

CLASSIFICATION

~~RESTRICTED~~ RESTRICTED

P+T/1/1
Vol 2

GROUP

P.T

MAI/STA/6#4

SUB-GROUP

POLICY

SUBJECT

POSTAGE STAMPS

ARCHIVE

OFFICER DEALING

ED FILES

FILE OPENED

FILE CLOSED

14-2-78

DCS	13/3	AS	29	Reg	15	51/10	Bu	5/4/77	DCS	113		Bu	28/1/78	130
Bu	14/4	Bu	23/6	DCS	16	7/10	DCS	89/10	DCS	115	28/10	DCS	131	70/1
DCS	15/3	Bu	23/6/76	R			DCS	90	Bu	26/10/77		CS	131	
DCS	15/3	DCS	33	PA			Reg	27	Type	28	10	CS	132	
DCS	15/3	AS	7/7/76	DCS	17		Bu	27/4/77	CS	28/10		DCS	133	
AS	3	AS	7/7	Bu	15/10/76	60	DCS	28	Type	28	10	Bu	5/2/78	132
CS	5	Bu	14/7/76	DCS	64	67	Bu	9/15/77	CS	28/10		CS	Bu	
CS	5	Bu	9/8	AS	DCS	70	5/11	Whip	Bu	3/1/77		Bu	5/2/78	
CS	5	AS	Bu	68	Type			CS	30	28/5		Bu	2/1/77	
CS	5	AS	24/3	DCS	71	24/4	Type	30	DCS	117	9/11	Bu	5/2/78	
CS	5	AS	31/10	CS	18	2/5	CS	31	DCS	115	9/11	DCS	Bu	
CS	5	AS	31/10	DCS	19	26/11	DCS	31	DCS	34		"	50	
CS	5	AS	43	CS	20		CS		CS	35	17/11			
CS	5	AS	43	Type	1/2		DCS	30	HE	36	17/11			
CS	5	AS	43	DCS	2/12		R	30	CS	37	17/11			
CS	5	AS	43	Type	2/12		Bu	13/9	DCS	38	25/11			
CS	5	AS	43	DCS	74	24/2	CS	31	CS	39	25/11			
CS	5	AS	43	Type	2/12		DCS	32	DCS	40	7/12			
CS	5	AS	43	DCS	25/1		PA		Bu					
CS	5	AS	43	CS	21	5/2	CS	32	DCS	128	24/11			
CS	5	AS	43	HE	24		DCS	111	Pa					
CS	5	AS	43	CS	25	5/2	Bu	24/10	DCS	125	4/11			
CS	5	AS	43	DCS	25	5/2	DCS	112	17/10	PA				
CS	5	AS	43	Reg			Bu	26/10/77	DCS	130				

029
Pl. refer (1) to 6 PM for his views pl.

2 ~~2~~ S24/1

PM

(1) for your views pl.

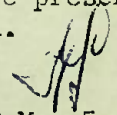
P (M) 30/1

203

C.S.

At last we have something the Study Group agree with!!

I think packs such as suggested by Major Spafford could be very attractive. In fact, in our ignorance, we envisaged something like this in 1974 when Crown Agents first mentioned Souvenir Sheets. It is however debatable whether our revenue would be greatly enhanced. I suspect that people who normally buy a couple of mint sets would then purchase their sets in the souvenir packs. On the other hand an attractive presentation pack may encourage people to start a collection.


P.M. 5.2.76.

27 4

C.S.

Ref. ³~~26~~. I find it very interesting how the Study Group are against souvenir sheets yet are prepared to back anything else even to postal reply cards, an excessive number of registered envelopes or any other postal stationery. I prefer souvenir sheets myself.

DM 2/26

26 5

D.C.S.

Ref. ³~~26~~ and ⁴~~27~~. I agree it is very odd. My view is to be very careful about Gift Packs and I think we would be well advised to seek the advice of the Crown Agents about this. As you have minuted on another file it is very helpful to have advice such as that given by Major Spafford but we have got to keep the ultimate responsibility, and guide the direction of our philatelic bureau policy.

I have, you will note, already replied to Major Spafford at f.45. When we get the decision about Gift Packs perhaps you would write to him with our views.

val (46)

C.S.
16.2.76

27

DM 19/2

16

File: Spafford Ag. C.S. re (1). The question of marketing packs of F.H. stamps has been raised with C/AA and their reply is awaited.

13.3.76

7

By 14.4.76
KIV & reply to C

Ag. C.S.,
to see (10) please.

24.3.76

24.3.

8

Ph

Pl comment on (9) (11)

25-3.76

9

C.S.

Spafford and Crown Agents appear to disagree regarding the popularity of Gift Packs with stamp dealers. As I have said before they may improve the presentation of our stamps but will we sell any more? - I think not. If we decide to go ahead with the scheme I think the General Purpose Pack, as suggested by Crown Agents, would be better ~~that~~ than a pack relating to a specific issue. There would be no harm in obtaining quotations from Crown Agents.

I note from Folio 12 that Cayman Islands have beaten us in the ~~Next~~ First Stamp Issue.

PM 5.5.76

10

Y.E.

Ref. (26) I know of this and was ~~worried~~ worried. It arose because Major Spafford was asked to help with material for the Early History & Settlements Stamp Issue. X on page 2 of Major Spafford's letter of 6th February at fo. (23) is where it started. My reply is at folio (24) which poured cold water on the idea as we had not considered it recently although we had discussed this some years ago, but naturally wanted to tie it to an appropriate anniversary. What I did not want was to be forced into it by the FIC. I am not saying that we shouldn't feature the FIC but it is a question of timing.

11

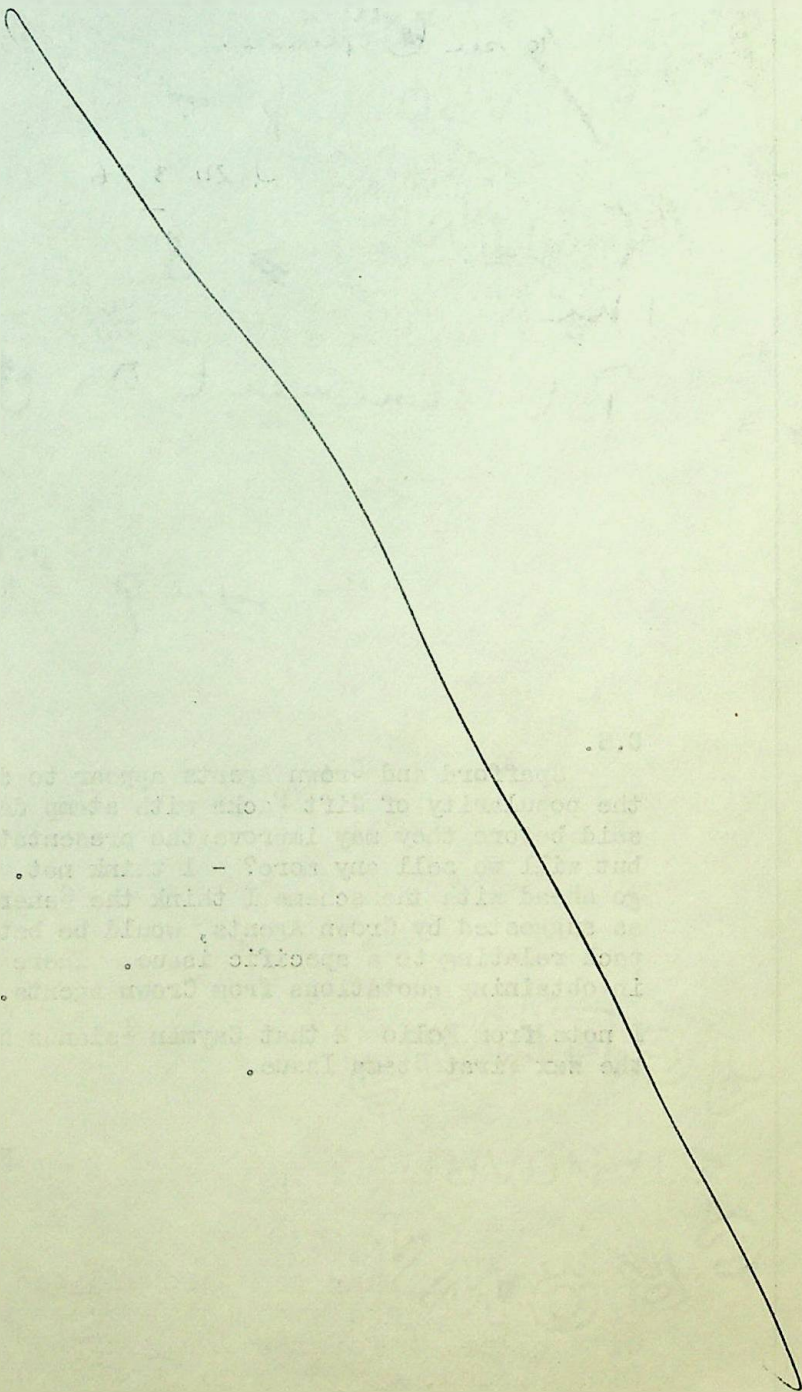
Y.E. will see from fo. (25) that Major Spafford says he received my letter too late. I did not want to enter into protracted correspondence with the Major and merely acknowledged his letter. The fears expressed in my minute at 19 in P&T/2/24 was not groundless!

By 2.6.76

John 7/5

XIV - "Packs"
for discussion
in Stamp Club

11



1712

C. S.

It is appreciated that the Crown Agents are very helpful and submit, along with other people, very good suggestions for our stamp issues but we must always remember they are our agents and NOT OUR MASTERS.

The stamps in question are Colony stamps and I think we in the Falkland Islands should be instrumental in preparing our own stamp programme. In the past we have asked for, ~~advice~~, and accepted advice and will continue to do so.

It is not surprising that the Crown Agents Stamp Programme (copy not sent) "corresponds almost exactly" with our own when one considers that the minutes of our stamp meetings are sent to Crown Agents for information.

I'm afraid I don't agree with Mr. Heap's comments in Para 4. Ships are always popular with philatelists and neither "Discovery II" or "William Scoresby" could genuinely be termed 'Polar Ships'.

From the criticisms in para 4 & 5 regarding the South Georgia Discovery Issue one would think we were responsible for these designs, whereas it was entirely a Crown Agents project.

JH

PM 12.4.76.

[A large diagonal line is drawn across the lower half of the page.]

Y.E.

18 13

Ref (19). While I welcome any suggestions that are going to improve the arrangements for the issue of stamps, particularly those of SG and BAT, I am rather perturbed that we might be divested of some control over issues. As I see it, we must retain control over designs, dates of issue, etc. The Stamp Issues Co-ordinating Committee was formed in 1971 with this in view, and although the OIC BAS Office (Mr Clapp) is no longer stationed here, he said at a meeting held on 11 November 1974 that the Chief Secretary would be looking after BAT interests.

2. We need to exercise care over issues, because it is the Post Office here who are responsible for distribution and for sale locally, and it is essential that there is no clash with Falkland Issues in respect of timing of themes. South Georgia is still a Dependency of the Falkland Islands although it is a BAS base.

3. With regard to 2(a), I see danger in assuming that the Crown Agents are responsible for programming. While welcoming their advice we must retain control here. The Crown Agents have the expertise and access to market information, but are our agents. I have known the Crown Agents to get a bit carried away with issues (they are on a commission basis) and it could be that South Georgia, where there is no resident population, ^{might have} are having too many issues a year. From a postal and philatelic point of view I consider one stamp issue a year sufficient, and if it came to purely a postal matter there is no justification for South Georgia having its own issues - they could use Falkland Islands stamps. I realise there is a need for South Georgia issues from a financial point of view but, even so, I think we should tread with caution. I see BAT issues in a similar light.

4. I consider the Crown Agents should compile a programme in close collaboration with this Government, and we should submit it to the FCO with the comments of the Government, based on the recommendations of the Stamp Committee.

5. I do not know what the airmail anniversary in 1977, referred to in para 3, is about.

6. *Pl see Postmasters comments at 17.*



DRM

19.4.76

19 14

DCS
I have just read your excellent minute about. I believe you agree w. me that we can only keep pace if we keep the programme for Colony, SG + BAT always under review. Can Pl up-date 22 pl. *5/2/78*

20/15

C.S.

Reference (19). I have ticked the issues approved by FCO. We have not heard anything official since (18) which was followed by Dr Heap's letter of 25th March which touched on our issues, but in paragraph 3 said that further thought was to be given to the subjects proposed in paragraph 2 of our (17).

As we have heard nothing further I suggest we ask by Saving for further news as we should now be looking ahead for 1980, 1981

DCM 23/18

21/16

DCS

In pt. Refer to the Minutes.

56/9

22

BU 16/12/76 (30

17

KIV papers by Spafford sent to Mr Halliday Mr Stephenson etc.

23/2

24/18

DCS

folios (39 & 45) were removed to a temporary file for action while this file was at G.H. They are now replaced in this file and still need action?

25/19 85/4

Registry

There is a Savinigtel for this?

25/19

G. D.,

I don't think we want another U.K. Advisory Committee at the moment but perhaps Mr Leppard would be kind enough to let us know of "the ways in which revenue could be increased within the present policies".

2. I am interested in knowing the details of the rising popularity of the St Vincent postage stamps. Such information could be useful to quote in the future.

3. Despite the Falkland Islands chequered issue being blocked by the American Philatelic Society I understand from de Postmaster that it was a best seller! If blocking increases revenue perhaps we should think of other issues that would lead to blocking??

JD

G. D.

6.8.76

III B/L on file. 21
5/9/8

12.21

BW 26.9.76.

BU to CS 17/9/76
further reply
to 46A ?
See (54).
M.

13.22

~~YES~~ - 17/9

Draft a/c etc.

5/10/9

14.23

~~M~~ Hold pl.

5/10/9

15.24

Registry

CS wd like (51), (59) (62) (64) (66)
placed on a more suitable file otherwise
there is a danger of this policy file being
cluttered up

~~DM~~ 3/10 ✓ BAS 5/10.
16.25

CS

(65) to Mr Sims is to issue now pl?
~~DM~~ 5/10/76

17.26

D.C.S.

Is there any more action required on (60)
BAS 17/10

~~18~~ 27

CS

(63) (64) Draft reply spc pl
D.M. 24/11

~~19~~ 28

DCS
1/4nd pl.

4
25/11
20

CS

(67) HE called for a draft reply but in view of His departure we may reply without bothering HE?

D.M.
26/11

21 29

CS

(80) Mr Sims letter is mainly in reply to questions posed by us. However para 8 (check lists) requires a decision. I think that SFC would not look too kindly on providing money to buy 9,000 copies in the hope that an additional 1,000 sets would be sold. I think its a gamble.

With regard to the statement at (60) I suggest we ask Fco to release
Draft letter to Mr Sims spc pl

D.M. 6/1/76

22 30

CS

(80) ^{See (21)} Draft to Mr Sims etc

We may issue the statement
at (60) ~~pl?~~

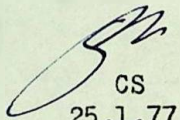
~~24~~ 25/1/77

23 31

H E the Governor

Please refer to Mr French's minute about stamp issuing policy, culling from a letter sent by Dr Heap.

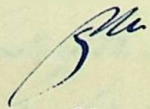
2. I have put at centre two draftw which Y E may wish to consider. Will you be replying, or would Y E wish me to do so.


CS
25.1.77

24 32

H E the Governor

Since writing 23 I have been turning this matter over in my mind again and have discussed it also with Dr Swithinbank, Bill Sloman and Paul Whiteman of BAS. I feel we should leave no doubt about our position. I am anxious to avoid upsetting Dr Heap, but I believe there is no merit in not being plain. My view is that Y E has indicated that you may wish to write and you may therefore find some points to use in the draft at centre.

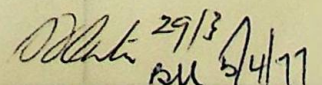


CS
2.2.77

DCS P. KW 29/1/77

33 ~~25~~

CS After perusing the file, HE is sending what is essentially an interim reply - and leaving it to you and me to do a substantive draft. This does not need to be done overnight, but perhaps we can discuss at a convenient time

 29/3/77
24/4/77

26 34

CS

Pl see ~~24~~ 25.

DM 19/4

27 35

Registry and (90)
BU 26 to Mr Monk
on 22/4/77 pl

DM

28 36

DM

25

Will the draft behind (90) serve as a
subbing-out position?

DM 25/4
29 37

Thanks - have kept drafts temporarily

Plater 19/5

30 38

Registry § 1.6.77.

This file needs creating out. There are a
lot of own-policy pp in it.

Will sort out
with DC on return 3/

DM 3/5

BU 20/5 to
CS to KIV

(99) for further
reply to
(97) & (98)

BU
13.9.77

~~37~~ ~~38~~ 39

CS

Do you wish to reply further to your (99)?


§ 97

~~22~~ 40

DCS

Perhaps when it is convenient we could think about calling another meeting of the Stamp Co-ordinating Committee. It might be useful to have Mr Pepper in but I should be grateful for your views.

2. I think we should aim at the next meeting to make it a fairly lengthy one, to cover all the ground such as that at #104, to ensure that all follow-up action has been taken on the considerable number of letters we have had from Crown Agents on a variety of topics recently, as well as on the matters remaining unactioned in the minutes.


C. S.
8 Jul 77

~~22~~ ~~38~~ 41

CS

Please see my note at (108)

T.P. Fiscal adviser
3.8.77

Kiv presentation packs
Kiv Exhibition (107 para 4)

Bu 26/10/77 for
Stamp meetings

~~34~~ ~~35~~ 42

FS

You may be interested to see Folio 115.
2. Unfortunately Mr. Layna, whilst speculating that we could raise our revenue by 100%, does not give any indication in figures of Tuvalu's performance. (As a new state, it must also have some initial appeal that may dissipate in time)

3. My own inclination is to await fuller

Consideration of the Pepper Report before taking any initiatives. But you may have other views?

M.
9/17

~~38~~ 43

N.S.

I agree that we should consult in the light of the Pepper Report.

M.
16/1/77

~~38~~ 44

1/F

Your minute at Folio 122.

2. N.S. & I recommend that you should write only to Mr. Sims of the CA, as you yourself indicated.

3. N.S. believes that Philatelists Ltd. may be another name for Uch Harris Ltd., of which we were warned about two years ago after consultation with FCO & Major Spafford. (His reaction was a little choleric & he advised that he might have to "black-list" our stamps with the major philatelic societies (as so I understand)).

4. The general feeling in the Secretariat (see my minute 34 to FS) is that Tuvalu may be reaping a rich but short-lived harvest from the fact that it is a new state.

Certainly now that we have had a
chance to see examples of its stamps
that impression is reinforced. We
shall not be surprised to learn that
philatelists who may have been involved
with the St Vincent debacle. But
we can rely upon Dr. Sims to offer
sound advice.

Mr.
17/11

3745

J.S.
Thank you for this excellent
advice. If it is Noel Harris,
this puts me off the whole idea,
and I can no longer need to write
either to Maj. Spafford or CA's.

When we are done on
immediate preoccupations I
would rather a meeting with
you, F.S., A.C.S. and the P.M. to
bring me on where we now
stand in regard to our stamp
policies. For one thing, I am
not yet sure we have
resolved the question of
coordination with S.G. and
BAT issues.

(Did I not hear, by the way,
Mr. Pappas holding out St Vincent
as having done well out of its
stamps - for having his advice!).
John. 17/11

CHIEF SECRETARY'S OFFICE
THE SECRETARIAT
STANLEY
FALKLAND ISLANDS

~~477~~
~~477~~
4

Ref: P&T/2/19

18 February 1976

M Vaughan Esq
Crown Agents
Dept H
St Nicholas House
Sutton, Surrey

Dear Sir,

FALKLAND ISLANDS STAMPS - WOOL INDUSTRY ISSUE

Surprisingly Major Spafford has written to me and recommended that the Wool Industry issue should have added to it 'gift packs'.

2. As I understand it these would draw down the same kind of odeum upon us as 'souvenir sheets' and I shall be most grateful if you can let me have your views about the desirability of embarking on this new venture.

3. I have written to Major Spafford thanking him for his interest, but I am somewhat chary about gift packs.

Yours faithfully



A J P Monk
Chief Secretary



HELD ON 27TH FEBRUARY

26

CROWN
STANDARD
AGENTS

4(15) OUTDATED STAMPS

P+T(1/1)


Mr Blake advised that he had a quantity of 6p stamps at Hill Cove which were purchased when the postage on airletters forms was 6p. He asked why it was not possible for such stamps to be returned to the Post Office for exchange.

The Financial Secretary agreed to investigate.

CROWN
STANDARD
AGENTS

CROWN
STANDARD
AGENTS

EXTRACT TAKEN FROM MINUTES OF MEETING OF STAMP COMMITTEE HELD AT THE SECRETARIAT ON
THURSDAY 26 FEBRUARY 1976.

 (5)

P-71/1/3.

Souvenir Presentation Packs

It was agreed that Presentation Packs would possibly enhance sales.
Advice to be requested from Crown Agents.

EXTRACT TAKEN FROM THE MINUTES OF MEETING OF STAMP COMMITTEE HELD AT THE
SECRETARIAT ON WEDNESDAY 17 MARCH 1976.

876

2. SOUVENIR PRESENTATION PACKS

P+T/11

Advice had been requested from Crown Agents on this subject and a reply was awaited.

P+T 1/1/1

10 (3)

**CROWN AGENTS
STAMP BUREAU**

ST. NICHOLAS HOUSE, SUTTON, SURREY, SMI 1EL

TELEPHONE 01-643 3311

TELEX No. 267103

CABLES "CROWN SUTTON"

OUR REFERENCE ~~NO~~ H2/1012/6/1

10 March 1976

Chief Secretary
Stanley
Falkland Islands
SOUTH ATLANTIC OCEAN



Dear Sir

We are pleased to enclose a copy, for your retention, of a short article on the stamps of the Falkland Islands which we have had prepared by a leading philatelic journalist.

2 This article and another describing and illustrating your latest commemorative stamps, Sheep Farming Industry, will appear in the April edition of the Crown Agents Gazette and together they form an attractive feature on the Falkland Islands for the interest of collectors.

3 Our Gazette, as you will know, is published as part of Stanley Gibbons magazine "Stamp Monthly".

Yours faithfully

J.P. Lanigan.

MRS J P LANIGAN
Marketing Section

CJP/10

THE FALKLAND ISLANDS

The group of islands in the South Atlantic known as the Falkland Islands are among the most popular with stamp collectors today. Such popularity has its disadvantages of course, and any collector wishing to form as near complete collection as possible of the Falklands at the present time would not only find the material difficult to obtain, but also soon discover that prices reflect the strong demand. However, the supply and cost problem need not be quite so daunting if one confines the collection to say just the present reign.

The beauty of collecting the stamps of the Falkland Islands lies in the fact that her stamps are always attractive, and yet each set is distinctive.

The first definitive stamps from the Falklands bearing the portrait of Queen Elizabeth II appeared in 1955. Between June 1, 1955 and September 2, 1957 six definitive values appeared in values of $\frac{1}{2}$ d, 1d, 2d, 6d, 9d and 1s. The six stamps were printed by the recess process by Waterlow and Sons Ltd of London; the designs chosen were a repeat of those used for the corresponding values of the King George VI definitives issued in 1952. These definitives were replaced by an entirely new series from $\frac{1}{2}$ d to £1 in 1960, the new set depicting birds, and also being recess printed by Waterlows. During the currency of these definitives, Waterlows decided to terminate their stamp printing work; this aspect of their business was taken over by De La Rue & Co Ltd. The need for additional printings of certain denominations of the 1960 definitives means that the $\frac{1}{2}$ d, 1d, 2d, 6d and 2s can be found printed by either Waterlows or De La Rue, while all other values were printed solely by Waterlows.

Many collectors are upset by the fact that recess printing is used very little in stamp printing these days. Since 1960 only one other set of the Falklands has been recess printed, but it is a set which is not lacking in interest. On December 8, 1964 four stamps were released to mark the 50th anniversary of the Battle of the Falkland Islands. The set proved immediately

4B

popular and within three days the 2½d value - the lowest denomination - had been sold out. But the real excitement was to come later. The set includes four values: the top value, 2s, features the Battle Memorial; the other three values, 2½d, 6d and 1s, have as their respective designs, H M S Glasgow, H M S Kent and H M S Invincible. Thus the 6d stamp should have shown H M S Kent, but a few years after issue a single example of the 6d was found in the United States showing H M S Glasgow. It seems that a sheet of stamps, having been printed with the frame design of the 6d, inadvertently received the centre design of the 2½d stamp. However, despite much publicity having been given to this startling error, only three further copies have been reported following the original find. Yet the stamps were printed in sheets of 60, so 56 other copies should exist.

More recent stamps from the Falkland Islands have featured the S S Great Britain at the time of her restoration and voyage back to Bristol, and the recently introduced coinage for the islands.

Of the landmarks in the history of the Falkland Islands which have been commemorated by stamps, the set issued in 1933 to mark the centenary of British Occupation probably captures most collector interest. The islands received their "British" name from Captain John Strong, who sailed between the two main islands in the group in the 17th century, calling the passage Falkland Sound after Lord Falkland. But it was not until 1833 that the islands became a British Crown Colony. The first stamps of the Falkland Islands appeared in 1878, although hand struck franks inscribed "Falkland Islands Paid" were in use from 1861 up to the issue of the first stamps.

**CROWN AGENTS
STAMP BUREAU**

P+T/2/19
ST. NICHOLAS HOUSE, SUTTON, SURREY, SM1 1EL

TELEPHONE 01-643 3311

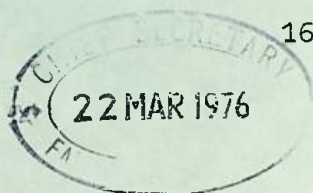
TELEX No. 267103

CABLES "CROWN SUTTON"

OUR REFERENCE H3/FALKLAND ISLANDS

16 March 1976

The Chief Secretary
Chief Secretary's Office
The Secretariat
STANLEY
FALKLAND ISLANDS



Dear Sir

Thank you for your letter P&T/2/19 of 18 February, regarding the suggestion that you include a "gift pack" with your Wool Industry issue.

... 2 I am not sure what Major Spafford has in mind when he suggests a gift pack but have assumed that he means a souvenir pack or presentation pack containing a set of the stamps together with some other information similar, in fact, to the packs offered by the British Post Office, or the attached example issued by Gibraltar.

3 Generally, presentation packs are not particularly popular with dealers as they are bulky items when compared with ^{those} stamps and much more care has to be taken with packing if the items are to be delivered in good condition to purchasers.

4 The bulk of sales - if you decide to produce one - are likely to be to your collectors and standing order customers on your direct mailing list. Unlike an annual pack - or collectors pack - containing all a year's issues, the pack containing merely a single set would not produce much more income per new purchaser and rather a lot would have to be sold to recoup expenditure incurred on production. This is not to say that the idea is not worth further consideration as an additional say 10p could be charged above face for each pack.

5 If you do decide to issue a pack for a specific commemorative set then we would endeavour to sell 300 filled packs in the limited time that the issue, as a commemorative set, would be on sale. The print quantity would be our requirement plus whatever you could sell locally and through your mailing list. Costs of production would depend on your requirements and the print quantity.

/You

To The Chief Secretary

16 March 1976

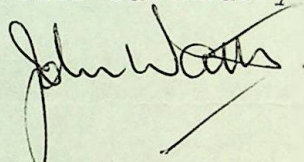
6 You might consider it more worth while to produce a general purpose pack to be filled as required with whatever current commemorative set is on issue. This could take the form of a coat of arms, a ship or a map on the front leaf in colour - with perhaps a loose informative card about specific issues - and of course the black card containing the acetate strips.

7 If you do decide on a general purpose pack then we would wish to retain some here to be sold on as required to dealers and to sell at exhibitions. In these circumstances we would make a small charge for filling the packs and would credit you with the normal selling price less our usual commission.

8 We shall be pleased to provide a costing if you would let us know the layout preferred and likely print quantities. A special pack might be considered for your new definitives too.

9 I look forward to receiving your advice on whether or not you propose to proceed with the idea.

Yours faithfully



J G WATTS
Bureau Manager

JGW/SU/BH

PAT/111

- 1.9 Souvenir Presentation Packs: The general view was that these would not bring in much revenue. There was, however, no harm in asking Crown Agents for quotations, and to go along with their suggestion, if it was decided to have packs, that they should be 'general purpose'. The matter could be decided when further information was available.

20

P+T/1/1

- 1.10 Letter from Mr Druce: The letter had been acknowledged by the Postmaster. Another letter had been received, also recommending subjects for future issues. This was left for discussion after the letter had been circulated amongst members. It was agreed, in this connection, that all letters dealing with stamps or stamp issues should be circulated amongst members, so that they would be familiar with them before meetings took place.

P+T/111

2. Roughs: It was decided that these should be kept by the Postmaster.

P-1111

*Downgraded
to Restricted*

CONFIDENTIAL

26

22
22



Foreign and Commonwealth Office
London SW1A 2AH

Telephone 01-



His Excellency Mr N A I French CMG CVO
Port Stanley
FALKLAND ISLANDS

Your reference

Our reference YFP 205/492/1

Date 14 April 1976

reply
(27)

ACS

(22)

*Pl. rego return for
Do you or
anyone else know
anything of this
NB
30/4*

Dear Governor,

I attach a copy of a letter received from Major Spafford in which he puts forward the suggestion for a Falkland Islands stamp issue featuring the Falkland Islands Company.

2. If this is a new idea, I am somewhat surprised to learn that John Cooter is already prospecting designs and I would have thought that the suggestion would have been submitted to you, either through the Committee or the Crown Agents, but Spafford makes no mention of this.

3. After discussing this with LAD it was agreed that I should forward a copy of the letter asking whether you would like to consider Spafford's suggestion. Meanwhile I am just acknowledging it saying that we were grateful for his suggestion, that we had passed his letter on to you and that you would no doubt bear it in mind.

Yours own,
G. Tanner

G S Tanner
International Organisations
Section: Communications
Operations Department

Registry
Attach to our file with
letter from Major Spafford
about a month ago
with P. n. i

*Downgraded
to 14/5*

Restricted

CONFIDENTIAL

22

RECEIVED IN
REGISTRY No. 5 KINGSCLIFFE
31 MAR 1976 29 QUEEN'S ROAD
WESTON-SUPER-MARE
BS23 2LH
TELEPHONE 22025

17

1PP205/492/1

26th March 1976

Dear Mr Tanner,

Please find herewith, with my
compliment, the March issue of The Upland Goose.

I have submitted a n.s. to Stamp
Collectors Weekly featuring the Falklands ~~W~~ Shear Industry
Stamp issue. It should be published during the same
week as the release on 28th April. I shall in due course
send you a copy. I hope that it will boost sales for the Island.

John Cooper, the stamp designer, is
proposing designs for a Falklands stamp issue featuring the
Falkland Islands Company. Whilst I realise that there are
inevitable some "sour grapes" about the Company in the Islands
- quite unjustified I believe - I am sure that such an issue
would receive a good reception from philatelists, since
inevitably the whole history of the Islands development is
tied up completely with the Company.

Precedents, etc, of course exist

/PTO

for Colonial Companies to be featured on stamp designs.
For example Southern Rhodesia featured the British
South Africa Company on a highly popular issue in 1900
"The British South Africa Company's Golden Jubilee
and Newfoundland featured "The London & Bristol Company
for Colonising Newfoundland" in 1910, - has an issue of
considerable value, must not be lost after."

I hope that both your department and the Falkland
Islands Government will give fair consideration to such an
issue.

With all good wishes.

Yours sincerely

Ronald Spofford

RESTRICTED

14 May 1976

25

P+T/1/1

G S Tanner Esq
International Organisations Section
Communications Operations Department
FCO
LONDON SW1

26

FALKLAND ISLANDS STAMP ISSUES

1. Thank you for drawing my attention, in your letter YFP 205/492/1 of 14 April, to Major Spafford's advocacy of a Falkland Islands stamp issue featuring the Company.

