Islands.*

*PA*



FOR STAMPS FILE  
665

1 May 1973

Mr Don E Conner  
Manager, Planning & Services  
Kelco Company  
8355 Aero Drive  
San Diego  
California 92123  
UNITED STATES OF AMERICA

Dear Mr Conner

Before you left the Falklands you were good enough to give me a copy of "Search in the Aquasphere", the story of Kelco. I was very impressed with the production and with the quality of the colour photography of the shots of kelp.

We are at present considering a new stamp issue for the Islands and it has been suggested that at least one of the stamps should use kelp as the theme. The purpose of this letter is to enquire whether your company has available photographs of kelp which could be used for the stamp series. I realise that for many reasons you may not be able to help us but if you can it would be appreciated; as you can imagine, the opportunities for underwater photography in the Falklands are limited!

Hope all goes well.

Yours sincerely

E G LEWIS

666  
R.B. Napier  
West Point Island  
28th April 1973

Chief Secretary.  
Port Stanley.



Dear Sir,

With regard to yours of 4th April 1973 in which you ask for illustrations of ships for postage stamps.

I have a number of colour slides of the Lindblad Explorer taken on her maiden voyage in 1970, these show the ship steaming at full speed past West Point Island and also at anchor in West Point Island.

I feel that a stamp showing the Explorer would be of great interest to tourists, also Lindblad Travel sent the first ships to carry tourists to camp stations, starting with the chartered Chilean Navarino in 1968.

Yours sincerely,

A handwritten signature in blue ink, appearing to read "R.B. Napier".

Reply at 667



Ref: P&T/1/1

667

9th May

73.

Dear Sir,

666

Thank you for your letter of the 28th April 1973. We are trying to collect drawings, slides, and illustrations of various vessels but are particularly interested in vessels of bygone years although we do not exclude vessels of recent vintage. Please do by all means send in some of your slides of the 'Gindblad Explorer'.

Yours faithfully,

(D. R. Morrison)  
for CHIEF SECRETARY

Mr. R. B. Napier,  
West Point Island.

CB

RC

668

Telegrams Crown Sutton  
Telephone 01-643 3311  
Tel 267103

CROWN AGENTS  
FOR OVERSEA GOVERNMENTS AND ADMINISTRATIONS  
H Division  
ST. NICHOLAS HOUSE  
SUTTON  
SURREY

Our ref H/34

Date 15 May 1973

Your ref

The Colonial Secretary  
Colonial Secretary's Office  
Port Stanley  
FALKLAND ISLANDS



Dear Sir

... We take pleasure in returning to your care the undermentioned material used in the preparation and production of the special stamp issues indicated:-

AIR SERVICES

- 2 Designs for 6d value
- 1 Rough and 1 Piece of artwork

*In DCS Safe*

ROYAL SILVER WEDDING

- 1 Piece of artwork the design was common to both values

2 We trust that the material will be safely redeived and would be grateful for an acknowledgment to this effect.

Yours faithfully

*M.A. Collins*

M A COLLINS (MRS)  
for the CROWN AGENTS

*As C.S.  
When acknowledged pl  
send copy of letter attached back  
& lets do this as a  
matter of routine since  
the old letter is used*

MAC/SU/BH



1st June 73.

Dear Sir,

I acknowledge the receipt of the material used for the Air Service and Silver Wedding Issues enclosed in your letter of the 15th May 1973.

2. Please note that correct style of address is "The Chief Secretary" and not Colonial Secretary as hitherto.

Yours faithfully,

(D. R. Morrison)  
AG. CHIEF SECRETARY

Crown Agents for Oversea  
Governments and Administrations,  
H Division,  
St. Nicholas House,  
Sutton,  
Surrey.

CB



Telegrams Crown Sutton  
Telephone 01-643 3311  
Telex 167103

670

CROWN AGENTS  
FOR OVERSEA GOVERNMENTS AND ADMINISTRATIONS  
II Division  
ST. NICHOLAS HOUSE  
SUTTON  
SURREY

Our ref H1/1200 Vol II

Your ref

Date 24 May 1973

The Colonial Secretary  
Port Stanley  
FALKLAND ISLANDS



Dear Sirs

ENVELOPES FOR FIRST DAY COVERS

As a result of our market research into the sale of First Day Covers we find that collectors are discouraged from buying Covers which do not fit easily into stamp albums or special FDC albums. This is particularly relevant to sales in North America.

2 We recommend therefore that unless special considerations dictate otherwise, such as the number or size of the stamps, every effort should be made to standardise on the following two sizes which appear to be most popular:-

$3\frac{1}{2}'' \times 6\frac{1}{2}''$        $4\frac{3}{4}'' \times 9\frac{1}{2}''$   
90 x 165 mm    and    124 x 238 mm.

You will no doubt bear the above in mind when considering further orders for First Day Covers.

3 We trust that the above information will be of assistance to you.

Yours faithfully

*A F Oliver*

A F OLIVER  
for the Crown Agents



Telegrams Crown Sutton  
Telephone 01-643 3311  
Telex 267103

CROWN AGENTS  
FOR OVERSEA GOVERNMENTS AND ADMINISTRATIONS  
H Division  
ST. NICHOLAS HOUSE  
SUTTON  
SURREY

Our ref H1D/1618(C)

Your ref

Date 13 June 1973

The Colonial Secretary  
Colonial Secretary's Office  
Stanley  
FALKLAND ISLANDS



Dear Sir

We refer to our letter of the 27 September 1972 enclosing four speculative designs featuring Royal Naval crests.

We would be grateful to learn, as soon as possible, whether it is your intention to use these designs for a forthcoming Falkland Islands stamp issue, or failing this if you would be kind enough to return them to us.

We look forward to hearing from you in the near future.

Yours faithfully

*Jane M Vardill*

J M Vardill (Mrs)  
for the Crown Agents

Reply at 674

JMV/MRD



28th June

73

Dear Madam,

I refer to your letter of 13th June 1973 regarding stamp designs featuring Royal Naval crests and am to thank you for forwarding these designs.

2. We intend having the following issues -

- 1973 Tourism
- 1973 Princess Anne's Wedding
- 1974 Wool Industry
- 1974 35th Anniversary of the Battle of the River Plate.
- 1976 New definitive issue featuring ships.

3. In the circumstances it is not felt that at this stage we could make use of the Royal Naval crests theme but will certainly bear this in mind for the future.

4. The designs are returned herewith.

Yours faithfully,

(D. R. Morrison)  
AG. CHIEF SECRETARY

Mrs. J. M. Vardill,  
Crown Agents for Oversea Governments  
& Administrations,  
H Division,  
St. Nicholas House,  
Sutton, Surrey.

HRT.

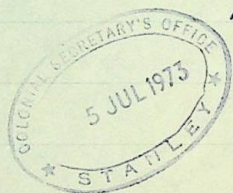
Pa



~~673~~  
673  
Woodbine St. N.

Stanley

1<sup>st</sup> July 1973



The Chief Secretary  
Stanley

Dear Sir

I enclose herewith a small photo of the "S.S. Fiddland" which may be of some use to you in connection with the proposed new issue of stamps

Yours faithfully  
Anthony V. Summers

AVS

2a



69  
674  
Post Stephens  
West Falklands  
6<sup>th</sup> July 1973.

Dear Sir, Please find enclosed five transparencies which might assist per Stamp Issue announcement

"Wool Industry"

No 1 Wool Pressing Pt. Stephens

No 2 Ewe & Lamb

No 3 Sheep drafting Pt Stephens

No 4 Sheep being crossed over Deans  
River bridge Pt. Stephens

No 5 Gather of Arroya, Pt Stephens  
(approx., 10,000 sheep).

Please return if, of no use or if, of  
use, after use

yours faithfully

J. b. W. Newman.



Stamp file pl

68  
675

For Broadcast in the Newsletter, Friday July 6th 1973

Stamp Issues

There has been a very disappointing response to the appeal for photographs, illustrations, or suggestions for the stamp issues featuring -

The wool industry  
Battle of the River Plate  
Ship issue

If anyone has anything suitable please forward it to the Chief Secretary as soon as possible.

The Secretariat,  
Stanley.

6th July 1973.

CB

Typist

~~I sent this out to issue  
as a P.V. Has it issued yet?~~

DOM  
12 7 73



55. Fitzroy Road  
Stanley

TO CHIEF. SECRETARY

Dear Sir

These are photos of  
the sinking of the graf spee  
for your inspection  
& photos

————— Bob Pauloni

C.S.

- We must ensure that we  
look after photos like this carefully  
& return them after use.

YE

Noted

*[Signature]*

13.7.73



676

San Carlos  
15<sup>th</sup> July 73

Dear Sir:

I am enclosing three slides which maybe of help for future stamp issues.

Please return.

1. Sheep Dipping
2. Sheep In Pens
3. M.U. Forrest:

Michael J. Morrison



MRS SHARON MIDDLETON  
DARWIN HARBOUR. 677

14<sup>th</sup> July 1973.

Dear Sir

Hoping that some of these  
photographs might be of some use  
to the stamp issue

Please return to above address

Yours Sincerely

S. Middleton





# MEMORANDUM

672

Reference .....

Date ..... 16th July, 1973.

From POSTMASTER,



To Chief Secretary,

## Commemorative Stamp Issues

Originally we were planning the following Commemorative Issues; during 1973/74:

- (a) Tourism - November, 1973.
- (b) Wool Industry - June, 1974.
- (c) Battle of the River Plate - December, 1974.

Since the above issues were planned there has been the unexpected windfall of the Princess Ann Wedding issue, also scheduled for release during November, 1973. The present position is that during the 15 month period November, 1973 - February, 1975 we will have no less than 4 commemorative issues. Personally I don't think we should 'overdo' the commemoratives - in my opinion two per year is quite sufficient. The Princess Ann Issue is to be an Omnibus Issue and could well prove very popular with many collectors. The Tourism Issue is also attractive and could equally be very popular. It would be a great pity therefore, if by having both issues on sale at the same time, neither produced the full financial return they individually merit. The Princess Ann and Battle of the Plate Issues are fixed to specific dates but the release dates of the other two issues could probably be adjusted. Before making any decision locally perhaps it would be advisable to seek the advice of the Crown Agents' experts.

*[Signature]*  
Postmaster

## GOVERNMENT TELEGRAPH SERVICE

FALKLAND ISLANDS

SENT

679

WAP 15148—821 585968/704663 500 pads 9/69 Grp.782

Number	Office of Origin	Words	Handed in at	Date
	PSY			23.7.73.
To	IEF CROWN SUTTON			HO A/C

NO 92 STAMP ISSUES OUR PRESENT PLANS ARE FOR TOURISM ISSUE 1  
 NOVEMBER ROYAL WEDDING 14 NOVEMBER THEN WOOL INDUSTRY SHORT SEE  
 JUNE 1974 AND BATTLE RIVER PLATE 13 DECEMBER 1974 STOP CONSIDER  
 TWO SHORT ISSUES NOVEMBER UNLIKELY PRODUCE SAME FINANCIAL RETURN  
 AS IF THEY WERE PHASED BETTER STOP GRATEFUL YOUR VIEWS AND WHETHER  
 BETTER PROGRAMS WOULD BE ROYAL WEDDING NOVEMBER 1973 TOURISM  
 MARCH 1974 RIVER PLATE DECEMBER 1974 WOOL INDUSTRY ABOUT MARCH  
 1975 STOP THIS WOULD PROVIDE TWO COMMEMORATIVES EACH FINANCIAL  
 YEARS 73/74 AND 74/75

Time

SECRETARY



680

MTV

ZCZC ATS910 OLY393X TX267103

FKLY HL GBLA 023

LONDONLTLX 23/21 27 1126

LTF

SECRETARY

PORTSTANLEY

YRTEL 24TH 1973-75 STAMP PROGRAMME YOUR SUGGESTION TWO ISSUES  
EACH FINANCIAL YEAR AGREED STOP LETTER FOLLOWS

CROWN SUTTON

\_\_\_\_\_ 78

COL LTF 24TH 1973-75

*Entered*

NNNN

P&T/1/1

681 76

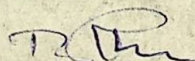
1st August 1973.

Ag. Chief Secretary

Postmaster

Stamp Issues

I enclose a letter from Mr. B. Steer for your consideration in connection with our future issues.



(D. R. Morrison)  
AG. CHIEF SECRETARY

CB



Ref: E&T/1/1

682 77

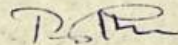
1st August 73.

Dear Sir,

Thank you for your recent suggestions for a novel method of issuing stamps.