2. Investigation here revealed that Major Spafford had in fact been corresponding earlier in the year with the Deputy Chief Secretary about such an issue, but the latter had been less than encouraging. Regrettably, Major Spafford did not wait for the DCS's reply to his initial enquiry, but jumped the gun. He excused his impetuosity on the grounds that "as no comment had been made on the idea in your last letter to me, I assumed that you would not be averse to it, though of course, neither had you encouraged it".

3. In brief, therefore, Major Spafford has rather maladroitly taken the bit between his teeth and exceeded his "jurisdiction" in these matters. This said, we are of course always grateful for his expert advice and the enormous enthusiasm and informed interest he brings to the subject.

4. In any event, I think the action described in para 3 of your letter to me is absolutely right, and it is now up to Spafford to approach me if he so wishes.

5. I am copying this to David Hall in Latin America Dept.

See 23
in
7/12/74

N A I French

cc: D G F Hall, LAD, FCO.

RESTRICTED

Extract from Minutes of Stamp Committee Meeting held on Monday, 26th April 1976

- 1.9 Souvenir Presentation Packs: The general view was that these would not bring in much revenue. There was, however, no harm in asking Crown Agents for quotations, and to go along with their suggestion, if it was decided to have packs, that they should be 'general purpose'. The matter could be decided when further information was available.

P4T. 1/1

299

Registry No.

DRAFT

Type 1 +

SECURITY CLASSIFICATION

- Top Secret.
- Secret.
- Confidential.
- Restricted.
- Unclassified.

To:-

FROM

Telephone No. Ext.

Department

PRIVACY MARKING

LT.
BRITAIN PHILADELPHIA USA

..... In Confidence

Please pass following message to Major Spafford now attending Interphil 76 in Philadelphia begins:-

Warmest thanks for the study group members' friendly and thoughtful salutations. Please wish them well on my behalf and in the name of the whole Colony. We send to all concerned our best wishes for a successful and enjoyable assembly.

EWJ

FRENCH - GOVERNOR

NNNN

[Signature]
4/6

NOTHING TO BE WRITTEN IN THIS MARGIN

0
PRINTERVAMS
214 GOVERNOR FK

ZCZC P002 ATSO55 GWB471 RMD9999 RYD130 OINJ239 1-027567C156
FKLX CO URNX 039
PHILADELPHIA PA 39 04 905A EDT VIA RCA

HQ THE GOVERNOR GOVERNMENT HOUSE
SOUTH ATLANTIC (FALKLAND ISLANDS)

FALKLAND ISLANDS PHILATELIC STUDY GROUP MEMBERS FROM
UNITED STATES CANADA AND UK ASSEMBLED INTERPHIL 76
AT PHILADELPHIA USA SEND GREETINGS AND BEST WISHES
FOR WELL BEING OF ISLANDERS
MAJOR R N SPAFFORD

COL 76

MNNN
PRINTERGRAVS
214 GOVERNOR FK

28

30

2 GOVERNOR FK
FOF17/9

RR FALKLAND ISLANDS

EN CLAIR

FM PHILADELPHIA
SENT 8 2130Z JPL

*P.S. B. Spafford
8/6*

UNCLASSIFIED

ROUTINE FALKLAND ISLANDS UN NUMBERED OF 8 JUNE 1976
FOR MR NEVILLE FRENCH, GOVERNMENT HOUSE, PORT STANLEY
FALKLAND ISLANDS

²⁹
~~YOUR TELEX~~ RECEIVED MONDAY 7 JUNE AFTER CLOSE OF INTERPHIL
SHOW. REGRET UNABLE TO LOCATE MAJOR SPAFFORD TO CONVEY
YOUR MESSAGE.

RICHARDS
NNNN

RRRRR0MEX3X3X3X

SENT AT 091448Z EPB
214 GOVERNOR FK

10 June 1976

Major R N Spafford
Kingscliffe
29 Queen's Road
Weston-super-Mare
BS23 2LH

Dear Major Spafford

28 I have been asked by His Excellency the Governor to write and thank you for your kind message of 4 June which was broadcast over our local radio.

29 A reply was sent to you via the Consul in Philadelphia but yesterday we received a telegram from him informing us that the study group had closed and he was unable to locate you to pass on the Governor's message. I am therefore repeating this message for your information -

"Please pass following message to Major Spafford now attending Interphil 76 in Philadelphia begins:-

Warmest thanks for the study group members' friendly and thoughtful salutations. Please wish them well on my behalf and in the name of the whole Colony. We send to all concerned our best wishes for a successful and enjoyable assembly. ends.

Yours sincerely,

Sadie Clements
(Mrs S Clements)
Private Secretary

(S)

36

CROSS REFERENCE

FOLIO 36 REGARDING Letter 25.7.76 from mjr. Spafford
whereabouts of artwork

of 1952 Definitive & 1964 battle of Fl issues

HAS BEEN TRANSFERED TO FILE P&T/31/4 Postal

Archives FOLIO 9

S

Chief Secretary's Office
Stanley
Falkland Islands

BY BAG

25 August 1976

U/C

D S Keeling Esq
L A D
F C O

POLICY - POSTAGE STAMPS

I refer to the copies of correspondence that have passed between Lord Shackleton and Sir Michael Havers about Stamp policy. In case it is of any use, you may wish to take on board that any improvement in the philatelic services provided by this Government would of course be taken so as to avoid any damage to our international standing in the philatelic world.

2. In particular it would seem that the agencies that Captain McMiram holds are those for countries whose philatelic image has been decidedly dimmed and we should at all costs try to steer away from following the same course.
3. It is probable that you will not require this additional information but in case of need you may wish to assure an inquirer on the above lines.

A J P Monk
Chief Secretary.

m.

Stamp Policy file

45

CROWN AGENTS
H Division
St Nicholas House
Sutton
Surrey SM1 1EL

Ref: H3/ Falkland Islands.

H E Mr N A I French OMB MVO
Governor
Government House
Port Stanley
Falkland Islands

Your Excellency

We are not entirely surprised to read in his recently published Economic Survey of the Falkland Islands that Lord Shackleton estimates that the present level of revenue earned from your philatelic sales could be increased by as much as £50,000 per annum. As this revenue has fluctuated considerably in recent years, presumably the figure for the potential revenue is based on an average of the level of sales for the last few years.

2. We are, however, rather more surprised by the suggestion that in order to achieve this objective your Government would need to appoint a UK dealer to handle the marketing of your stamp issues in a much more individual and aggressive way. We say this because we have on occasion expressed the view to your predecessors in recent years that, without affecting your philatelic reputation, we could have increased your philatelic revenue had we been permitted to increase the number of releases and their face value. We trust this point will be borne in mind when Lord Shackleton's proposals are considered.

3. With a view to increasing revenue as quickly as possible a programme of releases for the next two years, with comments where necessary, is attached. Where anticipated sales are quoted, they include sales in the United States, based on the assumption that if it is decided that the Crown Agents shall continue to handle your philatelic sales, the existing agency arrangement will not be altered. If, hopefully, you find the programme acceptable you can be assured of a worthwhile increase in revenue without any adverse effect on your philatelic reputation.

4. Should there be any points needing clarification or further comment, please do not hesitate to write or telegraph when we will endeavour to answer at once.

Copies of this letter are being sent to Communications Branch of the F & CO to be studied in conjunction with the Shackleton report.

Yours faithfully,

E J Sims
Head of Security Printing

cc: Mr G S Tanner
Foreign and Commonwealth Office

COPY

CONFIDENTIAL

Proposals submitted by the Crown Agents to the Government of the Falkland Islands for a programme of stamp issues in the next two years.

1. GENERAL COMMENT

The programme that follows should be read against the background that the delays in releasing the new definitive issue and new airport issue will inevitably cause some bunching of releases during 1977 and 1978. Nonetheless, the proposals are still limited to a maximum of four commemorative issues a year.

2. THE DEFINITIVE ISSUE

There is no reason to suppose that the delay in releasing the definitive will affect philatelic sales. It is however important that when values are fixed a top denomination of £2 be included. This is now normal practice and many postal authorities, even with limited postal services, include a value somewhat in excess of £2.

3. COMMEMORATIVE ISSUES

Although it is difficult to compare one year with another because some themes are inevitably less popular than others, it is interesting to note from the Shackleton Report that in the financial year 1974/1975, when the Falkland Islands Government released three issues, revenue from philatelic sales was markedly higher than for the previous two years when either one issue (1972/73) or two issues (1973/74) were released.

This is entirely in line with our more general experience which indicates that collectors willingly support four commemorative issues a year with a total face value of £2 - £2.50.

4. PROGRAMME 1977/78

It is now too late to release another set of stamps this year to avoid the ten month gap between the Sheep Farming issue last April and the Silver Jubilee issue next February, but a programme on the following lines is entirely justified, even allowing for the additional release of the new definitive issue.

1977/...

- 1977 - February - Silver Jubilee
 April - 25th Anniversary direct air link/
 May - New Airport
 September - Telecommunications
- 1978 February - Conservation
 June - Coronation/or Centenary of Postage stamps
 September - Early settlements
 November - Christmas

5. SILVER JUBILEE

We have already negotiated firm sales of 52,000 First Day Covers each with the full set of stamps. With these guaranteed sales and a major advertising campaign planned for the UK and Europe, we confidently expect to sell a minimum of 125,000 full sets and perhaps rather more.

6. 'FLYING' THEMES

The 25th anniversary of direct air link/New Airport. April 1978 marks the 25th anniversary of the direct air link between the UK and Stanley. All forms of transport, and especially historical transport, are popular with thematic collectors and an issue depicting the flying boats used in this service would be both popular and attractive. If perchance the new airport is likely to be open in the Spring of next year, we would propose amalgamating the flying boat issue and the airport issue. The two aspects of this 'flying' theme could then, depending on progress with the airport, either be released as one issue of, say, six stamps with a total face value of roughly £1, or as one issue released in two parts, one immediately after the other but with the obvious continuity of theme.

7.

If a face value of £1 seems high it merits comment that an issue of six stamps with a face value slightly in excess of £1, released by Bermuda in June, sold extremely well with no adverse comment in the philatelic press or from collectors. A set of that issue is attached.

8. TELECOMMUNICATIONS

This is a rather more difficult subject to depict attractively but since approval/...

approval for the issues has been given in general terms we have commissioned a designer and await his rough artwork.

9. CONSERVATION

Insofar as the Falklands are concerned, this again is a difficult subject to depict, but if you can identify three species of animals (including of course mammals) which are classified as endangered species, and if you will approve the use of the World Wildlife 'panda' symbol, we can confidently expect to sell upwards of 60,000 sets including first day covers.

If there are no suitable animals, any migratory birds classified as endangered will be a slightly less acceptable alternative. Birds have already been depicted by other countries.

10. COMMEMORATION/CENTENARY OF POSTAGE STAMPS

We are tentatively thinking of a single stamp as part of an ornate issue of, say, 50p value to mark the Centenary. But it is rather early to make a firm decision and an issue to commemorate this centenary of the use of the first postage stamps in the Falklands would be an attractive alternative if it depicted old stamps on the lines of the attached examples. Either issue would sell well.

11. EARLY SETTLEMENTS

This has already been agreed and rough artwork is being prepared.

12. SOUVENIR SHEETS

These are popular with collectors provided they are limited to two a year. In general a souvenir sheet issued as part of a set can be expected to increase revenue by about 5%. Another souvenir sheet on your issues is now overdue but is probably best now left for the telecommunications issue in the latter part of next year.

12:8:76

Ref: 205/1

C.S.

STAMP ISSUES POLICY

1. Please see the attached copy of a letter addressed to me by the Head of Security Printing at the Crown Agents. This letter covers proposals by the Crown Agents to the F I Government for a two year programme of stamp issues, and a copy of these is also attached.
2. The Crown Agents are of course writing in the context of the Shackleton Report's proposals on a "more aggressive stamp marketing policy", and the purpose of their letter is probably, in part at least, to seek early confirmation that we intend that the Crown Agents should continue to handle our stamp sales, and that "the existing agency arrangements will not be altered".
3. As you know, I personally am strongly in favour of remaining with the Crown Agents, and I believe that this view is shared by the great majority of Councillors and officials concerned with the stamp issues. However, the Crown Agents' letter raises some important points of policy, amongst which is the fact that they favour an increase in the number of "releases".
4. I am sending an interim reply to their letter, which was copied to the FCO, by airmail on 2 September, and I would aim to get substantive comments away in a fortnight's time.
5. As a first step, and because of the importance of the points raised, I should like to have a short meeting with you, the DCS, FS and Postmaster this week, and I suggest tomorrow afternoon, Wednesday 1 September.
6. After the initial meeting with me you may think it advisable for an early meeting of the Stamp Committee to be convened to examine the Crown Agents' points and recommendations in detail.
7. Sufficient copies of the Crown Agents' letter and enclosure have been made for distribution to all concerned, and go to you with this minute.



A handwritten signature in red ink, appearing to read "N A I French".

N A I French

31 August 1976

COPY

46A
CROWN AGENTS
H Division
St Nicholas House
Sutton
Surrey SM1 1EL

Ref: H3/ Falkland Islands.

H E Mr N A I French CMG MVO
Governor
Government House
Port Stanley
Falkland Islands

Copy also in P&T/115
(Propaganda).

Your Excellency

We are not entirely surprised to read in his recently published Economic Survey of the Falkland Islands that Lord Shackleton estimates that the present level of revenue earned from your philatelic sales could be increased by as much as £50,000 per annum. As this revenue has fluctuated considerably in recent years, presumably the figure for the potential revenue is based on an average of the level of sales for the last few years.

2. We are, however, rather more surprised by the suggestion that in order to achieve this objective your Government would need to appoint a UK dealer to handle the marketing of your stamp issues in a much more individual and aggressive way. We say this because we have on occasion expressed the view to your predecessors in recent years that, without affecting your philatelic reputation, we could have increased your philatelic revenue had we been permitted to increase the number of releases and their face value. We trust this point will be borne in mind when Lord Shackleton's proposals are considered.

3. With a view to increasing revenue as quickly as possible a programme of releases for the next two years, with comments where necessary, is attached. Where anticipated sales are quoted, they include sales in the United States, based on the assumption that if it is decided that the Crown Agents shall continue to handle your philatelic sales, the existing agency arrangement will not be altered. If, hopefully, you find the programme acceptable you can be assured of a worthwhile increase in revenue without any adverse effect on your philatelic reputation.

4. Should there be any points needing clarification or further comment, please do not hesitate to write or telegraph when we will endeavour to answer at once.

Copies of this letter are being sent to Communications Branch of the F & CO to be studied in conjunction with the Shackleton report.

Yours faithfully,

E J Sims
Head of Security Printing

cc: Mr G S Tanner
Foreign and Commonwealth Office

COPY

CONFIDENTIAL

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 September - Telecommunications
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 June - Coronation/or Centenary of Postage stamps
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approval for the issue has been given in general terms we have commissioned a designer and await his rough artwork.

9. CONSERVATION

copied to PPT/2/26
Insofar as the Falklands are concerned, this again is a difficult subject to depict, but if you can identify three species of animals (including of course mammals) which are classified as endangered species, and if you will approve the use of the World Wildlife 'panda' symbol, we can confidently expect to sell upwards of 60, 000 sets including first day covers.

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10. CORONATION/CENTENARY OF POSTAGE STAMPS

We are tentatively thinking of a single stamp as part of an omnibus issue of, say, 50p value to mark the Coronation: but it is rather early to make a firm decision and an issue to commemorate this centenary of the use of the first postage stamps in the Falklands would be an attractive alternative if it depicted old stamps on the lines of the attached examples. Either issue would sell well.

copied to PPT/2/36 S

11. EARLY SETTLEMENTS

This has already been agreed and rough artwork is being prepared.

12. SOUVENIR SHEETS

These are popular with collectors provided they are limited to two a year. In general a souvenir sheet issued as part of a set can be expected to increase revenue by about 50%. Another souvenir sheet on your issues is now overdue but is probably best now left for the telecommunications issue in the latter part of next year.

FALKLAND ISLANDS COMMEMORATIVE ISSUE

<u>ISSUE/DATE</u>	<u>SALES</u>			<u>EXPENSES</u>		
	<u>Local</u>	<u>Crown Agents</u>	<u>Total</u>	<u>Commission</u>	<u>Printing</u>	<u>Total</u>
1972						
<u>Silver Wedding</u>	3661	11869	15530	1780		
1973						
<u>Royal Wedding</u>	3956	19438	23394	2915	977	3892
1974						
<u>Tourism</u>	4463	8001	12464	1200	1242	2442
1974						
<u>U.P.U.</u>	5367	16086	21453	2413	2275	4688
1974						
<u>Sir Winston Churchill</u>	2994	27855	30849	4347	4856	9203
1974						
<u>Battle River Plate</u>	6214	13270	19484	1990	3275	5265
1975						
<u>Heraldic Arms</u>	5016	9422	14438	1413	3503	4916
1975						
<u>Coinage</u>	5169	12132	17401	1820	3789	5609
1976						
<u>Sheep Farming</u>	4811	5820	10631	873	1868	2741

** Not complete

Chief Secretary's Office
Stanley
Falkland Islands

9th September 1976

E J Sims Esq
Head of Security Printing
Crown Agents
'H' Division
St Nicholas House
Sutton
Surrey SM1 1BL

cc. D G F Hall Esq MBE
L A D, F C O

G S Tanner Esq
F C O

46A
May I refer to the letter you addressed to His Excellency the Governor about our stamp policy.

2. Recent minor crises prevent me from adding any worthwhile details to what the Governor has already told you, but briefly, the view of our Stamp Co-ordinating Committee is that we should be foolhardy to desert the Crown Agents. We should however hope that you could give more effective publicity to our stamps with a view to increasing the revenue from marketing.

3. You should by now have received a copy of the latest minutes of the last meeting of the Stamp Co-ordinating Committee, which will indicate our thinking on the programme for the next five years.

X 4. I hope to give you a more useful letter by the next post.

AJPM:m

A J P Monk
Chief Secretary

Policy file.

CS

21

1 September 1976

E J Sims Esq
 Head of Security Printing
 Crown Agents
 E Division
 St Nicholas House
 Sutton
 Surrey
 SM1 1BL

AR
B.V. / 2
Not d.
with
1/9.

Dear Sir

This is little more than a simple acknowledgement with thanks of your letter H3/FALKLAND IS of 16 August about the future policy for philatelic sales for the Falkland Islands and Dependencies in the light of the Report of Lord Shackleton's economic survey. 19

2. You will, I think, wish to know that no single subject in the Report has to this moment excited so much universal interest and even anxiety than the recommendation for the marketing of our stamp issues in a more "aggressive" way. I personally have been showered with letters from experts, enthusiasts, and simple plain "lovers" of Falkland stamps not only from Britain but from North America and Europe and elsewhere.

3. Although I dislike intensely the use of stock replies to serious enquiries I have been driven to produce a standard response to the flurry of protestations and occasionally indignant requests for information with a text which reads in most cases as follows:-

"I am replying at the first opportunity to your letter to allay your anxieties about the future marketing policy of Falkland Islands stamps.

I can assure you that not only I, but our very dedicated Stamp Committee, and indeed everyone in any position here to influence policy, are fully alive to the hazards which would attend any contract with a marketing dealer. We are all very proud of the high esteem in which our stamps are held by serious collectors and are unlikely to do anything to endanger this.

A number of collectors with a particular interest in Falkland Islands stamps have written to me in a similar vein, and it would help all concerned if in their own contacts with those who share your enthusiasm for the Colony's issues, you would make it clear that we have no intention whatever of harming our reputation by entering into doubtful marketing arrangements.

This does not, of course, mean that we should not consider any means open to us of promoting bigger sales. We have a few ideas on this which we may be able to implement in connection with the new definitive "Falkships" issue for which we have very high hopes".

4./...

4. What I have sent to all my correspondents will, I think, serve to allay any small residual doubts that the Crown Agents or the FCO may have about local intentions. Nevertheless, your letter and its enclosure containing proposals "for a programme of stamp issues in the next two years" raised some important points of policy which I have arranged to put to our Stamp Committee here without delay and I intend that a substantive reply should go to you during the course of the next week or so.

5. The Communications Branch (International Organisations Section) of the FCO are being kept in the picture by a copy of this and all subsequent papers will also be transmitted to them.

Yours faithfully,

N A I French

c.c. G S Tanner Esq
International Organisations Section
COD
FCO

R/BLV on Chitaldia Policy file - 8/24/9

(58)

1. ~~2 Commemoratives together - different set of values~~
2. ~~Ochre in covers whole year~~
3. Push present flower issue
4. ~~Halt Conservation~~
5. ~~Substitute endangered species~~
6. ~~Left value of comm'l to 50p~~
7. ~~3 issues~~
8. Coronative in 1978 - 50p x 1
9. 1 more issue in 1978
10. Early settlements - floating (1980)
11. ~~Single fly in boat - Agnita - or early art~~

File d
28/9

No. 188

C.S.

*Reply sent from
Definitive*

PHILATELY

1. As you know, in consultation with the FCO a draft public announcement is contemplated on our stamp issuing policy in order to allay the considerable excitement, and even anxiety, generated by the recommendation in the Shackleton Report that we adopt a more aggressive marketing policy for our stamps and consider transferring our business from the Crown Agents to a reputable "dealer".
2. The F I Government has decided to remain with the Crown Agents, but to accompany their notification of this decision with an assurance that we should expect, in particular, a better publicity effort from the Crown Agents on our behalf.
3. The Crown Agents have been asked to let us have detailed proposals on publicity and certain other matters of details and these should reach us in the bag of Thursday 30 September.
4. Meanwhile I reproduce below the text of a public announcement which I have agreed with the FCO and which we should like to issue as soon as possible after the F I Govt (including the Stamp Advisory Committee) have examined the Crown Agents' proposals. The text of the announcement reads:-

"The Falkland Islands Government, having accepted the recommendation in the "Economic Survey of the Falkland Islands" presented by Lord Shackleton to study the scope for increasing revenue from philately, has now decided its future stamp marketing policy.

After a full assessment of the philatelic market and careful study of various proposals, the Government has accepted an improved marketing plan submitted by the Crown Agents. This provides for the responsibility for the production and marketing of Falkland Islands stamps to remain with the Crown Agents, under the strict policy control of the Government. Both parties will co-operate to ensure that the high philatelic reputation that has been built up for Falkland Islands issues will be maintained and safe-guarded."

5. You will see that the announcement is couched in tactful terms stating correctly that the recommendation in the Shackleton Report that the F I Govt should "study the scope for increasing revenue from philately", but omitting any reference to a possible divorce from the Crown Agents and retention of the services of a commercial marketing agency or dealer.
6. I should like this matter given high priority, and, other business permitting, would urge that the Stamp Committee meet

/on

on Friday 1 October to examine the Crown Agents' proposals. Would you please confirm this as a firm arrangement?

N A I French

27 September 1976

Pages
arrange for 1st Oct.
5/27/9

3.30 1st Oct
Pl notify PM Done
28/9

P&T/1/1

Chief Secretary's Office
Stanley
Falkland Islands

7 October 1976

E J Sims Esq
Head of Security Printing
Crown Agents
H Division
St Nicholas House
Sutton, Surrey SM1 1EL

Dear Sir,

I refer to your letter of 16 August addressed to His Excellency the Governor, on which I have the following comments. (Where paragraph numbers are given these refer to the attachment to your letter):-

Paras 1 and 3, Commemorative Issues.

If we issue four issues a year there will be little scope for sale of the definitive and your advice on a policy which allows us to have two sets of stamps on issue permanently would be appreciated. A way round this problem may be to release two commemorative issues at one time; one for, say, a set of four stamps and one a single stamp of fairly high value. I should be grateful for your views on this proposal.

Para 2, New Colony Definitive Issue.

You will note that our values are considerably higher than previously and higher than your own recommendations. They tally however with the recommendations made by Mr Vaughan.

Para 4, Programme.

You will know from the minutes of the last meeting of the Stamp Co-ordinating Committee that we are endeavouring to extend our stamp programme to create a five-year rolling basis. This will however be flexible and we envisage that we shall need some 'floaters' to slot in at short notice if other commemoratives (tied to a particular event) have to be held up -such as the new airport issue.

Para 9, Conservation.

We believe this issue might be called 'Endangered Species'. We see no objection to the use of the WWF 'Panda'.

Para 12, Souvenir Sheets.

We are surprised that you recommend the use of 'souvenir' sheets, as the recent deluge from purists and specialists has told us that these are one of the most outrageous innovations we could make. However if your view is that we can achieve a considerable increase in sales without damaging our long-term image in this way, we should not object.

2.

Existing Definitive Issue.

As this definitive issue will cease within the next few months we believe it would be useful to give some early publicity to the fact so that stocks of the existing issue can be near exhausted.

We look forward to receiving the proposals referred to in the last paragraph of the Governor's letter of 22 September.

Yours faithfully,

A J P Monk
Chief Secretary.

m.

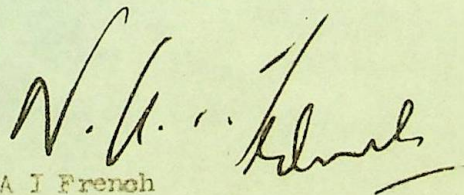
22 September 1976

E J Sims Esq
Head of Security Printing
Crown Agents
E Division
St Nicholas House
Sutton
Surrey
SM1 1SL

Dear Sir

1. The undertaking given in my letter to you of 1 September to send you a substantive reply during the course of the next week or so has been overtaken by the exchanges between the FCO, the Crown Agents and myself.
2. In my telegraphic exchanges with the FCO I have explained that the Falkland Islands Government have rejected the main recommendation contained in the Report of the Shackleton Economic Survey in respect of our philately and have decided to remain with the Crown Agents.
3. However, the Falkland Islands Government's decision was subject to certain provisos which have been outlined to the FCO and which I understand have been relayed to you. These cover essentially a more imaginative and vigorous publicity for our stamp issues, concentrating on the theme of "quality" and even "olitics".
4. We therefore now await proposals from you designed to meet our requirements, and when these are received they will be put to our Stamp Advisory Committee, and a comprehensive reply will be despatched at the first opportunity.

Yours faithfully,



N A J French

c.c. G S Tanner Esq
International Organisations Section
COD
FCO

CS.
C.S.O. ✓



CAPT. C. M. McMIRAM

15 HOLLYCROFT AVENUE

LONDON, N.W.3

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N.S.W. Bank of Australia
Grenfell Street, Adelaide

—
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P.O. Box 626
Palmerston North, N.Z.

63

63.
For comments and please
a draft reply

29th September, 1976.

ND 12/10

Mr. Neville French, C.M.G., M.V.O.,
His Excellency the Governor and Commander-in-Chief,
Government House,
FALKLAND IS.,
South Atlantic.

Your Excellency,

Sir Michael Havers, Q.C., M.P., has told me that the Foreign Office in England have passed on my name to you and the Council for consideration if and when you come to appoint a Philatelic Agent and Distributor to advise you on future stamp issues for the Falkland Islands.

1. Allow me to acquaint you with some details of my background and experience. After finishing my university studies in 1937 I joined the Armed Forces and reached the rank of Second Lieutenant before the start of the Second World War. Because of my knowledge of languages I served as a liaison officer in France, North Africa, the Middle East, Germany, and, after the war, was attached to the American Embassy in Prague. I resigned my commission in February, 1946.

At the end of 1942 one of my relatives started dealing in stamps under my name, which in those days was "Captain C. M. McMiram", and this name was adopted as a trading name after the war. As I was a stamp collector for most of my early life I had

- 1 -
Replied to



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- 2 -

quite a good understanding of the collector's attitude and requirements. However, after the war the firm which I took over personally was strictly wholesale, supplying mint new issues of the world to dealers and wholesalers.

2. In 1958 I started acting as Philatelic Advisor, Agent and Distributor to various foreign Governments and Postal Administrations, and since then have established a reputation which can be verified by a number of individuals, Philatelic Societies, and members of Governments, as under:—

- (i) Philatelic Traders Society Ltd.,
27 John Adam Street,
LONDON, WC2N 6HZ.
- (ii) The Director,
Philatelic Department,
Directorate General of Posts,
TAIPEI 105, TAIWAN,
Republic of China.
(For whom I have acted as distributor and partly adviser for the past 14 years.)
- (iii) Mr. Paul Voutsinas,
Chief,
U.N. Postal Administration in Geneva,
Palais des Nations,
CH-1211 GENEVA 10,
Switzerland.
(I have acted on behalf of the United Nations as a distributor for the past four years, i.e. since May 1st, 1972.)



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Mongolia
Republic of China
Trinidad
United Nations

- 3 -
- (iv) ECOFIL,
P.O. Box 1000,
HAVANA,
Cuba.
(Cuban State Philatelic Dept., for whom
I have acted as distributor and partly
adviser since 1962).
- (v) Philatelic adviser to the Government of
Antigua and Barbuda, West Indies.
(For whom I acted as Agent, Distributor
and Adviser between 1968-71 and since
March 1976).
- (vi) Buchexport,
Volkseigener Aussenhandelsbetrieb der D.D.R.,
701 LEIPZIG,
Postfach 160,
D.D.R.
(State Philatelic Organisation, for whom
I have acted as a Distributor for over
ten years.)
- (vii) Mr. Warren M. S. Yang,
48-1 Linyi Street,
TAIPEI, TAIWAN (100),
Rep. of China.
(Director of Posts, Republic of China,
up to 1974.)
- (viii) The Hon. Lester Bird,
Deputy Premier,
ST. JOHN'S,
Antigua.

Telephone : 01 - 435 - 2464

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BANKERS: Midland Bank, Park Lane
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Mongolia
Republic of China
Trinidad
United Nations

- 4 -

(ix) Sir Michael Havers, Q.C., M.P.,
Houses of Parliament,
Westminster,
LONDON, S.W.1.

(x) The Manager,
Midland Bank Ltd.,
72 Park Lane,
LONDON, W.1.
(Account opened in 1942.)

We also act as Distributors for the stamps of MONGOLIA and as Sub-Agents for the distribution of new stamp issues for BAHAMAS, DOMINICA, GHANA, GRENADA, GRENADINES, MALDIVE IS., ST. LUCIA, SEYCHELLES, TOGO, GIBRALTAR, etc., (for the past 18 years in most cases.)

3. Our philatelic activities are carried out under three firms, i.e. my own name, "McMirams" and finally International Stamp Bureau, which handles worldwide distribution and publicity on a strictly Agency basis. Our organisation employs experienced staff who have been working with us for up to 19 years.

4. I have always taken a middle course in respect of issuing policies, i.e. not too many issues and not too few, with personal supervision of all artwork, production, publicity and distribution. All postage stamps are printed by internationally recognised security printers only, to a high standard of workmanship.

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- 5 -

5. May I also mention that I was commissioned and appointed to introduce postal services and the first stamps for Sharjah in the Middle East in 1960-1961, new stamps for Biafra in 1968 and, finally, in 1968 new stamps for Barbuda (Dependency of Antigua).

6. We have worldwide trade and publicity contacts and do not have to rely on sub-agents to increase the sales of postage stamps for the countries on whose behalf we act.

7. The commission we receive from other Governments and Postal Administrations is 22½% on the actual Philatelic sales only. This commission covers preparation of future issuing programmes, submission of artwork to our Principals, supervision of the printing of stamps in all stages, worldwide publicity and worldwide distribution of postage stamps, preparation of articles for the Philatelic Press, and extensive advertising in the recognised international wholesale magazines and periodicals.

In case some of the above services are not required, we are always prepared to reduce the commission stated.

8. I shall be quite happy to advance £25,000 Sterling on the signing of the contract, and at the same time provide a substantial Bankers' Guarantee for any supplies of stamps delivered to us for worldwide distribution.



CAPT. C. M. McMIRAM

15 HOLLYCROFT AVENUE

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P.O. Box 626
Palmerston North, N.Z.

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If there are any other queries or
questions you wish to raise I would be very happy
to answer them.

I remain,
Your most obedient servant,

C. M. McMiram

64

Reference Stamp Policy

Please see the attached letter from Capt C M McMiram which is thoughtful and well composed. You will see that he has been referred personally by Sir Michael Havers. I should be grateful if you would give his letter careful consideration and let me have a draft reply.



A handwritten signature in red ink, consisting of several loops and flourishes, appearing to be the initials "M I French".

13 October 1976

M A I French

Replied to

CS

MINUTE NO 213

64A

Stamp Policy

Please see the attached letter from Capt C M McMiram which is thoughtful and well composed. You will see that he has been referred personally by Sir Michael Havers. I should be grateful if you would give his letter careful consideration and let me have a draft reply.

13 October 1976

N A I French

CS

FORM NO 213

666

Stamp Policy

Please see the attached letter from Capt C M McMiram which is thoughtful and well composed. You will see that he has been referred personally by Sir Michael Havers. I should be grateful if you would give his letter careful consideration and let me have a draft reply.

13 October 1976

N A I French

Telegrams Crown Sutton
Telephone 01-643 3311
Tele 267103

CROWN AGENTS

FOR OVERSEA GOVERNMENTS AND ADMINISTRATIONS

H Division

ST. NICHOLAS HOUSE

SUTTON

SURREY

Our ref H3/FALKLAND IS

Your ref 205/1

Date 7 October 1976

H.E. Mr N A I French CMG MVQ
Governor
Government House
Port Stanley
FALKLAND ISLANDS

Your Excellency

No. 1
Thank you for your two letters of the 1st and 22nd September, regarding the promotion of your stamp issues. I am pleased to learn from these letters, and from conversations with Mr Tanner at the Foreign & Commonwealth Office, that your Government intend to make no change in your philatelic agency subject to our assurance that we will promote your issues more vigorously and to emphasise their high quality. I assume that in thinking of Falkland Island stamps as 'elitist' your Government are not looking for restricted printings which are used by some other Postal Authorities and which are regarded by many collectors as being an effective, although artificial, way of maintaining interest and high catalogue prices. Such a practice is generally considered to be of short rather than long term advantage.

2 I accept that we should now aim to maintain and build on the high level of interest generated by publicity given to the Shackleton Report. It merits comment that publication of the report and of resulting correspondence in the UK quality press brought forth a worthwhile number of smallish orders for the 'Sheep Farming' issue which was just about to come off sale.

3 You will be interested to see that the attached current issue of 'Philatelic Magazine' carries an article on your issues with at least one more such article to follow. Other recent issues of stamp journals have featured either articles or editorial comments on your stamps, and we have arranged that 'Stamp Magazine' the philatelic journal with the second largest, and still increasing circulation, will make a major feature of your new definitive next year.

4 In conjunction with that magazine and with 'Stamp Monthly' we shall be launching a major campaign for the Silver Jubilee Issue, including in both the February edition of the Crown Agents 'Gazette' which on that occasion will be in full colour. The promotion will emphasise all CAA releases rather than stamps of individual countries, but the impact will be the same.

/5 as

65

Receipt

6.5 (two copies)
Stamp Committee soon and submit a draft reply (telegram and letter)

18/10

18/10

To H.E. Mr N A I French CMG MVODate 7.10.76

5 As a general comment, we are looking to expand the level of our stamp publicity, in particular with the use of full colour advertisements which can, if you so desire, be placed throughout the world. The programme is already being augmented with more general advertising in Continental magazines and in particular in Continental house journals issued by the main dealers. Although these tend to be aimed at circulation rather than quality of printing, they serve to publicise releases more extensively than would otherwise be possible. Such a programme must involve expenditure beyond that available from the existing commission. For this we would look to you for either a special advertising allowance or an increase in commission to 20%, whichever you prefer.

6 This leads me to mention that we have on occasion issued colour brochures to complement the publicity on new definitives. An example is the enclosed brochure on the Belize 'Butterfly' issue. The cost of printing 5,000 in this style would be in the region of £680, 10,000 £1,020, 20,000 £1,670, with each additional 1,000 costing £67. We have already sounded one or two philatelic magazines with the idea that the brochure should be sent out as a 'flyer', and I estimate that the cost of doing this, which would of course be additional to the cost of printing and also for your account, would be in the region of about £200 for a circulation of 35,000 readers. Using a flyer in this way ensures that each reader has details of the issue readily available and separate from the circulating journal. Experience suggests that it will be a worthwhile promotion.

7 There would be considerable virtue in expanding your Bureau operations in Port Stanley to give a more prompt order service and to establish deposit accounts for collectors. Although it is desirable not to duplicate advertising, we recommend we expressly mention not only dealers as a source of supply but also your Bureau. Some collectors particularly like to think the stamps they purchase have come from the country of origin rather than a dealer.

8 Experts capable of lending your Bureau a professional touch are difficult to find, but we believe we may be able to help if you wish us to do so. I have not expressly spoken to the Ministry of Overseas Development on the subject, but I happen to know that at least one Postal Authority in the Pacific has a philatelic officer on the O.S.A.S. terms.

/9 On

To H.E. Mr N A I French CMG MVODate 7.10.76

9 On a somewhat similar note, some Postal Authorities nowadays operate their own stands at leading stamp exhibitions, selling all issues on current release including the definitive issue. The cost of hiring such stands and incidentals are high, but on a trial basis it might be worth your while taking a stand at one of the more important shows, if your Government are prepared to accept the line of thinking that such exhibitions must help to generate long term interests and that revenue from sales can be used to offset costs. At INTERPEX in New York this Spring, the Isle Of Man, New Zealand, Australia, Canada, British Post Office and Jamaica, all had stands apart from our own. I have little doubt that on the first occasion we (and Stangib if in the USA) could staff your stand if you were interested. Identity would be solely in the name of the Falkland Islands and all the necessary arrangements could be made from this Office.

10 You may also like to know that Stanley Gibbons have in the last year or so released a number of attractively produced catalogues in colour but limited to the stamps of one Postal Authority, or a small group of Postal Authorities with common ties. Specimens of such catalogues (or as S.G. prefer to call them 'check lists') relating to the Channel Islands and Isle Of Man are enclosed. We have opened preliminary discussions with Gibbons to see if a similar catalogue for the stamps of Falkland Islands, S. Georgia, and B.A.T. would be possible. Much depends on the anticipated sales, but if a catalogue can be agreed it is highly probable that Stanley Gibbons will meet all costs of production. We know that in the case of the Isle of Man they pay a small royalty for each catalogue that they sell but looked to the Isle Of Man Postal Authority to buy at cost a quantity for local sale. There can be little doubt that these two check lists in particular have aroused a good deal of interest among UK philatelists.

11 You will be aware that my colleague, Mr Davies, has corresponded with the Chief Secretary about the use of the Recess process for your new definitive. There is no doubt whatever that collectors throughout the world would like to see an increase in the number of stamps produced by Intaglio, although this does not necessarily generate the extra sales needed to cover the considerable increase in production costs. However, one of the American marketing organisations with whom we are in touch, and who are handling large numbers of First Day Covers, have expressed interest in underwriting the considerable extra production costs and taking upwards of 30,000 Intaglio stamps for a special issue if details can be agreed. Another of my colleagues will be visiting the firm within the next week or so and will discuss the matter in the hope that we can obtain more definite proposals.

/I

From: THE CROWN AGENTS,

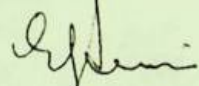
Continuation Sheet 4

To H.E. Mr N A I French CMG MVO

Date 7.10.76

I will write to you again as soon as possible on the outstanding points and shall be pleased to hear from you when your Stamp Coordinating Committee have had the opportunity of studying this letter. Meanwhile, we are confident that next year we shall produce a gross revenue in the region of £100,000 whilst still maintaining your high reputation.

Yours faithfully



E J Sims

Head of Security
Printing

cc: Mr G S Tanner
Foreign & Commonwealth Office

FALKLAND ISLANDS PHILATELIC STUDY GROUP

President

W.C. ~~Neil~~ M.C.

Chairman

R.J.B. Leppard

2 Meadow Close

Hailsham.

Sussex BN27 1TJ

Tel: (0323) 842273

Editor of "The Upland Goose"

Major R.N. Spafford

29 Queens Road

Weston-super-Mare

Somerset BS23 2LH

Hon. Secretary

M.D. Barton

"The Mews"

Sandle Manor

Fordingbridge

Hants SP6 1NT

Tel: (0425) 53282

CHIEF
21 OCT 1976

Dear Mr Monk.

9th October 1976

The Secretary of our Study Group, Malcolm Baxter, was invited by Mr James Davis of James Davis & Son Ltd to have a chat with him about Falkland Islands stamps and the issuing policy following the various articles published in the press after the Shackleton Report.

Mr Davis, who has no interest in becoming a Dealer Agent for Falkland Islands stamps, wished to warn Mr Baxter of some of the pit-falls he had encountered as a Dealer Agent, and to make some general comment.

Mr Davis has now written to Mr Baxter in confirmation of what was said and I believe that the letter is of sufficient interest to send you a copy to read and to put in your files.

I don't disagree with all Mr Davis' suggestions - for example para 2. - I do not agree that there is not any great scope for output of Falkland Islands stamps in the UK. I believe there is great scope still - particularly over or after the increase in enlargement of the membership of our Study Group. It's excellent!

para 5. This is an interesting point. At present in the Islands, your Post Office receives complete sheets i.e. the pages are not quilted. In the UK the dealers are supplied with the 2 pages divided. Collections begin to collect

What are called "gutter pairs" - It is a start for each ~~sheet~~ page joined by the gutter margin. As the pages are divided by the CA for sale to UK dealers, collectors cannot readily obtain them unless they send out to Stanley. To encourage the quick of collectors, it would be advisable, I think for the CA. to sell ~~containing~~ unguilt-bound sheets to the dealers in the UK. Should increase sales by 20%?

para 6. I think that he has a point here. I don't go along entirely with what he says, but I believe that there could be a better arrangement of marginal markings to encourage the collector of corner blocks of 4. This has to be treated with extreme care, or we get to the stage of gimmicks such as Urech produces with dates of annual reprint inscribed, and these are resented!

para 7. Reverse Starts - there needs very careful thought, discussion and consideration - or again one turns to the gimmicks provided just to get the collector.

para 8. You I agree that splitting the first two of a set into 2, or 3 first two would have a very great advantage on sales. Collectors can afford to buy more or several goes over a period - also dealers can afford to stock up over a longer period of time than on just one day. Also allows for more than one first two cover. It's just a question of spreading it over a period.

para 10. Postage Due? Not sure about this.

para 11. Booklets There is a great deal of food for thought here. I wonder if the P.I. Co would consider sponsorship? I believe the postage for the single could be enormous. However there is a lot here to it, if U.S. collectors are to be persuaded to buy in any quantity.

The lines are drawn so finely between what is acceptable and what is not acceptable to this extent, ~~that~~ which is one of the reasons why I preferred a

FALKLAND ISLANDS PHILATELIC STUDY GROUP

President

W.C. Neild M.C.

Chairman

R.J.B. Leppard
2 Meadow Close
Hailsham.
Sussex BN27 1TJ
Tel: (0323)842273

Editor of "The Upland Goose"

Major R.N. Spafford
29 Queens Road
Weston-super-Mare
Somerset BS23 2LH

Hon. Secretary

M.D. Barton
"The Mews"
Sandle Manor
Fordingbridge
Hants SP6 1NT
Tel: (0425)53282

Falkland Islands Philatelic Advisory Committee, or what a knowledgeable amateur philatelist could sit along with the Crown Agents & the Dealers. The Crown Agents are not philatelists & often do not understand the collector's views, desires and wishes. They haven't the feel of the amateur collector. The Dealer Agents for the most part are of course even worse - their feel is just for money or their own pockets in the short term.

I wonder if you have received my cheque for the previous year yet and if you have managed to answer Mr John Marriott's queries.

With best wishes.

Yours sincerely

Connie Spafford

REGISTERED OFFICE
45 CHURCH STREET
RICKMANSWORTH

JAMES DAVIS & SON LIMITED

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FOR PROBATE
AND INSURANCE

RICKMANSWORTH · ENGLAND

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MANAGING DIRECTOR: JIM DAVIS · DIRECTOR & SECRETARY: N. J. DAVIS, F.C.C.S. · DIRECTORS: A. BERRY · D. M. DAVIS

JD/BCS

6th October, 1976.

M.D. Barton, Esq.,
Honorary Secretary,
Falkland Islands Philatelic Study Group,
"The Mews",
Sandle Manor,
Fordingbridge, Hants. SP6 1NT.

Dear Mr. Barton:

I have much pleasure in confirming our meeting on the 9th September at the Cafe Royale and for the record you may wish to note that we are the largest firm of Commonwealth postage stamp exporters, with sales of a million pounds sterling per year. We advertise hardly at all and deal with established customers only. We are Agents for Canada, India, Pakistan, Qatar, South Africa, South West Africa and the Transkei, and have a number of other agencies pending in addition to a number of countries which we represent informally, and to which we act as advisers.

We are not able to consider representing the Falkland Islands at the present time but the purpose of our meeting was to impress upon you the disasters which could befall the Territory if changes were made in the present system of representation. Agents, after all, are basically in this kind of business for what they can get out of it for themselves. You may have a thirty-page agreement or a three-page agreement, but it is only as good as the people who operate it, and in the end gives you no protection at all, if the agent is so minded to be unscrupulous. I know of one agent who is willing to say that he will double your sales in four to five years, although he neglects to say whether that means in terms of value or in terms of the number of stamps sold. In any case it is unrealistic and if you want to maintain your good name you must be most careful indeed. The only alternative is to have two or three years of boom and then the whole lot gradually slides down the drain. The Government

continued over

B'ARRANGAMENT SPECJALI LI KIEN HEMM BEJN ID-DITTA TAGHNA U L-GVERN TA MALTA, JIDDISPJACINA LI MA NKUNUX
NISTGHU NILOGHU ORDNIJET JEW TALBIET MINN RESIDENTI TA' DAWN IL-GZEJJER



REGISTERED OFFICE
45 CHURCH STREET
RICKMANSWORTH

**JAMES DAVIS
& SON LIMITED**

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AND INSURANCE

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MALTA OFFICE: P.O. BOX 70 - VALLETTA

M.D. Barton, Esq.

- 2 -

6th October, 1976.

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I confirm the following suggestions which I made.

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continued over

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NISTGHU NILQGHU ORDNIJET JEW TALBIET MINN RESIDENTI TA' DAWN IL-GZEJZER

REGISTERED OFFICE
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BRANCH OFFICE: 100, BARRAKA STREET, VALLIETTA

M.D. Barton, Esq.

- 3 -

6th October, 1976.

These would not be catalogued as postage stamps but there is quite a demand for them in certain quarters and this demand is growing. Then in one or two years' time a similar overprint could be applied on the forthcoming mailboat definitives.

8. I strongly suggest, on further thought, that the three pounds value of the coming definitive set be released six months later than the rest of the set. This should increase your combined sales by some twenty to forty per cent in the year of issue.

9. I view with suspicion the philatelic sale figures because they are possibly incorrect in that the postal service appears to be running at a loss and is therefore subsidised by the philatelic sales. It is possible that the actual net philatelic sale figure might be higher therefore than the figure stated.

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11. I feel that a tourist booklet could also be considered. I assume that there is no private company willing to sponsor this but it should be possible to recover the cost in two or three years and anything after that is profit. Such a booklet would give invaluable propaganda to the Islands because it would contain not only local and postal information but possibly be illustrated and also naturally give a list of material on sale at the Philatelic Bureau. I would suggest a face value of a pound. Such a booklet would be expensive to produce but the long-term benefits accruing from it would be incalculable.

I must say I was incensed by a remark in the press which implied that the Crown Agents were too busy handling all their Territories to give special attention to the Falkland Islands. I know

continued over



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M.D. Barton, Esq.

- 4 -

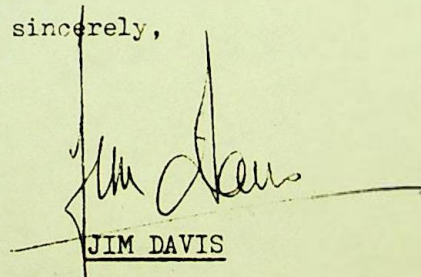
6th October, 1976.

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If I can be of any further help to you in this matter at all please do not hesitate to contact me and I shall be delighted to do whatever I can.

With kindest regards.

Yours sincerely,


JIM DAVIS



69

EXTRACT FROM THE MINUTES OF EXECUTIVE COUNCIL MEETING NO. 13/76
HELD ON MONDAY 11TH OCTOBER 1976.

1/1

11. Philatelic Policy

3/76

11. 1. Honourable Members approved a proposal to issue an announcement in both London and Stanley outlining Government's philatelic policy in the light of the Shackleton Report and the very unfavourable international response to the recommendation that the Falkland Islands consider transferring their business from the Crown Agents to commercial dealers.

11. 2. The Policy may be summarised as follows:

- i. Policy to remain under the strict control of Government.
- ii. Production and marketing to remain with the Crown Agents.
- iii. The high philatelic reputation of the Falkland Islands to be maintained and safeguarded.
- iv. Concentration on the theme of quality.

11. 3. The Crown Agents have been asked to make proposals for improved publicity and marketing of Falkland Islands stamps for consideration by Government at an early date.

Acting Clerk of Councils:

70

PST/1/1

7. Correspondence

Letters were still arriving on the subject of retaining the services of the Crown Agents. The Chief Secretary had replied to Mr Sims.

A suggestion had been received from Major Spafford that the Art Work for certain issues should be sent to Her Majesty's Keeper of the Queen's Stamps. ~~It~~ There was no record that art work had ~~previously been sent~~ been sent previously to the Keeper of the Queen's stamps. Mr Stephenson thought it should be sold to bring much needed revenue to the Colony, but the consensus of members was against this suggestion. It was thought desirable that the Art Work should be retained in the Colony, and catalogued. The question would be pursued.

29th October 1976

P&T/1/1

2.8.0 STAMP POLICY

2.8.1 It was decided to advertise for ideas for new commemorative issues.

Advert issued
Nothing rec'd so far
23/11

(72)

P&T/1/1

1.8.0 Correspondence

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— 1.8.2 A suggestion had been received from Major Spafford that the Art Work for certain issues should be sent to Her Majesty's Keeper of the Queen's Stamps. There was no record that art work had been sent previously to the Keeper of the Queen's stamps. Mr. Stephenson thought it should be sold to bring much needed revenue to the Colony, but the consensus of members was against this suggestion. It was thought desirable that the Art Work should be retained in the Colony, and catalogued. The question would be pursued.

PT/31/4

1st December

76

Capt. C. M. McMiram,
15 Hollycroft Avenue,
London, N.W.3,
England.

Dear Sir,


Thank you for your interesting letter of 29th September to His Excellency the Governor, which has been carefully studied.

2. Since the publication of the Shackleton Report we have had numerous letters offering advice on how to improve our stamp issue, publicity etc., and how to please all the stamp collectors!

3. We have given very careful consideration to the recommendation in the Shackleton Report to make every effort to increase sales, and have decided to retain the services of the Crown Agents for all purposes connected with the issue of stamps for the Falkland Islands, South Georgia, and the British Antarctic Territory. This means that we will not need to make use of the excellent services offered by your firm.

Thank you once again for advising me of the availability of your business.

Yours faithfully,


D
CHIEF SECRETARY

us

743

REGISTERED OFFICE
45 CHURCH STREET
RICKMANSWORTH

MALTA
**JAMES DAVIS
& SON LIMITED**

VALUATIONS
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AND INSURANCE

RICKMANSWORTH · ENGLAND

TELEPHONE 74641 & 74642 · TELEGRAMS AUTHORISED RICKMANSWORTH

MANAGING DIRECTOR: JIM DAVIS · DIRECTOR & SECRETARY: H. J. DAVIS, F.C.C.S. · DIRECTORS: A. BERRY · O. H. DAVIS

JD/BCS

6th October, 1976.

M.D. Barton, Esq.,
Honorary Secretary,
Falkland Islands Philatelic Study Group,
"The Mews",
Sandle Manor,
Fordingbridge, Hants. SP6 1NT.

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continued over

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NISTGHU NILOGHU ORDNIJET JEW TALBIET MIHN RESIDENTI TA' DAWN IL-GZEJGER



REGISTERED OFFICE
45 CHURCH STREET
RICKMANSWORTH

JAMES DAVIS
& SON

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AND INSURANCE

RICKMANSWORTH - ENGLAND

TELEPHONE 7424 & 7425 - TELEGRAMS RICKMANSWORTH
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MALTA OFFICE: P.O. BOX 70 - VALLETTA

M.D. Barton, Esq.

- 2 -

6th October, 1976.

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REGISTERED OFFICE
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M.D. Barton, Esq.

- 3 -

6th October, 1976.

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REGISTERED OFFICE
45 CHURCH STREET
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MALTA
JAMES DAVIS
& SON LIMITED

VALUATIONS
FOR PRODATE
AND INSURANCE

REGISTERED IN ENGLAND

RICKMANSWORTH · ENGLAND

TELEPHONE 74641 & 74642 · TELEGRAMS AUTHORISED RICKMANSWORTH

MANAGING DIRECTOR JIM DAVIS DIRECTOR & SECRETARY M J DAVIS, FCCS DIRECTORS A BERRY D M DAVIS

M.D. Barton, Esq.

- 4 -

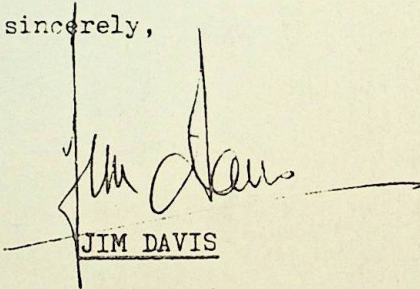
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JIM DAVIS

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24A
75

FALKLAND ISLANDS PHILATELIC STUDY GROUP

President
W.C. Neild M.C.

Original at (67)

Chairman

R. J. B. Leppard,
2 Meadow Close,
Heilsham,
Sussex BN27 1TT,
Tel: (0323) 842273.

Editor of "The Inland Goose"

Major R. V. Spafford,
29 Queens Road,
Weston-super-Mare,
Somerset BS23 2JH.

Hon. Secretary

M. D. Barton,
"The Mews",
Sandle Manor,
Bodingbridge,
Wants 306 1HT,
Tel: (0245) 53202.

Dear Mr Monk,

The Secretary of our Study Group, Malcolm Barton, was visited by Mr James Davis of James Davis & Son Ltd to have a chat with him about Falkland Islands Stamp and the issuing policy following the various articles published in the press after the Shackleton Report.

Mr Davis, who has no interest in becoming a Dealer Agent for Falkland Islands stamps, wished to warn Mr Barton of some of the pitfalls he had encountered as a Dealer Agent, and to make some general comment.

Mr Davis has now written to Mr Barton in confirmation of what was said and I believe that the letter is of sufficient interest to send you a copy to read and to put on your file.

I would not agree with all Mr Davis suggestions - for example

para 2 - I do not agree that there is not any great sale for enlargement of Falkland Island stamps in UK. I believe there is great sale still - particularly when one notices the increasing enlargement of the membership of our Study Group. It accelerates.

para 5 - This is an interesting point. At present in the Islands, your Post Office receives complete sheets i.e. the panes are not guillotined. In the U.K. the dealers are supplied with the 2 panes divided. Collectors beginning to collect what are called "gutter panes" - that is a stamp from end pane joined by the full margin. As the panes are divided by the GA for sale to UK dealers, Collectors cannot really obtain these unless they sent to Stanley. To encourage this quirk of collectors, it will be advisable, I think for the GA to sell unguillotined sheets to the dealers in the UK. It could increase sales by 20%?

para 6 - I think that he has a point here. I don't go along entirely with what he says, but I believe that there could be a better arrangement of marginal markings to encourage the collecting of corner blocks of 4. This has to be treated with extra care, or we get to the stage of gimmicks such as Urch produces with date of annual reprint on scribe and those are resented!

para 7 - Revenue Stamps - these need of careful thought, discussion and consideration - or again one runs into gimmick provided just to rob the collector.

para 8 - Yes I agree that splitting the First Day of Issue of a set into 2, or 3 First Day would have a very great advantage on sales. Collectors can afford to buy those on several goes over a period - also dealers can afford to stock up over a longer period of time than in just one day. Also allows for more than one First Day Cover. It is just a question of spreading over a period.

para 10 - Postage Dues? Not sure about this.

para 11 - Booklets There is a great deal of food for thought here. I

copy sent to PM

wonder if the FI Co. would consider sponsorship? I believe the propaganda angle could be enormous. However there is alot more to it if US collectors are to be persuaded to buy in any quantity.

The lines are drawn so finally between what is acceptable and what is in acceptable to philatelists which is one of the reasons who I proposed a Falkland Islands Philatelic Advisory Committee, on which a knowledgeable Amateur philatelist would fit along with the Crown Agents & the Islanders. The Crown Agents are not philatelists & often do not understand the collectors views, desires and wishes. They haven't the feel of the amateur collector. The Dealer Agents for the most part and of course ever worse - they feel just for money for their own pockets in the short term.

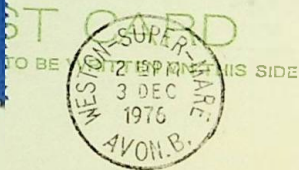
I wonder if they have received my cheque for the swimming pool yet and if you have managed to answer Mr John Merritt's queries.

with best wishes,

Yours sincerely,

Ronnie Spafford.

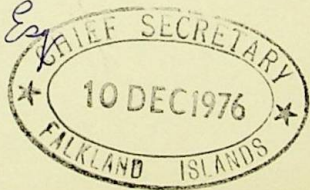
By air mail
Par avion



REMEMBER
to use
POST OFFICE



A. J. P. Mork. Esq.
Chief Secretary.
The Sextonist.



NO SURRENDER!
THE FALKLAND ISLANDS
ARE BRITISH

Stanley
Falkland Islands, S. Atlanta

P+T/111?

FROM MAJOR R. N. SPAFFORD
ED: "THE UPLAND GOOSE", 29 QUEENS ROAD, WESTON-SUPER-MARE, BS23 2LH, ENGLAND
TEL. WESTON-SUPER-MARE 22025

(78)

24 Dec 1976

(77)

~~Dear Mr Mark~~

Thank you so much for your letter of 19th Nov. Received the morning. I shall be replying in a few days time.

Yours sincerely

Ronnie Spafford

P.S. I think it would be very advantageous to look at U.S. publications as well as there is a large + growing market there for F.I. Stocks.

FALKLAND ISLANDS PHILATELIC STUDY GROUP

President

W.C. Neild M.C.

Chairman

R.J.B. Leppard

2 Meadow Close

Hailsham.

Sussex BN27 1TA

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Editor of "The Upland Goose"

Major R.N. Spafford

29 Queens Road

Weston-super-Mare

Somerset BS23 2LH

Hon. Secretary

M.D. Barton

"The Mews"

Sandle Manor

Fordingbridge

Hants SP6 1NT

Tel: (0425) 53282

3rd Nov 1976

Dear Mr Mark. Reply at (17)

I thought you might be interested to see the article enclosed in the magazine. I wrote it some 9 months or so ago to come out at the same time as the stamp issue to help promote sales of your stamps. Unfortunately it turned out - and by complete coincidence, I might assure you - to be so similar to the advert put out by the Crown Agents that the Editor could not publish it at that time. (I suppose the CA and I used the same sources for our references). So I fear that it is too late now to assist in promoting your sale on this issue. However, it shall serve to help promote Falkland Islands stamps generally and so perhaps I am doing a little bit to help.

I have sent a copy to The Falkland Islands Times

for their interest if any, and if you have no further use after reading perhaps Devon School would like to have it - or the Librarian or Dr. Wain's Room?

We are all distressed at recent event in the Colony
and you are all very much in our thoughts at this time.

Best wishes

Yours sincerely

Ronnie Spofford

Ps 7/1/1

CHIEF SECRETARY'S OFFICE
THE SECRETARIAT
STANLEY
FALKLAND ISLANDS

77

19 November 1976

Major R N Spafford
29 Queens Road
Weston-super-Mare
Somerset BS23 2LH

76

Many thanks for your letter of 3rd November which, unfortunately, was delayed because UK mail was held up at Heath Row in the early part of November. I have asked our Information Officer to use the article as is seen fit, despite the fact that it may be similar to the Crown Agents' advertisement.

I am grateful to you for sending me this sort of information, and wonder if I could ask if you could identify for us all sources of publicity so that if our philatelic publication list is not now complete we can change it to monitor all advertisements for our philately. As you probably guessed, we have stressed most strongly in the last year or so that we consider pre-publicity vital to any increase in our sales.

Your thoughts about recent events in the Colony echo those held by everyone here, and I am grateful to you for expressing them.

A J P Monk
CHIEF SECRETARY

Minute No 260

CS

STAMPS

1. Action seems to be lagging on 2 or 3 points:

79

1. A reply is outstanding to E J Sims (Crown Agents) letter H3/FALKLAND IS of 29 November to Governor French, copied to you. On recent practice you will probably have had this drafted in the Secretariat for the Governor's signature. Governor Parker would, I am sure, prefer you to reply direct on his behalf but letting us see sight of it before despatch. Could this be done please?

2. Minute No 232. Governor French sent this long minute on Stamp Issuing Policy on 10 November bringing up points which arose from a letter which he had received from Dr Heap. The Governor asked the minute be submitted to the Stamp Committee at its next meeting and wanted the Committee's views so that he could relay them to the Polar Regions Section of LAD, FCO.

Looking

2. Advancing through Progress Reports I see that on 24 November it was stated that a meeting had been arranged for the next Thursday, 25 November. I have not been able to trace anything from that meeting. Could you please bring us up-to-date so that we can write to London.

3. Are we yet in a position to make the announcement on philately drafted last September? If not I wonder if you could let us know what the points are which are causing delay or say when the announcement might be made?

G J A Slater

G J A Slater

4 January 1977

RTH/11

RESTRICTED

Major R. N. Spafford,
29 Queens Road,
Weston-Super-Mare
BS23 2LH

81



Tel 22025

1 st. January 1977

Dear Mr Mark

Please excuse me for being slow in replying to your kind letter of 19th. November.

I enclose a list of philatelic publications of the United Kingdom and the United States of America, which I hope will be of some help.

Recently there has been a crisis in the Jersey Philatelic Postal Administration over the sales of Progressive Proofs of stamps, involving Mr. O. W. Newport. Until now, Jersey has always been held up as a model of how a Postal Administration should be run successfully for the benefit of all, and Mr Newport has been highly respected in various philatelic circles for many years as a collector, an authority, an editorial journalist, and lately as Controllor of Philately in the Jersey Post Office. This episode will do considerable harm to Jersey philately for years, especially in the U.K. and the U.S., and will probably harm the Isle of Man Philately too. I thought you should have copies of the various correspondence on the matter, which I have managed to obtain, for your files, and which I enclose, so that all concerned are aware of the implications, and to guard against such a thing ever happening to Falkland Islands' philately. If this is what an "upstanding" Postal Administration can allow to happen, what are those with less ethical policies doing? The article in Stamp Collecting Weekly tends to play down the matter, but this must be because Mr Newport was employed by them until recent years. The effect will be seen when collectors desert Jersey philately, predictably in the coming year.

I also enclose some correspondence on the subject of "Birds on Stamps", a popular subject with thematic collectors all over the World. I think that it might be of interest, because I understand from Ian Strange, whom I met in London recently, that he might be asked to design some issues for the Falkland Islands. Following the article by "A Fowler", I wrote to the author, Mr. A. Pollock, asking him to name 15 Falkland Islands birds which had not yet appeared on the stamps of any country, and which he, as a thematic collector, would welcome. He produced a list, as you will see. I note that two birds, which he lists as "Podiceps Rolland" and "Buteo Polyosoma"-have already been painted by Ian Strange, since I have signed prints of them, here, at home. No doubt this could make the work a lot easier. I have sent a copy of this correspondence also to Ian Strange for his assistance. If any other cross checking is required of birds not yet featured on stamps, I would be happy to get in touch again with Mr Pollock on your behalf. I believe that it is of great advantage to feature subjects which attract not only the Falkland Islands collector, but the Thematic collector as well - sort of doubles your philatelic sales.

extracted to
PRT/115 with
enclosure.