2. Your letter has been passed to the Postmaster for consideration.

Yours faithfully,



(D. R. Morrison)  
AG. CHIEF SECRETARY

Mr. B. Steer,  
Stanley.

CB

Telegrams Crown Sutton  
Telephone 01-643 3311  
Telex 267103

683  
78  
CROWN AGENTS

FOR OVERSEA GOVERNMENTS AND ADMINISTRATIONS

H Division

ST. NICHOLAS HOUSE

SUTTON

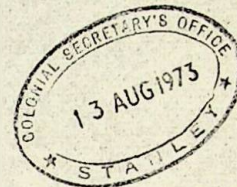
SURREY

Our ref **10/1618(P)**

Your ref

Date 30 July 1973

Chief Secretary  
The Secretariat  
Stanley  
FALKLAND ISLANDS  
SOUTH ATLANTIC



Dear Sir

STAMP PROGRAMME 1973/75

We refer to your telegram of 24 July in connection with the above, and would agree with the second paragraph in which you suggested that two commemorative issues for each financial year 1973/74 and 1974/75 should be issued.

2 In this connection, we would suggest that the tourism issue be released on 1 March 1974, thus ensuring the maximum revenue possible in the financial year 1973/74. It is our experience that the greater majority of stamps are sold within the first month out of the three months that they are on sale, with sales beginning to tail off towards the end of the issue's "life". We would, however, appreciate your confirmation of this in order that we can publicise the revised release date.

Yours faithfully

*Seen by Postmaster*

*A F Oliver*

A F Oliver  
for the Crown Agents

AF

JMV/HLE



Keppel Island.

79

5/8/73.

684

Dear Sir.

In answer to your appeal for photographs for the new stamp issue , I though you may be interested in this one of the M/S PENGUIN.

I can do a larger print if necessary.

THANKYOU.

Yours Faithfully

DONALD.....RETTIS



Telegrams Crown Sutton  
Telephone 01-643 3311  
Telex 267103

CROWN AGENTS 685

FOR OVERSEA GOVERNMENTS AND ADMINISTRATIONS  
H Division

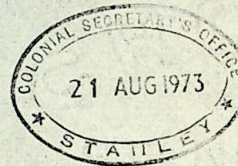
ST. NICHOLAS HOUSE  
SUTTON  
SURREY

Our ref H1D/1618(P)

Your ref

Date 14 August 1973

Chief Secretary  
The Secretariat  
Stanley  
FALKLAND ISLANDS  
South Atlantic



Dear Sir

STAMP PROGRAMME 1973/75

We refer to the two issues which are scheduled for release in December 1974 and March 1975, and would be grateful to learn whether we may yet commence work with the River Plate commemorative, which is the former of the two issues mentioned.

In this respect we would appreciate it if you could forward suitable reference material for use with the issue, or alternatively if you could advise us of the subjects you wish to appear in the designs.

We look forward to hearing from you in the near future.

Yours faithfully

*June M Vardill*

Mrs J M Vardill  
for the Crown Agents

JMV/MRD



32  
686

24th August

73

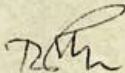
Dear Sirs,

Stamp Programme 73/75

Thank you for your letter H1D/1618 (P) of 14th August regarding the River Plate Battle stamp issue.

2. Endeavours are being made to get together suitable reference material and ideas for this issue which it is hoped will be ready for forwarding shortly.

Yours faithfully,



(D. R. Morrison)  
AG. CHIEF SECRETARY

The Crown Agents,  
II Division,  
St. Nicholas House,  
Sutton,  
Surrey.

GOVERNMENT TELEGRAPH SERVICE

FALKLAND ISLANDS

SENT

82  
687

Number	Office of Origin	Words	Handed in at	Date
	PSY			28.8.73
To	LTF CROWN BUTTON			HC A/c

No. 109

YOURLET H1D/1618(P) 30 JULY STOP REVISED RELEASE DATE TOURISM  
ISSUE SIXTH MARCH 1974 PLEASE PUBLICISE

SECRETARY

Time

cc: Postmaster.

R1725 50m

HRT.



F.I. ref: PAT/1/1

688

C.O. ref:

TELEGRAM  
SAVING DESPATCH.

*From:* The Officer Administering the Government of the Falkland Islands.

*To:* The Secretary of State for Foreign and Commonwealth Affairs.

*Date:* 28th August 1973.

No. 43      SAVING.      COLONY

My Saving Telegram No. 30 of 4 June 1973 and your Saving Telegram No. 13 of 19 July 1973. Stamp Programme 1973/76.

In order to give precedence to the Royal Wedding issue of November 1973 it is necessary to postpone the Tourism Issue until March 1974. Amended programme will be -

6 March 1974	Tourism Issue. Short set.
13 December, 1974	Battle of River Plate commemorative issue for 35th anniversary.
March 1975	Wool industry. Short set.
late 1975 or early 1976	Opening of permanent aerodrome. Short set.
1976	New Definitive issue featuring ships.

Grateful your approval for the amended stamp programme.

AG. GOVERNOR

Reply at 85

20/8

PUBLIC NOTICE

24  
689

A30/73

Stamp Programme

In order to avoid having two stamp issues in November it has been decided to postpone the release date of the Tourism Issue from November until the 6th March 1974.

2. The sequence of issues will now be - Royal Wedding - November 1973, Tourism - March 1974, the Battle of the River Plate - December 1974, and the Wool Industry early in 1975.

3. Material and suggestions are still welcome for the Battle of the River Plate and Wool Industry issues.

Secretariat,  
Stanley.

28th August 1973.

*dh*  
HRT.



BAG SAVING TELEGRAM  
FROM FOREIGN AND COMMONWEALTH OFFICE 181045Z  
UNCLASSIFIED

85  
690  
(YFP 8/492/1)

TO ROUTINE FALKLAND ISLANDS TELNO. 18 SAVING OF 18 SEPTEMBER 1973.

Your Saving telno. 43: Stamp Programme 1973/76.

Amended programme approved.



FILES  
C O D  
W I A D

COPIES TO  
'H' Dept.  
Crown Agents  
St Nicholas House  
Sutton

bbbb

M<sup>rs</sup> R. TRIGGS,  
The Saddle House  
bhartres



24<sup>th</sup> September, 1973.

Dear Sir,

Ever since your first advertisement for ideas for the wool industry stamp issue, I have been racking my brains to think of something which will not coincide with other peoples ideas, but I feel positive that the sketch is the only "dream child" I've managed, and I cant imagine that ever being depicted on a stamp, can you? **NO**

I have enclosed two photos which may be of help to you but please will you return them sometime.

The following are the only other ideas I can think of:-

- a) a fleece with hand sheers laying on it.
- b) a lamb and sheep in front of a bale of wool
- c) a spinning wheel.
- d) a view of shearing.

Not very bright are they?

yours sincerely  
Lorena Triggs.

P.S.

My husband has heard of mutton chops being referred to as "colts"  
I hope that is a new expression to add to your list.

/X



CROWN AGENTS STAMP BUREAU STOCK REPORT AT 28 SEP 1973

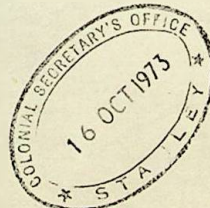
RUN DATE 28 09 73

TYPE OF REPORT QUARTERLY  
 PRINCIPALS ACCOUNT NO & NAME 249009 FALKLAND ISLANDS  
 ISSUE NUMBER & NAME 17078 FALKLAND IS DEC DEFIN 72  
 RELEASE DATE 01 06 72  
 WITHDRAWAL DATE

CURRENCY CODE 141  
 COMMISSION RATE 10.00%  
 FDC CHARGE - PRINCIPAL . P  
 CROWN AGENTS . P

DEN DENOMINATION CODE	STAMPS RECEIVED INTO STOCK :					PREPN	STAMPS ISSUED FROM STOCK :					TOTAL :	CURRENT : STOCK :	FACE VALUE OF SALES
	FACE VALUE	EX PRINTER	EX TERRIT	EX FDC	TOTAL :		SPECS	TO TERR PRINTER	DEST -ROYED	BUREAU SALES	TOTAL :			
010 1/2P	0.50	2099	30000	0	32099 :	0	0	0	0	3350	3350 :	28749 :	16.75	
020 1P	1.00	10676	30000	0	40676 :	0	0	0	0	3160	3160 :	37516 :	31.60	
030 1 1/2P	1.50	21286	0	0	21286 :	0	0	0	0	160	160 :	21126 :	2.40	
040 2P	2.00	29221	0	0	29221 :	0	0	20040	0	160	20200 :	9021 :	3.20	
050 2 1/2P	2.50	30020	0	0	30020 :	0	0	0	0	160	160 :	29860 :	4.00	
060 3P	3.00	30033	0	0	30033 :	0	0	0	0	220	220 :	29813 :	6.60	
070 4P	4.00	30286	0	0	30286 :	0	0	0	0	60	60 :	30226 :	2.40	
080 5P	5.00	30510	0	0	30510 :	0	0	0	0	60	60 :	30450 :	3.00	
090 6P	6.00	27812	0	0	27812 :	0	0	0	0	85	85 :	27727 :	5.10	
100 7 1/2P	7.50	27985	0	0	27985 :	0	0	0	0	85	85 :	27900 :	6.38	
110 10P	10.00	23033	0	0	23033 :	0	0	0	0	85	85 :	22948 :	8.50	
120 15P	15.00	23075	0	0	23075 :	0	0	0	0	85	85 :	22990 :	12.75	
130 25P	25.00	23062	0	0	23062 :	0	0	0	0	85	85 :	22977 :	21.25	
140 11	100.00	16600	0	0	16600 :	0	0	0	0	25	25 :	16575 :	25.00	

-----  
 148.93  
 =====



Telephone: 01-643 3311

Telex No: 267103

692

*With the Compliments*  
*of*  
*The Crown Agents Stamp Bureau*



ST. NICHOLAS HOUSE,  
SUTTON,  
SURREY.



Future Stamp Programme for  
Falkland Islands & Dependencies

Falkland Islands

South Georgia

B.A.T.

Approved:

Not yet appd

1974 Tourism Issue - March  
35<sup>th</sup> Anniversary  
Battle of R. Plate - December

1975 Wool Industry - March  
Opening of Aerodrome - Late.

1976 New Definitive (Ships)

1 copy of  
Mount of Stamp Issues  
by G. Smith

1974  
1975 New Definitive  
Proposal (at present  
Withdrawn)

1975:  
Conservation of  
Seal Set.

B/M. On Stamp Committee 21st 11

me /

G.Y.  
22/10

Last  
(Def. Rel: 16/72)

? 1963  
{ Decimoid }  
{ 0.000000 171 }

Last  
{ Def. Rel. 1970 }

# MEMORANDUM

694 89

Reference ..... 36 .....

Date ..... 31st October, 1973. ....

From Postmaster



To Chief Secretary

---

## Philatelic Bureau (First Day Covers)

We at present have a large number of covers on hand to have Royal Wedding stamps affixed for First Day cancellations also 6,000 Official First Day Covers of the Tourism Issue. This task, in my opinion, is beyond the expected duties of a Bureau Operator and permission is requested for Post Office staff to undertake the fixing of these stamps. The work will of course be done outside normal working hours but will be done in the Post Office. I suggest payment at the rate of 50p per hour - the same as the Bureau Operator. You will I am sure agree that it is advantageous to have such tasks performed by people who are familiar with stamps and philatelic whims.

*[Signature]*  
Postmaster



P&T/1/1

69  
6th November 1973.

Ag. Chief Secretary


Postmaster

c.c. Financial Secretary

Preparation of FDCs

I refer to your memo of the 31st October 1973 and approve the employment of Post Office staff on the preparation of Royal Wedding and Tourism FDCs provided the work is undertaken outside office hours and funds are available.

2. This permission is limited to the Royal Wedding and Tourism Issues. If the need arises at a future date for similar permission please raise the matter in good time.

  
(D. R. Morrison)  
AG. CHIEF SECRETARY

CB

P&T/1/1

696  
4th April 1974.

Chief Secretary

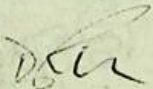
Postmaster

c.c. Treasury

Save the Children Fund

Authority is hereby given for the write off of the following :-

- 1 set Colony Definitive Stamps
- 2 FDC of Tourism Issue
- 2 FDC OF Royal Wedding Issue
- 1 set S. Georgia Definitive Issue
- 2 FDC S. Georgia Royal Wedding Issue

  
(D. R. Morrison)  
AG. CHIEF SECRETARY

CB



697 74

# MEMORANDUM

Reference ..... P&T/1/1 .....

Date ..... 8th April, 1974. ....