I am hoping to visit the Falkland Islands from 3rd. to 24th. February, and would like to be able to meet you. I would like you to feel free to ask me for any help or advice that I can offer on matters of stamp policy, promotion of your sales, or indeed on any other matter in which I might be able to serve you. I have told the Crown Agents and the Foreign & Commonwealth Department responsible for advice of stamp issuing policy that I am visiting, and have similarly offered to carry out anything on their behalf during my visit. My contact at the Crown Agents is Mr Hugh Davis and at the F.& C.O., Mr Bob Tanner, both of whom I know. Mr. H. M. Milne is, I understand, arranging an itinerary and programme for me. Incidentally, I have offered to give a short talk to some of the children of Darwin School, on the heritage of Falkland Islands Philately, if this would be of interest to them.

RESTRICTED

I hope that there are some planes flying by the time that I arrive, as there are some visits around the Islands that I must do, or I should never forgive myself or indeed be forgiven. I also hear that I shall be able to attend the Silver Jubilee Celebrations, which I believe take the form of a combined Stanley/Goose Green Sports. As I am practically TT, I shall probably see more than some. My best suit and warm clothing have already been sent out by boat, and I hope that they will arrive before me.

With all good wishes, and I do hope that I shall be able to meet you,

Yours sincerely

Ernie Stafford.

P.S. I leave the U.K. on 20th. January for B.A. I shall then be touring Argentina for a few days, visiting some of the Argentine members of our Philatelic Study Group. They all seem to be deeply interested in the Falkland Islands, most friendly disposed towards the Islanders, and one even wrote to Lord Shackleton in strong support of the Falkland Islands remaining British!

1. The United Kingdom

a. Commercial Publications.

STAMP COLLECTING WEEKLY, published by Stamp Collecting Ltd., 42 Maiden Lane, London WC2E 7LL. Editor: Kenneth F. Chapman. The only weekly on sale in the UK and so has a popular demand. In my own town, it is sold out by 10am on the day of publication. The Editor is highly experienced in the philatelic world and has been editing the journal for 25 years. He is very pro Falkland Islands philately, and a keen supporter and adviser on sound philatelic policy. I and my associates believe in his sound judgement and we sometimes seek his advice as well as enlisting his aid. 50 pages, price 15p.

STAMP MONTHLY, published by Stanley Gibbons Magazines Ltd., Drury House, Russell Street, London WC2B 5HD. Editor: Russell Bennett. The philatelic journal with the largest circulation and worldwide distribution (250,000). It contains the "Crown Agents Gazette". Messrs. Stanley Gibbons are very pro Falkland Islands, especially as the Chairman of Stanley Gibbons International Ltd. *Mr A L Michael* has been a collector of Falkland Islands stamps. It was he who invited the Falkland Islands Philatelic Study Group to display in their Rare Stamps Department Gallery for the whole of August 1975, held a reception for the Study Group and their friends, and who is personally known to many of our Study Group members, both in the UK, the United States and Canada. I have always found the whole staff of Messrs. Stanley Gibbons to be most helpful over every matter. Two senior members of their staff belong to the Falkland Islands Philatelic Study Group. Advertisements from outside the Stanley Gibbons organisation are now accepted in Stamp Monthly. 90 pages, price 40p.

PHILATELIC MAGAZINE, a monthly, published by Harris Publications Ltd, 42 Maiden Lane, London WC2 7LW (they are in some sort of association with Stamp Collecting Weekly, and share office premises). Editor: George Beal. A magazine on the upgrade, especially since George Beal, a professional journalist, took over. The editorial policy seems to favour the unconventional and, sometimes, the peripheral, often providing a broader interest in stamp collecting and tying a specialist hobby to reality. Much effort is put into good illustration of, not only, stamps. I would think that it has not yet recovered its lost circulation under its previous editor. 80 pages, price 30p.

STAMP MAGAZINE, a monthly, published by Link House, Dingwall Avenue, Croydon CR9 2TA. Editor: Richard West. Personally I do not favour this magazine, which has only been in existence for under 5 years. Although the Editor is a young and go-ahead man with some occasional almost brilliant ideas, I do not think much of him or his magazine in general. The circulation cannot be very large. The journal carries many pages of large advertisements including new issues: personally, I think that there are so many pages of advertisements that they get lost individually. 120 pages, cost 35p.

THE PHILATELIC TRADER, a monthly? This is a magazine for the trade, and I believe widely read in the trade. It could well be useful and worthwhile for advertising new issues to dealers.

b. House/Society Journals.

THE LONDON PHILATELIST, published every other month by the Royal Philatelic Society, London, 41 Devonshire Place London W1N 1PE. Editor: Stuart Rossiter. A highly specialised journal issued free to members of the Royal Philatelic Society, London - who are the elite of the elite in amateur philately. Carries advertisements, but I am told that they bring small return and are placed primarily for prestige. 50 pages.

PHILATELY., quarterly journal of the British Philatelic Federation Ltd, 1 Whitehall Place, London SW1A 2HE. Editor: Gerald Davis. Circulated free to all members, which includes virtually every philatelic society in the UK. Philatelic content can be anything, but personally I consider its present form as puny, ephemeral and of little interest. It carries advertisements, but I would think that they are not widely read. There are pressures to improve the size and content of the journal. 16 pages, price 10p.

THE STAMP LOVER, quarterly journal of the National Philatelic Society, Mitre House, 44 Fleet Street, London EC4Y 1BN. Editor: Philip Halward. Circulated free to members. A good magazine read by amateur collectors and dealers alike. Carries advertisements of all types, but as yet I have seen no advertisements for new issues. The membership of this Society is active and of highish grade, and it could be that suitable advertisement for Falkland Islands stamp issues would pay off in this journal. 35 pages, price 60p.

THE PHILATELIST, monthly house journal of Messrs. Robson Lowe Ltd, 50 Pall Mall, London. Editor: Peter Collins. A very high grade publication, edited by a very experienced philatelist. The content is very broad, but chiefly concerned with classic stamps, postmarks and postal history. Little or no interest in modern issues. Strong advocates of sound issuing policy with a view to the future. Circulation is almost totally to subscription holders only. Personally I find it to be so well written with superb editorials that I have a life subscription. Messrs. Robson Lowe have a keen interest in Falkland Islands stamps, Mr Robson Lowe (probably the most famous living philatelist) having been a collector of Falklands; a member of their staff is a member of the Falkland Islands Philatelic Study Group. Almost all advertisements are for Messrs. Robson Lowe's auctions, books etc. 30 pages, price 50p.

POSTAL HISTORY INTERNATIONAL, monthly journal, published by Postal History International, 25 Meeting House Lane, Brighton, Sussex BN1 1JS. Editor: not stated: Business Manager: Mrs Janet Mackenzie. It is, as it states, "A monthly journal for Postal Historians". Stamps not featured at all. Circulation is entirely to subscription holders only. Advertisements only concern postal history material. 36 pages, price £7/year.

2. The United States of America. (some journals)

a. Commercial Publications.

LINN'S STAMP NEWS, published by Linn's Stamp News, Amos Press Inc., P.O.Box 29, 911 Vandemark Road, Sidney, Ohio 45365 USA. Claims to be the "World's largest and most informative weekly stamp newspaper" and probably is! U.S.newspaper type format and paper. Carries many advertisements of all types, chiefly stamps for sale, includes new issues including some huge advertisements. Probably a good publication in which to advertise Falklands new issues to catch the US market. price 45¢

STAMPS, a weekly magazine, published by Stamps, 153 Waverly Place, New York NY 10014 USA. Normal magazine format and size ($\frac{1}{4}$ T0) with advertisements of all types including new issues. Circulation believed to be somewhat smaller than Linn's, but probably considerable. price 35¢

b. House/Society Journals.

AMERICAN PHILATELIST, monthly journal of the American Philatelic Society Inc., P.O.Box 800, State College, Pennsylvania 16801 USA. Editor: Richard L. Sine. This has the largest circulation of any society magazine in the World. It is a very fine, well printed, responsible journal and in general terms better than anything published in the UK. Its policy on new stamp issues is very positive, conservative and correct. It reaches almost every philatelist in the US, since almost every philatelist in the US is a member of the Society. It carries large advertisements of all types. I am a life member of the American Philatelic Society and know personally several of the Society Officers. They receive The

Upland Goose regularly. and support the Falkland Islands Philatelic Study Group strongly. They even have a Falkland Islander as a member!

Thoroughly worth while investigating for advertising new stamp issues.

85 pages, \$1:50

ICE CAP NEWS, journal of the American Society of Polar Philatelists, Editor: Bernard V. Coyne, 8700 Darlina Drive, El Paso, Texas 79925, USA. This Society has the largest membership of philatelists interested in all areas of polar and sub-polar philately, including Falklands. Membership, although primarily American, extends to the UK and Continental Europe. I believe that they accept advertisements and a small advertisement giving the address of the Bureau in Stanley and details of how to place orders, together with announcements of forthcoming issues could prove valuable in increasing sales at minimal cost.

It might be of interest that the philatelic bureaux controlled by Mr. O. J. Urch (St. Vincent, Tuvalu, Monserrat etc.) are now advertising in the weekend glossy non-philatelic press in the United States and Canada. Mr Urch told me that he found they provided a better return. However this may be because these postal administrations are seeking a different (less informed) market, and no longer have impact on established philatelists, because of their policy considered unethical by serious philatelists.

You can of course always rely on The Upland Goose to give Falkland Islands new issues the maximum publicity. The more information fed to The Upland Goose on new issues, the more that will be published - at no cost, of course.

There are other ways of promoting your philatelic sales, which I should like to discuss: for example the manning of a booth at International Philatelic Exhibitions. At the 1980 London International, such a booth could probably be manned daily by members of the Falkland Islands Philatelic Study Group, giving their service free. But such a booth at one of the annual Internationals in Europe could promote your stamps greatly in European countries. Many countries are doing this now. There are several other good and acceptable means.

RNS.

The Jersey Affair

attached
 A LONG statement made by Deputy Bob Smale, President of the Jersey Postal Board, on December 7th, in the Jersey States (parliament) explained in detail the events leading to the abrupt termination of the duties of Mr. O. W. ("Bill") Newport as Controller of Philately in the Jersey Post Office.

Enquiries began early in 1976 following publication in the philatelic press of an illustrated advertisement offering a progressive proof of the 1969 9d. Jersey definitive, imperforate and lacking the final printing in black of the Queen's portrait and the "9d."

Briefly, this came into the possession of Mr. S. V. Thomas when he was in charge of the Jersey Philatelic Bureau. Members of the Jersey Postal Board and a few high officials of the Jersey Post Office, by virtue of their office, periodically received such material in very limited quantities.

Following his leaving Jersey in October 1972 to take up an appointment as Director of Posts in the Isle of Man (to prepare the department for postal "independence" from Britain), Mr. Thomas sold some of his Jersey proofs to Mr. Newport, who was then a private specialist collector of Channel Islands stamps and postal history and had not been considered for, or appointed, Controller of Philately, a post he took up on June 1st, 1974. All Mr. Newport's transactions with Mr. Thomas took place in 1973.

When interviewed during the initial enquiries, Mr. Newport explained to the Jersey Postal Board how, having acquired the material from Mr. Thomas with an assurance that it was his to sell, he retained some for his own collection and sold the rest to a Jersey stamp dealer. The sums involved were very modest compared with the asking price of £550 for a single 9d. progressive proof when (after further changes of ownership) it appeared in the advertisement of January 1976. Still further enquiries led to more details of imperforate presentation sets of Jersey special, or commemorative, issues in philatelic trade hands. These, too, were traced back along the chain to Mr. Newport and, finally, Mr. Thomas.

The Attorney General in Jersey found that there was insufficient evidence on which to base a criminal prosecution. However, Mr. Thomas was considered to have acted with impropriety in disposing of the material he received as an individual, but by virtue of the office he had formerly held. Mr. Newport was held to have been disloyal to his employer—the Jersey Postal Board—for not having disclosed details of all proof and imperforate stamps which had passed through his hands before his appointment, or were still then in his personal collection.

Mr. Newport's dismissal from office was a heavy penalty but, probably, inevitable since the Jersey Postal Board had to ensure that no officer of the department could have the finger of suspicion pointed in the event of any yet-undisclosed examples of these proofs and imperforate sets coming on to the market.

Finally, what is the status of the progressive proofs? They are not issued stamps; they are not errors of colour inadvertently sold over a post office counter; they could be considered as interesting examples of a stage in the production of the stamps and there is no clear evidence that they were improperly removed from the archives. Their value, now that they have reached the market, is just what anybody will pay for them. There is no reason for them to be given catalogue status.

The imperforate presentation sets are in a slightly different category. The stamps are as issued, except for perforating, and do have a philatelic significance as the equivalent of the imperforate De La Rue plate proofs given to colonial officials during the Victorian era and now keenly sought after by specialist collectors.

It has been an unhappy chapter in the history of what STAMP COLLECTING described a few years ago as "A Happy Post Office". The only sensible future course is that no progressive proofs or imperforate stamps should be presented to anybody, however eminent in postal or philatelic circles. Then nobody can trade in them and cause, however innocently or otherwise, a repetition of this sorry affair.
 K.F.C.



Jersey variations: the controversial unfinished, unperforated stamp is on the right

How nine-penny stamp brought the baron £15

THE stamp collector's dream, a block of unperforated stamps with an incomplete design may prove to be less rare than the average philatelist realises. Police in the island of Jersey have been investigating the intriguing revelation that members of the Jersey Postal Authority have been receiving unperforated proofs of new issues as perks. This practice, it now emerges, is common on the Isle of Man, which also has its own postal authority.

By Rob Rohrer

they were acquired from Newport by George Robbe, a French stamp dealer living in Jersey, and the price began to rise. Robbe says: "We agreed on certain conditions about their sale. None of this is illegal. There were two identical sheets of the 9d progressive. They had no Queen's head. The block was missing. One other sheet had only a faint yellow shield on it."

Robbe sold some of the stamps to Baron Jakob von Uexkull, a part-time stamp dealer who now lives in the Isle of Man, for about £15 per stamp.

It was the baron who "framed somebody in it" says Robbe. "I told the baron, 'you have to guarantee not to advertise them on the mainland or through the Press.' He said he would put them in an auction in Germany."

But the baron claims there were no conditions on the sale. The stamps began appearing in British catalogues, and the price rocketed. Last January, one stamp was advertised enthusiastically in *Stamps Monthly*: "Following the tremendous response to our recent offers of sensational Major Errors on Guernsey and Jersey, we have purchased another exciting item." The ad, placed by Derek Worboys, a London dealer, went on: "Imperforate proof, very rare indeed; £550. Firm cheque secures..." The stamp, was in fact, one of Thomas's early proofs.

At this stage Jersey's attorney general, Vernon Tomes, launched a police investigation into the origin of the stamps and the question whether there had been any illegality. But last week Tomes announced that there was "insufficient evidence to justify a prosecution."

Sam Thomas told *The Sunday*

Times: "I regret having sold the stamps. It has caused the Jersey postal administration. But it's an entirely personal matter between me and the Jersey postal administration."

The implications of the affair may, however, extend further, as the practice of handing out proofs to members of the postal authority is shared by the Isle of Man. Victor Kneale, chairman of the Manx postal authority, says: "They are issued to each member. Only four sets get issued. As long as people don't abuse it, it is a wise practice. They are given to members for their own use and they are not expected to dispose of them for sale."

There is no evidence that any of Manx proofs have appeared on the market. The Crown Agents, who handle various stamp contracts, including printing, for more than 40 governments, frown on the practice of offering proofs around. "Our progressive proofs are destroyed along with all photographic materials and the plates at the end of the life of an issue. One unperforated set is presented to the Queen, one goes into our archives and one is sent to the territory concerned," said a spokesman.

Stanley Gibbons, a world authority on stamps, says of the Jersey stamps: "This is a unique instance as far as Queen Elizabeth issues are concerned. This is one of the occasions where they have legitimately given proofs to officials who have then obviously gone and sold them."

In Jersey, the message has clearly sunk in. Late last week Bobby Smale, president of the Jersey Postal Committee, said: "Immediately I realised there was a value to this I stopped the distribution of proof stamps." And that, ironically, could have the effect of making those in circulation even more valuable.

New move in row over rare stamps

THE JERSEY government is considering the position of the island's Controller of Philately, William Newport, after his involvement in the sale of rare, imperfect Jersey stamps. The stamps are unperforated and incompletely printed.

Last week *The Sunday Times* revealed that Newport—an authority on Channel Islands stamps—had bought the stamps from his predecessor, Sam Thomas, who is now director of the Isle of Man post office. Newport then sold the stamps again to a Jersey dealer.

The stamps were presented to members of the Jersey postal committee and senior civil servants as mementos and were not intended for sale.

A statement regarding Newport's position is expected to be made in the Jersey parliament on Tuesday. He began two weeks' leave last Monday.

Bobby Smale, president of the Jersey postal committee, would not discuss Newport's position. The committee has now stopped the presentation of imperfect stamps.

The stamps lack the Queen's head and are particularly valued by collectors. *The Sunday Times* showed three sheets of the stamps in all—had been sold to and private collectors. Dealers have estimated the stamps may be worth as £100,000.

In the Isle of Man, where postal authority stamps are still issued with imperfect stamps, the Manx Labour Party is also to call for an end to the practice.

Weather

at times Wind NW moderate or fresh. Max. 3C (37F). Irish Republic: Severe frost and widespread fog; but some bright spells later. Rain, preceded by sleet or snow in W and S areas.

Yesterday's A to Z

C—cloud	F—fair	Fg—fog	R—rain
S—snow	S—sun		
C	F	C	P
Amsterdam 8 6 43	Belgium 8 9 28		
Athens 8 13 65	Belgrade 8 9 48		
Barcelona 8 11 52	Berlin 8 5 37		

Birmingham	8	1	23
Bristol	8	1	20
Bussels	8	1	30
Cardiff	8	1	37
Cologne	8	1	41
Copenhagen	8	1	37
Dublin	8	1	34
Edinburgh	8	1	41
Florence	8	1	41
Geneva	8	1	41
Gibraltar	8	1	54
Glasgow	8	1	43
Guernsey	8	1	56
Jersey	8	1	79
Lisbon	8	1	65

LIGHTING UP TIMES—L 7.21; Haze 4.24 to 4.19 to 3.55; rain 3.55; rise 7.50; 7.13 on tomorrow.

The Sunday Times 5th December 1976



Philatelic controller sacked over stamp dealings

J.E.P.
7.12.76.
Lower Front

THOMAS or negligent."

NEWS

ARE BACKING ITAIN

(Lieut. Governor of the House are and utterly the s Excellency and they will be ex-His Excellency to Office and I will n in an approp- too." Ballif told morning.

JERSEYS controller of philately, Mr. William Newport, has been sacked by the Postal Committee for his part in the proof stamps scandal.

In a long statement to the States today, committee president Deputy Bob Smale severely criticized Mr. Newport and his predecessor, Mr. Sam Thomas, the man from whom he obtained various proof stamps.

The committee questions the truth of some of the statements made by both men in the police investigation which followed the appearance of the stamps on the market in 1975.

The existence of advertisements offering Jersey proof stamps for sale at up to £50 each was first revealed by the "JEP" in an exclusive article on April 17 last year.

A long police investigation followed, and Deputy Smale told the House that it had been "protracted and expensive as a direct result of his (Mr. Newport's) failure to make full disclosures."

He said: "The committee cannot accept Mr. Newport's explanations for his persistent non-disclosure... it was necessary for him to be interviewed by the police on three occasions before full disclosures were forthcoming."

"His failure to tell the truth cannot be excused as forgetfulness. In the considered opinion of the committee, Mr. Newport has been disloyal to the committee over a long period," Deputy Smale told the House.

Mr. Newport's employment was terminated yesterday and he was given three months' salary in lieu of notice.

Deputy Smale's ten-page statement, which some Members at first wanted postponed because of its length, gave full details of the stamps which had been sold by Mr. Thomas to Mr. Newport, and then to other dealers, including some which has not before been publicly revealed were missing.

Some were described by Mr. Thomas as surplus sheets sent to Postal Administration by the Crown Agents. He told the police that after they had been purchased for some time, the former committee president, Senator Wilfred Kricheldorf (now dead) told him that he could keep them

The statement says that the committee have "grave suspicions about the veracity of this explanation."

The statement says that the inventories made by Mr. Thomas of stamps received from Crown Agents "were either dishonestly made or resulted from gross negligence."

Apart from sheets of imperfect proof stamps (progressive proofs with different colours missing), Mr. Thomas and Mr. Newport also dealt in presentation sets of imperforate proof stamps.

"Each of the president, the director (of Postal Administration) and the controller (of philately) would be fully in possession of two sets of each issue," says the statement, which goes on to reveal that Mr. Thomas had sold three sets of each of two issues.

On one occasion, a set sold by Mr. Thomas to Mr. Newport and then to Jersey stamp dealer Mr. George Robbe, had a damaged stamp, but Mr. Thomas "immediately forwarded a replacement set of undamaged stamps."

Apart from the two sets of evidence he was entitled to, Mr. Thomas told the police that he carried additional sets in his pocket for demonstration purposes at exhibi-

tions, and that they became soiled after a time and he would replace them with another set from his filing cabinet.

"Mr. Thomas informed the investigating police officers that he very much regretted causing the necessity for the investigation, that he could quite categorically state that none of his actions had the slightest criminal intent and that his conduct had been due to inexperience in that he was not a collector of postage stamps and never had been," Deputy Smale said.

Although his committee have accepted without question the decision of the Attorney-General that there is insufficient evidence to prosecute Mr. Thomas they make the following observations:-

"Mr. Thomas was guilty of gross impropriety in selling any of the imperforate proof stamps in his possession."

"The committee have grave doubts about the truthfulness of the explanation given by Mr. Thomas regarding the sale of additional sets of the two issues referred to, and view his conduct... as being at least falling short of dishonest, an act of gross negligence and disloyalty to the committee."

The committee point out that although Mr. Newport did not deal in the stamps he bought from Mr. Thomas after his appointment to succeed him as controller, he did not mention his dealings when he was interviewed about the job.

"It is a matter of opinion whether such non-disclosure was justified as irrelevant, an act of bad faith or mere forgetfulness," said Deputy Smale.

After HM Attorney-General, Mr. V. A. Tomes, had expanded on his reasons for not prosecuting Mr. Thomas - he said that his explanations "were capable of belief" - Deputy Smale told Senator Dick Shenton that nine people who had received proof stamp sets had returned them to Postal Administration.

But he admitted that although he had returned all those he knew to be in his own possession, he had not been able to account for all those recorded as having been given to him and neither could others.

Deputy Smale's and Mr. Tomes's statements, and the questions asked by Senator Shenton, will be published in full in tomorrow's "JEP."

BBC colour on Dec.

THE BEC hope to bring colour to the Islands on Friday, December 17.

They like to start new service with the start of the week in Charles Wood, head of the engineers, said that although this was they could not guarantee it.

He said that it might not be engineers working in Jersey who they would have been successful.

Mr. Wood also said that it was BBC 2 would be here by then. This in early February, he said.

Brothers in

TWO young brothers are in hospital with broken legs driven after they were knocked down by a car on their way to school this morning.

The boys, Paul and Jason Single, aged nine and six, were crossing Tower Road behind First Tower School when the accident occurred. They live at the nearby Cloak St. André estate.

Re-elected

CENTENIERS Philip Le Marquand and John Le Sueur were re-elected for another three-year term at St. John yesterday. In a poll of nearly 80 per cent.

Constable's Officer Vic Luce was the unsuccessful candidate.

Centenier Le Marquand polled 678 votes. Centenier Le Sueur 67 and CO Eric 17.



DEPUTY SMALE
Statement to States

Financial Times 7 p.m. was up 6.0 at

STATEMENT BY THE PRESIDENT OF THE COMMITTEE FOR POSTAL
ADMINISTRATION ON THE MATTER OF THE SALE OF PROGRESSIVE
STAMPS AND IMPERFORATE PROOF STAMPS.

Progressive Stamps

In January, 1976, advertisements appeared in the "Stamp Monthly" and in the "Philatelic Magazine" offering for sale "sensational major errors", one being a "Jersey 1969 9d. Imperforate Proof without black". The advertisement in the "Stamp Monthly" quoted a price of £550.

After an initial investigation by the Director of Postal Administration, the Attorney General was consulted and, acting on his instructions, an investigation was carried out by the States' Police.

The following facts have emerged:-

1. The stamps offered for sale were not "sensational major errors", or errors at all, but were progressive stamps of the Postal Department's first definitive issue.
2. Three sets of progressive sheets of the values $\frac{1}{2}$ d. to 1/9d. inclusive - 10 stamps - of the inauguration definitive stamps were obtained from the printers.
3. On the 27th August, 1969, the Crown Agents returned to Mr. S.V. Thomas, the then Controller of Philately, one set of the progressive sheets, values $\frac{1}{2}$ d. - 1/6d. inclusive. These were not detailed in the covering letter. On the 29th August, 1969, Mr. Thomas acknowledged receipt of the Crown Agents' letter and enclosure and itemised the stamps received as, inter-alia, "9d. 10 sheets". A full set of progressives for the 9d. stamp would have comprised 11 sheets. The missing sheet was the "yellow only" part of the set.
4. An inventory subsequently prepared by Mr. Thomas confirms that the "yellow only" sheet was missing from the set of 9d. progressives.
5. On the 7th February, 1970, the Crown Agents forwarded to Mr. Thomas the other two sets of progressives, values $\frac{1}{2}$ d. - 1/6d. inclusive and three complete sets of the 1/9d. value. No itemised list was included by the Crown Agents.

6. Mr. Thomas acknowledged receipt of the latter two sets on the 25th November, 1970. He did not itemize the stamps received as on the previous occasion but merely acknowledged receipt of "progressive sheets in respect of our low-value definitives".
7. An inventory prepared by Mr. Thomas (undated) shows that two sheets of the 9d. progressive with black omitted are missing; notwithstanding the omission the inventory is endorsed with the words "Two complete series ½d. to 1/6d" and bears the signature of Mr. Thomas as "Senior Controller".
8. Mr. Thomas terminated his employment with the Department on the 31st October, 1972, to take up employment as Director of the Isle of Man Postal Authority.
9. In about November, 1973, Mr. Thomas sold the three sheets of progressive stamps (one sheet of "yellow only" and two sheets of "black omitted") to Mr. O.W. Newport for, so far as can be ascertained, the sum of £100.
10. At the time of their sale Mr. Thomas described them as surplus sheets that had been given to him by the Crown Agents. It appears that Mr. Newport sought some proof of authenticity. On the 31st December, 1973, Mr. Thomas wrote in the following terms "To whom it may concern: I hereby certify that the sheet of progressive proofs of the Jersey 1969 9d. stamp was sold to Mr. O.W. Newport by me. Signed) S.V. Thomas".
11. Mr. Newport sold the three sheets (less a block of four of each of the "black omitted" and "yellow only" retained for his own collection) to Mr. Georges Robbé, a stamp dealer. The transaction was concluded on an exchange basis, Mr. Newport receiving other stamps for his collection. The value of the transaction was about £300. Mr. Newport informed Mr. Robbé that the stamps originated from Mr. Thomas.
12. Mr. Robbé subsequently split up the sheets and sold them in pairs and individually and finally about twenty stamps in one lot. Some of the stamps later passed through the hands of several dealers and, no doubt, the majority are now held by private collectors.

13. Mr. Thomas maintains that on checking the progressive stamps and producing records detailing the relative items for archival purposes, there was a surplus or excess of requirements; that he telephoned the Crown Agents and was told that they were of no value to them and that they did not wish to have them back; that in all his Post Office experience he had not been involved in the production and supply of progressive sheets and had little appreciation of their apparent value; that, because they were surplus, they were placed to one side; that subsequently he mentioned them to the late Senator W.H. Krichofski, the then President of the Committee, who told him that he could keep them.

The Committee has been advised by the Attorney General of his decision that there is insufficient evidence to justify a prosecution against Mr. Thomas for the larceny of the three sheets of progressive stamps and accepts that decision without question.

Nevertheless, the Committee has the following observations to make:-

- a) The three sheets of stamps were never surplus or excess to requirements as claimed by Mr. Thomas; it follows that the inventories of stamps received from the Crown Agents were either dishonestly made or resulted from gross negligence.
- b) No mention was made by Mr. Thomas to the Crown Agents in his two letters of acknowledgment of any irregularity, whether by way of surplus or deficit, in the stamps received.
- c) The Head of Security, Printing and Philatelic sales, Crown Agents, informed the investigating police officers that at no time would any employee of the Crown Agents give permission to any person to keep any excess progressive sheets of stamps.
- d) The original "Paper Report" from the Security Printers, indicates beyond doubt that there were never any excess sheets of the 9d. value programme printed - the record shows that 33 sheets were printed and accounted for prior to their leaving the printers.
- e) The Committee has grave suspicions about the veracity of the explanation given by Mr. Thomas that the three sheets of
/progressive

progressive stamps were given to him by the late Senator Krichefski.

Imperforate Proof Stamps

Prior to 1975 it had been customary for sets of imperforate proof stamps of each issue to be distributed to the President and members of the Committee, to the Director of Postal Administration and to the Controller of Philately. Each of the President, the Director and the Controller would be lawfully in possession of two sets of each issue as they received one copy each of the initial proof sets (four only of which were issued) and one copy each of the final proof sets were sent by the printers to the Controller who made the distribution, the spare sets remaining in his possession on behalf of the Department. Some of the spare sets were issued for publicity purposes.

During the investigation it became apparent that Mr. Thomas had sold three sets of each of two issues, namely Wildflowers and Wildlife I.

The following facts emerged:-

- 1) In or about April, 1973, Mr. Thomas sold to Mr. Newport one set of imperforate proof stamps of the Wildflowers issue and one set of imperforate proof stamps of the Wildlife I issue for, it is believed, the sum of £220.
- 2) In about July, 1973, Mr. Thomas placed a quantity of imperforate proof stamps in the hands of Robson Lowe Limited, stamp dealers, for sale. These comprised a total of 57 stamps including one set of each of the Wildflowers, Wildlife I, Wildlife II and Militia Headgear issues. A price of £2,000 was placed on the stamps. For some reason unknown, an instruction was recorded by Robson Lowe Limited that the stamps were not to be offered to Mr. Newport.
- 3) The stamps remained unsold and, in about late October/early November 1973, Mr. Thomas' consent was obtained by Robson Lowe Limited to the stamps being offered to Mr. Newport.
- 4) There are discrepancies in the evidence regarding subsequent events but it is clear that Mr. Newport offered the stamps to Mr. Georges Robbé who was interested but only at a lower price, that Mr. Newport acted as intermediary in negotiating the sale which was effected for £1,600, that Mr. Newport took delivery of the stamps from Robson Lowe Limited and delivered them to Mr. Robbé, that Mr. Robbé's cheque was payable to Mr. Newport; that Mr. Newport retained some stamps by way

/of

of remuneration; and that Mr. Newport paid half the commission payable by Mr. Thomas to Robson Lowe Limited.

- 5) Shortly after the completion of the transaction Mr. Robbé complained to Mr. Newport that one of the stamps in the Militia headgear set was damaged. Again there is some discrepancy of detail in the evidence but it is clear that the set was returned by Mr. Robbé to Mr. Newport and by Mr. Newport to Mr. Thomas who immediately forwarded a replacement set of undamaged stamps.
- 6) At or about the time of purchasing the progressive stamps, Mr. Newport also purchased from Mr. Thomas three definitive proof stamps; these were a ½d. marked "running proof", at 1/- with the shading of Mont Orgeuil Castle slightly different from the issued stamp and a 1/9d. with the background in a paler blue than the issued stamp. The latter two were marked 'rejected'. The price paid for the three stamps was £90.
- 7) In or about November, 1974, Mr. Philip Stanley Lionel Croucher, a philatelic dealer, of Rembrandt Philatelics, purchased six sets of imperforate proof stamps from Mr. Thomas. These included Wildlife I, Wildlife II, Wildflowers and Militia headgear. One of the Militia headgear stamps was badly damaged. Mr. Croucher believes that he paid about £950 for the six sets, being between £150 and £200 per set as some of the stamps were somewhat soiled and £20 for the damaged Militia headgear stamp.
- 8) The various sales result in a total of three sets of each of the Wildflowers and Wildlife I stamps having been sold by Mr. Thomas.
- 9) Mr. Thomas was entitled to two sets of each issue. An additional set was used for demonstration purposes at philatelic exhibitions and for display to prospective dealers and customers. Mr. Thomas explained that these were carried in his pocket for considerable periods of time and became somewhat soiled, whereupon he would replace them with another set from his filing cabinet.
- 10) So far as the sale of three sets of each of the Wildflowers and Wildlife I issues are concerned, Mr. Thomas claimed that he had been unaware that he had had three sets in his possession. He believed that, quite innocently, in exchanging soiled sets, he had inadvertently retained a third set. With his system of filing, and his failure to record the movement of each set, he had inadvertently sold three sets of each without realizing what he was doing.

11) Mr. Thomas informed the investigating police officers that he very much regretted causing the necessity for the investigation, that he could quite categorically state that none of his actions had the slightest criminal intent, and that his conduct had been due to inexperience in that he was not a collector of postage stamps and never had been.

Again, the Committee has been advised by the Attorney General of his decision that there is insufficient evidence to justify a prosecution against Mr. Thomas for the larceny of imperforate proof stamps and accepts that decision without question.

Nevertheless, the Committee has the following observations to make:-

- a) On the 16th January, 1973, Mr. Thomas wrote to Mr. F.W. Guenier, M.B.E., the then Director of Postal Administration, enquiring as to the title to, and possible sale of, Jersey proof stamps. In his reply, dated the 19th January, 1973, Mr. Guenier confirmed that, once issued, the sets of proof stamps had become the sole property of the person receiving them, but that it was expected of that person that he would not seek at any time to make any financial profit from them, irrespective of whether he was a member of the Committee, or of the Department, or not.
- b) In the opinion of the Committee, Mr. Thomas was guilty of gross impropriety in selling any of the imperforate proof stamps in his possession.
- c) Furthermore the Committee has grave doubts about the truthfulness of the explanation given by Mr. Thomas regarding the sale of additional sets of the two issues referred to and views his conduct in failing properly to record the imperforate proof stamps held by him on the Department's behalf and the exchange, from time to time, of soiled and clean sets, without such record, as being, even if falling short of dishonesty, an act of gross negligence and disloyalty to the Committee.

/Mr.O.W.Newport

Mr. O. W. Newport

It must first be emphasised, in order that justice be done to Mr. Newport, that at the time of his several transactions in stamps with Mr. Thomas, he, Mr. Newport, was not in the employ of, and owed no duty to, the Committee.

Mr. Newport took up employment with the Committee as Philatelic Controller of the Department of Postal Administration on the 1st June, 1974. Prior to this he had been philatelic correspondent of the Daily Telegraph and editor of the Specialized Priced Catalogue of Channel Islands Stamps and Postal Mailings. On appointment, he discontinued his activities as an independent journalist but was permitted to continue to compile the Catalogue. In the introduction to the 1976 edition one finds the following paragraph: "Neither the compiler nor the Society (the Channel Islands Specialists' Society) deals in stamps. Material should therefore be sought from the dealers whose advertisements appear in this catalogue". Similar statements had appeared in previous editions.

At the time of his application and interview for the post, Mr. Newport did not make any disclosure to the Committee of his dealings, during the previous year, in Jersey progressive and imperforate proof stamps. It is a matter of opinion whether such non-disclosure was justified as irrelevant, an act of bad faith, or mere forgetfulness.

In April, 1975, the present Director, Mr. M.D. Orbell, and myself, conducted an investigation into the matter of imperforate proof stamps, following an advertisement for sale by Mr. Croucher of Rembrandt Philatelics, in late March, 1975, of a number of imperforate proof Jersey sets. At that time Mr. Newport disclosed the transaction involving Mr. Thomas, Robson Lowe Limited, himself and Mr. Robbé in that he, Mr. Newport had negotiated a sale between Robson Lowe Limited and Mr. Robbé for £1,600 and had received as his own commission, two sets of proofs from the total number. At that time Mr. Newport did not disclose any dealings in progressive stamps, nor his other purchases from Mr. Thomas of imperforate proof stamps.

Shortly after the commencement of the enquiry into the sale of progressive stamps Mr. Newport made a statement, in writing, which the Director received on the 8th January, 1976. This statement disclosed the purchase of the three sheets of progressive stamps from Mr. Thomas for about £100 and the re-sale to Mr. Robbé. The value of the exchange deal with Mr. Robbé remained undisclosed. Furthermore, Mr. Newport failed to disclose the two further purchases of imperforate proof stamps

/direct

direct from Mr. Thomas.

Mr. Newport, despite his expertise, claims that he accepted Mr. Thomas' explanation that the Crown Agents gave him the progressive sheets as "surplus", although "it did seem a little unusual".

Mr. Newport was first interviewed by the Police on the 22nd January, 1976. At that time he stated that he had agreed a price of about £1 per stamp with Mr. Robbé for the progressives. This later proved to be incorrect, the transaction being of the order of £300 in value, a fact admitted by Mr. Newport at his second interview with the police.

Mr. Robbé, when interviewed by the police, stated emphatically that he had been asked by Mr. Newport not to advertise the progressives for sale in the United Kingdom. At his first interview with the police Mr. Newport denied having imposed any such condition. Mr. Thomas also denied having made any such condition but he believed that Mr. Newport was purchasing the stamps for his private collection and he merely asked that the transaction should be confidential between them. Subsequent evidence obtained by the police from other dealers made it clear that the condition had been passed on and at his second interview with the police Mr. Newport admitted that he had asked Mr. Robbé to sell the progressive stamps to his regular customers or through his list, rather than advertise them in the Philatelic Press.

In his first statement to the police, Mr. Newport stated that the last time he had seen any of the progressive stamps was in Paris in June, 1975. After the police had obtained further evidence he later admitted that he had been shown some of the stamps in New York in November, 1975, by Mr. Alan Grant, another philatelic dealer. Mr. Grant enquired where the stamps originated from and Mr. Newport replied that they came from Mr. Robbé, thus concealing the fact that he and Mr. Thomas had previously dealt in them.

Mr. Newport also denied a conversation concerning the stamps at the Brussels exhibition in December, 1975. He later admitted that in fact he had had such a conversation and had taken steps to try to have removed from the January, 1976, advertisement, the reference to the price of £550 per stamp.

It is relevant that at each exhibition a member of the Committee was in attendance at the Jersey stand. At no time did Mr. Newport see fit to disclose to any member of the Committee that dealings were taking place in progressive stamps.

/When

When Mr. Newport made his second statement to the police, on the 2nd February, 1976, he corrected errors and omissions in his earlier statement, putting them down to forgetfulness and embarrassment on his part. At that time he still failed to disclose either his purchase of imperforate proof stamps of the Wildflowers and Wildlife I issues or his purchase of three definitive proof stamps.

However, to his credit, on the morning following his second interview with the police he disclosed to the Director the existence of a letter from Mr. Thomas about the imperforate proof stamps of the Wildflowers and Wildlife I issues together with a certificate of their authenticity. The Director made a further report to the Attorney General and police investigations were re-commenced.

Consequently, and following further investigations, including a second interview with Mr. Thomas in the Isle of Man, Mr. Newport was again interviewed by the police and he admitted all the facts concerning the imperforate proof stamps. At that third interview with the police Mr. Newport disclosed, for the first time, his further purchase of three definitive proof stamps from Mr. Thomas for £90. Because this disclosure followed the second interview with Mr. Thomas, the latter has not been questioned on that matter.

Mr. Newport's explanation for non-disclosure of the purchase of three definitive proof stamps is that he had left them in England and he collected them when he went to London in February, 1976. His explanation regarding the two sets of imperforate proof stamps (Wildflowers and Wildlife I) is that they were not in his collection when he looked at the time of the enquiry, but were elsewhere in some loose material waiting to be mounted, and for these reasons he overlooked them.

It did not seem feasible to the investigating police officers that Mr. Newport, an acknowledged expert in Channel Island stamps, could forget that he had acquired rare proof stamps.

The Committee has taken all these matters into careful consideration. The Committee cannot accept Mr. Newport's explanations for his persistent non-disclosures, bearing in mind that he was interviewed by the President and Director in 1975, that he prepared a statement in writing in January, 1976, and that it was then necessary for him to be interviewed by the police on three occasions before full disclosures were forthcoming from him.

It is a fact that the police investigation has been protracted, and expensive, as a direct result of his failure to make full disclosures.

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His failure to tell the truth cannot be excused as forgetfulness.

In the considered opinion of the Committee Newport has been disloyal to the Committee over a long period.

Immediately following the Committee's meeting with the Attorney General on the 26th November, Mr. Newport was placed on leave with full pay. The necessary steps in accordance with the established and agreed civil service procedures have since been followed and Mr. Newport's employment was terminated with effect from yesterday, the 6th December, by payment of three months' salary in lieu of notice.

82

CROSS REFERENCE

FOLIO 82 REGARDING Art work (Extract from
Stamp Committee Meeting 12.1.77)

HAS BEEN TRANSFERED TO FILE PSJ/31/4 - Postal

Archives FOLIO _____

§ 22/3/77

34
83

No. 232



C.S.

STAMP ISSUING POLICY

1. Please refer to Mr Morrison's minute no. 20, to Dr Heap's letter to me of 25 March at folio 49 and my reply thereto at folio 21 - all these papers are in the ~~Secretariat file~~ this file fdigs P&T/4/5. Incidentally there are one or more papers marked 84185 Restricted in this file which is itself marked Unclassified. 8/27/3

(Acknowledged by me)

2. I have now received a lengthy personal letter from Dr Heap dated 5 October, in which he expresses concern in particular about minute 3.2.3 of the Minutes of the Stamp Co-ordinating Committee meeting held on 26 August 1976 (Secretariat file P&T/7/1).

3. For ease of reference in considering what is set out below, this minute reads:

"It was agreed to inform CA, with regard to the BAT, that this Committee is concerned to ensure that the CA are left in no doubt that philatelic policy is to be decided by this Government. The Committee welcomes liaison with BAS and will do this whenever possible but, to avoid confusion, it is important that it is known generally that policy is decided here. It was further agreed that it may be useful for Government to approach BAS with a view to establishing contact with one person in their organisation to advise on availability of ships etc for carriage of stamps to the bases and S.G."

Action taken

4. Dr Heap sees the main problem as lying in how the stamp issuing programmes for the British Antarctic Territory (BAT) and South Georgia (SG) should be developed, and what the respective roles in this process are of the Falkland Islands Government, the Crown Agents, the British Antarctic Survey and the FCO.

5. He is not concerned with the recent exchanges we have had with Crown Agents and the FCO about the recommendations in the Shackleton Report with regard to philatelic policy, which relate to Falkland Islands issues only.

6. Dr Heap explains that he is somewhat uneasy about minute 3.2.3 but adds that if by "this Government" is meant the Government of BAT which, in a formal sense, is the Governor acting as High Commissioner, the minute is correct, but he suspects that there is in fact confusion arising from the dual appointment of the Colony's Postmaster as Postmaster of the BAT. He enquires whether he is correct in thinking that the S C Committee was formed to co-ordinate matters relating to stamp issues in the three territory triangle, as its name implies, and not to decide philatelic policy.

Duplicate sent to

PM 11/11

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7. Key factors distinguished by Dr Heap in studying this problem are:-
- a. The BAT and SG are polar territories and the planning of their stamp programmes has shown there is a common interest in a restricted group of subjects and that there is a consequent need to avoid duplication of themes in the issues of both territories;
 - b. A guiding principle for commemorative issues is that the subject should have some relevance to the issuing Dependent Territory. This means that the choice of subjects is more restricted for BAT and SG than it is for the Falkland Islands;
 - c. The issues of BAT and SG are collected, in a specialist sense, by one highly articulate group of polar philatelists who do not necessarily collect Colony issues;
 - d. The programme for BAT and SG issues is subject to common problems related to the capability of BAS for getting the stamps to their bases and getting the philatelic mail out again. Because of complaints from collectors over delays, my predecessor agreed to the engagement of Mr Biggs by BAT to deal with philatelic mail at BAS bases.
8. Continuity is essential in the development of BAT and SG issues. This is not obtainable from the Crown Agents, and the evidence suggests that it is not available in Stanley. It is however located in Polar Regions Section of the FCO.
9. Reverting to the question of the respective roles of FIG, CA, BAS and the FCO, it seems clear to Dr Heap that the CA and BAS have mainly executive functions: the CA carrying out what they are commissioned and instructed to do, and BAS arranging for the sale of stamps at their bases. In the formal sense it is I, wearing both my Governor's and High Commissioner's hats, who have the responsibility for commissioning and instructing the Crown Agents in relation to FI, SG and BAT issues. This states the position of formal responsibility, but the Crown Agents are able to advise on matters of general stamp policy, consumer preferences, etc, and BAS are able to advise on the accuracy of designs. The FCO's role is to maintain a watching brief on the issues for all three territories, and it also plays an important part in co-ordinating the issues for the BAT and SG and advising on subjects and designs.
10. Dr Heap concludes that our Stamp Co-ordinating Committee has no formal responsibility in relation to BAT issues and should preferably have only an advisory role in relation to SG issues. Co-ordination of issues for all three territories is necessary, but for practical purposes the need is greater to co-ordinate the subjects and designs for the BAT and SG than it is to co-ordinate the subjects and designs for SG and the Colony. Moreover, because of the constraints on timing imposed by the Antarctic navigation season, BAT and SG issues have to be planned further ahead than those for the Colony.

/11.



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11. It therefore seems advisable that the subjects for BAT issues and designs should be established first and that the S C Committee should be aware of them when considering Colony issues. It is thought that this should not be restrictive because of the greater number of subjects available for the Colony than for the other territories.

12. As I have noted above, I have already acknowledged Dr Heap's letter and undertaken to put its main points to the Stamp Co-ordinating Committee for them to ponder. I should be grateful if this minute could be submitted to the Committee at its next meeting, and if you would let me have the Committee's considered views for relaying to the Polar Regions Section of LAD in the FCO. This is an important matter and, if possible, I should like to dispose of it without undue delay. It will be important to look at Dr Heap's arguments objectively and not to allow emotions to take charge. As a purely personal comment at this stage, it seems to me that acceptance of his advice and arguments will rationalise the stamp issuing process for SG and BAT, making the maximum use of Polar Regions Section's expertise, and at the same time ensuring that the S C Committee are fully in the picture and able to fulfil their role in the all-important task of co-ordinating issues as between the three territories.

N A I French

10 November 1976

P+T/115

A.C.S. Review of PS. and Comments
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TA



Foreign and Commonwealth Office
London SW1A 2AL

DIRECT LINE Telephone 01- 233 3054
MESSAGES TO 01 233 3061
SWITCHBOARD 01 233 3000

His Excellency
Mr N A I French CMG MVO
Port Stanley
Falkland Islands



Your reference
Our reference
Date
25 March 1976

Handwritten initials and date: 2/4

Dear Neville,

17

1. I am writing to thank you for your Savingram No. 3. setting out a revised Falkland Islands stamp programme for the period 1976 to 1979 and to let you know of the discussions that we in the "stamp policy net" have been having recently.

2. On general policy matters, we have been carrying out another review of the administrative and logistic problems attached to the issue of Falkland Islands, Falkland Island Dependencies and BAT stamps, similar to that which led to H. Q. Davies's letter to Toby Lewis of 17 October 1974. The points that Mr Davies made in that letter still hold good, but we have been looking at a number of new problems and ideas and trying to decide how we might streamline the system still further. In a recent discussion with members of International Organization Section (IOS) of Communications Operations Department (COD) and the Crown Agents (CA), we devised a procedure which we believe will help to reduce the time taken to complete the consultation process. The proposed stages are as follows:

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(a) Crown Agents will propose a programme of subjects and topics for an advance period of three years, based on their knowledge of your views and preferences which will have emerged during the "forward planning" discussions during the previous period.

(b) Crown Agents will submit the programmes to IOS(FCO) who will pass BAT and FID proposals to me and F.Is. to Mr Hall. We will provide either approval or comments to Miss Farrell (IOS), who will send photostat copies to the Crown Agents. Any further discussions considered necessary by Crown Agents will be resolved by direct telephone conversations with Mr Hall and myself.

(c) Crown Agents will then submit these programmes to you and provide IOS with copies of your reply, which will be passed to Mr Hall and myself, appropriately. We must let IOS know of any points we wish to make on your reply as soon as it is received in order that CA's may be informed before the rough artwork is commissioned.

(d) Crown Agents will then commission artists to prepare the rough artwork. In the case of the Falkland Islands Dependencies and the British Antarctic Territory, the artist will be advised to get into direct touch with me regarding assistance to be provided by BAS and the Scott Polar Research Institute at

BWF
2/4/76

/Cambridge.



Cambridge.

(e) Crown Agents submit rough artwork for FID and BAT to IOS who will pass it to me for inspection, and comment if necessary, returning it to CAs as soon as possible.

(f) Rough artwork for the Falkland Islands will be sent direct to you by the Crown Agents, before submitting it to IOS for their inspection.

(g) Rough artwork in respect of FID and BAT will be forwarded by the Crown Agents to you on return from IOS.

(h) Crown Agents will submit the final artwork for all three territories direct to you.

(i) On return and approval by you, CAs will submit the final artwork to IOS, who will arrange for Mr Hall and I to have sight of it before submitting it to the Palace for Royal approval.

I think that this system should work quite well. Its potential is illustrated by the fact that the Crown Agents have just produced their first programme under the new scheme and that this corresponds almost exactly with your own programme as set out in your Savingram under reference.

3. Turning to detailed consideration of the programme that you have devised, there are one or two points that I should like to raise in this letter. In our comments to COD we have said that the greater part of the programme is acceptable, but, in view of the airmail anniversary that will fall in 1977, we should like to see the third issue for that year devoted to that anniversary, perhaps reserving the Early Settlements issue for the third one in 1978. We also like the proposed 1979 scheme in principle. We have misgivings about some of the subjects suggested for the future but we should like to give this more thought before commenting in detail.

4. During our discussions of the last few weeks, we discovered to our dismay that time in which to decide upon the designs for the Discovery Investigations issue for South Georgia was running out. I believe that you had originally expressed a preference to Set A (depicting the Discovery Investigations ships as the main theme) over Set B (the one with ships as the secondary theme), but, with due respect to your views, Brian Roberts (when he was still in harness here) and I had some serious misgivings about Set A. Polar ships have been used so many times in recent years that we feel that Set A were to issue we would be sure to receive a broadside of criticism from the Polar philatelic world. Frequently the inclusion of ships is inevitable, but where, as in this case, the subject lends itself to getting away from the direct, simple portrayal of ships, we think that every effort should be made to do so. In view of the need for an early decision, I recommended that Set B be adopted. I am sorry that there was no opportunity to consult you again on this issue, setting out the reasons for our objection, but I fear that time foreclosed on us.

/if

BAT?

TEL.?



5. There is one final point about the Discovery issue. I was not happy with the theme of the 15p stamp, which in both sets originally depicted the Discovery Investigations ships "charting icebergs". Icebergs are not, of course, charted and this was, in any case, only a peripheral aspect of the Discovery Investigations. They were a long term study of the biology of whales and the biological and physical oceanography associated with such research. Although we recognise that whaling is a sensitive subject in the conservation world at present. we see no reason to bend so far backwards as to infer that the scientific purpose of the Discovery Investigations was to study icebergs. I have therefore suggested that a more appropriate subject for the 15p stamp, to form part of Set B format, would be a piece of water sampling equipment used during the investigations.

6. Crown Agents will be letting you have our views about later issues for South Georgia and BAT in accordance with step (c) listed in paragraph 2 above.

Yours ever
John Heap

J A HEAP
Polar Regions Section
Latin America Department

Copies to:

G S Tanner Esq IOS/COD/EO

M Vaughan Esq, H Division, Crown Agents.

(85) (iv)

Dr J A Kepp
 Polar Regions Section
 IAD
 PCO

20 April 1976

STAMP ISSUING POLICY

(19)

1. Thank you for your letter of 25 March which I referred to the Acting Chief Secretary and the Postmaster for comments.
2. You will see from the copies of their Minutes that they are somewhat critical of the Crown Agents' stance, and after allowing for some exaggeration, I must confess that I share some of their strictures.
3. As I see it, the Crown Agents have a tendency to take the bit between their teeth and to make most of the running, leaving me and the Falkland Islands Government a little breathless in the rear. Seen from here, we have too often been asked to approve programmes or particular designs at very short notice. I do not want to make too much of this and the new "scenario" outlined by you should lead to improvements, but there is just a hint in their attitude of the patronising, and a tendency to act as though they know better than we what is good for us!
4. I find the statement on the second page of your letter that the "Crown Agents have just produced their first programme under the new scheme and that this corresponds almost exactly with your new programme" mildly surprising and illustrative of their pace setting.
5. On a point of detail I am not clear from para 5 of your letter which airmail anniversary will fall in 1977. Perhaps you could clarify this?
6. To be perfectly frank I was unhappy to learn from your para 4 that "there was no opportunity to consult" me again on the Discovery investigation issue for South Georgia because "time foreclosed on us. Since your explanation for this is compressed into a relatively short paragraph, surely a succinct telegram would have been possible and more courteous than a reversal without notice of our decision.
- 7./...

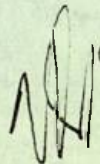
RESTRICTED

7. I am grateful for the guidance on icebergs in your fifth paragraph.

8. Finally, I should like to emphasise that the local officials concerned with our stamp issues and the Committee bring a great deal of care and enthusiasm as well as knowhow to their examination of proposed issues and details of design and I think we must all be at pains to avoid giving them any impression of underestimating or depreciating their role in this.

9. Equally, of course, I do not want to see my own part relegated to mere rubber stamping.

10. I hope that this does not look too much like a gripe. The Crown Agents in most respects do a good job on our stamp issues. But this said, I sympathise with the Postmaster's blunt remark that they are "our agents and not our masters"!



N A I French

c.c. - D G F Hall Esq MBE
LAD

G S Turner Esq
IOS/COD/PCO

P+T/1/1/1

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RECORD OF A MEETING ON 18 FEBRUARY 1977 OF THE STAMP COMMITTEE WITH
MAJOR SPAFFORD, EDITOR OF THE "UPLAND GOOSE"
PUBLISHED BY THE FALKLANDS PHILATELIC STAMP GROUP

PRESENT: Deputy Chief Secretary
Postmaster
Mr. L. J. Halliday
Mr. J. Stephenson

Major Spafford was welcomed to the Meeting and he was asked to put forward the points that he wished to discuss.

P+T/1/1/1

1. Statement of Stamp Policy. Major Spafford thought that we should issue fairly soon a statement about our stamp policy in view of the recommendation contained in the Shackleton Report. Major Spafford said the Study Group would give this publicity.

2. Stamp Packs. Major Spafford thought that we should consider selling stamp packs which should increase sales and thereby the revenue of the Colony. Stamp Packs could contain a brief description of the issue i.e. designer, printer and other relevant details.

3. Major Spafford thought that we should keep commemorative stamps on sale in the Philatelic Bureau for up to one year. Being questioned on this, he thought that there would be no objection in philatelic circles to the sale of commemoratives by the Bureau after they had been withdrawn from sale, following their normal life span of three months. He also suggested that the Printing Office should produce a brochure which would help to promote sales.

4. Commission charge by Philatelic Bureau. On being questioned whether the charge levied by the Bureau was considered by philatelists as a deterrent to sales, Major Spafford said that although this may not be popular, there was no objection to continuing with this arrangement. Major Spafford also thought we should speed up the service provided by the Bureau; he realised the difficulties involved but was pleased that there was a full time operator now.

5. Major Spafford thought that we should consider providing a cup for the best exhibit of Falkland Islands Stamps at the International Stamp Exhibition in America and another cup for the best exhibit in the United Kingdom. Major Spafford thought that for an outlay of £100 this would go a long way to promoting sales and giving publicity to Falkland Islands Stamps. Such a scheme was used by other countries to promote sales.

6. Colony Stand at an International Exhibition. Major Spafford thought that we should consider having our own exhibition at some time in the future. He thought that we should endeavour to do this in 1980 when there would be an exhibition in London which would be convenient for the Study Group who would be prepared to man the stand and therefore the only cost to the Falkland Islands Government would be the hire of the stand.

7. Stamp Vending Machine. Major Spafford thought that we should consider the possibility of providing a stamp vending machine in order that people could purchase stamps outside the hours of bussiness of the Post Office. He thought that we should be able to buy reasonably cheaply a coil stamp machine and thereby provide a better service and increase sales of our stamps.

8. Major Spafford thought that if we are still having difficulties over producing the commemorative to celebrate the Opening of the Airport that we should consider overprinting our definitive issue. He even went so far as to say that it could be overprinted locally.

9. New Issues. Major Spafford hoped that we would not mind the Study Group submitting ideas from time to time of subjects for stamp issues. He had in mind the celebration of the centenary of the Kosmos shipping line which carried our mail; a lighthouse issue; and the issue of Christmas stamps.

10. Major Spafford next spoke about recess printing of our new definitive issue: he thought that this would be very welcome to Philatelists, but when pressed, could not give any estimate of the increase sales which would result from recess printing. It is estimated that recess printing is four times as expensive as other methods, but Major Spafford did not think that collectors would buy four times as many stamps, if the issue was recess printed. He thought it would be a good idea to have the three top values recess printed.

11. While on the subject of our definitive, Major Spafford thought that we should stagger the release thereby easing the burden on the collectors pocket.

12. Sale of FDCs After the Release Date. Major Spafford saw no objection to the sale of FDCs after the stamps were withdrawn from sale, even though this meant that dealers were often undersold by the Post Office.

13. The Stamp Committee had a very interesting discussion with Major Spafford on stamp matters in general, which confirmed that although such things as souvenir sheets brought the reputation of the Stamp issuing policy of the Falklands into question, it showed that there is a very fine line between distinguishing what is acceptable in the way of "gimmicks" and what is unacceptable to philatelists. In other words while such things as souvenir sheets were unacceptable, stamp packs, philatelic postal stationery such as several types of registered envelopes, and overprinting of stamps were apparently acceptable.

14. On the subject of Souvenir sheets, Major Spafford considered these detrimental to our image and their release resulted in black marks being awarded, as philatelists looked upon souvenir sheets as a means of extorting more money from philatelists. It was pointed out to Major Spafford that of some 36 countries advertised in the Crown Agents Stamp Bureau supplement, about 14 issues had souvenir sheets released by countries of repute whose reputations were apparently not harmed by the release of souvenir sheets.

*C.A. advice
Swedish Booklets*

23 March

77

E J Sims Esq
Head of Security Printing
CROWN AGENTS
St Nicholas House
Sutton, Surrey SM1 1EL

Dear Sir,

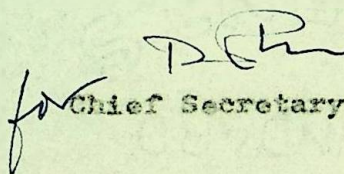
STAMP POLICY

You may recall that after the publication of the Shackleton report we were inundated with letters beseeching us to continue the policy we have maintained for some years.

2. This letter is to confirm that we do not intend to make any departure from our present policy and that we will remain with your stamp bureau.

-- 3. I attach several copies of a policy statement and should be grateful if you would give this maximum publicity, presumably by means of your gazette and as a release to stamp magazines and dealers. A copy should also please be sent to Major Spafford of the 'Upland Goose'.

Yours faithfully,


for Chief Secretary

Encls.

cc. D G F Hall Esq MBE
LAD, FCO

cc. Postmaster, Stanley

The Secretariat,
Stanley,
Falkland Islands

87a

PUBLIC ANNOUNCEMENT

STAMP POLICY

The Falkland Islands Government, having accepted the recommendation in the "Economic Survey of the Falkland Islands" presented by Lord Shackleton to study the scope for increasing revenue from philately, has now decided its future stamp marketing policy.

After a full assessment of the philatelic market and careful study of various proposals, the Government has accepted an improved marketing plan submitted by the Crown Agents. This provides for the responsibility for the production and marketing of Falkland Islands stamps to remain with the Crown Agents, under the strict policy control of the Government. Both parties will co-operate to ensure that the high philatelic reputation that has been built up for Falkland Islands issues will be maintained and safe-guarded.

March 1977

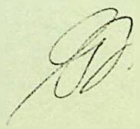
m.

Reference-----

C, S.

STAMPS

1. Grateful if you could let us have back with your comments/amendments the draft letter to Tom Layng.



G J A Slater
5 April 1977





91

Crown Agents for Oversea Governments and Administrations
ST NICHOLAS HOUSE SUTTON SURREY SM1 1EL
TELEPHONE 01-643 3311 TELEX 267103 TELEGRAMS CROWN SUTTON

Chief Secretary
The Secretariat
Stanley
FALKLAND ISLANDS
South Atlantic

Our ref H3/FALKLAND IS

Your ref P&T/1/1

Date 29 March 1977

Dear Sir

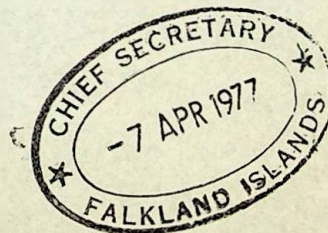
STAMP POLICY

In Mr Sims' absence on tour in the Pacific I am writing to thank you for your letter of 23 March and copies of your stamp policy statement.

Arrangements are being made to have copies released to the philatelic press and to Major Spafford as requested. We shall, of course, include this as a special item in our Gazette circulated through STAMP MONTHLY Magazine.

Yours faithfully

V F J Shipp





Crown Agents for Oversea Governments and Administrations
ST NICHOLAS HOUSE SUTTON SURREY SM1 1EL
TELEPHONE 01-643 3311 TELEX 267103 TELEGRAMS CROWN SUTTON

The Chief Secretary
for the British Antarctic
Territory
Port Stanley
FALKLAND ISLAND

Our ref H1/1102/2

Your ref P&T/2/20

Date 14 March 1977

Dear Sir

As you know, we have made considerable sales of Silver Jubilee first day covers to organisations overseas, especially in the USA. This exercise involved the despatch of stamps direct from the security printers to the project organisers, who arranged affixing. Following normal practice in the despatch of your Government's stores, these stamps were not insured for the journey to America. Once delivered there, they became the responsibility of the American organisations. They arranged insurance cover for the subsequent airfreighting to you of the envelopes with the stamps affixed.

2 There was no mishap during these two movements, but it occurs to us that if similar FDC projects can be arranged in future you may prefer us to arrange insurance cover for the entire period from the time the stamps (and where appropriate envelopes) first leave us until they eventually arrive back with the project organisers with the stamped envelopes duly cancelled.

3 We would welcome your comments.

Yours faithfully

E J SIMS
Head of Security Printing

EMS

5th April 1977

93

Chief Secretary

Postmaster

INSURANCE

I attach a copy of the Crown Agents letter of 14th March. 7A

You will recall that I mentioned this to you some time ago in connection with Franklin Mint covers that were late in arriving, as it occurred to me that stamps/covers could go astray and we would be faced with an embarrassing position.

2. Insurance for the entire period will cost more money but might be ~~money~~ well spent. Please let me have your views.


CHIEF SECRETARY

P&T/2/20

(23) (17)
(94)

20th April

77

Mr. E. J. Sims,
Head of Security Printing,
Crown Agents,
St. Nicholas House,
Sutton,
Surrey, SM1 1EL.

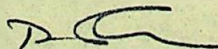
Dear Sir,

INSURANCE FOR STAMPS/COVERS

Thank you for your letter ⁽¹⁷⁾ H1/1102/2 ⁽⁹²⁾ of 14th March 1977 about insurance.

In view of the large amount of money involved we think it advisable that you should arrange insurance cover for the entire period as suggested in your para 2.