From Postmaster



To Chief Secretary

## Save the Children Fund

I refer to your Memorandum dated 4th inst. and enclose herewith the following stamps and First Day Covers:

- 1 set F.I. Definitive stamps - £1.83
- 2 FDCs Tourism Issue - 66
- 2 FDCs F.I. Royal Wedding - 60
- 1 set S.G. Definitive stamps - 2.33
- 2 FDCs S.G. Royal Wedding - 60

*J. P. [Signature]*  
 Postmaster

JG 2.33  
FI 1.83  
698

# Save the Children

19th March 1974

His Excellency Ernest Lewis, C.M.G., O.B.E.,  
Commissioner's House,  
Port Stanley,  
FAULKLAND ISLANDS.

*My Dear Governor,*

This organisation, of which I have the honour to be the Chairman, is constantly concerned with raising money in order to finance the ever increasing calls made by children in need throughout the world, regardless of their race, creed or colour. We are presently working in nearly fifty countries at an overall cost of more than £7,000 a day.

Your Excellency will therefore realise the extent of our responsibilities and commitments, and I am writing to ask if you would support a particular appeal that is being made by the Fund and in which I am taking a personal interest.

We are holding an auction of stamps in the near future, under the direction of H. R. Harmer Limited of Bond Street, London, the world famous auctioneers who have very generously offered to forego their sales commission.

I would be most grateful if Your Excellency would be kind enough to send me a donation of stamps or philatelic items which would not only be an interesting addition to this sale but would also be an added encouragement to all who work for Save the Children throughout the world.

I have the honour to be  
Your Excellency's  
Most obedient Servant,

*Paul Gordon*

Lord Gore-Booth  
Chairman

**The Save the Children Fund**  
**Registered Office: 29 Queen Anne's Gate, London SW1H 9DH Telephone: 01-930 2461.**  
Telegrams & Cables: Savinfana, London SW1 Telex No. 918836 Save Child Ldn.

A company registered in London No. 178159 and limited by guarantee  
Patron: Her Majesty The Queen. President: Her Royal Highness The Princess Anne  
Chairman: The Rt. Hon. The Lord Gore-Booth, GCMG KCVO Hon. Treasurer: Mr. D. Tyerman  
Director General: Sir Colin Thornley, KCMG CVO





699  
26

D C S

1. Would you please see the attached letter from Lord Gore-Booth (who was the previous Permanent Under-Secretary to the FCO) about Save the Children Fund and the possible gift of stamps from the Colony.

2. Do you think we can help? I think we should make the effort as it is a worthy cause and you will recall that this was one of the charities to which we made a donation on the occasion of the wedding of HRH Princess Anne to Lieut Mark Philips.

*E.G. Lewis*  
E G Lewis  
25 March 1974

~~Y.E.~~

- 1. I suggest we present a mint set of Colony stamps and S. Georgia.
- 2. The cost is Colony £1.83  
S. Georgia 2.33  
£4.16
- 3. The true cost to us would be just the cost of printing the stamps as we would authorise the write-off of 1 set of each issue.
- 4. B.A.T. might like to present a set of stamps also which would make the gift that much better. The B.A.T. issue is £2.33

*D.M.*  
26.3.74

~~Y.E.~~

I agree with Mr Morrison's feelings in Para (4)  
May I suggest you agree to write off;

- 2 sets of unsold 10th Antarctic Treaty F.D.C'S
- 2 sets of B.A.T. Royal Wedding F.D.C'S
- 1 set (2 sets??) Explorers issue.

If you agree to signing "write off" I will arrange to obtain the Explorer issue(s) to arrive Stanley next visit of Bransfield.

*E.C.J. Clapp*

E.C.J. Clapp.  
27.3.74.

D.L.S. *D.M.*  
28.3.74

*Mr. Hall* / I agree. Pl put up the sum with the  
Bank and I will write to Lord Gore-Booth  
29 March 1974

200  
97

I authorise "write off" procedure for the following.

- (A) 2 B.A.T. Antarctic Treaty 10th Anniversary official First Day Covers.
- (B) 2 B.A.T. Royal Wedding official First Day Covers.
- (C) 1 set of B.A.T. Explorer Issue definitive stamps.

E.G. Lewis  
HIGH COMMISSIONER.

WATERLOW & SONS  
LIMITED



70198

D C S

1. I spoke about the letter we had received from Lord Gore-Booth recently regarding donations to be made to Save The Children Fund.
2. I understand that the papers were held up with BAS, but I would like to see them as soon as possible as I would like to get a letter away in the next post.

*E. G. Lewis*

E G Lewis  
9 April 1974

YE

DIC appears to have the letter from  
Lord Gore-Booth as it has not reached  
me. I reminded him of the need to  
return the letter.

*E. G. Lewis*

13.4.74

16 April 1974

The Rt Hon The Lord Gore-Booth GCMG KCVO  
Chairman  
Save the Children Fund  
29 Queen Anne's Gate  
LONDON SW1H 9DH

Dear Lord Gore-Booth

Thank you for your letter of 19 March about the Save The Children Fund, and I am delighted to be able to contribute towards the philatelic items which are to be sold in aid of the Fund later this year.

Wearing my hat as High Commissioner for the British Antarctic Territory, I enclose the following:-

- (a) Two BAT Antarctic Treaty 10th Anniversary First Day Covers.
- (b) Two BAT Royal Wedding First Day Covers.
- (c) One set of BAT Explorer Issue definitive stamps.

From the Colony side, I enclose:-

- (a) One set of definitive stamps.
- (b) Two First Day Covers of our recent Tourism Issue.
- (c) Two First Day Covers of the Royal Wedding Issue.
- (d) One set of South Georgia definitive issue.
- (e) Two First Day Covers of the South Georgia Royal Wedding Issue.

Although having no connection with stamps as such, I enclose, as a personal donation, two drawings on Falkland Island wildlife by our local naturalist, Ian Strange, and signed by him: I hope that these will find a ready sale.

Yours sincerely

E G Lewis



MEMORANDUM FROM  
CROWN AGENTS  
STAMP BUREAU

258

ST. NICHOLAS HOUSE, SUTTON, SURREY.

TELEPHONE 01-643 3311

TELEX No. 267103

CABLES "CROWN SUTTON"

OUR REFERENCE H/3

FALKLAND ISL.

100  
May, 1974

Dear Sir

We have pleasure in enclosing a copy of the  
monthly sales schedule for.....*March*.....

The amount shown as 'Schedule Total' has been  
credited/debited to your account and it will  
appear on the.....*April*.....statement.

Yours faithfully



*L. M. Sykes (Mrs.)*

for the Crown Agents

*The Colonial Secretary  
P.O. Stanley  
Falkland Islands.*

# CROWN AGENTS

FOR OVERSEA GOVERNMENTS AND ADMINISTRATIONS

ACCOUNT 249009  
 TITLE FALKLAND ISLANDS  
 PERIOD 1-30 APR 1974

PAGE

STAMP AND COIN SALES SCHEDULE II

ISSUE NUMBER	DESCRIPTION	RELEASE DATE	SALES <i>MAR 1974</i>				OTHER AMOUNTS £	NET AMOUNT £
			QUANTITY	GROSS SALES IN LOCAL CURRENCY	GROSS SALES £	COMMISSION		
17078	FALKLAND IS DEC DEFIN 72	01 06 72	28215	178.92CR	178.92CR	17.89DR		
17140	FALKLAND ISLAND TOURISM	06 03 74	74165	4,749.85CR	4,749.85CR	712.48DR		
17159	FALKLAND IS TOURISM FDC	06 03 74	606	157.56CR	157.56CR	23.83DR		
	COVER CHARGES				42.42CR	6.36DR		
	TOTAL SALES			5,086.33CR	5,128.75CR	760.36DR	4,368.39CR	
SCHEDULE TOTAL								4,368.39CR



*P.L. / 6 May*

7074

# Save the Children

TC/STAMPS/DFR/JS

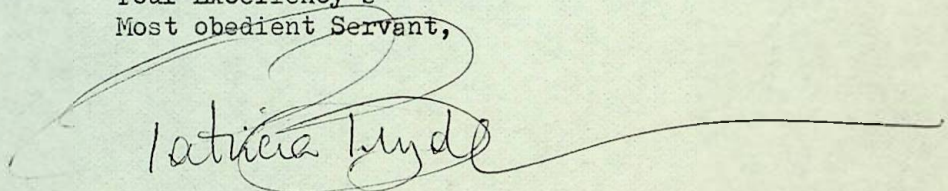
1st May, 1974

H. E. Ernest G. Lewis, C.M.G., O.B.E.,  
High Commissioner British Antarctic Territory  
and Falkland Islands,  
Government House,  
Falkland Islands.

Your Excellency,

In the absence of Lord Gore-Booth, may I thank you most sincerely for your extremely generous donation of stamps and the two drawings for our auction later this year. I know that Lord Gore-Booth will want to write to you himself on his return but in the meantime I hope you will accept our most grateful thanks.

I have the honour to be  
Your Excellency's  
Most obedient Servant,



(Mrs.) P. Bryden  
Director of Fund Raising



705  
~~708~~

P & T/1/1

14 May 1974

Mr Don E Conner  
Manager - Planning & Services  
Kelco Company  
8355 Aero Drive  
San Diego  
California 92123  
USA

Dear Mr Conner

In May 1973 I sent you a letter, to which I have not received a reply, and possibly my letter never reached you. I now enclose a copy, and if you can help me with the coloured shots of kelp I would be most grateful.

Yours sincerely

E G Lewis

Enc



CROWN AGENTS STAMP BUREAU STOCK REPORT AT 31 MAY 1974

RUN DATE 31 05 74

706

TYPE OF REPORT	FINAL		
PRINCIPALS ACCOUNT NO & NAME	249009	FALKLAND ISLANDS	CURRENCY CODE 141
ISSUE NUMBER & NAME	17159	FALKLAND IS TOURISM FDC	COMMISSION RATE 15.00%
RELEASE DATE	06 03 74		FDC CHARGE - PRINCIPAL 7.0P
WITHDRAWAL DATE	08 05 74		CROWN AGENTS . P

DEN DENOMINATION CODE	STAMPS RECEIVED INTO STOCK				TOTAL	PREPN	STAMPS ISSUED FROM STOCK				TOTAL	CURRENT STOCK	FACE VALUE OF SALES
	FACE VALUE	EX PRINTER	EX TERBIT	EX FDC			TO TERR	DEST -FOYED	BUREAU SALES				
010 FDC	26.00		750		750		1	2	747	750	0	196.22	
												-----	196.22
												=====	

DAMAGED

Telephone: 01-643 3311  
Telex No: 267103

*With the Compliments  
of  
The Crown Agents Stamp Bureau*

ST. NICHOLAS HOUSE,  
SUTTON,  
SURREY.

REFERENCE H3/

Falkland

ST. NICHOLAS HOUSE,

SUTTON,

SURREY.

**CERTIFICATE OF DESTRUCTION**

It is certified that the undermentioned stamps withdrawn from sale at the Crown Agents Stamp Bureau were destroyed in our presence:—

ISSUE Falkland

ISSUE No. 17159

DEN. CODE	VALUE	QUANTITY
010	FDC	2 Damaged

SIGNED M. Russell  
SIGNED [Signature]  
DATE 7/6/74.



707



# KELCO COMPANY

8355 AERO DRIVE, SAN DIEGO, CALIFORNIA 92123

*E.G. Lewis*  
*B/10 2/7*

June 27, 1974

Mr. E. G. Lewis CMG OBE  
Government House, Stanley  
Falkland Islands

Dear Mr. Lewis:

At Mr. D. E. Conner's request, I am enclosing a color slide of kelp which was used on the inside cover of our brochure "Search in the Aquasphere." We do not have any color photographs of kelp available at this time and hope this slide will meet with your needs.

We would be very interested in hearing of your progress with the new stamp series, and if at all possible, would appreciate the return of the enclosed slide when you are finished with it.

Please let us know if we may be of any further service.

Very truly yours,

KELCO COMPANY

*R. L. Durgan/lw*

R. L. Durgan  
Manager, Advertising  
and Sales Promotion

RLD:lw

Enclosure

*Pages 665 & 705 refer*

CROWN AGENTS STAMP BUREAU STOCK REPORT AT 28 JUN 1974

RUN DATE 28 06 74

TYPE OF REPORT  
 PRINCIPALS ACCOUNT NO & NAME  
 ISSUE NUMBER & NAME  
 RELEASE DATE  
 WITHDRAWAL DATE

QUARTERLY  
 249009 FALKLAND ISLANDS  
 17175 FALKLAND IS ROYAL WDG FDC  
 14 11 73  
 13 11 74

CURRENCY CODE 141  
 COMMISSION RATE 15.00%  
 FDC CHARGE - PRINCIPAL . P  
 CROWN AGENTS 10.0P

DEN	DENOMINATION	FACE	EX	EX	EX	TOTAL	PREPN	SPECS	TO TERR	DEST	BUREAU	TOTAL	CURRENT	FACE VALUE
CODE		VALUE	PRINTER	TERRIT	FDC			PRINTER	-ROYED	SALES		STOCK		OF SALES
010	FDC	20.00		5201		5201		1			5199	5200	1	1,039.80

-----  
 1,039.80  
 =====

*DAMAGED*



TYPE OF REPORT *9 MONTHLY* ~~OPTIONAL~~  
 PRINCIPALS ACCOUNT NO & NAME 249009 FALKLAND ISLANDS  
 ISSUE NUMBER & NAME 17078 FALKLAND IS DEC DEFIN 72  
 RELEASE DATE 01 06 72  
 WITHDRAWAL DATE

CURRENCY CODE 141  
 COMMISSION RATE 10.00%  
 FDC CHARGE - PRINCIPAL . P  
 CROWN AGENTS . P

DEN CODE	DENOMINATION	FACE VALUE	STAMPS RECEIVED INTO STOCK				TOTAL	PREPN	STAMPS ISSUED FROM STOCK				CURRENT STOCK	FACE VALUE OF SALES
			EX PRINTER	EX TERRIT	EX FDC	EX TOTAL			TO TERR PRINTER	DEST -ROYED	BUREAU SALES	TOTAL		
010	½P	0.50	2099	30000	0	32099	0	0	0	0	13375	13375	18724	66.88
020	1P	1.00	10676	30000	0	40676	0	0	0	0	6045	6045	34631	60.45
030	1½P	1.50	21286	0	0	21286	0	0	0	0	3045	3045	18241	45.68
040	2P	2.00	59221	0	0	59221	0	0	20040	0	13840	33880	25341	276.80
050	2½P	2.50	30020	0	0	30020	0	0	0	0	2830	2830	27190	70.75
060	3P	3.00	30033	0	0	30033	0	0	0	0	905	905	29128	27.15
070	4P	4.00	30286	0	0	30286	0	0	0	0	645	645	29641	25.80
080	5P	5.00	30510	0	0	30510	0	0	0	0	830	830	29680	41.50
090	6P	6.00	52832	0	0	52832	0	0	20040	0	11585	31625	21207	695.10
100	7½P	7.50	27985	0	0	27985	0	0	0	0	560	560	27425	42.00
110	10P	10.00	23033	0	0	23033	0	0	0	0	510	510	22523	51.00
120	15P	15.00	23075	0	0	23075	0	0	0	0	510	510	22565	76.50
130	25P	25.00	23062	0	0	23062	0	0	0	0	535	535	22527	133.75
140	£1	100.00	16600	0	0	16600	0	0	0	0	90	90	16510	90.00

-----  
 1,703.36  
 =====

Telephone: 01-643 3311  
 Telex No: 267103

*With the Compliments*  
 of  
 The Crown Agents Stamp Bureau



18th July

74.

Dear Sir,

1 am asked by His Excellency the Governor to write and thank you for your letter of 27th June 1974 and the colour slide of kelp which was enclosed with it.

2. I regret that on its own the illustration will not fit into the design of the series of stamps we have in mind, and I am therefore returning the slide to you herewith.

3. Your attention in this matter is very much appreciated.

Yours faithfully,



(R. Browning)  
AG. CHIEF SECRETARY

Mr. R. L. Durgan,  
Manager,  
Advertising and Sales Promotion,  
Kelco Company,  
8355 Aero Drive, San Diego,  
California 92123.





710  
REGISTERED OFFICE  
THE SAVE THE CHILDREN FUND  
157 CLAPHAM ROAD  
LONDON SW9 0PT  
TELEPHONE 01-582 1414

12th July, 1974

B/n 22/7/74  
H.E. Mr. Ernest G. Lewis, C.M.G., O.B.E.,  
High Commissioner British Antarctic Territory  
and Falkland Islands,  
Government House,  
Falkland Islands.

My dear High Commissioner,

On behalf of Save the Children may I thank you for your most generous response to my recent appeal for stamps to be used in our forthcoming philatelic auction.

We were delighted with the various First Day Covers, definitive stamps and especially the two drawings we received, and I cannot tell you how deeply we appreciate your kindness in making possible a donation of such interest. We will be holding the auction early in 1975 and believe it will be a major philatelic event.

Once more may I thank you most warmly for your great generosity.

Yours sincerely  
Paul Gore-Booth

Lord Gore-Booth  
Chairman

A company registered in London No. 178159 and limited by guarantee  
Telegrams & Cables: Savinfana London SW9. Telex No. 918836 Save Child Ldn.

Patron: Her Majesty The Queen. President: Her Royal Highness The Princess Anne, Mrs. Mark Phillips  
Chairman: The Rt. Hon. The Lord Gore-Booth GCMG KCVO. Hon. Treasurer: Mr. Donald Tyerman  
Director General: Sir John Lapsley KBE CB DFC AFC

The Governor,  
Falkland Islands,  
Government House,  
STANLEY.  
Falkland Islands.

21, Froglands Way,  
CHEDDAR.  
Somerset. BS27 3NX.  
England.

15th. July 1974.

Dear Sir,

I am a member of the Falkland Islands Philatelic Study Group, and I am engaged on a study of the 1952 and '55 definitive stamp issues.

These stamps were designed from sketches produced in the Falkland Islands by a Mr. Victor Spencer, who was at the time the pilot for the Government Air Service, at the request of Sir Miles Clifford the Governor at that time.

For the last 12 months or so, I have been trying to trace these sketches, which would be invaluable as the basis for a book or other work concerning this issue.

From all the enquiries I have made in this Country, it would seem that they are not with the Crown Agents, the Security Printers, or with Mr. Spencer himself. Is it possible, that they may have been returned to the Falkland Islands, and are now filed away with old Government records of these issues ?

Could you also tell me please, whether there are Government records which would contain the following information;

the placing of orders with the Crown Agents,

the Declaration of Destruction of Reminders ?

I would be most grateful for any information which you can give me concerning any of the points above.

Yours faithfully,

*B. D. Underwood.*

B.D.Underwood.

*6/5 / M. Smith /*

*1955 - 61 /  
22/7/74*



CROWN AGENTS STAMP BUREAU STOCK REPORT AT 28 JUN 1974

RUN DATE 28 06 74

TYPE OF REPORT  
 PRINCIPALS ACCOUNT NO & NAME  
 ISSUE NUMBER & NAME  
 RELEASE DATE  
 WITHDRAWAL DATE

QUARTERLY  
 804002 SOUTH GEORGIA  
 57029 S GEORGIA DEFIN DEC 0/PT  
 15 02 71

CURRENCY CODE 141  
 COMMISSION RATE 15.00%  
 FDC CHARGE - PRINCIPAL . P  
 CROWN AGENTS . P

DEN DENOMINATION CODE	STAMPS RECEIVED INTO STOCK					TOTAL	PRIPN	STAMPS ISSUED FROM STOCK					TOTAL	CURRENT STOCK	FACE VALUE OF SALES
	FACE VALUE	EX PRINTER	EX TERRIT	EX FDC	EX TOTAL			SPECS	TO TERR PRINTER	DEST -ROYED	BUREAU SALES	DEST			
010 1/2P	0.50	50225	0	0	50225	0	60	0	0	22030	22090	28135	110.15		
020 1P	1.00	10236	0	0	10236	0	0	0	1455	1455	8781	14.55			
030 1 1/2P	1.50	20148	0	0	20148	0	0	0	14080	14080	5068	211.20			
040 2P	2.00	11268	0	0	11268	0	0	0	2900	2900	14168	58.00			
050 2 1/2P	2.50	5914	0	0	5914	0	0	0	750	750	5164	18.75			
060 3P	3.00	5903	0	0	5903	0	0	0	940	940	4963	28.20			
070 4P	4.00	5693	0	0	5693	0	0	0	540	540	5153	21.60			
080 5P	5.00	6788	0	0	6788	0	0	0	515	515	6273	25.75			
090 6P	6.00	12118	0	0	12118	0	0	0	385	385	11733	23.10			
100 7 1/2P	7.50	11957	0	0	11957	0	0	0	360	360	11597	27.00			
110 10P	10.00	2787	0	0	2787	0	0	0	311	311	2476	31.10			
120 15P	15.00	2686	0	0	2686	0	0	0	285	285	2401	42.75			
130 25P	25.00	2779	0	0	2779	0	0	0	293	293	2486	73.25			
140 50P	50.00	3690	0	0	3690	0	0	0	1510	1510	2180	755.00			
150 £1	100.00	11135	0	0	11135	0	0	0	256	256	10879	256.00			

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 1,580.40  
 =====

23/74

ST. NICHOLAS HOUSE,  
 SUTTON,  
 SURREY SM1 1EL  
 CD 288 11/73.

The Crown Agents Stamp Bureau

With the Compliments  
 of

Telephone: 01-643 3311  
 Telex No: 267103



P & T 1/1

29 August 1974

Mrs P Bryden  
The Save The Children Fund  
29 Queen Anne's Gate  
London SW1H 9DH

Dear Mrs Bryden

I refer to your letter of 1 May, Ref TC/STAMPS/DFR/JS.

His Excellency The Governor has asked me to send you the enclosed First Day Covers, which we hope will help with your Appeal.

Yours ever

Private Secretary  
(Miss P M Turner)

Encs.



file file

715

# MEMORANDUM

Reference .....

Date 10th September, 1974.

From Postmaster

To Chief Secretary

---

## Destruction and Write-off of stamps

May a board please be appointed to destroy the remaining stocks of Silver Wedding, Royal Wedding and Tourism Stamp Issues.

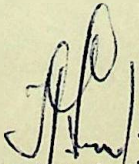
Authority is also required to write-off one set of the following for record purposes:

### Royal Wedding

Colony  
South Georgia

### Tourism

Colony

  
Postmaster

P&T/1/1

716  
24th September 1974

Deputy Chief Secretary

Postmaster

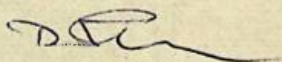
c.c. Treasury  
  \ Audit

Authority is hereby granted to write off one set of the following stamp issues for record purposes.

Royal Wedding      Colony  
                          South Georgia

Tourism              Colony

2. Please advise me when the stamps have been taken on charge as part of the postal records.

  
(D.R. Morrison)  
DEPUTY CHIEF SECRETARY



PAT/1/1

717  
24th September 1974

Deputy Chief Secretary

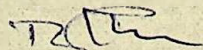
Mr A.M. Carey

c.c. Mr. T. Pettersson  
Mr. R. Campbell

I am to inform you that you have been appointed Chairman of a Board of Destruction to check and destroy the stocks of the Silver Wedding Issue, the Royal Wedding Issue and the Tourism Issue held by the Postmaster.

2. The other members of the Board will be Messrs R. Campbell and T. Pettersson.

3. A destruction certificate in quadruplicate should be submitted on completion of the assignment.



(D.R. Morrison)

DEPUTY CHIEF SECRETARY



# Save the Children

REGISTERED OFFICE  
THE SAVE THE CHILDREN FUND  
157 CLAPHAM ROAD  
LONDON SW9 0PT  
TELEPHONE 01-582 1414

718

*Handwritten:*  
23/9/74

Your ref: P & T 1/1

11th September, 1974

His Excellency,  
Mr. Ernest G. Lewis, C.M.G., O.B.E.,  
High Commissioner British Antarctic  
Territory and Falkland Islands,  
Government House,  
FALKLAND ISLANDS.

Your Excellency,

We were both surprised and delighted to receive today  
your second very generous contribution of First Day  
Covers for our forthcoming Stamp Auction.

It is very gratifying to know that Your Excellency  
has kept our appeal in mind even after your initial  
most generous donation.

Please accept our warmest and sincere thanks for your  
further generosity.

I have the honour to be  
Your Excellency's  
Most obedient Servant,

(Mrs.) P. Bryden  
Director of Fund Raising



No.

It is requested that, in any reference to this memorandum the above number and date should be quoted.

MEMORANDUM27th September, 1974 19 R/1/1  
719

The Chairman.

The Deputy Chief Secretary.

Secretariat,

Board of Destruction on  
Post Office Stamps,  
Stanley, Falkland Islands.

Stanley.