Yours faithfully,



CHIEF SECRETARY

us

c.c. Postmaster

P&T/1/1

95



Crown Agents for Oversea Governments and Administrations
ST NICHOLAS HOUSE SUTTON SURREY SM1 1EL
TELEPHONE 01-643 3311 TELEX 267103 TELEGRAMS CROWN SUTTON

The Chief Secretary
The Secretariat
Stanley
FALKLAND ISLANDS
SOUTH ATLANTIC

Our ref H3/1102/2

Your ref

Date 28 April 1977



Dear Sir

Thank you for your letter P&T/2/20 of the 20 April. Because of the considerable risks involved in three transits the insurance premium would be prohibitively high. However, we have received a quotation for the period in transit from FOB delivery at the aircraft to delivery at dealers' premises of 12 $\frac{1}{2}$ p per £100 insured at face value of stamps.

2 We shall in future exercises ensure that dealers are informed that insurance from then on is their responsibility as the stamps become their property subject to certain limitations.

3 May we assume that your decision also applies to South Georgia and the British Antarctic Territory.

Yours faithfully

B J HAWTHORNE
for the Crown Agents

BJH/JG

file pl.

P&P/7/1

96

6th May

77

Crown Agents,
Stamp Bureau,
Sutton,
Surrey. SM1 1EL

Dear Sir,

We had a visit from Major Spafford of the Falkland Islands Philatelic Study Group during which he made the following recommendations -

- i) the sale of Stamp packs;
- ii) the keeping on sale of commemoratives for one year;
- iii) the providing of a cup for competing for at the International Stamp Exhibition in America and one for the best exhibit in the UK;
- iv) the manning by the Study Group of a stand at an exhibition in 1980.

2. While we wish to take every opportunity to consider improving our sales we would welcome your views on Major Spafford's suggestions.

Yours sincerely,

Reply at (107)

[Signature]
for Chief Secretary

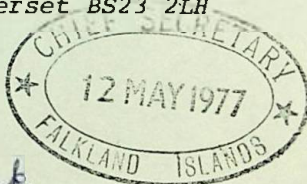
FALKLAND ISLANDS PHILATELIC STUDY GROUP

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Hon. Secretary
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"The Mews"
Sandle Manor
Fordingbridge
Hants SP6 1NT
Tel: (0425) 53282



24th April 1977

Dear Mr Mark,

It is a great pleasure for me to enclose the March issue of The Upland Goose, which, I regret, is inevitably late in publication because of my visit to the Islands.

I was, and indeed still am, most grateful for the facilities and the time which you gave to me on the subject of Philately. I was delighted to receive a copy of the Public Announcement on Stamp Policy, from the Crown Agents. It arrived too late for me to comment on it in The Upland Goose, this time, but I did manage to get it to the printers to include as a "Stamp Press" and you will see it reproduced at the end of the largest print which they could manage. I shall make Editorial comment on the June issue. I also forwarded a copy of the Public Announcement together with an official statement by the Study Group to The Times and the Press Association. However I regret that I have had no success in getting it published. As The Times said "Good News is Not News". However the Announcement has been published in Stamp Collectors Weekly, together with Editorial Comment. It is also being published, so I am assured, in Gibbons "Stamp Monthly" and I hope two other philatelic journals.

P.S. I have been commissioned to write an article on the "Philately of the Falkland Islands" for Stamp Collectors Weekly and a ground article on my visit for Stamp Monthly.

2. I forwarded a copy off to my Philadelphia, Penn correspondent in America, and I like he is doing his stuff there.

I think that my suggestion of ~~a~~ perpetual trophies to be awarded for the best annual exhibits of Falkland Islands stamps ~~at~~ in the United Kingdom and in the United States of America, is worth serious consideration. Such trophies would be relatively inexpensive ways of securing a great deal of publicity for the Falkland Islands, not only in themselves, but also by encouraging more entries of Falkland Islands stamps at National Exhibitions level. I would add that there would be no self interest by the Study Group, because such a trophy should be ^{contested for by} ~~awarded to~~ any exhibitor of Falkland Islands stamps regardless of his association. The judge deciding the winning exhibit, would be one of the National exhibition panel, and again not be influenced by the Study Group. Thus we as a Study Group would have no self interest, other than the promotion of Falkland Islands stamps. If you wish to pursue the matter further, I would be only too pleased to put you in touch with the National ~~exhibition~~ ⁱⁿ authorities of both the United States and this country.

I think that you should also think seriously about a Falkland Islands stand at the International Exhibition in London in 1980. Plans for this exhibition have already started. If you need volunteers to man such a stand, I believe that members of our Study Group would be only too willing to volunteer. The exhibition is likely to last a week to ten days, and we would take days in turn. Such country stands usually sell stamps of the country concerned, and sometimes have a handstand to postmark covers. I think it is worth looking into.

Islands Government's Stamp Policy

The following public announcement was released by the Secretariat at Port Stanley, Falkland Islands, dated "March 1977":

STAMP POLICY

The Falkland Islands Government, having accepted the recommendation in the "Economic Survey of the Falkland Islands" presented by Lord Shackleton to study the scope for increasing revenue from philately, has now decided its future stamp marketing policy.

After a full assessment of the philatelic market and careful study of various proposals, the Government has accepted an improved marketing plan submitted by the Crown Agents. This provides for the responsibility for the production and marketing of Falkland Islands stamps to remain with the Crown Agents, under the strict policy control of the Government. Both parties will co-operate to ensure that the high philatelic reputation that has been built up for Falkland Islands issues will be maintained and safe-guarded.

This announcement confirms the decision conveyed to Harry Allen, the Rickmansworth, Herts., stamp dealer in a letter (dated September 14th, 1976) from the Financial Secretary at Port Stanley. An extract from that letter appeared in STAMP COLLECTING on October 14th, 1976.

The Falkland Islands Philatelic Study Group, which campaigned vigorously in favour of the policy now adopted (the Shackleton Report urged consideration of the appointment of a private philatelic agent), has welcomed the above statement and intends to maintain close liaison with the Falkland Islands Stamp Design Committee to ensure that the views of responsible philatelists are kept in mind.

The Study Group also points out that the success of their campaign may be a pointer to other specialist groups whose philatelic interests might suffer should the relevant postal authorities take action likely to endanger the philatelic reputation of their countries.

Current G.B.

Record

SEVERAL readers ha
on the 1977 "Cher
that the 8½p stamps w
other values. The 8½p w
the gold head which, c
ticularly on the right si

8½p 2A 1B 1C 1D 2E 1F 1G
Thanks to Mr. Brookfield,
for the following:

1/6 White spot on right
2/5 Weak 7 of 1977.
3/10 White spot on upper
4/5 White spots on right-h
5/3 Very weak "7" of "1
6/3 Purple dot left of pur
8/4 White spot on upper
9/6 White spot on vertical
10/6 White spot on left ve

8½p 2A 1B 1C 1D 2E 1F 1G
Thanks to Mrs. Brazil, Lor
in charge of the Bicester Sch
recorded on March 17th:

4/10 Blue line at 11 o'clock
8/7 Brown dot left ankle.
9/2 In addition to the yell
line above blue capsule
spot on green line where
orange ball.

9/7 Brown dot on toe of
10/3 Blue dot below pentu

10p 5A 1B 1C 1D 1E 1F (dr
3 5 1" extended gold line f
Mr. Brookfield).

5 2 White spot in bottom
10/1 White spot in extrem

10p 5A 1B 1C 1D 1E 1F (nc
7/3 White speck in bottom

11p 3A 1B 1C 1D 1E 1F (nc
1/6 White "eye" on Que

Finally, Geoffrey P.
reports a badly printed
spots, and having yellow
plus a break in the "2

FALKLAND ISLANDS STAMP POLICY

The Falkland Islands Philatelic Study Group welcome the Statement of Policy by the Falkland Islands Government, and are sure that the correct decision has been reached, not only for the future of Falkland Islands Philately and for the universal hobby of Philately as a whole, but also for the future long term revenue of the Falkland Islands Government from the sale of stamps.

The Falkland Islands Philatelic Study Group intend to maintain their strong liaison with the Falkland Islands Stamp Design Committee, the Crown Agents and all others concerned with Falkland Islands Stamp Policy, to ensure that the views of the philatelist, as a prime customer, are fully represented at all times.

We hope that many philatelists who may feel disillusioned with the present stamp issuing policies of some other countries will turn to the Falkland Islands as a country worth collecting, and will feel comfort in the fact that their interests there are being watched over. We earnestly hope that other philatelists, who believe that the stamp issuing policy of their chosen country is endangered, will follow our lead by protesting with every means in their power to ensure that the highest standards of the hobby of Philately are maintained for present and future generations.

5 April 1977

THE PHILATELIST

Vol. 43 No. 7

Whole No. 624 April 1977

Published monthly in the interests of those who find their pleasure in the hobby of stamp collecting, the science of philately and the humanity of postal history.

This periodical was first published on 1st December, 1886; ten years later it ceased.

This is the forty-third in the new series which commenced in 1934.

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Advertising: Miss ANNE CODLING.

Production: HARRY CUMMING

Photography: KENNETH BAKER

Publishers: ROBSON LOWE LTD.
50 PALL MALL, LONDON

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THE PHILATELIST/APRIL 1977

Editorial

Comment has been passed in these columns and elsewhere on the undesirability of the stamp issuing policy of any state or territory falling into the hands of a commercial *entrepreneur*.

Among the latest excrementa to emerge from such an arrangement, we have had a Beethoven series from St. Vincent and a set from Togo to mark the fiftieth anniversary of Lindbergh's Trans Atlantic flight. We always believed that the West Indian islands had their own particular kind of music which is worth commemorating, and has been commemorated by stamp issues in the past, but Beethoven's connection with St. Vincent escapes us. Togo justifies its Lindbergh issue by saying his flight was the most important event of 1927. The set includes a pleasant view of the aviator's home in *Kent, Angleterre!!*

Who is kidding who?

Last year the Government Report on the future of the Falkland Islands suggested *inter alia* that the future stamp issuing policy of the territory could profitably be invested in a commercial agency. Several philatelic journals passed comment on this, issuing Solemn Warning that such "investments" are more likely to bring profits to the Commercial Agency than long term benefit to the territory's treasury. A few prominent members of the Falkland Islands Study Circle spent much time and effort and not a little money in pressing their view upon authorities and representatives of the Falkland Islands (which view no doubt coincides with the ideas of most philatelists concerning their favourite territory).

It is now gratifying that an announcement has been made that the stamp issuing and marketing policy of the territory is to remain in the hands of the Crown Agents. We cannot say to what extent the Falkland Islands' decision was influenced by the action of Study Circle members and comment in the philatelic press. It is, however, plain for all to see what will happen to stamp issues if the control of a responsible authority is relaxed for the sake of the Fast Buck or the Quick Quid.

We congratulate the Falkland Islands on their decision. It is A Good Day for philately. We hope that other territories will take note and bear it in mind. We hope for the good of philately as a whole, that it may not be too late for other territories to rescind their contracts with agencies, or at least, not to renew their agreements when the present term runs out.



FALKLAND ISLANDS PHILATELIC STUDY GROUP

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Somerset BS23 2LH

Hon. Secretary

M.D. Barton
"The Mews"
Sandle Manor
Fordingbridge
Hants SP6 1NT
Tel: (0425) 53282

3rd May 1977

~~Dear~~ Mr Mak,

I enclose a photocopy of the Editorial in "The Philatelist" of April 1977, which has just been published. The Philatelist, published by Messrs Robson Lowe Ltd, is probably the most widely read and erudite philatelic journal in the United Kingdom. It is also highly respected in the United States and many other overseas territories.

I am sure that it will interest you. I should be very pleased if it could be brought to the notice of the Stamp Design Committee.

I am also sending a photocopy to the Falkland Islands Times, which is published - at least it may give Dave Ryan the chance to reproduce something else than emotive letters. I deeply wish that The Times included more factual news!

Stanley Gibbons Stamp Monthly, just reproduced the policy statement without comment in their May issue: however I have been told that they will make editorial comment in their next issue. (June)

I have been commissioned to write articles on the Falkland Islands Post Office
for Stamp Collecting Weekly and a general article, with photographs for Gill's
Stamp Monthly, but these may take a little while to achieve publication.

With best wishes.

Yours very sincerely

Forsie Spofford

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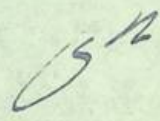
99

12 May 1977

Major R N Spafford
29 Queens Road
Weston-super-Mare
Somerset BS23 2LN

Thank you for your two letters, one of 24 April and other of 3 May. As I have just returned to the office after a week away it will be a little while before I am able to study these and make any worthwhile comment.

Please accept my thanks for your endeavours on our behalf and my assurance that these are thoroughly appreciated.

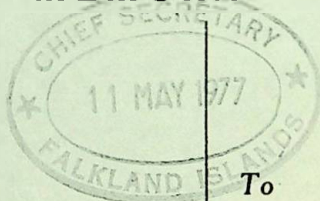


A J P Monk
Chief Secretary

m.

100

MEMORANDUM



Date 10th May, 1977

Reference

It is requested that this number and date should be quoted.

From Postmaster

To Chief Secretary

Subject:- MacstapleAccount - February, 1977

The attached charges have been incurred by MacLean & Stapledon and debited to this administration in connection with 6 packages of Silver Jubilee First Day Covers sent to us by Unicovert Ltd. Cheyenne, USA. The charges are not legitimate charges against Colony Expenditure and I should be grateful if Crown Agents could be requested to recover the expenses in question from Unicovert Ltd. The history of the First Day Cover Project is on File P&T/2/20

[Handwritten Signature]
Postmaster

MEMORANDUM

~~76~~ 76 (10)

28
P&T/2/28

Reference

It is requested that this number and date should be quoted.

Date 19th April, 1977



From Postmaster

To Chief Secretary

Subject:- Insurance

Ref. pl or place where memo of 5 April is.

Your Memo dated 5th refers.

The covers involved in the Silver Jubilee project amounted to thousands and thousands of pounds and I agree any future projects of this magnitude should be insured.

May the Crown Agents be requested to arrange insurance for the return of the BAT and South Georgia First Day Covers? Draft telegram attached.

Returned as LADE do not know when they can copy

[Signature]
Postmaster

Copy to P&T/2/29

29/4

MACSTAPLE ACCOUNT FEBRUARY, 1977.

CHARGED TO ADVANCES - POSTMASTER

6 cases stamps - expenses	\$329.58
" freight etc	855.94
" telex concerning	51.60
4% commission	49.49
20% IVA on commission	<u>9.89</u>
	1296.50 @ 7.15 to £1 =
	<u>£181.33</u>

30th May

77

Crown Agents,
Oversea Governments and Administrations,
St. Nicholas House,
Sutton,
Surrey. SM1 1EL

Dear Sir,

Silver Jubilee FDC project:
Unicover Ltd., Cheyenne, USA

I should be grateful if you would recover from Unicover Ltd., Cheyenne, U.S.A., the sum of £181.33, being expenses incurred in Montevideo in connection with the Silver Jubilee FDC project mounted on their behalf. Details of the charges are as follows:-

6 cases stamps - freight etc.	m&n	329.58
" " " - expenses etc.		855.94
" " " - telex concerning		51.60
Agents' commission 4%		49.49
20% IVA on commission		<u>9.89</u>
		<u>£1296.50</u> @ rate

of m&n 7.15 to £1 = £181.33

2. Kindly credit the Colony's General Account.

Yours faithfully,

Chief Secretary

mW

cc: Financial Sec.
Postmaster

K:381

MACSTAP UY 77DFDFDF+

MACSTAP UY 770+

UNICOVER CHEY

COL. GOVER. (4)

MACSTAP UY 770

2.2.77 11.45

FROM : MACLEAN+STAPLEDON S.A. MONTEVIDEO

TO : UNICOVER CHEYENE

SHIPMENT SAFELY RECEIVED.

AS COMMERCIAL INVOICE NOT RECEIVED . PLS TELEX VALUE OF GOODS WHICH IS NECESSARY FOR TRANSHIPMENT PURPOSES.--

REGARDS-MACSTAPLE

HOW REC? OVER

FROM : MACLEAN+STAPLEDON S.A. MONTEVIDEO

TO : UNICOVER CHEYENE

SHIPMENT SAFELY RECEIVED.

AS COMMERCIAL INVOICE NOT RECEIVED . PLS TELEX VALUE OF GOODS WHICH IS NECESSARY FOR TRANSHIPMENT PURPOSES.--

REGARDS-MACSTAPLE

HOW REC? OVER?

UNICOVER CHEY

MACSTAP UY 770.....?

TIME 3 MMS

564193/43

BYE

Montevideo, Febrero 15 de 1977

SRPS, MACLEAN & STAPLETON S.A.

Ciudad

SOCIEDAD ANONIMA FINANCIERA Y COMERCIAL

Habo a

J. R. WILLIAMS (MONTEVIDEO) SOLIS 1533

O. I. R. No. 1019

6 Cajas con sobres estampillados - 84 ks.
Aerolíneas - Puerto Stanley - Vuelo 295
Febrero 10 de 1977 - AWB 044 1615 3255

Flete: US\$ 0.79 por kilo = US\$ 66.36
al cambio de N\$ 4.16

Impuesto 4%

AWB Rec: US\$ 2.50 a N\$ 4.16

Gastos terminales, etc.

20% I.V.A. a/N\$ 35.40

N\$ 276.06

11.04

10.40

25.00

7.08

n/n unua

N\$ 329.5

S. E. u O.

RESERVADO PARA COPIA DE FACTURA N.º _____

Manuscript

Rafael Cabrera Garrido

DESPACHANTE DE ADUANA

Mision. 1548 - Tel. 9 45 56

Nota de Despacho N° 495

Transbordo No. 38

PERMISO N°

AUTORIZACION N°

Montevideo, Febrero 10 de 1977

SR. Nacion & Stapledon S.A. D E B E

Avion " Aerolineas Argentinas "

Por el siguiente Despacho efectuado por su cuenta y orden, del vapor

Destino: Port Stanley

llegado en Febrero 1977 entrado en el depósito

MARCAS Y NUMEROS	CONTENIDOS	Unidad	A FORO	VALOR	Derechos	LIQUIDACION
Master General No. 00631595/1/6	6 Cajas con 83 kilos bruto Estampillas de Homenaje a la Reina Isabel Valor N° 41.512.50					
	Embarcado el día: <u>10/2/77</u> Avion " Aerolineas Argentinas " Bajo Conocimiento No. 044-16153255					
						5
						1 5
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						SELLADOS
						AD. H. DE PUERTOS
						% Valor CIF
						ALMACENAJE
						LEY 12-12-57
						TONELERO
						HAB. ADUANA
						HAB. CONTROL
						HAB. VISTA
						HAB. QUIMICA
						HAB. FISCAL
						HAB. RESGUARDO
						HAB. PORTON
						HAB. A. N. P.
						50.00
						20.00
						126.82
						218.99
						115.13
						855.94
						S. E. u O.

D. I. INT. IMP. s/Com. Reg. No. 1.503

GASTOS		
LEYES SOCIALES		
COMISION		
SUB-TOTAL		
Recaudado por la Dirección Gral. de Aduanas (1)		
Recaudado por la Ad. Nat. de Puertos (1)		
TOTAL		

(1) Exonerados de Timbres de acuerdo al Art. 220 de la Ley No. 12004 del 30-11-960.

CONTIENE TIMBRE DE LEY

Fravite Transbordo
Loc. Aeropuerto
IVA 20%

FALKLAND ISLANDS PHILATELIC STUDY GROUP

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Fordingbridge
Hants SP6 1NT
Tel: (0425) 53282



162
8th June 1977

Dear Mr. Neild.

Here with some press cuttings on Falkland
Islands Philately to show you that we are doing our stuff
for you.

I shall be writing again later regarding
Mr. Trevor Piffers' visit. We feel secure that you feel the same
way as we do, and will not allow yourselves to the more urgent ideas
of the financiers who tend to be attracted to quick profits.

Best wishes

Ronnie Spafford

P.S. 2 articles on journals coming up soon for

THE PHILATELIST

Vol. 43 No. 7

Whole No. 624 April 1977

Published monthly in the interests of those who find their pleasures in the hobby of stamp collecting, the science of philately and the humanity of postal history.

This periodical was first published on 1st December, 1888; ten years later it ceased.

This is the forty-third in the new series which commenced in 1934.

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THE PHILATELIST/APRIL 1977

Editorial

Comment has been passed in these columns and elsewhere on the undesirability of the stamp issuing policy of any state or territory falling into the hands of a commercial *entrepreneur*.

Among the latest excrementa to emerge from such an arrangement, we have had a Beethoven series from St. Vincent and a set from Togo to mark the fiftieth anniversary of Lindbergh's Trans Atlantic flight. We always believed that the West Indian islands had their own particular kind of music which is worth commemorating, and has been commemorated by stamp issues in the past, but Beethoven's connection with St. Vincent escapes us. Togo justifies its Lindbergh issue by saying his flight was the most important event of 1927. The set includes a pleasant view of the aviator's home in *Kent, Angleterre!!*

Who is kidding who?

Last year the Government Report on the future of the Falkland Islands suggested *inter alia* that the future stamp issuing policy of the territory could profitably be invested in a commercial agency. Several philatelic journals passed comment on this, issuing Solemn Warning that such "investments" are more likely to bring profits to the Commercial Agency than long term benefit to the territory's treasury. A few prominent members of the Falkland Islands' Study Circle spent much time and effort and not a little money in pressing their view upon authorities and representatives of the Falkland Islands (which view no doubt coincides with the ideas of most philatelists concerning their favourite territory).

It is now gratifying that an announcement has been made that the stamp issuing and marketing policy of the territory is to remain in the hands of the Crown Agents. We cannot say to what extent the Falkland Islands' decision was influenced by the action of Study Circle members and comment in the philatelic press. It is, however, plain for all to see what will happen to stamp issues if the control of a responsible authority is relaxed for the sake of the Fast Buck or the Quick Quid.

We congratulate the Falkland Islands on their decision. It is A Good Day for philately. We hope that other territories will take note and bear it in mind. We hope for the good of philately as a whole, that it may not be too late for other territories to rescind their contracts with agencies, or at least, not to renew their agreements when the present term runs out.



WS REVIEW OF REVII REVIEW OF REVIEWS I

By Ajax Jakes and "Tupungatito"

Tax Gathering

An article has caught our eye which might find a wider audience than the editor of a certain journal would expect. For this reason we are not yet naming the journal in case the reader thinks he won't be interested in our notes which follow.

The old "T" mark that had been employed for so many years to indicate deficiency of postage was replaced in or about 1964 by a fractional marking which seemed to simplify matters considerably since it did not need any conversion from one currency into another. However, from 5 January 1976, U.P.U. countries introduced a new system whereby the postage due was not doubled, but a charge was made on a *single* underpaid amount — wait for it! — *plus* a basic fee. (11p. in the U.K.). So, if your foreign correspondent sends you a letter equal to 1p. deficient, you will be now charged 12p.

Now that's an awful lot of money *if* it is collected; but take heart, if your correspondent lives in the Falkland Islands, you are unlikely to have to pay any postage due because the Falkland Islands Postal Administration is still using a "Tax figure" (e.g. "T. 2p.") which is so obsolete that nobody can now understand what it means. So, maybe, you will get off scot-free.

The information about the (*circa*) 1964 agreement originally reached us via *South African Philatelist*, and now we can disclose a reference of equal value to the 1976 arrangement, namely page 181 of *Upland Goose* which is the journal of the Falkland Islands Philatelic Study Group. It is edited by Major Ronald Spafford, 29 *Queen's Road, Weston-super-Mare, BS23 2JH*. For this article alone, we feel it is worth writing (and paying) for this particular edition of *Upland Goose*. We suggest a donation of 80p. as an appropriate sum. Should this be on the "low side" we will take the responsibility of making up the difference.

Till Death do us part!

A brief note in the latest edition of *The Chronicle of the U.S. Classical Issues* draws attention to the fact (or belief) that there are not so many platers of early U.S.A. as there used to be. The writer seems to think that there is a decline in interest but it might also be because of a shortage of material. Remember, a plater wants at least 100 or 240 *different* stamps to complete a plate and the probability is that a minimum of ten times this number will

be required to obtain every one of these, especially in excellent condition. One of the present writers has deprived at least six of his philatelic friends, of at least ten thousand copies of the stamps they are *all* hoping to find. It is one of the privileges of the hunter that he can kill and take home as many beasts as he can kill, but whether this makes for good conversation is another matter. Once a plater, it can mean that things are locked up for the lifetime of the present owner; that is, unless he can reach the happy stage that he is sure he has extracted the complete story of the stamp he is plating.



We are also attracted to an article in the same issue of *The Chronicle*, by Ken Gilbert. Collectors will know that at some stage a stamp gets placed on a catalogue list and for many years this stamp is accepted as "gospel". Then, as the years drift by, doubts arise in the mind of collectors whether this stamp really exists. Nobody has seen a copy. Eventually the stamp is then removed from the catalogue because there is no eye-witness that the stamp ever existed. Well, the 10 cents U.S.A. of 1861 imperf. horizontally, seems to be a case in point. Such a pair was sold in the Worthington sale in 1917, but by U.S. Law at the time, it could not be illustrated and it disappeared into oblivion until it turned up again in 1976. Now that U.S. Laws have been relaxed, a photograph can at last be placed on record, and however much a future owner hides the single copy known, a photographic reproduction is now available for all to see, on page 261 of *The Chronicle*.

According to the writer, several collectors had owned this but their names cannot be told. (He, himself, doesn't know who they were). Probably on grounds of security the owner is entitled to remain anonymous. Nevertheless we wonder how much damage has been done to our hobby by laws which have helped to withhold the *facts*.



UNITED NATIONS STUDY GROUP
A.G.M. on 25th June, 1977 at Baden Powell House, Queen's Gate, South Kensington, London SW7 5JS. Time 4 p.m.

ISLE OF MAN PHILATELIC FEDERATION
The Annual General Meeting was held at the Heron Hotel, Anagh Coar, Douglas, on 4th April, 1977. 45 members of local Philatelic Societies together with wives and friends were present. Members were welcomed by the Chairman, J. Basil Wood who paid tribute to two retiring Officers of the Federation Mr. Jim Hall (Hon. Secretary) and Mr. Forsyce Robertson (Hon. Treasurer).

The following Officers were elected for the forthcoming year — President — Mr. Basil Wood, Hon. Secretary — Mr. Albert Lowe, Hon. Treasurer — Mr. Ian Brown, Publicity Officer — Mr. Eric Colpitts. The Federation strives to promote philately on the island, and delegates to all four local Societies (Manx Philatelic Society, Castletown Philatelic Society, Isle of Man Postal History Society, and Ramsey Central Philatelic Society) meet regularly to discuss various aspects of philately. The Federation has a very useful liaison with the Isle of Man Post Office Authority, and Mr. Ted Cowley, M.B.E., who is also President of Castletown Philatelic Society serves the Federation well in this capacity.

The highlight of this year will be the Federation's Annual Convention to be held at the Villiers Hotel, Douglas, on 1st October, 1977, when the Manx Philatelic Society will be the hosts.

HAMPSHIRE PHILATELIC FEDERATION
The seventh annual Convention of the Hampshire Philatelic Federation will take place on 4th June between 11 a.m. and 5 p.m. at the Guildhall, Winchester. In addition to the competition for the Howard White Trophy, there will be specially invited displays, including the Winchester and District Stamp Society's Winchester history collection, and a school competition. Dealers will also be present.

INDIAN OCEAN STUDY CIRCLE
At the A.G.M. of the Circle, Peter Ibbotson provided a brief display of Mauritius postal history and stamps, from 1786 to the current marine life definitive, and a very successful auction was held. Keen bidding for covers, entire letters and specimen postal stationery produced a total realisation exceeding £488 for 78 lots. A.G.M. electors: Chairman, B. M. McCloy; Vice-Chairman, J. M. B. Kettle; Treasurer, P. T. E. Bradshaw; Editor of IO, Kenneth Holt; Secretary, Mrs. S. Hopson; Publicity, Peter Ibbotson; Committee, Messrs. R. Debnay, G. Coates, S. Rossiter and V. D. Vanderveide.

THE TRANSVAAL STUDY CIRCLE
The Annual General Meeting of the Transvaal Study Circle was held in London on Wednesday, 20th April, 1977. The following Officers were elected — Chairman, W. R. Hart; Hon. Secretary and Treasurer, Major H. M. Crimie; Hon. Editor, E. E. Marshall; Hon. Packet Supt., P. J. Woods.

Major Criddle reported that the Study Circle had experienced another successful year and that the membership now stood at 54. After the A.G.M. effect was given to the policy whereby all members are asked to show the society such material as they possess and thus enable the experts to view the maximum range available before the Handbook of Transvaal Philately is written.

MASONIC PHILATELIC CLUB OF GREAT BRITAIN
The Club is issuing a cover on 14th June, which will have a Welsh regional stamp and a special postmark. These covers will be on sale to all collectors. Part proceeds will go to charity. 1,500 have been produced, out of which, 500 are expected to go to overseas collectors. The cover is being issued to commemorate the centenary of the founding of the Mark Master Masons Lodges in the Province of Monmouthshire. Available at 50p each plus postage from Grahame West, 62 Bifield Road, Bristol BS14 8TW.

Provincial Grand Lodge of Mark Master Masons of Monmouthshire

CENTENARY
1877-1977

MONMOUTHSHIRE INSTALLED MASTERS 1481
THE MASONIC PHILATELIC CLUB OF GREAT BRITAIN

KEYSTONE 107
ASHLAR 105
ST. JOHN'S 714
TITLERY 604
CLUBSTONE 721
TORQUEL 706

MAJUS 1071
ALBERT EDWARD 1422
LLANTYDRAUM 1422
PORTHALL 1438
BEAUFORT 1474
ST. MARGARET 1478

KINGSTON AND DISTRICT PHILATELIC SOCIETY
Lt. Col. S. E. Hands, a member of the Royal Philatelic Society, brought along thousands of pounds of stamps to show to members of the Society at their latest meeting (on 15th April). Many of the items were unique with the only known copies being shown to Kingston members. The display concentrated on the first issue placed on sale in Bolivia some 110 years ago and illustrated the many rival attempts made to gain the first printing contract.

SOUTHWICK PHILATELIC SOCIETY
At the Annual General Meeting of the Society held on the 18th April, Don Terry was elected President, Allen Church vice President, and Ken Feast as Secretary. Mr. C. H. Longdon was elected Treasurer along with Committee members Mrs. Jackson, Mr. Knight and Mr. King.

ETHIOPIAN COLLECTORS CLUB
The Ethiopian Collectors Club which has been dormant for some time has now been restarted. Further information from the Secretary J. H. Hills, 63 Weirdate Avenue, Wexham, London N20 0AJ.

CHELMSFORD & DISTRICT PHILATELIC SOCIETY
Mr. P. J. Darcy of London, a founder member of the G.B. Philatelic Society displayed items from his collection.

This was undoubtedly one of the best displays of Great Britain seen by members and was the result of some fifty years collecting. (Date of meeting 5.4.77.) 'Austria' was the title of a recent display given by Mr. D. P. Brooker. He is a member of the Association of Austrian Philatelists and has been collecting this country since 1946. (Date of meeting 19.4.77.)

NEW FOREST PHILATELIC SOCIETY
The society is holding its 4th Annual Stamp Fair at the Church Hall, New Milton, on Saturday, 11th June from 11 a.m. to 7 p.m. — several dealers will be present.

BRITISH ROYAL PORTRAITS STUDY GROUP
A study group under the above title has been formed to cover research and to exchange ideas on the subject of royal portraits as found on postage stamps.

Membership is invited from anyone able to contribute knowledge or wishing to receive information; enquiries in the first instance should be directed to L. E. Copland, 20 Chapel Way Lane, Churchdown, Gloucester GL3 2ET.

WORTHING PHILATELIC SOCIETY

At the Annual General Meeting of the Society on 3rd May at Field Place, Worthing, the retiring President Mr. Louis Jennings spoke of the friendliness of the Society, which catered for the beginner as well as the more experienced collectors. He gave a resume of the activities of the Society for the past season, and of members' awards in National and International Exhibitions, also the ever increasing number and high standard of entries in the Society's competitions. He thanked the officers and committee members for their co-operation which had made the year one of a very pleasant experience. The Hon. Secretary, Mrs. G. King, said there had been a substantial increase in attendance for the past season which was very gratifying and thanked members for their support. Also, that the Society was held in high esteem by other Societies for displays given by members.