SUBJECT:- Destruction of Stamps

In accordance with your instructions contained in memo. P&T/1/1 of the 24th September, we, the undersigned, checked the following stamp issues with ledger balances and destroyed them by burning on the 26th & 27th September, 1974:

<u>Silver Wedding Issues</u>	<u>Ledger Balance</u>	<u>Value</u>	<u>Total Value</u>
Falkland Islands	7016 x 1p 41251 x 10p	£ 70.16 4125.10	£4195.26 =====
South Georgia	61 x 5p 597 x 10p 1 x 20p F.D.C.	3.05 59.70 .20	62.95 =====
B.A.T.	1 x 5p 25 x 10p 1 x 20p F.D.C.	.05 2.50 .20	2.75 =====
<u>Royal Wedding Issues</u>			
Falkland Islands	41862 x 5p 27803 x 15p	2093.10 4170.45	6263.55 =====
South Georgia	6400 x 5p 6432 x 15p 10 x 30p F.D.C.	320.00 964.80 3.00	1287.80 =====
B.A.T.	8036 x 5p 8090 x 15p	401.80 1213.50	1615.30 =====
<u>Tourism Issue</u>			
Falkland Islands	13014 x 2p 6667 x 4p 9740 x 5p 12891 x 15p 7 x 33p F.D.C.	260.28 266.68 487.00 1933.65 2.31	2949.92 =====



*[Signature]*  
Chairman

*[Signature]*  
Member

*[Signature]*  
Member

# CROWN AGENTS

AIR CARGO BRANCH

35/41 LOWER MARSH LONDON SE1 7RY

Telephone 01-222 7730 Telex 919686 Telegrams Cafoga London SE1

Crown Agents

Reference S7/ H1/FALK IS 3/22478/1

## AIR MAIL

Chief Secretary  
Stanley  
Falkland Island

## AIR FREIGHT ADVICE

Dear Sir,

Indent No. Ltr dtd 10/7/73 Ref: SEC Ltr PT/1/1

Dept. \_\_\_\_\_

Suppliers HARRISON AND SONS

Brief description Stamps

Identity No. C.A. 4077

Air waybill 1503 2986

A consignment comprising Two packages, details of which are given above, is being forwarded to you by airfreight. This consignment has been booked for Flight No. AR133 on 9/10/74 ~~or~~ AR626 on 11/10/74 & LD200 on 14.10.74

Should the goods not arrive within a reasonable period, enquiries in the first instance should be made of the destination airfield, quoting the above identity number, flight and consignment note.

Yours faithfully,

*P*  
N. CROUHAN

for the Crown Agents



TYPE OF REPORT QUARTERLY  
 PRINCIPALS ACCOUNT NO & NAME 249009 FALKLAND ISLANDS  
 ISSUE NUMBER & NAME 17078 FALKLAND IS DEC DEFIN 72  
 RELEASE DATE 01 06 72  
 WITHDRAWAL DATE

CURRENCY CODE 141  
 COMMISSION RATE 10.00%  
 FDC CHARGE - PRINCIPAL . P  
 CROWN AGENTS . P



DEN CODE	DENOMINATION VALUE	STAMPS RECEIVED INTO STOCK				TOTAL	STAMPS ISSUED FROM STOCK						CURRENT STOCK	FACE VALUE OF SALES
		EX PRINTER	EX TERRIT	EX FDC	EX TOTAL		PREPN	SPECS	TO TERR PRINTER	DEST -ROYED	BURFAU SALES	TOTAL		
010	½P	0.50	42059	30000	0	72059	0	0	0	0	29620	29620	42439	148.10
020	1P	1.00	10676	30000	0	40676	0	0	0	0	6665	6665	34011	66.65
030	1½P	1.50	21286	0	0	21286	0	0	0	0	3615	3615	17671	54.23
040	2P	2.00	59221	0	0	59221	0	0	20040	0	14360	34400	24821	287.20
050	2½P	2.50	30020	0	0	30020	0	0	0	0	3250	3250	26770	81.25
060	3P	3.00	30033	0	0	30033	0	0	0	0	1285	1285	28748	38.55
070	4P	4.00	30286	0	0	30286	0	0	0	0	965	965	29321	38.60
080	5P	5.00	30510	0	0	30510	0	0	0	0	1260	1260	29250	63.00
090	6P	6.00	52832	0	0	52832	0	0	20040	0	12160	32200	20632	729.60
100	7½P	7.50	27985	0	0	27985	0	0	0	0	900	900	27085	67.50
110	10P	10.00	23033	0	0	23033	0	0	0	0	850	850	22183	85.00
120	15P	15.00	23075	0	0	23075	0	0	0	0	850	850	22225	127.50
130	25P	25.00	23062	0	0	23062	0	0	0	0	875	875	22187	218.75
140	£1	100.00	16600	0	0	16600	0	0	0	0	110	110	16490	110.00

-----  
 2,115.93  
 =====

Telephone: 01-643 3311  
 Telex No: 267103

With the Compliments  
 of  
 The Crown Agents Stamp Bureau

ST. NICHOLAS HOUSE,  
 SUTTON,  
 SURREY SM1 1EL

MAVLOVE CONTINUOUS LIMITED LONDON 00X



721

# MEMORANDUM

Reference .....

Date ...24th October, 1974,.....

From Postmaster

To Chief Secretary  
Secretariat,  
Stanley.



Save the Children Fund

Some time ago H.E. donated, on behalf of the Falkland Islands, various stamps and First Day Covers to the above fund. Included in the donation were 4 official First Day Covers (unstamped) of the River Plate Battle Issue. I have now received a request to affix stamps to the covers and frank them on the First Day of Issue. Authority is therefore requested to write off 4 sets of the relative stamps. H.E.'s official presentation covers could perhaps be included in the same authority.

Postmaster



# MEMORANDUM

Reference 821/1/1.....

Date .....



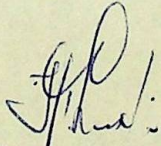
**From** Postmaster

**To** Chief ~~Executive~~ Secretary

---

## First Day Covers

Authority is requested to employ suitable persons to affix stamps to Official First Day Covers of our forthcoming Churchill Centenary and River Plate Battle stamp issues. Authority of this nature has in the past been granted. May the authority also be extended to include the South Georgia Churchill Issue.

  
Postmaster

P&T/1/1

6th November 1974

Chief Secretary

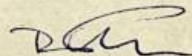
Postmaster

c.c. P.S.

Save the Children Fund

Please refer to your memo of 24th October 1974.

Authority is given for you to write off 4 sets of the River Plate Battle Stamps and 4 official covers for presentation to the above fund by His Excellency the Governor.



(D.R. Morrison)  
for CHIEF SECRETARY

CMCD



# CROWN AGENTS

AIR CARGO BRANCH

35/41 LOWER MARSH LONDON SE1 7RY

Telephone 01 222 7730 Telex 919686 Telegrams Catoga London SE1

Crown Agents

Reference S7H1/S GEORGIA 4/05921/1A

724

## AIR MAIL

Chief Secretary  
Falkland Islands  
South Atlantic

## AIR FREIGHT ADVICE

Dear Sir,

Indent No. GOVERNOR'S Tel dtd 6/2/74  
Dept. \_\_\_\_\_  
Suppliers Questa Colour Security  
Brief description Postage Stamps  
Identity No. C.A. 4434  
Air waybill 1615 6545

A consignment comprising One packages, details of which are given above, is being forwarded to you by airfreight. This consignment has been booked for Flight No. AR133 on 30.10.74 ~~AR626~~ AR626 on 1/11/74 & LD200 on 4.11.74

Should the goods not arrive within a reasonable period, enquiries in the first instance should be made of the destination airfield, quoting the above identity number, flight and consignment note.

Yours faithfully,

*N*  
N. CHOUHAN

for the Crown Agents

# MEMORANDUM

725

Reference .....

Date 8th November, 1974.

From Postmaster

To

Chief Secretary



## First Day Covers

I refer to my previous memorandum on this matter.

I estimate there is about 300 hours work involved in preparing the Colony Churchill and River Plate Battle Official First Day Covers. Some of this work will naturally be completed as normal office routine ( a start has already been made) but it is very difficult to estimate just how much can be done during office hours. I would like to employ 3 or 4 extra people to get the job completed in good time. In addition to the above there are 50,000 private First Day Covers enroute to the Falklands which we have agreed to service for despatch early in December. There will also be South Georgia covers to prepare but they have not yet been received from London.

*J.P.*  
Postmaster



MEMORANDUM FROM  
CROWN AGENTS  
STAMP BUREAU

726

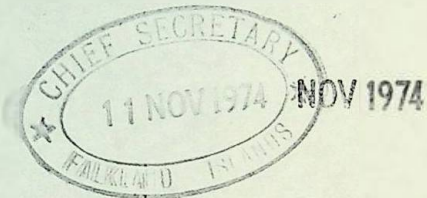
ST. NICHOLAS HOUSE, SUTTON, SURREY.

TELEPHONE 01-643 3311

TELEX No. 267103

CABLES "CROWN SUTTON"

OUR REFERENCE H3/ SOUTH GEORGIA.



Dear Sir

We have pleasure in enclosing a copy of the  
monthly sales schedule for.....SEP. 1974.....

The amount shown as 'Schedule Total' has been  
credited/debited to your account and it will  
appear on the.....OCT 1974.....statement.

Yours faithfully

A handwritten signature in dark ink, appearing to be "A. Hall".

for the Crown Agents

THE GOVERNMENT SECRETARY  
FOR SOUTH GEORGIA.

# CROWN AGENTS

FOR OVERSEA GOVERNMENTS AND ADMINISTRATIONS

ACCOUNT 804002  
 TITLE SOUTH GEORGIA  
 PERIOD 1-31 OCT 1974

## STAMP AND COIN SALES SCHEDULE H

ISSUE NUMBER	DESCRIPTION	RELEASE DATE	SALES = SEP 1974				OTHER AMOUNTS £	NET AMOUNT £
			QUANTITY	GROSS SALES IN LOCAL CURRENCY	GROSS SALES £	COMMISSION		
57029	S GEORGIA DEFINITIVE 1971	15 02 71	41090	85.00CR	85.00CR	12.75DR		
	TOTAL SALES			85.00CR	85.00CR	12.75DR	72.25CR	
SCHEDULE TOTAL							72.25CR	



727

FE/1/1

November 14th 1974.


Chief Secretary

Postmaster  
cc. Financial Secretary

Philatelic Work.

Approval in principle is given to the employment of additional assistance to cope with the extra work necessary to deal with the philatelic covers which includes the 50,000 FDC's for the American project. This approval is given on the understanding that funds are available.

2. I note that as much work as possible is being undertaken within normal office hours and it is hoped that this course will be followed as far as possible.



(G.R. Morrison)  
for CHIEF SECRETARY

# MEMORANDUM

728

Reference PT/1/1

Date 19th November, 1974

From Postmaster

To Chief Secretary



---

## Philatelic Work

I confirm that whenever possible this work will be undertaken during normal office hours. I must emphasize however that at present my office complement is reduced by three persons.

  
Postmaster



CROWN AGENTS STAMP BUREAU STOCK REPORT AT 31 DEC 1974

RUN DATE 31 12 74

TYPE OF REPORT  
 PRINCIPALS ACCOUNT NO & NAME  
 ISSUE NUMBER & NAME  
 REFUSE DATE  
 WITHDRAWAL DATE

QUARTERLY  
 249009 FALKLAND ISLANDS  
 17078 FALKLAND IS DEC DEFIN 72  
 01 06 72

CURRENCY CODE 141  
 COMMISSION RATE 10.00%  
 FDC CHARGE - PRINCIPAL . P  
 CROWN AGENTS . P

DFN CODE	DENOMINATION	FACE VALUE	STAMPS RECEIVED INTO STOCK				PREPN	STAMPS ISSUED FROM STOCK				CURRENT STOCK	FACE VALUE OF SALES	
			EX PRINTER	EX TERRIT	EX FDC	TOTAL		SPECS	TO TERR PRINTER	DEST -ROYED	BUREAU SALES			
010	½P	0.50	42059	30000	0	72059	0	0	0	0	44175	44175	27884	220.88
020	1P	1.00	10676	30000	0	40676	0	0	0	0	6795	6795	33881	67.95
030	1½P	1.50	21286	0	0	21286	0	0	0	0	3685	3685	17601	55.28
040	2P	2.00	59221	0	0	59221	0	0	20040	0	14430	34470	24751	288.60
050	2½P	2.50	30020	0	0	30020	0	0	0	0	3380	3380	26640	84.50
060	3P	3.00	30033	0	0	30033	0	0	0	0	1415	1415	28618	42.65
070	4P	4.00	30286	0	0	30286	0	0	0	0	1095	1095	29191	43.80
080	5P	5.00	30510	0	0	30510	0	0	0	0	1390	1390	29120	59.50
090	6P	6.00	52632	0	0	52632	0	0	20040	0	12230	32270	20562	732.80
100	7½P	7.50	27985	0	0	27985	0	0	0	0	1030	1030	26955	77.25
110	10P	10.00	23033	0	0	23033	0	0	0	0	920	920	22113	92.00
120	15P	15.00	23075	0	0	23075	0	0	0	0	920	920	22155	138.00
130	25P	25.00	23062	0	0	23062	0	0	0	0	945	945	22117	236.25
140	£1	100.00	16600	0	0	16600	0	0	0	0	145	145	16455	145.00

-----  
 2,295.26  
 =====

CD 288 11/73.