MID-DEVON PHILATELIC SOCIETY
The post of Malta was the subject of a display given by Mr. Walley to the Society. Many unusual strikes and covers were effectively illustrated by slides. Postcards of Devon and Dartmoor at the turn of the century were shown by Mr. David Evans which attracted the attention of bygone days. The cancellations of towns and images, no longer used, were of especial philatelic interest.

A Silver Jubilee Stamp Exhibition will be held at Bucklestone Town Hall on Monday 6th June from 10 a.m. to 5 p.m. Full Stamp and Royalty first showing 4 p.m. Includes the adults' series of bygone days, under 16 1/2p. Among the displays will be: History of the British Post; Mid-Devon Cup Competition, Winning Entries; Presentation by the Junior Group of the Mid-Devon Philatelic Society and the Dart Valley Railway.

READING & DISTRICT PHILATELIC SOCIETY
On Thursday 5th May, Mr. J. H. Short presented postal history, stamps and covers of Canada. The pre-stamp display included a Ship Letter of 1813. The Diamond Jubilee set shown in mint and fine used were much admired by members as were the De La Rue essay colour trials for the Edward VII issue. The display was concluded with a selection of Air Mail covers including some of the privately flown mails from 1924 onwards. Among the more recent items was a cover flown to the Arctic and thence carried by Police Patrol dog team.

AXE VALE STAMP CLUB
The club will hold, on Saturday 4th June, 1977 at Seaton Town Hall, a stamp exhibition, 10.30 a.m. to 5.30 p.m. Nine dealers tables; refreshments available. In this Jubilee Year the Club Displays will cover the Reign of Queen Elizabeth, Coronation to Jubilee. Admission 10p, Juniors 5p. All Juniors will receive a 1p packet of stamps and a pair of tweezers (while available).

LISKEARD AND DISTRICT PHILATELIC SOCIETY
At the meeting of the Society, a fellow of the London Royal Philatelic Society gave a display of Australian Commonwealth stamps. It included photographs of unaccepted essays for Commonwealth stamps, a set of the first issue, there were early communications, printed official stamps, and a mint block of the 2 1/2 Kangaroo issue, as well as sheets of King George VI low values, the high value robes issue in sheet blocks, and later issues were shown in print.

and large fine used blocks. A representative display was given of coil stamps, crash covers, forces mail, prisoner of war mail, and wrong date postmarks.

THE KENT FEDERATION OF PHILATELIC SOCIETIES
The Autumn Rally of the Federation will take place on 1st October and will be held at the Westgate Hall, Canterbury. Admission will be free and the Hall will be open to the public at 11 a.m. Programmes will be obtainable.

The Federation's 'Postal' Trophy will be competed for, and also the 'Aerophilatelic' competition will be held. The Canterbury Society will put on a large display of stamps of many countries.

There will be a good number of Dealers' Stands and a Raife and various other competitions will be held.

FALKLAND ISLANDS STAMP POLICY
We are indebted to Major R. N. Spafford for sending us the following items:

*The Secretariat,
Stanley,
Falkland Islands*

PUBLIC ANNOUNCEMENT

Stamp Policy

The Falkland Islands Government, having accepted the recommendation in the "Economic Survey of the Falkland Islands" presented by Lord Shackleton to study the scope for increasing revenue from philately, has now decided its future stamp marketing policy.

After a full assessment of the philatelic market and careful study of various proposals, the Government has accepted an improved marketing plan submitted by the Crown Agents. This provides for the responsibility for the production and marketing of Falkland Islands stamps to remain with the Crown Agents, under the strict policy control of the Government. Both parties will co-operate to ensure that the high philatelic reputation that has been built up for Falkland Islands issues will be maintained and safeguarded.

March 1977

Falkland Islands Stamp Policy

The Falkland Islands Philatelic Study Group welcome the Statement of Policy by the Falkland Islands Government, and are sure that the correct decision has been reached, not only for the future of Falkland Islands Philately and for the universal hobby of Philately as a whole, but also for the future long term revenue of the Falkland Islands Government from the sale of stamps.

The Falkland Islands Philatelic Study Group intend to maintain their strong liaison with the Falkland Islands Stamp Design Committee, the Crown Agents and all others concerned with Falkland Islands Stamp Policy, to ensure that the views of the philatelist, as a prime customer, are fully represented at all times.

We hope that many philatelists who may feel disillusioned with the present stamp issuing policies of some other countries will turn to the Falkland Islands as a country worth collecting, and will feel comfort in the fact that their interests there are being watched over. We earnestly hope that other philatelists, who believe that the stamp issuing policy of their chosen country is endangered, will follow our lead by protesting with every means in their power to ensure that the highest standards of the hobby of Philately are maintained for present and future generations.

5 April 1977

THAI PUPPETS STAMPS

Thailand is to issue a set of four stamps on 16th June featuring traditional Thai puppets. The values are 2, 3, 4 and 5 baht, designed by Attasart Tularak, and printed multicolour photogravure by Joh. Enschedé and Sons, of Holland.

ARAB POSTAL UNION JUBILEE

The 12th of April 1977 was the Silver Jubilee of the Arab Postal Union, and the Ministry of Communications, General Post Administration of the United Arab Emirates has issued a commemorative set of stamps in two denominations bearing the symbol of the Arab Postal Union and the flags of the Arab member countries. Values: 50 and 80 Fils; Printing Process: Offset; Printers: Thomas de la Rue, London; Designer: General Secretariate, Arab Postal Union.

HADES OF SYMBOLISM - AGAIN

SYMBOLISM has reared its head again with the Post Office's offering for the Commonwealth Heads of Government Meeting to be held in London from June 8 to 16. The 13p stamp has been 'created' by Peter Murdoch, and according to the Post Office, who presumably should know, 'the gathering in the UK of the 36 Commonwealth Heads of State is symbolised on this stamp by the use of shading and a five-sided figure, both representing the separate nature of the five continents and at the same time their unification of purpose'. So now you know!

The stamp is printed in bright red, black, green and silver, and will be available in presentation pack form. Pictorial handstamps will be in use on the day of issue, June 8, at the Philatelic Bureau and London SW: these handstamps will feature the same five-sided figure.

On June 15 a 9p Silver Jubilee stamp will be issued.

The Modern Approach?

The results of the 1976 Royal Society of Arts Industrial Bursaries Competition were recently announced. In the postage stamp section, with the theme of British industrial achievements during this century, the entries were all bold, colourful and basically symbolic.

Obviously, in designers' terms, this is the requirement, for the judges (Sir Paul Reilly, David Gentleman, R. H. Macmillan, B. T. Probert, Stuart Rose and R. F. York) commented: 'The Jury were most encouraged by the standard of work this year, which they considered to be some of the best they had seen since the section was started. The rather challenging subject had resulted in imaginative designs... the overall approach towards stamp design seemed to be improving year by year.'

A bursary of £250 was recommended for Stephen James (Plymouth College of Art and Design; age 18) who took the theme of industrial achievements in transport, depicting a different form of transport on each value. The design formed a bright and imaginative display and achieved an effective sense of mobility and speed.

An award of £150 was recommended for David Hopkins (South Glamorgan Institute of Higher Education; age 21) who chose to illustrate four different aspects of the topical theme of oil production.



Commonwealth Meeting stamp

Philatelic Congress Medal

The 1977 Philatelic Congress Medal has been awarded to James D. Todd, who has been a collector for over 70 years, and who is still very active in philatelic affairs in the North of England.

A fund was launched last year to provide a presentation to Ernest Hugen, who for nearly 30 years served the Philatelic Congress of Great Britain as Honorary Secretary-General. Any donations should be sent at once to Bernard Lucas (to whom cheques and postal orders should be payable), 99 Moseley Wood Drive, Leeds LS16 7HD.

Falkland Islands

The Falkland Islands Government, having accepted the recommendation in the *Economic Survey of the Falkland Islands* presented by Lord Shackleton to study the scope for increasing revenue from philately, has now decided its future stamp marketing policy.

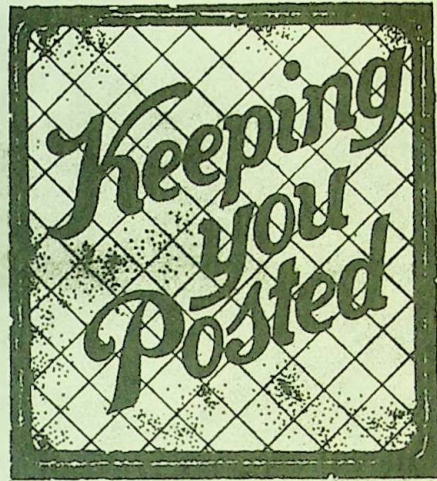
After a full assessment of the philatelic market and careful study of various proposals, the Government has accepted an improved marketing plan submitted by the Crown Agents. This provides for the responsibility for the production and marketing of Falkland Islands stamps to remain with the Crown Agents, under the strict policy control of the Government. Both parties will co-operate to ensure that the high philatelic reputation that has been built up for the Falkland Islands will be maintained and safeguarded.

Special Covers

On April 2 the Tynemouth Philatelic Society arranged for some 500 covers to be carried on 'Supertram'. These covers were retained, and posted on May 11 with the 8½p Silver Jubilee stamp. Serviced covers at 25p each may be obtained from M. Hemsall, 22 St Lucia Close, Whitley Bay, Tyne and Wear NE26 3HT.

A special cover, and handstamp relating to the Silver Jubilee, was in use at Moor Grange High School on May 28. Covers, serviced with the 8½p Jubilee stamp, are available at 30p each from H. Tripp, Moor Grange High School, Parkstone Avenue, Leeds.

Various covers, souvenirs, etc, are being produced in conjunction with the centenary of the St John's Ambulance (for which Jersey, Guernsey and the Isle of Man are issuing special stamps). Full details may be obtained



from SJA Stamps, 1 High Street, Worthing, West Sussex.

Society Events

The Convention of the Hampshire Philatelic Federation will take place on Saturday, June 4 from 11am to 5pm at the Guildhall, Winchester.

A Jubilee stamp exhibition is being staged by the Mid-Devon Philatelic Society on Monday, June 6 from 10am to 5pm at Buckfastleigh Town Hall.

A stamp fair arranged by the New Forest Philatelic Society will be held at the Church Hall, New Milton from 11am to 7pm on Saturday, June 11.

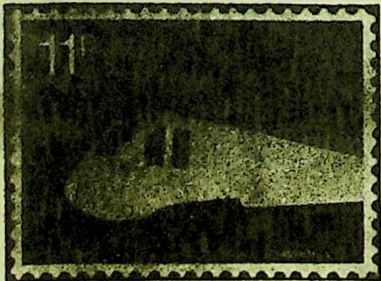
The United Nations Study Group annual general meeting is at 2pm on June 25 at Baden Powell House, Queen's Gate, South Kensington, London SW7.

Cartier Sale

Stanley Gibbons auction of part of the British Empire collection formed by the late Claude Cartier realised £443,560. A South American collector paid £70,000 for the famous cover, addressed to Miss Rose, bearing a pair of the 1850-51 British Guiana 2 cent rose stamp, of which only ten are known.

A Bermudan paid £30,000 for a Bermuda Penny 'Perot' of 1849, one of only two known.

Stanley Gibbons pre-tax profits in 1976 were £1,307,937 (an increase of 35.8% over 1975) from a turnover of £9,192,900, an increase of 30.29% over the previous year.



Two of Stephen James's designs for the Royal Society of Arts



Oil Production from David Hopkins

Crown Agents Gazette | 7

2 April 1977

NIGERIA—1st All Africa Scout Jamboree
5 k., 18 k., 25 k., 30 k.

The first All African Scout Jamboree was hosted by Nigeria this year from 2 to 8 April 1977. The Jamboree site is at Jos in the Plateau State. In 1947, Nigeria held a West African Scout Jamboree and also organised a Golden Jamboree in 1965 which was attended by Scouts from West African countries, Europe, Asia and America.

The 5 k. value depicts a senior and junior boy scout saluting each other. The 18 k. illustrates a group of boy scouts clearing a dirty street as part of a community development programme. The 25 k. shows boy scouts working on a farm in the spirit of the Operation Feed the Nation Campaign. The fourth stamp in the set features the African version of the World Scout Jamboree emblem.

The stamps are printed by the Nigerian Security Printing and Minting Co. Ltd.

5 April 1977

KENYA, UGANDA AND TANZANIA (EAP & T)—Silver Jubilee of the Safari Rally

50 c., 1/-, 2/-, 5/- and a souvenir sheet for each country.

The Start/Finish line and some typical scenes from country sections of the Rally are featured on the four stamps printed by The House of Questa.

14 April 1977

NAURU—Opening of Nauru House, Melbourne
15c., 30c.

The imposing facade of Nauru House now towers over the urban landscape of the city of Melbourne in Australia and two striking interpretations of the building appear on the stamps issued last month. Designed by David Gentleman and photogravure printed by Harrison and Sons Ltd.

22 April 1977

UNITED NATIONS—U N Water Conference

Sw Fr 0.80, 0.10. US \$0.13, 0.31

Two designs are used for the four UN stamps highlighting the need for careful use and control of existing water supplies. The printing was carried out by Mitsubishi Shoji Kaisha Ltd., of Japan.

Water is a basic resource, but it is not always easy to come by. In some areas, it is scarce and getting scarcer; in others, raging floods carry everything before them.

Only a fortunate few (one-fifth of the world population) can get water simply by turning a tap. For the remaining four-fifths—among them Indian villagers, nomads in the African Sahel, and inhabitants of the teeming agglomerations that ring the great cities of Latin American and other regions—securing water is part of the daily struggle to exist. When contaminated, which happens all too often, water can be a source of disease and death.

Power-intensive modern technology with its need for coolants (water), and waste disposal (more water) tend to worsen scarcities. In heavily industrial areas growing needs of households, agriculture, industry and public sanitation often compete.

There is an urgent need for more water in agriculture. Only about 18 per cent of all

cultivated land is currently under irrigation; yet it produces between 40 per cent and 50 per cent of all agricultural output. It is clear that if in future famines are to be avoided more land will have to be placed under irrigation.

But more irrigation is not always the only, or even the best answer. A great deal of water is wasted under current agriculture practices. Large production increases could be achieved with more efficient use of water through improved water management and better farming practices.

Since the total amount of water in the world is fixed, added supplies can only come from better distribution, greater efficiency in use, more economical application of available supplies, and above all, good water management at all levels, local, national and regional.

TRINIDAD AND TOBAGO—Postage Due Labels

The House of Questa has recently printed for the first time, the 2 c., 6 c., 8 c., and 10 c. Postage Due Labels of Trinidad and Tobago. Previously the labels were printed by Bradbury Wilkinson & Co. Ltd.

Early in 1976 The House of Questa printed the 4 c. and 10 c. values of the same issue. The design is identical, only the printer has changed.

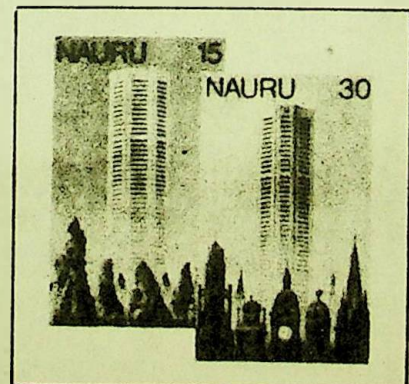
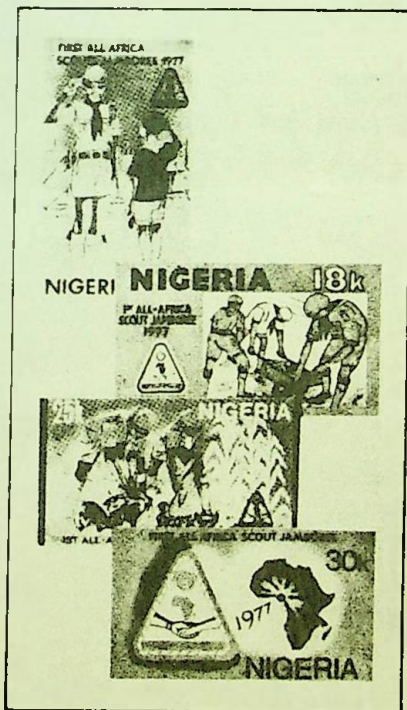
A date of release for the Questa printed labels was not set as the values were to be used as supplies of the Bradbury Wilkinson labels became exhausted.

FALKLAND ISLANDS— Stamp Policy

Public Announcement

The Falkland Islands Government, having accepted the recommendation in the 'Economic Survey of the Falkland Islands' presented by Lord Shackleton to study the scope for increasing revenue from philately, has now decided its future stamp marketing policy.

After a full assessment of the philatelic market and careful study of various proposals, the Government has accepted an improved marketing plan submitted by the Crown Agents. This provides for the responsibility for the production and marketing of Falkland Islands stamps to remain with the Crown Agents, under the strict policy control of the Government. Both parties will co-operate to ensure that the high philatelic reputation that has been built up for Falkland Islands issues will be maintained and safeguarded.



NEWS OF THE WORLD

LORD MAYOR OPENS JUBILEE STAMP SHOW



A unique philatelic exhibition by the Post Office was opened on 21 April by the Lord Mayor of London, Commander Sir Robin Gillet. It is one of three being staged during the summer to celebrate the Queen's Silver Jubilee (the others at Edinburgh and Cardiff), and it will be running for several months at the National Postal Museum, King Edward Street, London, from 10 am to 4.30 pm Mondays to Fridays.

The exhibition embraces stamp issues of the 1977 Jubilee, the Coronation of 1953, and King George V's Silver Jubilee in 1935. But in addition the display includes original drawings, artwork, proofs, trial versions and even unadopted designs from these periods.

Particularly interesting among the unaccepted work for the 1935 Silver Jubilee is that by Rex Whistler. Related to the celebrated portrait painter of the same name, Whistler was famous in his own right for book illustrations, and frescoes—including those adorning the restaurant at the Tate Gallery in London.

On show at the exhibition is Whistler's signed drawing of Neptune and Britannia supporting a plaque-head of George V. Intricate in its detail it was not adopted because of the reproduction difficulties that the drawing posed.

Over £1 Million Profit for Stanley Gibbons

Stanley Gibbons International Limited enjoyed another year of healthy rises in both turnover and profits to achieve further record figures for both. All collecting sections shared in the rises.

The pre-tax profits of Stanley Gibbons International for the year up to 31 December rose to £1,307,937 (£963,108), an increase of 35.8%. Group turnover for the period rose to £9,192,900 (£7,055,900), an increase of 30.29%.

The Chairman, Mr A. L. Michael, stated: 'Stamp collecting is undoubtedly increasing in its world-wide popularity all the time. The sales of the famous Stanley Gibbons catalogues, handbooks, journals and albums indicate a considerable growth in collectors ranging from the very new and young, to the very experienced.

The enormous international collector market has inevitably increased the demand for classic stamps of fine quality. The supply of these cannot increase. In consequence prices generally have shown marked increases well above the rate of inflation.

The market in old banknotes continues to grow with many new collectors joining the hobby, thus ensuring a healthy future. Also, buyers have been coming to London to visit our 395 Strand shop in ever increasing numbers, and finding the field of coin collecting not only of great interest but also a worthwhile way of saving.

This year has seen a steady increase of interest in antique maps of most parts of the world. We have helped to establish the antiquarian map market, and to divide it from its former place as a department of the book trade.'

ROYAL STAMP HERITAGE

The last programme in the BBC1 Royal Heritage series, on 16 June at 8 pm, will include film of the Royal philatelic collection. The book being published about the series will also mention the collection.

JUBILEE SHOW AT ROMANO HOUSE

The special Silver Jubilee exhibition at Gibbons' Romano House Gallery, opened in May by John Marriott, FRPSL, Keeper of the Royal Philatelic Collection, continues this month. It comprises contributions by the Post Office and the Crown Agents, and includes design material, artwork and stamps for the Jubilee issues of Britain and some of the Commonwealth territories.

The Gallery at Romano House, 399 Strand, London, is open daily to Thursday 30 June from 9.30 to 4.30 pm only. NOT on Saturdays.

FALKLAND ISLANDS—STAMP POLICY

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After a full assessment of the philatelic market and careful study of various proposals, the Government has accepted an improved marketing plan submitted by the Crown Agents. This provides for the responsibility for the production and marketing of Falkland Islands stamps to remain with the Crown Agents, under the strict policy control of the Government. Both parties will co-operate to ensure that the high philatelic reputation that has been built up for Falkland Islands issues will be maintained and safeguarded.

COMPETITION RESULTS

The winner of £25 in the *Stamp Monthly* April Competition was

Ian Smith of Heavitree, Exeter

20 readers who also had all-correct answers each received a British Commonwealth Catalogue. The correct answers were: (1) Oskar Bider (Panorama); (2) GB 11p Christmas stamp (Mag Glass); (3) Andre Chalon (The NZ Classics); (4) *Collect Channel Islands Stamps* (Books); (5) De La Rue (GB Collector); (6) Melbourne (News of the World); (7) February 1855 (The NZ Classics); (8) Alain de Cadenet (Stampex Awards); (9) 80 c. (World Stamp News); (10) Persian lynx (Panorama).

This month's coupon appears on page 45
Please post early each month.

Britain's new 13p stamp, due on 8 June, for the Commonwealth Heads of Government Summit Conference in London. The design, by Peter Murdoch, features symbolic pentagons.



Falklands Government's Stamp Policy

The following public announcement was released by the Secretariat at Port Stanley, Falkland Islands, dated " March 1977 ":

STAMP POLICY

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This announcement confirms the decision conveyed to Harry Allen, the Rickmansworth, Herts., stamp dealer in a letter (dated September 14th, 1976) from the Financial Secretary at Port Stanley. An extract from that letter appeared in STAMP COLLECTING on October 14th, 1976.

The Falkland Islands Philatelic Study Group, which campaigned vigorously in favour of the policy now adopted (the Shackleton Report urged consideration of the appointment of a private philatelic agent), has welcomed the above statement and intends to maintain close liaison with the Falkland Islands Stamp Design Committee to ensure that the views of responsible philatelists are kept in mind.

The Study Group also point out that the success of their campaign may be a pointer to other specialist groups whose philatelic interests might suffer should the relevant postal authorities take action likely to endanger the philatelic reputation of their countries.

A NEW MANX "MULREADY"

A cover designed by John H. Nicholson, R.J., of the Isle of Man, and based on the 1840 Mulready has been prepared in support of Muscular Dystrophy Research. The cover will feature Manx life and folklore. On Tynwald Day (July 5th), there will be a special cancellation at St. John's (scene of the annual Tynwald Ceremony) and this will be applied over a £1 Manx definitive stamp (one of Mr. Nicholson's many Manx stamp designs) and the cover will be signed by Mr. Nicholson.

There will be 250 covers serviced as above and orders for them at £5 each should be placed—without payment at this stage in case the supply is oversubscribed—with Dr. J. T. Whitney, 38 Hazlemere Road, Benfleet, Essex. All proceeds, other than the cost of the stamps, will be given to the research project, all other expenses being met by donations. With each cover there will be a replica of an 1840 1d. Mulready used in the Isle of Man.

HARMER'S BEST "DOWN UNDER" SALE

Last month's sale held in Sydney by H. R. Harmer Pty. Ltd. brought realisations totalling Australian \$281,000 (£178,980). Prices often far exceeded the pre-sale estimates. Australia and the Pacific Islands predominated although the foreign section was strong and included the Austrian Renner miniature sheets which sold at A\$2,100 (estimate, A\$400) and an 1849 Bavaria 1k. on letter sheet estimated at A\$500 but selling at A\$1,900. In the Australian section of the sale an unadopted essay, by A. Arnold, for the first Commonwealth issue made A\$3,900.

In London, Harmer's sale of March 21st-23rd made £151,702 and brought the season's total to over £1,000,000. A Jamaican essay of 1889-91 made £460 and the 1876 6d. blue-green of Montserrat with inverted "s" in "MONT-SERRAT" (probably unique) brought £5,000.

STAMP COLLECTING, April 21st, 1977

Current G.B. Flaws and Varieties

Recorded by QUEENSMAN

SEVERAL readers have supplied information about flaws on the 1977 "Chemistry" stamps, all of which confirm that the 8½p stamps were more subject to flaws than the other values. The 8½p was also the subject of criticism about the gold head which, on many stamps was smudged, particularly on the right side of the sheets.

8½p 2A 1B 1C 1D 2E 1F 1G (no dots).

Thanks to Mr. Brookfield, Apley Park School, Bridgnorth, Shropshire, for the following:

- 1/6 White spot on right sloping side of right green symbol.
- 2/5 Weak 7 of 1977.
- 3/10 White spot on upper line of left middle green symbol.
- 4/5 White spots on right-hand green symbols.
- 5/3 Very weak "7" of "1977".
- 6/3 Purple dot left of purple capsule.
- 8/4 White spot on upper edge of right green symbol.
- 9/6 White spot on vertical line of middle green symbol.
- 10/6 White spot on left vertical of left green symbol.

8½p 2A 1B 1C 1D 2E 1F 1G (dots).

Thanks to Mrs. Brazil, London, N.12, and Christopher Phillips, master in charge of the Bicester School P.S., for these additions to the flaws I recorded on March 17th:

- 4/10 Blue line at 11 o'clock in green disc.
 - 8/7 Brown dot left ankle.
 - 9/2 In addition to the yellow line previously reported, a faint mauve line above blue capsule running through stamp above. Pale blue spot on green line where it joins the two vertical lines after leaving the orange ball.
 - 9/7 Brown dot on toe of left foot.
 - 10/3 Blue dot below pentagon.
- 10p 5A 1B 1C 1D 1E 1F (dots).
- 4/5 1" extended gold line from Queen's head to centre of stamp (from Mr. Brookfield).
 - 5/2 White spot in bottom right violet orb (from Mr. Holmes, Bristol).
 - 10/1 White spot in extreme right pale blue ball (Mr. Brookfield).
- 10p 5A 1B 1C 1D 1E 1F (no dots) (reported by Mr. Phillips).
- 7/3 White speck in bottom left blue circle.
- 11p 3A 1B 1C 1D 1E 1F (no dots) (reported by Mr. Phillips).
- 1/6 White "eye" on Queen.

Finally, Geoffrey P. Cotton of Hunts Cross, Liverpool, reports a badly printed 8½p covered with numerous blue spots, and having yellow lines through "Royal Institute" plus a break in the "2" of "8½p". Can anyone place the stamp, assuming the flaws are constant?

Older Commemoratives

Several readers have found flaws on older commemoratives. Apart from colour shifts, which are not normally reported in these notes, they are as follows:

1975 Railway Stamps. Mr. J. W. Fair of Grays, Essex, has an interesting example of the 7p Stephenson's Rocket stamp, on which there is a complete break diagonally across the smoke stack, and a second diagonal break across the figure "1" of "1875". Finally, a retouch exists on the black water tank.

1975 Sailing Stamps. Mr. W. Manning of Kilbarchan, Renfrewshire, reports man in middle yacht 95% missing in a gutter pair of the 8p value.

Can any readers confirm that either of these represent constant flaws and, if so, give their sheet position?

LEIGHTON BUZZARD CHURCH ANNIVERSARY COVER

The Parish Church of All Saints, Leighton Buzzard is celebrating its 700th anniversary this year and a stamp exhibition is being arranged by the Leighton Buzzard P.S. over the week-end July 2nd and 3rd. A souvenir cover with special cachet is also being prepared and serviced with an 8½p Silver Jubilee stamp and cancelled by a Leighton Buzzard handstamp. These will be available from J. F. Reid, 19 High St., Leighton Buzzard, Beds. at 40p each.

A customer of B. Alan Ltd. has sent them a £5 deposit for a mint Silver Jubilee omnibus set without including his name. The person concerned is asked to get into contact with the firm.

CHICAGO "TRIBUNE"
MAY 8, 1977

Stamps

Falkland Islands wins a second collective coup

By Helmuth Conrad

THE SECOND BIG Falkland Islands stamp "battle" has been won by philatelists, I have just learned. The story behind the controversy demonstrates how much our hobby can teach us about history, geography, and power politics.

Last year, the British government sent an emissary to its crown colony, a cluster of two fair-sized islands and about 200 tiny ones in the Atlantic Ocean just east of Argentina's southern tip.

His mission was to figure out the Falkland Islands could generate more revenue (not an easy task, because there's nothing much there beyond a couple of thousand people and many sheep).

Certain stamp wholesalers in England reportedly put a bug in the emissary's ear. If they were given the privilege of controlling the islands' stamp issues, they said, philatelic revenues would skyrocket.

Word of this obvious scheme to produce wallpaper leaked out to the Falkland Islands Philatelic Study Group, a small but energetic group of hobbyists with support throughout the world.

They protested strenuously, pointing out that the islands always had been philatelicly "clean" and free of junk issues. The British government listened, then decided control of the stamps would remain vested in the Crown Agents, a kind of marketing arm for Britain's commonwealth nations. And stamp collectors cheered.

For details of this part of the story, I am indebted to Robert W. Johnson, a Falkland Islands specialist living in Warehouse Point, Conn.

But there was an earlier stamp battle of equal interest, the details of which can be studied by digging into Scott's catalog and any decent encyclopedia.

The British discovered the Falklands in 1592 and claimed them in 1765. French settlers meanwhile had moved in, but were kicked out by Spain. Then the former Republic of Buenos Aires staked a claim, but in 1831 made the mistake of seizing three United States fishing

vessels in that vicinity. Our Navy went to the rescue and proclaimed that the island belonged to nobody. But the British took over in 1833 and have been running things ever since.

Argentina, however, has insisted up until recent years that it owns the Falklands, and periodically has issued stamps [see Scott] depicting maps to "prove" its point. The Falklands have printed a few map stamps, too. Claims on nearby antarctic territory also have turned up in stamp form. For all we know the propaganda war-by-stamps could erupt again. I find all of this fascinating, and being a stamp addict I now am tempted to begin putting together a little Falklands collection of my own.

The first issues came out in 1878 and depicted Queen Victoria. A simple but handsome centennial set was printed in 1933, and some of its numbers have become quite scarce and expensive.

Separate stamps for the Falkland Dependencies [one cluster of islands] began coming out in 1946, and in a single year, 1948, special stamps were issued out by still smaller island groups for reasons with which I am not acquainted.

And this reminds me of the mysterious Tierra del Fuego islands. But that, as they say, is another story.

ter 1976' realiz

was adding to his collection of new issues and bought a set of the Falkland Islands stamps for \$1.

Kam, now a law student at the University of California in Los Angeles, placed the set into his collection and was unaware of the true value of his \$1 purchase until some 10 years later.

On Easter in 1976, he noticed an advertisement of Superior Stamp Auctions in a stamp magazine, stating they had just auctioned an example of the same error.

Excited by the chance of finding a second copy he checked his set and found the 6p value to be the "H.M.S. Glasgow."

Kam placed his new find in

the hands of Harold Goldberg, president of Superior Stamp Auctions, for inclusion in the Dec. 13-14 auction.

The authenticity of the stamp was verified and on Dec. 14, the rarity came under the auctioneer's gavel as part of the "Winter" auction.

The Superior official explains that Kam will use the proceeds from the sale to continue his education and ensure his entry into the legal profession.

The 6p value was intended to show the ship "H.M.S. Kent" but a single sheet of 60 stamps was accidentally printed showing the wrong design — the ship "H.M.S. Glasgow."

The sheet escaped detection and was ultimately sent to the U.S. as part of a regular consignment of new issues, where it was broken into single stamps and sold to collectors as part of the set of four.

For several years this error remained unnoticed until a single copy was found and auctioned by the London firm of H. R. Harmer Ltd.

Its discovery created great excitement throughout the philatelic world as the question was asked, "Where were the other 59 copies?" Until now only six examples have been found, noted the Superior official.