ST. NICHOLAS HOUSE,  
 SUTTON,  
 SURREY SM1 1EL

The Crown Agents Stamp Bureau

With the Compliments

of



Telephone: 01-643 3311  
 Telex No: 267103

CROWN AGENTS STAMP BUREAU STOCK REPORT AT 31 DEC 1974

RUN DATE 31 12 74

TYPE OF REPORT	QUARTERLY	CURRENCY CODE	141
PRINCIPALS ACCOUNT NO & NAME	249009 FALKLAND ISLANDS	COMMISSION RATE	15.00%
ISSUE NUMBER & NAME	17248 FALK CENT CHURCHILL FDC	FDC CHARGE - PRINCIPAL	. P
RELEASE DATE	30 11 74	CROWN AGENTS	. P
WITHDRAWAL DATE	29 11 75		

DEN DENOMINATION CODE	STAMPS RECEIVED INTO STOCK :				TOTAL :	PREPN	STAMPS ISSUED FROM STOCK :				TOTAL :	CURRENT :	FACE VALUE OF SALES
	FACE VALUE	EX PRINTER	EX TERRIT	EX FDC			TO TERR	DEST	BUREAU SALES	STOCK :			
010 FDC	45.00		2250		2250 :			2131		2131 :	119 :	958.95	
020 FDC S/SHT	39.00	0	420		420 :			420		420 :	0 :	163.80	
												----- 1,122.75 =====	



P+T/111

19th March

75

Crown Agents Stamp Bureau  
St Nicholas House  
Sutton  
Surrey

Dear Sir,

Philatelic Covers for Dealers

Please refer to the correspondence for the South Georgia Cook issue reference H1/S 4/20450.

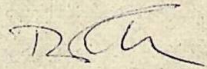
2. We seem to be getting more frequent requests for covers for dealers in America and after hasty telegraphic correspondence usually end up making ad hoc decisions as to the cost of covers.

3. We naturally welcome an expansion of sales but would not wish to become too involved in affixing stamps to covers, but of course have no objection to simply franking covers. In the case of the recent request for covers for the Cook issue we have waived additional costs as all we have to do is frank the covers and return them. We have done this on the assumption that the stamps would in normal circumstances cover the cost of postage.

4. There are no facilities here for insurance and this would have to be arranged either by your office or the dealer.

5. In order to put this on a more satisfactory basis perhaps you would be good enough to give us the benefit of your advice in order that we can give *this* further consideration.

Yours faithfully,



(D R Morrison)  
for CHIEF SECRETARY.

CHIEF

free

731

20th March 1975

Chief Secretary

Postmaster

cc F.S.

Refy 733

Return of Revenue for Stamp Issues

Will you please provide me with figures for earnings on all stamp issues during the past three years.

A.J.P. Monk  
Chief Secretary





732  
~~733~~

17, Linnet Close,  
Mead Vale,  
Weston-super-Mare.  
Avon. BS22 8RE.

18th. March 1975.

*Reply 733*

Dear Sir,

I am trying to trace the background to the Falkland Islands definitive stamp issues of 1952 and 1955.

These stamps were designed from sketches made in the islands by Mr. Victor Spencer, who was in the early 1950's the pilot for the Government Air Service, at the request of Sir Miles Clifford the Governor at that time.

I have for some time been trying to locate these sketches which should have been returned to Mr. Spencer when the production of the issue was complete, however he had left the islands by that time, and has not seen them since. Neither are they with the Crown Agents or the Security Printers, and Sir Miles suggested that I make enquiries with you in case they had been returned to Falklands.

I should be most grateful for any information you can give me in this respect, and also on either of the following points:

- a) the date of placing of the orders for the issue with the Crown Agents.
- b) the date of the Declaration of Destruction of Reminders.

Finally, I have heard that a new C.H.M.S. air letter form is now being used by your office, and I should be most grateful if one could be used for your reply as I am anxious to obtain a copy for my collection.

Yours faithfully,

*B. D. Underwood.*

B.D.Underwood.

The Chief Secretary,  
The Secretariat,  
Port Stanley,  
FALKLAND ISLANDS.  
South Atlantic.

PT/1/1

The Secretariat,  
Port Stanley,  
Falkland Islands,  
South Atlantic.

April 5th, 1975.

Dear Sir,

732

I am sorry to be so unhelpful in reply to your letter of 18th March regarding the definitive stamp issue of 1952 but I am unable to locate the file concerning the issue.

2. As the Secretariat was destroyed by fire in 1959 it is conceivable that the file containing the correspondence was lost then, as it is extremely unlikely that the file would be deliberately disposed of even though the filing system was reorganised several years ago.

3. The air letter forms you write about are not in exclusive use by this office but are on general issue from the Post Office. The forms were received by the Post Office in fulfilment of an order for the usual type in use in the Falklands.

Yours faithfully,

(D.R. Morrison)  
for CHIEF SECRETARY

B.D. Underwood esq.,  
17, Linnet Close,  
Mead Vale,  
Weston-Super-Mare,  
Avon. BS22 8RE.  
ENGLAND.

pk



CROWN AGENTS STAMP BUREAU STOCK REPORT AT 27 MAR 1975

RUN DATE 27 03 75

TYPE OF REPORT  
 PRINCIPALS ACCOUNT NO & NAME  
 ISSUE NUMBER & NAME  
 RELEASE DATE  
 WITHDRAWAL DATE

QUARTERLY  
 249009 FALKLAND ISLANDS  
 17078 FALKLAND IS DEC OFFIN 72  
 01 06 72

CURRENCY CODE 141  
 COMMISSION RATE 10.00%  
 FDC CHARGE - PRINCIPAL . P  
 CROWN AGENTS . P

CA (30)

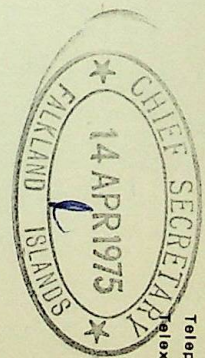
DEN DENOMINATION CODE	STAMPS RECEIVED INTO STOCK :					STAMPS ISSUED FROM STOCK :					CURRENT STOCK :	FACE VALUE OF SALES	
	FACE VALUE	EX PRINTER	EX TERRIT	EX FDC	TOTAL	PREPN	SPECS	TO TERR PRINTER	DEST -ROYED	BUREAU SALES			TOTAL
010 ½P	0.50	42059	30000	0	72059	0	0	0	0	56215	56215	15844	281.08
020 1P	1.00	10676	30000	0	40676	0	0	0	0	9865	9865	30811	98.65
030 1½P	1.50	21286	0	0	21286	0	0	0	0	6320	6320	14966	94.80
040 2P	2.00	59221	0	0	59221	0	0	20040	0	17410	37450	21771	348.70
050 2½P	2.50	30020	0	0	30020	0	0	0	0	5775	5775	24245	144.38
060 3P	3.00	30033	0	0	30033	0	0	0	0	1630	1630	28403	48.90
070 4P	4.00	30286	0	0	30286	0	0	0	0	1280	1280	29006	51.20
080 5P	5.00	30510	0	0	30510	0	0	0	0	2095	2095	28415	104.75
090 6P	6.00	52832	0	0	52832	0	0	20040	0	12360	32400	20432	741.60
100 7½P	7.50	27985	0	0	27985	0	0	0	0	1185	1185	26800	88.88
110 10P	10.00	23033	0	0	23033	0	0	0	0	1625	1625	21408	162.50
120 15P	15.00	23075	0	0	23075	0	0	0	0	1075	1075	22000	161.25
130 25P	25.00	23062	0	0	23062	0	0	0	0	1100	1100	21962	275.00
140 ½	100.00	16600	0	0	16600	0	0	0	0	230	230	16370	230.00

2,831.19

CD 288 11/73.

ST. NICHOLAS HOUSE,  
 SUTTON,  
 SURREY SM1 1EL.

The Crown Agents Stamp Bureau  
 With the Compliments  
 of



Telephone: 01-643 3311  
 Telex No: 267103

734







CROWN AGENTS STAMP BUREAU STOCK REPORT AT 27 MAR 1975

RUN DATE 27 03 75

TYPE OF REPORT  
 PRINCIPALS ACCOUNT NO & NAME  
 ISSUE NUMBER & NAME  
 RELEASE DATE  
 WITHDRAWAL DATE

QUARTERLY  
 249009 FALKLAND ISLANDS  
 17248 FALK CENT CHURCHILL FDC  
 30 11 74  
 29 11 75

CURRENCY CODE 141  
 COMMISSION RATE 15.00%  
 FDC CHANGE - PRINCIPAL . P  
 CROWN AGENTS . P



DEN DENOMINATION CODE	STAMPS RECEIVED INTO STOCK				TOTAL :	PREPN	STAMPS ISSUED FROM STOCK				TOTAL :	CURRENT :	FACE VALUE OF SALES
	FACE VALUE	EX PRINTER	EX TERRIT	EX FDC			SPECS	TO TERR PRINTER	DEST -ROYED	BURFAU SALES			
010 FDC	45.00		2250		2250 :		1		2249	2250 :	0 :	1,012.05	
020 FDC S/5HT	39.00	0	420		420 :				420	420 :	0 :	163.80	

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 1,175.85  
 =====

CROWN AGENTS STAMP BUREAU STOCK REPORT AT 27 MAR 1975

RUN DATE 27 03 75

TYPE OF REPORT QUARTERLY  
 PRINCIPALS ACCOUNT NO & NAME 249009 FALKLAND ISLANDS  
 ISSUE NUMBER & NAME 1723T FALK CENT BIRTH CHURCHILL  
 RELEASE DATE 30 11 74  
 WITHDRAWAL DATE 28 02 75

CURRENCY CODE 141  
 COMMISSION RATE 15.00%  
 FDC CHARGE - PRINCIPAL . P  
 CROWN AGENTS . P



DEN DENOMINATION CODE	STAMPS RECEIVED INTO STOCK				TOTAL	PREPN	STAMPS ISSUED FROM STOCK				TOTAL	CURRENT STOCK	FACE VALUE OF SALES
	FACE VALUE	EX PRINTED	EX TERRIT	EX FDC			TO TERR	DEST	BUREAU	SALES			
010 16P	16.00	125000			125000					39057	39057	85943	6,249.12
020 20P	20.00	125000			125000					39420	39420	85580	7,884.00
030 36P	36.00	60000			60000					31035	31035	28965	11,172.60
												25,305.72	



# MEMORANDUM

Reference 12/G.

Date 14th April 1975

735

From Financial Secretary

To The Postmaster,  
Posts & Telecommunications,  
Stanley.



## Postage Stamps.

It has been brought to my attention that the postage stamps detailed on the subjoined schedule were not presented to two annual Boards of Survey nor checked by members of the Boards.

Please advise me of the reasons for the stamps not having been produced to the Boards and where the stamps were held at the time the Boards carried out the Surveys.

Please reply in triplicate in order that I may furnish copies to the Chief Secretary and Auditors.

Financial Secretary.

## Schedule of Stamps not verified by Boards of Survey.

1. June 1973	Issue: Colony - Decimal Overprints	£5857.00.	
	F.I.D.F.	56.63½.	
	Great Britain	<u>.58.</u>	£5914.21½.
	South Georgia- Shackleton	£1705.80.	£1705.80.
2. June 1974	Issue: Colony - Decimal Overprints	£5856.74½.	
	F.I.D.F.	.23½.	
	Great Britain	.58.	
	Silver Wedding	<u>4195.26.</u>	£10052.82.
	South Georgia - Shackleton	£1366.78.	
	Silver Wedding	<u>62.95.</u>	£1629.73.

~~232~~  
736

<u>ISS</u> / <u>DATE</u>	<u>S A L E S</u>			<u>E X P E N S E S</u>		
	<u>Local</u>	<u>Crown Agents</u>	<u>Total</u>	<u>Commission</u>	<u>Printing Exp.</u>	<u>Total</u>
1972 <u>Silver Wedding</u>	3661	11869	15530	1780		
1973 <u>Royal Wedding</u>	3956	19438	23394	2915	977	3892
1974 <u>Tourism</u>	4463	8001	12464	1200	1242	2442
1974 <u>U. P. U.</u>	5367	16086	21453	2413	2275	4688
1974 ** <u>Sir Winston Churchill</u>	2994	19985	22979	2998	4856	7854
1974 ** <u>Battle River Plate</u>	5540	8275	13815	1241	3275	4516

\*\* Figures not complete



No. \_\_\_\_\_

It is requested that, in any reference to this memorandum the above number and date should be quoted.



MEMORANDUM

9th April, 1975.

~~731~~ 731

Postmaster

Chief Secretary

Stanley, Falkland Islands.

SUBJECT :-

Return of Revenue etc. for Stamp Issues

I refer to your memorandum dated 20th March and submit herewith a statement of revenue and expenditure relating to our Commemorative Stamp Issues during the past 3 years.

Complete figures for the Churchill and River Plate Issues are not yet to hand from the Crown Agents. There is at least another £18,000 in revenue to be credited for the Churchill Issue - a record of £40,000 plus.

*J. H. Postmaster*  
Postmaster

*Yes*  
*Will work to see*

*M. J.*  
*10/4*

*LS Thank you - most interesting.*

*The success of the Churchill Issue is not surprising but I note the net (expenses) were also significant? higher in the River Plate issue should yield substantially more / imagine? add to it*

No.

## MEMORANDUM

It is requested that, in any reference to this memorandum the above number and date should be quoted.

8th May, 19 75.

Postmaster

Chief Secretary

Stanley, Falkland Islands.

SUBJECT :- Destruction of Old Stamps

May a board please be appointed to destroy the stamps enumerated on the attached schedule. See Memorandum 12/G to the Financial Secretary,

*[Signature]*  
Postmaster

*Mrs Jennings  
Mrs E Jones  
Jean Thom  
Bu for school term*

Schedule of Old Stamps

		(Decimal 0/10)			
1)	British Antarctic Territory Definitive (Sterling)				£8367.92
2)	British Antarctic Territory Treaty Issue				1207.57
3)	Falkland Islands Definitive (Flower)	£103	18	6 <sup>1</sup> / <sub>2</sub>	
4)	" " F.I.D.F. Issue	51	8	4	
5)	" " Great Britain Issue	84	9	10	
6)	" " Bishop Stirling	16	18	6	
7)	" " Definitive (Bird)	18	12	11	
8)	" " Air Service Issue	10	16	0	
9)	" " Battle Issue		8	2	
10)	" " Definitive (1952)		2	6	
11)	" " Churchill Issue	5	6	5	
12)	" " Human Rights		19	2	
13)	B.A.T. Definitive (Sterling)	9	9	6 <sup>1</sup> / <sub>2</sub>	
14)	B.A.T. Anniversary Issue	4	14	2 <sup>1</sup> / <sub>2</sub>	
15)	South Georgia Definitive (Sterling)	17	16	10	324.19 <sup>1</sup> / <sub>2</sub>
		324	3	11 <sup>1</sup> / <sub>2</sub>	



739

No. \_\_\_\_\_

MEMORANDUM

It is requested that, in any reference to this memorandum the above number and date should be quoted.

19th. June, 1975

To: Chief Secretary

From: Ag. Postmaster

Stanley, Falkland Islands.

SUBJECT :-

Destruction of Stamps

May a board please be appointed to destroy the following stamps before June, 30th. 1975

Universal Postal Union

Churchill:- Falkland Island, South Georgia and B.A.T.

River Plate

Can permission be granted to write off one set each of the above stamps for Postal Records.

*B.A.P. Lee.*  
Ag. Postmaster



Schedule of Stamps for presentation to a Board of Destruction

Falkland Is

Flower Issue (pre Decimal)	103	1	6½
F.F.I. Issue (Commem)	51	13	2-
Great Britain Issue (Commem)	85	1	4
Bishop Stirling Issue (Commem)	16	18	6
Bird Issue (Defin)	18	12	11
Air Service (Commem)	10	16	0
Battle Issue (Commem)		8	2.
Definitive 1952 (Defin)		2	6
Churchill Issue (Commem)	5	6	5
Human Rights (Commem)		19	2.
1974 Universal Postal Union (Commem)	4866	20	
1974 River Plate (Commem)	12150	52.	
1974/75 Churchill Issue (Commem)	14540	76.	
Flower Issue (decimal overprint) (Defin)	5856	61½.	

South Georgia. 1974/75

Churchill Issue (Commem)	3175	85.	
Definitive	17	16	10.
Death of Shackleton (Commem)	1208	52.	

B.A.T. 1974/75

Churchill Issue (Commem)	2933	35.	
Definitive	9	9	6½
Anniversary Issue (Commem)	4	14	2½.
Treaty (Commem)	1207	57	
Definitive (decimal overprinted)	8367	92.	



Schedule of Stamps for presentation to a Board of Destruction

741

Falkland Islands	Flower Issue (pre decimal)	103	1	6½
	F.I.D.F. Issue (Commem)	51	13	-
	Great Britian Issue (Commem)	85	1	4
	Bishop Sterling Issue (Commem)	16	18	6
	Bird Issue (Defin)	18	12	11
	Air Service (Commem)	10	16	0
	Battle Issue (Commem)		8	2
	Definitive 1952 (Defin)		2	6
	Churchill Issue (Commem)	5	6	5
	Human Rights (Commem)		19	2
1974	Univeral Postal Union (Commem)	4866	20	
1974	River Plate (Commem)	12150	52	
1974/75	Churchill Issue (Commem)	14540	76	
	Flower Issue (decimal over- print)(defin)	5856	61½	
South Georgia 1974/75	Churchill Issue (Commem)	3175	85	
	Definitive	17	16	10
	Death of Shackleton (Commem)	1208	52	
B.A.T. 1974/75	Churchill Issue (Commem)	2933	35	
	Definitive	9	9	6½
	Anniversary Issue (Commem)	4	14	2½
	Treaty (Commem)	1207	57	
	Definitive (decimal over- printed)	8567	92	

742

26 June

75

Mr L.J. Halliday

Chief Secretary

cc Mr P. King

I am to inform you that you have been appointed Chairman of a Board of Destruction to check and destroy the stamps listed on the attached Schedule, and held by the Postmaster.

2. The other member of the Board will be Mr P. King.
3. A destruction certificate should be submitted in quadruplicate to this office on completion of the assignment.



R. Browning  
for Chief Secretary



P&F/1/1

26th June, 1975.

Chief Secretary

Postmaster

c.c. Treasury  
Audit

Authority is hereby granted to write off one set of the following stamp issues for record purposes.

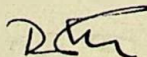
Universal Postal Union

Churchill Commemorative

Colony  
South Georgia  
British Antarctic Territory

River Plate Battle

2. Please advise us when the stamps have been taken on charge as part of the postal records.



(D R Morrison)  
for CHIEF SECRETARY

HC

**CROWN AGENTS  
STAMP BUREAU**

ST. NICHOLAS HOUSE, SUTTON, SURREY, SMI 1EL

744

TELEPHONE 01-643 3311

TELEX No. 267103

CABLES "CROWN SUTTON"

OUR REFERENCE ~~H3X~~ H2/1003/9

P+T/111

The Chief Secretary  
South Georgia  
FALKLAND ISLANDS

8 July 1975



Dear Sir

We are writing to advise you that STANGIB Ltd of New York (who, as you know, handle publicity and sales of stamps in North America on behalf of the Crown Agents Stamp Bureau) have appointed a professional research analyst to prepare press releases and promotional literature. His name is Seymour R Goldhagen and he operates from the main office of Stangib Ltd 320 Fulton Avenue, Hempstead, New York 11550.

2 In the course of his researching into the backgrounds of future stamp issues he may write to you and we will be grateful if you will afford him every assistance.

Yours faithfully

A handwritten signature in dark ink, appearing to read "B A R Taylor", written over a horizontal line.

B A R TAYLOR  
Marketing Manager



745

17th July,

1975.

Crown Agents,  
Stamp Bureau,  
St. Nicholas House,  
Sutton,  
Surrey, SM11EL.

Dear Sir,

I acknowledge your letter H2/1003/9 of 8 July 1975 about the appointment by STANGIB Ltd, New York, of a professional research analyst.

2. We will afford him every assistance we can should he write to us for material.

Yours faithfully,



(D R Morrison)  
for CHIEF SECRETARY

SC

No. 12/G

MEMORANDUM

It is requested that, in any reference to this memorandum the above number and date should be quoted.

7th May,

19 75.

Postmaster

Stanley, Falkland Islands.

Financial Secretary

SUBJECT :-

Postage Stamps



Your Memorandum dated 14th April refers.

The Stamps in question were located in a disused safe in the Post Office some weeks ago and were in fact in the course of verification at the time of your Memorandum. Additionally the old stamps enumerated on the attached schedule were also located. Items 3 - 15 having been exchanged for current stamps following the demonetization of the respective issues. A proper 'tie-up' between the Demonetization Ledger and the Stamp Stock Ledgers has now been completed.

I did not take over the P & T Department until after the 1973 Board of Survey. The officer then responsible for stamp stocks (Mr. R. Barnes) is no longer resident in the Colony. Barnes handed all current stamp stocks to Mr. V. Steen on the 27th March, 1974, but no mention was made regarding old stamps. Consequently Steen did not know of the stamps in question and therefore did not produce them to the 1974 Board of Survey.

Arrangements are now in hand to have the stamps destroyed.



746

Schedule of Old Stamps

(Decimal O/P)

1)	British Antarctic Territory Definitive	( <del>Sterling</del> )				£8367.92
2)	British Antarctic Territory Treaty Issue					1207.57
3)	Falkland Islands Definitive (Flower)		£103	1s	6 $\frac{1}{2}$ d	
4)	"	F.I.D.F. Issue	51	8	4	
5)	"	Great Britain Issue	84	9	10	
6)	"	Bishop Stirling	16	18	6	
7)	"	Definitive (Bird)	18	12	11	
8)	"	Air Service Issue	10	16	0	
9)	"	Battle Issue		8	2	
10)	"	Definitive (1952)		2	6	
11)	"	Churchill Issue	5	6	5	
12)	"	Human Rights		19	2 $\frac{1}{2}$	
13)	E.A.T. Definitive	(Sterling)	9	9	6 $\frac{1}{2}$	
14)	E.A.T. Anniversary Issue		4	14	2 $\frac{1}{2}$	
15)	South Georgia Definitive	(Sterling)	17	16	10	324.19 $\frac{1}{2}$
			<hr/>			
			324	3	11 $\frac{1}{2}$	

**CROWN AGENTS  
STAMP BUREAU**

P+T/1/1/1

File

ST. NICHOLAS HOUSE, SUTTON, SURREY, SMI 1EL

TELEPHONE 01-643 3311

TELEX No. 267103

CABLES "CROWN SUTTON"

OUR REFERENCE H3/ FALKLAND ISLAND



10 July 1975

Dear Sir

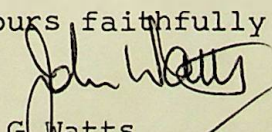
Our current stock of your 1/2p definitive stamp is just over 5,000 copies and we have an order from one of our dealers for 3,000 copies. The supply of this quantity will therefore reduce our stock to just over 2,000 copies and, in my view, this would be insufficient to last us until your new definitive is released towards the second half of 1976.

When we receive the 10,000 copies promised of the 1.1/2p denomination we will have, apart from the 1/2p value, around 10,000 complete sets. Dealers tend to cancel orders for short and long sets if we are unable to supply one of the values - in this instance, possibly the 1/2p denomination. I therefore request that consideration be given to your authorising a new printing of the 1/2p current definitive in a quantity of 80,000 copies plus whatever you require for local use. This would be produced on paper with the new spiral watermark and the estimated fob cost of 80,000 is £488.00 - well over the proceeds of the sale of the 80,000 x 1/2p (£400.00).

? Benefits would accrue on the publicity side from sales from a further 80,000 and this point should also be taken into consideration in deciding whether or not to authorise a new printing.

I look forward to receiving your advice on whether or not a new printing may be arranged - together with a note of the quantity required for local use.

Yours faithfully

  
J G Watts  
Bureau Manager

The Chief Secretary  
Chief Secretary's Office  
Stanley FALKLAND ISLANDS

JGW/BAP

5,000



GOVERNMENT TELEGRAPH SERVICE

749

FALKLAND ISLANDS

SENT

Number	Office of Origin	Words	Handed in at	Date
				4.8.75
To	LTF CROWN SUTTON			Hoste

NO. 184

YOURLET 10 JULY REPRINT  $\frac{1}{2}$ p DEFINITIVE AUTHORISED. REQUIRE 5,000

CHIEFSEC

Time

# MEMORANDUM

750

Reference P&T/1/1.....

Date ....1st. August, ...1975..

From Ag. Postmaster

To Chief Secretary



## Postal Records

The following stamps have been taken on charge at the Post Office for Postal Records.

- 1 Set Universal Postal Union
- 1 Set Churchill Commemorative including Souvenir sheet - Colony
- 1 " " " " " " - South Georgia
- 1 " " " " " " - British Antarctic Survey
  
- 1 " River Plate Battle.

*O. A. P. [Signature]*  
Ag. Postmaster.



# MEMORANDUM

751

Reference P.T.1/1.

Date 5th. August, 1975

From Ag. Postmaster



To Chief Secretary

---

Set of Definitive Stamps for Government House show case.

May permission be granted to write off one complete set of Falkland Island definitive stamps valued at £1.83 for presentation to Government House.

*D. A. [Signature]*

Ag. Postmaster.

752

PA1/1/1

8th August, 1975.

Chief Secretary

Ag. Postmaster  
c.c. P. Sec G.H.  
Treasury

Colony Definitive Stamps

Your memo of 5th August refers.

Authority is given for one set of stamps to be written off for issue to Government House.

*D R Morrison*  
(D R Morrison)  
for CHIEF SECRETARY



# MEMORANDUM

753

Reference ..... P+T/1/1

Date ... September 15th, 1975.

From Board of Survey

Chief Secretary



BOARD OF SURVEY

POST OFFICE

We, the undersigned, hereby certify that the stamps listed on the attached sheet have now been checked and destroyed.

We would like to recommend that in future all issues of stamps are checked and destroyed as soon as possible after being withdrawn from sale thus preventing a large accumulation as in this case. This survey required two days to check the stamps and four days for their destruction.

We would also like to recommend that if further accumulations of stamps of this magnitude do occur then the board should consist of at least four persons.

Chairman *H. Ralliday*  
Member *[Signature]*

Schedule of Stamps Checked and Destroyed by Board  
of Survey

Falkland Islands	Flower Issue (pre decimal)	103	1	6½
	F.I.D.F. Issue (Commem)	51	13	-
	Great Britain Issue (Com)	85	1	4 -
	Bishop Sterling Issue (Com)	16	18	6
	Bird Issue (Defin)	18	12	11
	Air Service (Com)	10	16	0
	Battle Issue (Com)		8	2
	Definitive Issue (Defin)		2	6
	Churchill Issue (Com)	5	6	5
	Human Rights (Com)		19	2
1974	Universal Postal Union(Com)	4866	20	-
1974	River Plate (Com)	12150	52	-
1974/75	Churchill Issue (Com)	14540	76	-
	Flower Issue (decimal over print)(defin)	5856	61½	
South Georgia 74/75	Churchill Issue (Com)	3175	85	
	Definitive	17	16	10
	Death of Shackleton (Com)	1208	52	
B.A.T. 74/75	Churchill Issue (Com)	2933	35	
	Definitive	9	9	6½
	Anniversary Issue (Com)	4	14	2½
	Ant. Treaty (Com)	1207	57	
	Definitive (decimal over printed)	8367	92	

Chairman: *[Signature]*  
Member: *[Signature]*



CONFIDENTIAL

754

Ref: P&T/1/1

23 September 1975

The Ag. Postmaster,  
Stanley.

Dear Sir,

2--

I attach a copy of the report of a Board of Survey established to destroy unused stamps.

2. Will you let me have your comments on the report together with your detailed comments on the deduction to be made from the amounts of stamps that were unused. In particular you may wish to comment on:

- a) whether some issues were undersold because of lack of staff; or
- b) lack of publicity; or
- c) inadequate supplies from the Crown Agents.

3. Will you also please comment on the extraordinary large amounts of stamps for some issues that had to be destroyed. You will note particularly in this connection the 1974 UPU issue; the 1974 River Plate issue; the 1974 Churchill issue, the South Georgia Churchill issue, the BAT Churchill issue.

4. It could be interesting and useful to note what the costs of these unused stamps have been, and whether the loss in producing these should be deducted from the disclosed profit.

Yours faithfully,

A J P Monk  
Chief Secretary

cc FS

CONFIDENTIAL



Telegrams Crown Sutton  
Telephone 01-643 3311  
Telex 267103

CROWN AGENTS

FOR OVERSEA GOVERNMENTS AND ADMINISTRATIONS  
H Division  
ST. NICHOLAS HOUSE

SUTTON

SURREY SM1 1EL

Our ref H1/FALK IS 5/19640/1

Date 22 September 1975

Your ref

Chief Secretary  
The Secretariat  
Stanley  
FALKLAND ISLANDS  
South Atlantic



Dear Sir

REPRINT 1/2P DEFINITIVE

We have to advise you that your order for 5,000 of the above plus 80,000 ordered by the Crown Agents' Bureau is almost completed.

2 The total cost of the order will be £425.94 and the printers expect that all the stamps will be ready for despatch by registered post not later than the end of October.

3 We have asked the printers to ensure that this date is strictly adhered to and we will keep you advised of all progress.

Yours faithfully

*M Vaughan*  
M Vaughan  
for the Crown Agents

CWJ/SU/ER



FS 21/10  
DUS  
return to me.  
21/10

CONFIDENTIAL

BY BAG

SAVING TELEGRAM

22/10  
(J.S. & D.E.S. see also)  
756  
(YFP 8/1) we are well  
seized of the perils?  
21/10

FM FCO 301235Z

CONFIDENTIAL

TO HAMILTON TELNO 8 SAVING OF 30 SEPTEMBER AND SAVING TO TORTOLA  
GRAND CAYMAN, BELMOPAN, PORT STANLEY, HONG KONG, MONTSERRAT, PITCAIRN,  
ST HELENA, HONIARA, TURKS AND CAICOS, VILA INFO SAVING ASCENSION,  
TRISTAN DA CUNHA BGR CASTRIES, DBGR'S ANTIGUA AND ST VINCENT

POSTAGE STAMP POLICY

1. A revised Memorandum on Stamp Policy is in course of preparation which will up-date Circular No 21/71 of 15 April 1971. The Section dealing with Agents (paragraphs 14 and 15) will be expanded to give more details on the pitfalls likely to be encountered by overseas administrations who employ commercial agents to deal with their postage stamp problems.

2. Meanwhile, in view of the increased activity in certain UK Overseas Territories on the part of some commercial agents carrying out high-pressure sales campaigns, we consider that you should be alerted to the fact that serious difficulties can often arise in a commercial agency taking over a territory's stamp business. The central consideration for Government is to maintain a stamp policy designed to protect the Queen's image and the reputation of their postal authorities. But whatever legal safeguards may be written into a contract, a Government is not in a position to exercise effective control over the overseas marketing practices of their agent. It is dubious marketing practices as much as ill-advised stamp policy (too many issues, bad design, etc.) which brings a territory's stamps into disrepute and reduces revenue in the long-term. Advice on stamp policy given by a commercial agent must be taken with caution, since the nature of an agent's business is such that his interests do not necessarily coincide with, and may be in conflict with, those of the government of the territory. In seeking appointment most commercial agents claim they are in a position to achieve a substantial increase in revenue from stamp sales. Trading on a territory's reputation, earned by responsible stamp policy and marketing, certain agents may be in a position to boost sales on a short-term basis by ruthless exploitation of the market. This would be at the expense of the long-term reputation of the territory and once a territory loses its

/reputation

CONFIDENTIAL

reputation in philatelic circles it takes years to restore it.

3. Governments should therefore be on their guard and take such considerations into account when approached by stamp agents making over-exaggerated claims.

CALLAGHAN

F I L E S

COD (IOS)

PDTD

GGD

WIAD

HKIOD

CARIBBEAN DEPT



**CROWN AGENTS  
STAMP BUREAU**

ST. NICHOLAS HOUSE, SUTTON, SURREY, SMI 1EL

TELEPHONE 01-643 3311

TELEX No. 267103

CABLES "CROWN SUTTON"

OUR REFERENCE ~~X18~~/ H2/1001/229

757

2 July 1975

The Chief Secretary  
Port Stanley  
FALKLAND ISLANDS

FOR SOUTH GEORGIA



Dear Sir

I have much pleasure in advising you that your Administration has been awarded Certificates and Medals for the displays of stamps entered by Crown Agents Stamp Bureau on your behalf in the Official Classes at Stockholmia 74 and Espana 75.

2 Enclosed are the following

- ... (a) Certificate/Medal from Stockholmia 74
- ... (b) Certificate/Medal from Espana 75.

3 You will be interested to know that we will also be displaying your stamps at various other exhibitions throughout Britain and also overseas this year.

Yours faithfully

A handwritten signature in dark ink, appearing to read "J. C. Smith".

J C SMITH  
Exhibitions Officer

JP

*For  
11/22/75*

**CROWN AGENTS  
STAMP BUREAU**

ST. NICHOLAS HOUSE, SUTTON, SURREY, SMI 1EL

TELEPHONE 01-643 3311

TELEX No. 267103

CABLES "CROWN SUTTON"

OUR REFERENCE ~~43~~/ H2/1001/229

753

2 July 1975

The Chief Secretary  
Port Stanley  
FALKLAND ISLANDS



Dear Sir

I have much pleasure in advising you that your Administration has been awarded Certificates and Medals for the displays of stamps entered by Crown Agents Stamp Bureau on your behalf in the Official Classes at Stockholmia 74 and Espana 75.

2 Enclosed are the following

- ... (a) Certificate/Medal from Stockholmia 74 ✓
- ... (b) Certificate/Medal from Espana 75. ✓

3 You will be interested to know that we will also be displaying your stamps at various other exhibitions throughout Britain and also overseas this year.

Yours faithfully

J C SMITH  
Exhibitions Officer

JP

✓ See 753



PUBLIC NOTICE

154

The Secretariat,  
Stanley.

No. A/1/76

16th January, 1976.

STAMP NEWS

The Crown Agents Stamp Bureau have been exhibiting the stamps of the Colony, South Georgia, and the British Antarctic Territory, at stamp exhibitions in Sweden and Spain.

It is pleasing to note that Certificates and medals have been awarded to the three territories for the stamps exhibited.

The Certificates and Medals are on display in the Secretariat foyer.

SC

**CROWN AGENTS  
STAMP BUREAU**

ST. NICHOLAS HOUSE, SUTTON, SURREY, ENGLAND.

TELEPHONE 01-443 3311  
TELEX No. 267103  
CABLES "CROWN SUTTON"

POS P-7/1/11

P-7/2/13

755

H3/FALKLAND IS/17078

6 February 1976

The Chief Secretary  
Port Stanley  
FALKLAND ISLANDS



Dear Sir

ISSUE: FALKLAND ISLANDS DEFINITIVE

With reference to the Postmaster, Port Stanley's cable of 2 February 1976 the undermentioned Stamps of the above named issue were posted to you by Air Parcel No. 7010 on the 2 February 1976.

12,000 x 7½p

2 The cost of postage, £4.85 will be debited to your account.

3 Please acknowledge receipt of the consignment in due course.

Yours faithfully

D B PAGE  
Stock Executive

SU/JD/6



**CROWN AGENTS  
STAMP BUREAU**

ST. NICHOLAS HOUSE, SUTTON, SURREY, ENGLAND.

TELEPHONE 01-443 3311  
TELEX No. 267103  
CABLES "CROWN SUTTON"

*P/H 2713* *(SF)*  
*756*

CA REF: H3/FALKLAND /17078

6 February 1976

The Chief Secretary  
Port Stanley  
FALKLAND ISLANDS



Dear Sir

ISSUE: DEFINITIVE

We acknowledge with thanks, receipt on  
2 February 1976 of the undermentioned  
Stamps relative to your above named issue:-

640 x 1/2p stamps cancelled and returned as  
requested in our letter dated 29 December 1975.

Yours faithfully

A large, stylized handwritten signature in black ink, appearing to read "D B Page".

D B PAGE  
STOCK EXECUTIVE

*bring file*

SU/JD/6

757

Our Ref: P&T/1/1

24th February, 76

Crown Agents Stamp Bureau,  
St. Nicholas House,  
Sutton,  
Surrey.

Dear Sir,

F.I. Definitive Stamps

756

Please refer to your letter H3/FAIKLAND/17078 of  
6th February, 1976.

I acknowledge receipt of 12,000 x 7½p stamps.

Yours faithfully,

(D.R. Morrison)  
for CHIEF SECRETARY

US