In 1965, Michael Kam, then a schoolboy living in Honolulu,

A Falkland Islands 1964 6p vignette error (151a) realized \$4,100. According to the Superior official, in 1964, the Falkland Islands issued a set of stamps in commemoration of the 1914 "Battle of the Falkland Islands" when many great ships were instrumental in securing the islands' liberty from enemy hands.

Linn's Stamp News June 1977

Another Kent-Glasgow Error Offered

THE recorded numbers of the spectacular Falklands Error of Vignette from the 1964 ship issue have increased from six to eight during the past few months. In their Winter 1976 Auction, Superior Stamp & Coin auctioned the seventh example of this rarity. This stamp realized \$4,200 against its present catalog price of \$2,500.



Scott No. 151a Falkland Islands stamp which should have had H.M.S. Kent vignette; eight copies now found with H.M.S. Glasgow design.

Publicity resulting from its discovery and sale caused additional collectors to check their sets of this issue for the error — and lightning struck twice! For one fortunate Nevada collector, his \$1 new issue purchase turned out to be the rare Glasgow vignette — making this the eighth recorded example. He consigned it to Superior Stamp & Coin for inclusion in their June 1977 auction — making them the only firm to have offered three copies of this 20th Century rarity. This summer auction scheduled to be their largest, with over 3,000 lots of rare stamps of the world has a projected realization approaching \$750,000. Catalogs are available from Superior Stamp & Coin, 9901 Wilshire Blvd., Beverly Hills, Cal. 90210.

We are fortunate in having a member of the staff of Superior Stamp & Coin Company as a member of the Falkland Islands Philatelic Study Group.



Foreign and Commonwealth Office
London SW1A 2AH

Telephone 01- 233 3481

Handwritten: 103
1) I have had a draft reply from CS + shall submit a reply taking account of various points.
2) Copy to CS please, who may wish to comment
3) R & R to me 24/6

H E Mr J R W Parker, OBE
Governor and C in C
Falkland Islands

Your reference

Our reference

Date 13 June 1977

Dear Jim,

STAMP ISSUING POLICY

Thank you for your 205/1 of 29 March in which you apologised for not having replied earlier to mine of 1 February. I now have to make a similar apology for the same reasons.

2. You wonder whether there is any real problem over stamp issues. I think there is, but it is possibly in the nature of a misunderstanding rather than a serious problem. Is it not simply that each side believes the other to be claiming the whole of the stamp cake instead of sharing it? I gather from your letter that this is your impression about us, since you argue against the idea that we might "...shift the whole responsibility for all three issues over to your end." But this is not what we want at all. We readily accept your point that considerable expertise is available in the Islands about the Islands and the last thing we wish to do is to usurp the whole responsibility for the programme or to impose unpalatable conditions on the Islanders. What worries us, and what prompted us to begin this lengthy correspondence is the following statement quoted in the minutes of the Stamp Co-Ordinating Committee meeting of 26 August 1976:

"It was agreed to inform CA, with regard to the B A T, that this Committee is concerned to ensure that the CA are left in no doubt that philatelic policy is to be decided by this Government. The Committee welcomes liaison with BAS and will do this whenever possible but, to avoid confusion, it is important that it is known generally that policy is decided here. It was further agreed that it may be useful for Government to approach BAS with a view to establishing contact with one person in their organisation to advise on availability of ships etc for carriage of stamps to the bases and S.G."

This left us with the impression that it was the Committee who wanted to take charge and, as I am sure you will understand, that would be as difficult for us as the reverse would be for you. We too have expertise to offer on B A T, and some aspects of 'Dependencies', issues and not only on logistic questions.



3. That said, I think that the solution is a simple one. We are happy to have a half-share of the cake and to keep to the consultation process set out in John Heap's letter of 25 March 1976 which should work well once it can be got to operate smoothly. If you are happy with that, then perhaps there is no problem after all.

4. One last point - you mention in your letter that the whales issue for the B A T should have gone to South Georgia. Checking back through the files I notice that we have nowhere suggested that the S.G. whales issue be abandoned because of the recent B A T whales issue. We have noted that the S.G. issue will need to depict the Blue and Fin whales which are shown on the B A T issue, but we have suggested that attention to design might overcome this duplication. Therefore, unless you know of a decision to abandon the S.G. whales issue, I assume that it is still on the programme.

Yours ever,

Christine

Christine Brookfield
Polar Regions Section
South America Department

(106)

- Px 1/1/11
- 1.3.0 Suggestions in Major Spafford's letter and his meeting with the Chief Secretary
 - 1.3.1 Stamp packs - Crown Agents to be asked for details (how made up and who by).
 - 1.3.2 Keeping Commemorative stamps on sale for one year - Crown Agents' advice to be sought.
 - 1.3.3 Brochure - Postmaster to consider and then give his views.
 - 1.3.4 Speeding-up service - overtaken by events. Bureau now operating with full-time clerk.
 - 1.3.5 Crown Agents' willingness to send out someone to advise on running of Bureau - This was best left until the Bureau clerk had had time to adjust.
 - 1.3.6 Retaining regular orders - Postmaster said they were working up to this.
 - 1.3.7 Stamp Booklet, Swedish type - Members were not familiar with the Swedish-type booklet, but it could be looked into.
 - 1.3.8 Presentation of cup for best exhibit - Crown Agents' advice to be sought.
 - 1.3.9 Exhibition mounted by FI Study Group - this could be a good thing, but needed more thought before coming to a definitive decision.
 - 1.3.10 Stamp vending machine - the committee saw no advantages in this idea.
 - 1.3.11 Overprinting locally the definitive stamps for first airport flight - it was not thought advisable to proceed with this as this type of work was best undertaken by security printers.
 - 1.3.12 New issues - the committee welcomes ideas for stamp issues from any source.

- 1.3.13 Sale of FDCs after release date - The position was noted.

105

Ref: P&T/1/1

11 July 1977

The Postmaster
Stanley

PHILATELIC BUREAU CLERK

Now that the philatelic clerk has been employed on a full-time basis for some months, it would be prudent to take stock of the effect of this. Perhaps you will be kind enough to let me have your assessment of the situation.

2. As you are aware we have always been conscious that we ought to, and probably could increase our revenue from philately, and Major Spafford has made several useful suggestions during his visit here which are recorded in the minutes of the co-ordinating committee. Perhaps you will be kind enough to include in your brief report an indication whether any of these recommendations have so far been implemented. In this connection I am particularly interested in:

- a) the sale of commemoratives by the bureau after they have been withdrawn from sale in the Post Office;
- b) the sales from air letters; was there for instance a special release date for this?
- c) publicity;
- d) the frequent revision of our information sheet; and
- e) the addresses to which this sheet is sent.

A J P Monk
Chief Secretary

106

CROSS REFERENCE

FOLIO 106 REGARDING Presentation Packs

letter from CA dated 29 June 1977

HAS BEEN TRANSFERED TO FILE PST 12/44 Presentation

Packs FOLIO _____

8

copy to
P-TB/13A



107

Crown Agents for Oversea Governments and Administrations
ST NICHOLAS HOUSE SUTTON SURREY SM1 1EL
TELEPHONE 01-643 3311 TELEX 267103 TELEGRAMS CROWN SUTTON

Chief Secretary
The Secretariat
Stanley
FALKLAND ISLANDS
South Atlantic



Our ref H3/FALKLAND IS

Your ref P&T/1/1

Date 7 July 1977

96

Dear Sir

Thank you for your letter of 6 May in which you detail various recommendations made by Major Spafford when he visited Port Stanley.

2 We would be entirely happy to fall in with all four recommendations except that we would prefer to keep commemorative issues on sale for six months rather than twelve. This is because after the initial demand our sales fall away rapidly and re-orders in the last week or so of a commemorative issue's life are the exception rather than the rule. The Silver Jubilee issue was an exception, we should add. What is important is that to ensure a strong market all commemorative issues should be taken off sale at most twelve months from issue date.

3 However, neither the presentation packs nor the extended period of sale are in our view likely to increase sales more than by a very small margin. The same consideration applies to the awarding of a cup for exhibitions in the UK and one for the USA. In both cases only the specialist collectors would compete and there will be no appeal to the wider field of collectors who alone can materially increase your sales.

4 The manning of a Falkland Island stand at the international exhibition to be held in London in 1980 would be welcome. It should have a beneficial effect on sales and, since we shall also be participating in our own right, we will be only too happy to help the Study Groups in any way we can. Certainly we can supply the mint stamps they will need. The exhibition must however be considered as a long term project rather than one that can be put into effect at once.

/5 This

107A

From: THE CROWN AGENTS

Page No. 2

To Chief Secretary

Date 7.7.77

5 This letter highlights the problems that face us when we consider proposals for expanding sales. It is unfortunately the case that the requirements of the trade, if sales are to show a dramatic increase, are likely to be more orientated towards ideas that are of passing interest. Such ideas may well be frowned upon by the purist collectors.

6 Thus we feel confident that with an early release there could be an ideal opportunity for us to have a Silver Jubilee Booklet now and follow up with a definitive booklet of, say, three most postally used stamps shortly after the new definitive appears in September.

7 For the Jubilee Booklet we suggest three blocks of four of each value, and producing around 30,000 booklets, with a reasonable chance of selling the lot. As present stock is insufficient for this purpose, we would propose a reprinting with a different format to enable the booklets to be easily assembled, and anticipate that production could be completed within 10 weeks of receiving your approval. Bearing in mind that we should be using blocks of four the booklet would have a selling price of £2 producing a potential nett revenue to you of about £50,000.

8 Our own reaction has been one of hesitation in putting forward such a proposal but, because there is still some interest in the Silver Jubilee issues, these booklets should sell well. Other postal authorities have issued, or are known to be issuing, such booklets and we enclose one for reference. On balance we believe that one such booklet now and a booklet with definitive issue stamps early in 1978 would be generally acceptable and give rise only to the strictly limited criticism that we imagine is inevitable from the purist collectors - and ironically probably from the Study Group itself.

If you wish us to go ahead we shall be glad to do so. Please let us have your instruction by telegram.

Yours faithfully

E J Sims
Head of Security Printing

Reply at (108a)

C.S.,

108

Jubilee Booklets

107

You kindly let me see this file. It seems that the Crown Agents' letter of 7 July 1977 has just today "homed in" - it contains a suggestion tucked away on page 2 which seems vitally important; they are suggesting what seems to be a "cast-iron" scheme for making another £50,000 out of Jubilee stamps for us. All Jubilee issues appear to have gone better than was expected and the present suggestion is a last-minute idea for our cashing in a little.

It would have been better if CA had picked up the telephone and put the matter to us urgently, as it is a lot of time has been lost in the post.

We have agreed for the time being to retain the Crown Agents as our stamp advisers and this is one suggestion I think we should accept on their advice.

Since time must be of the essence and several weeks have already been lost I suggest we should send off a cable today telling them to go ahead, with perhaps a confirmation letter (if it is necessary) to be sent in today's mail for tomorrow's plane. The alternative would be to telephone but that could not now be done until tomorrow, so that a cable should arrive earlier.

There are a number of other points arising from the two new letters and I would be happy to discuss them with you or the committee if you like, but the £50,000 nest-egg is the one that will disappear if we do not seize it!

H.P.
(H.W.T. Pepper)

fiscal adviser

3.8.77



CABLE AND WIRELESS

CABLE AND WIRELESS LIMITED

INCORPORATED IN ENGLAND

CHARGE	NUMBER	DESTINATION	PT	ORIGIN	WORDS	FORWARDED PARTICULARS	5/47
OFFICE STAMP AND DATE		NO. OF WORDS	DATE	TIME	INSTRUCTIONS	108a POT/1/1	
Copy to POT/1/3A							

NOTICE: In the absence of any indication to the contrary it will be assumed that this telegram is to be charged at full rate and treated accordingly

PLEASE WRITE THE NAME AND ADDRESS IN CAPITAL LETTERS

CLASS **LT**
AND
ADDRESS **CROWN**
SUTTON



FOR SIMMS FROM MONK

Yourlet 7 July PandT/1/1 - Proposals in paras seven and eight
for Jubilee and Definitive booklets both acceptable

CHIEFSEC

I REQUEST THAT THE ABOVE TELEGRAM BE FORWARDED SUBJECT TO THE CONDITIONS PRINTED ON THE BACK OF THIS FORM BY WHICH I AGREE TO BE BOUND.

SIGNATURE AND ADDRESS OF SENDER _____ TELEPHONE _____
NOT TO BE TELEGRAPHED



MEMBER OF THE CABLE AND WIRELESS WORLDWIDE COMMUNICATIONS GROUP

P.T.O.

Postmaster

From time to time we have wondered whether we are doing enough to publicise the occasional sub-issues or variations in issues of our stamps. For instance I understand that there has recently been a reprint of the South Georgia overprints in half sheets. This would have been of interest to stamp collectors and could have resulted in increased revenue had we put Crown Agents on notice and asked them to put out some publicity.

2. There have been other instances, too, such as the withdrawal date of stamps and the depletion of definitive stocks.
3. Possibly you are already making arrangements to publicise these changes, in which case there is no need to take any action on this minute. If, however, there is room for improvement, I should be grateful if you will instruct the philatelic clerk that all such changes be brought to your notice and that she informs the CA on your behalf.
4. While I am on the topic may I see an up to date handout such as is issued by the philatelic clerk to potential customers please.



C. S.

15 August 77

m.



UNCLASSIFIED

Foreign and Commonwealth Office
London SW1

110

Telephone 01-

A J P Monk Esq OBE
Colonial Secretary's Office
Port Stanley

Your reference

Our reference

Date 5 September 1977



Dear Monk

STAMP POLICY

1. Thank you for your letter of 3 August addressed to Michael Hickson.
2. I have shown your letter and the enclosed draft to Mr Parker and to other interested Departments in the FCO. There is no objection to the proposals set out in the draft.

yours ever

C W Osborne
South America Department

POLICY ON SOUVENIR SHEETS

This 80th annual Convention assembled at The American Philatelic Society does hereby reaffirm the action relative to souvenir sheets taken during the 76th annual Convention of the Society at State College, Pa., and does hereby enact a standing resolution concerning the Society's policy in relation to such souvenir postal sheets as follows:

The American Philatelic Society, concerned with the constant pressures on stamp collectors to purchase stamps and souvenir sheets produced primarily for collectors with little regard for their postal usage, condemns the practice.

Specifically, the Society condemns the practice of a postal administration issuing souvenir sheets, sometimes referred to as "miniature" sheets, which for all intents and purposes are not likely to be used for prepayment of postage, especially souvenir sheets without perforations to permit removal of the stamp and/or stamps for use as postage if the entire sheet cannot be utilized for prepayment of mail charges on ordinary sized letter envelopes or post cards.

The American Philatelic Society will consider such issues described above as coming under its Point 5 in the "Black Blot" program as "an oddity intentionally included with an issue," and will so record such issuances, publicizing such facts not only in its own journal, The American Philatelist, but also making those facts available to other journals as well, to apprise collectors, notably the newer collectors, of this practice judged inimical to the hobby of stamp collecting.

The American Philatelic Society is cognizant of the fact that many such souvenir sheets have been issued in past years, mainly in connection with gatherings of philatelists, for specific national or international exhibitions. The American Philatelic Society does not condemn this past practice of many governments, nor does it condemn the practices of those governments that have habitually used a small format (for example 12, 20, 25 stamps) for the production of their general issues, or commemorative stamps.

However, The American Philatelic Society has taken recent notice of a newer method of exploitation by a postal administration printing sheets, referred to as "compact sheets," with wide marginal selvage into which fancy inscriptions and pictorial art is designed. Such sheets are strictly so designed and arranged, usually containing high denomination stamps, to entice a collector, particularly a topicalist, to purchase an entire full sheet to obtain the decorated selvage. Such decorated selvage serves no need in the prepayment of postage, and the practice is condemned as harmful to the hobby, and shall be considered under Point 5 in the "Black Blot" assessments.

Specifically, and in conclusion, The American Philatelic Society condemns the practice of government postal administrations that are today adding—without need—such souvenir sheets, miniature sheets and so-called "compact sheets" in order to fill their own treasuries, such sheets having no purpose or need for postal use, being created solely for stamp collections.

—80th Annual Convention, 1966.

Dear Mr Rafter,



23 Queens Road,
Weston-Super-Mare
BS23 2LH
Tel: 22025
6th October 1977

114

Thank you very much for your letter of 3rd. August from Stanley, which took a long time to reach me, and since then I have been kept very busy on a number of other outstanding Falkland Islands matters. I am concerned that you have now left the Islands and are back in this country, and that according to rumour you have now written your report. I think therefore that perhaps I should send a copy of this letter to the Chief Secretary for information.

Stamp Exhibitions. I have noted your various points. I have called for volunteers in the September issue of The Upland Goose and in due course I shall know the availability of our members, if we are called upon to help. The September issue is not yet out, unfortunately, due to my other commitments, and slowness at the printers.

Sheetlets. I am enclosing a copy of the A.P.S. Policy on Souvenir Sheets etc., because it probably explains the position as well as any other statement. The collecting of Gutter Pairs is, in my own personal view, a gimmick, and I do not purchase them, because, quite frankly, they are not of any significance or importance. Some people are collecting them because a particular dealer, "Gusstamps" I think, offers to buy them at a highly inflated price. In fact, since they exist as part of the normal sheet, and since there was never any intention by Postal Authorities to make extra money thereby, I see no harm in them, or the collecting of them. The fact that, in the case of the Falkland Islands, they only exist at Stanley Post Office, because the Crown Agents guillotine the sheets into two panes before they sell them to dealers, is very definitely to the advantage of the Falkland Islands Government, because it attracts more collectors to buy from the Philatelic Bureau in Stanley than from dealers in this country. As you will well know the Falkland Islands make more money from stamps sold in the Stanley Philatelic Bureau, than from those sold by the Crown Agents direct to dealers. This is entirely desirable, and I actively encourage collectors to buy from the Bureau in Stanley, although they may have to wait for completion of their orders. In the matter of Gutter Pairs, the Falkland Islands are making more money, without the selves having actively created the gimmick. However for the Falkland Islands to capitalise on this gimmick collecting by producing sheetlets merely to make money, would immediately put them in the wrong, and their very high standards on which their whole reputation stands would be badly stained. If one studies the customer collector of Falkland Islands, it is entirely this very high reputation, which attracts him/her. If that reputation is lost then, from the collectors point of view, they become just another small group of stamp issuing islands. I realise that the Charity Miniature Sheet sold well to an American dealer, however I am sure that to repeat it will do irreparable harm to the Falkland Islands reputation.

As you point out, I understand that Britain is to produce a Miniature ^{Sheet} to finance the 1980 International. You will, however, note the rider about such a practice in the A.P.S. policy, when it affects Specific or International Exhibitions. Personally I hate the idea and I think that it is an unreasonable exception. I shall not buy the British Miniature Sheet, actively encouraging others to do likewise, because it will encourage other Postal Administrations to use it as an excuse to issue these gimmicks. I believe that these British Miniature Sheets will fail, like the Charity Issue we had in 1975, and I believe it is a breach of faith by the 1980 Exhibition organisers, and a sore point.

Of course I would have no wish to write one word against Falkland Islands stamps, but I have to say that should they issue Miniature/Souvenir Sheets, I would feel obliged either to publish articles and comments in our journal and elsewhere condemning them or to resign from Editorship of The Upland Goose or both. This is not a threat, but a statement of policy and principle which I must follow.

Commemorative Coins. I have been in touch with Mr Lotherington and the September issue of The Upland Goose carries an announcement and illustrations. I hope that it promotes sales. I should add that I have no claim to any knowledge of the ethics of Numismatics, the coin collectors must look after that themselves. As a collector of

things Falkland, as well as stamps, I will just take what is offered. Already I have an order in for the coins.

Philately. Thank you very much for the information which you sent. Falkland Islands stamps have been prized for many years: the 1898 2s.6d. Blue stamp was voted the most beautiful stamp in the World ever to exist; by a poll amongst philatelists in the USA as long ago as 1904. Used Falkland Islands stamps are greatly prized now. Apart from the very lowest values, one can always obtain face value + 10% on used Falkland Islands stamps in the UK, when selling to a dealer, and of course more for complete covers. Most local stamp shops in the UK and America simply are unable to offer Falkland Islands used stamps, they just do not exist in sufficient quantity. Incidentally I believe that the Bureau in Stanley is offering First Day Covers of issues, some three or more years old, at well below the current market price: they really ought to mark up this stock to present valuations. This they could easily obtain from the current Gibbons catalogue - or even ask me, I'll tell them if they want to know. When dealers find out, it will be them and not the Islands who will make the profit!

I think that the selling of used stamps could be developed quite legitimately, if carefully planned, though I do regret the cancelling order which I saw going on in the Post Office; however I have kept quiet about this because I do not suppose the extent is very great.

At one time, I suggested that we should have a standing Advisory Board, consisting of representatives of the Falkland Islands Postal Administration, the Crown Agents and the Collectors (i.e. the customers) represented by our Study Group to work together to promote Falkland Islands stamps in the best possible way with long term objects in view. I believe that the free exchange of ideas would be extremely valuable and could be of nothing but benefit to the Falkland Islands Postal Administration - after all we have one common aim to promote Falkland Islands Philately. Perhaps one day such an idea might be considered.

I am of course delighted that I have been able to have this dialogue with you at this time. I am only sorry that I have been unable to answer your letter sooner.

With all good wishes,

Yours sincerely

Rennie Spafford

(R.N. SPAFFORD)

Copy for info:
Chief Secretary, Falkland Islands.



GOVERNMENT HOUSE
FUNAFUTI
TUVALU
CENTRAL PACIFIC

SHMC 1/6

6 September 1977

His Excellency
J R W Parker OBE
Government House
Port Stanley
Falkland Islands

205/11
HK to see
119
8
Darius (115)
14/10
cc CS - (AR - see attached note)
Rab
14/10



See 5+6

Dear Mr Parker,

Your letter of May 4th came while I was away on leave, and for this reason, I am afraid, seems to have fallen out of sight. So please accept my apologies for this belated reply.

2. We continue to be well pleased with the performance of our philatelic bureau, and in case these are of interest I enclose copies of the original agreement we signed in 1975 and of the new one we entered into this year. We now have a full time Attorney-General at post, and he is able to keep a fairly close eye on what goes on. I think our partners have got the message that anything unethical is not worth trying on.

3. Our stamps seems to have a high reputation amongst collectors and we are considered to have succeeded in avoiding the pitfalls into which one or two West Indian and Pacific territories tumbled in the 1960's. Financially, results have been excellent and it appears that we shall exceed revenue estimates for the current year. All in all there is no doubt in my mind that the Falklands could add £100,000 a year to revenues if you set up the same kind of organisation. However I know all too well your problems!

Tom Ever

(T H Layng)

P.S.
- I had a long chat with Tim Blake when I was in UK. He seemed very pleased with the change of tenant at G.H.!

TUVALU - AGENCY AGREEMENT

119A
Same as 115A

AN AGREEMENT made the third day of May One Thousand Nine Hundred and Seventy Seven BETWEEN the Tuvalu Philatelic Bureau Limited (hereinafter called the Local Company) on the one part and Philatelists Limited of 7 Richmond Hill Avenue Clifton Bristol England (hereinafter called the Company) on the other part

IT IS HEREBY AGREED AS FOLLOWS:

1. The Local Company will employ the services of the Company and will appoint as its bureau manager a person to be nominated by Philatelists Limited who in the first instance shall be Anthony Kennett Esq. or failing him a man of equal calibre for a period of eighteen months commencing on the first day of December One Thousand Nine Hundred and Seventy Six at a management fee payable to the Company equal to £5000 (Five Thousand Pounds Sterling) per annum plus a commission of 20% (Twenty per centum) of the net profits of the Local Company. The expression "net profits" shall mean the profits of the Local Company for the period in question after taxation but before charging commission payable hereunder
2. In consideration of the payments hereinbefore specified the Company agrees to continue to manage the philatelic bureau previously set up in Tuvalu and to arrange, subject to the Government of Tuvalu's (hereinafter referred to as the Government) approval, for the issue and distribution of

stamps by the bureau from time to time. In particular the Company shall provide and pay the salary of the Manager referred to in Clause 1 hereof, engage, in consultation with the Government, local staff to assist in the management of the bureau, arrange for the payment of all outgoings of the bureau, and collect the proceeds of sale of stamps distributed by the bureau and all advertising thereof.

It is further agreed that the Government in consultation with the Manager will select and the Company will endeavour to train a suitable local person with a view to his taking over the position of manager on the termination of this Agreement as well as selecting and training the local staff in necessary management and philatelic skills.

3. The Company will arrange for a Director or Manager of the Company to make not less than two visits per annum to Tuvalu on the business of the philatelic bureau and it shall advise on all matters relating to philately including the preparation of stamp issuing programmes, the format of sheets of stamps etcetera, the employment of the best artists and printers and printing processes. It shall also liaise with the Crown Agents on all matters concerning the production and printing of stamps and mastermind and implement promotional sales campaigns with the object of increasing the net revenue of the Local Company. The Company shall do its best to protect and, wherever possible, to enhance the philatelic reputation

of Tuvalu. It shall also, through the Manager nominated by it, maintain accurate books of account, records, supported by vouchers, of all the income received and expenditure incurred by the Local Company including the costs of advertising provided that the Company shall accept reimbursement of all expenses incurred by it by way of credit to its account with the philatelic bureau.

4. The management fee shall be paid to the Company monthly in arrears on the last day of every month and shall be paid into such account or accounts as the Company may from time to time direct.
5. In addition to the management fee the Local Company shall reimburse the expenses incurred by the Company in carrying out its duties under this Agreement and such expenses shall include (but not so as to exclude other expenses reasonably due) the Director's return economy air fare from the United Kingdom to Tuvalu once in every six months and the Director's living expenses while en route to or in Tuvalu and his reasonable travelling expenses while in the area for which receipts or vouchers will be produced. In addition the Local Company shall reimburse the Company for the economy return air fare to and from the United Kingdom and Tuvalu of the current Manager and the return economy air fare to and from the United Kingdom and Tuvalu of his replacement. The Local Company will also procure free furnished living accommodation for the said Managers and will allow them four weeks leave per annum.

6. All differences arising out of this Agreement shall be referred to the decision of an arbitrator to be appointed in writing by the parties hereto or if they cannot agree upon a single arbitrator to the decision of two arbitrators, one to be appointed in writing by each of the parties within one calendar month after having been required in writing to do so by either of the parties or, in the case the arbitrators do not agree, of an umpire appointed in writing by the arbitrators before entering upon the reference. The umpire shall sit with the arbitrators and preside at their meetings and the making of an award shall be a condition precedent to an right of action hereunder.

7. Nothing in this Agreement shall prevent the Local Company terminating the service of the Company without compensation should the Company be unable to carry out its duties under this Agreement or to make satisfactory arrangements for having these carried out for any consecutive period of three months for any of the following reasons:

a) Any law, directive, pronouncement or order of the Government of the United Kingdom which prevents the Director travelling to Tuvalu to carry out his duties.

b) If the Company shall be guilty of any material or persistent act of dishonesty or misconduct or wilful neglect of its duties or any breach of this Agreement

other than a breach which (being capable of being remedied) shall have been remedied forthwith by the Company upon its being called upon to do so by the Board of the Local Company.

8. Nothing in this Agreement shall prevent Philatelists Limited engaging in the philatelic business either as a principle or agent of anyone else or any Company provided that such engagement or association does not interfere or conflict with its duties under this Agreement.
9. This Agreement shall in all respects be interpreted in accordance with the Laws of England.

IN WITNESS WHEREOF the parties to these present have hereunto set their hands the day and year first above written.

Signed on behalf of the Tuvalu

Philatelic Bureau Limited

..... Director

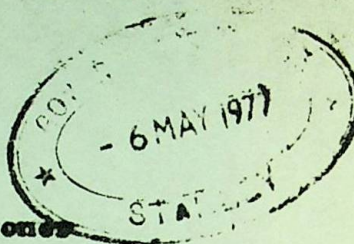
..... Director

Signed on behalf of Philatelists Limited

..... Director

..... Director

T H Layng Esq
Her Majesty's Commissioner
Government House
FUNAFUTI
Tuvalu
Central Pacific



4 May 1977

205/1

I fear I have been some time in replying to your letter, but it became rather submerged in the Chief Secretary's office where I sent it for comments on the applicability here of what you described as your "new if controversial philatelic bureau". We were intrigued by this because of our need to increase our stamp sales revenue in the light of the Shackleton Report.

We were indeed subjected to well orchestrated lobbying following the publication of the Shackleton Report, and we have opted to stay with the Crown Agents, though making it plain that we expect more of them in the philatelic field in future. We do feel an obligation towards those who have invested in Falklands stamps but of course there are also the interests of the Colony as a whole to consider, so we have by no means closed our minds to new methods and ideas. We would, accordingly, welcome more details about your venture.

As you know, there have been many criticisms of firms promoting stamps, not all by the disinterested.

/Of course

Of course it is early days yet, but I would be particularly interested to know how your retention of control over operations and policy is working out in practice and whether, with the benefit of hindsight, you would not suggest further safeguards. I am thinking primarily of the quality of stamps and the number of issues, and whether one could make the best of both worlds and increase profits while protecting collectors' interests.

J R W Parker

Signed on 11/86
107

AN AGREEMENT MADE THE Eighteenth day of October One Thousand Nine Hundred and Seventy Five BETWEEN the Government of Tuvalu (hereinafter called the Government) of the one part and Philatelists Limited of 7 Richmond Hill Avenue Clifton Bristol England (hereinafter called the Company) of the other part

WHEREAS:

- a) The Government and the Company are about to establish an independent Philatelic Bureau for Tuvalu and appoint the Company for a trial period of twelve months to set up and administer the bureau and
- b) It is proposed that a Company with limited liability shall be formed for the purpose of taking over and carrying on the philatelic bureau and for the sale of stamps and promotion of philately and
- c) The authorized share capital of the Tuvalu Company is to be 10,000 (Ten Thousand) Australian Dollars divided into 10,000 (Ten Thousand) Ordinary shares of \$1 A (One Australian Dollar) each of which 8,000 (Eight Thousand) shares shall be subscribed for by the Government and 2,000 (Two Thousand) shall be subscribed for by the Company and
- d) The existing arrangements made between the Government and the Company shall be continued by the Tuvalu Company and the Tuvalu Company shall enter into the attached Agency Agreement with the Company of which the terms have been agreed and which for the purpose of identification have been initialled by the parties

NOW THIS DEED WITNESSETH AS FOLLOWS:

- 1. The Government hereby appoints the Company and the Company hereby accepts the appointment to set up and administer an independent philatelic bureau for Tuvalu for a period of twelve months from the first day of December 1975
- 2. It is agreed by the parties that a new limited company shall be formed for the purposes of carrying on the business of the philatelic bureau to be named TUVALU PHILATELIC BUREAU LIMITED
- 3. The Government hereby agrees to subscribe for 8,000 (Eight Thousand) shares of One Australian Dollar each and the Company hereby agrees to subscribe for 2,000 (Two Thousand) shares of One Australian Dollar each in Tuvalu Philatelic Bureau Limited - the proposed Company

4. The Government hereby agrees with the Company that so long as the Company beneficially owns the above mentioned shares in the issued share capital of the proposed Company - Tuvalu Philatelic Bureau Limited - (or stock or shares into which such shares may be converted or consolidated) the Government will exercise its voting rights for the time being in that Company to ensure that:-

a) Subject to the provisions in the following sub-clause 4 (b) hereof 90% (Ninety per centum) of the net profits in respect of any accounting period of the Tuvalu Company shall be rateably distributed by way of dividend to the shareholders of that Company, such net profits to be calculated after making provision for trading expenses and taxes (if any) and such further adjustments as the auditors of the Tuvalu Company shall think fit

b) So long as the Agency Agreement referred to in Clause 6 hereof continues in force or is replaced with a new Agency Agreement or is extended by agreement then the Company shall receive in lieu of the distribution (by way of dividend as provided for in clause 4 (a) above) a commission only of 20% (Twenty per centum) of the profits more particularly referred to in clause 1 of the proposed Agency Agreement between the Company and the Tuvalu Company

c) ~~The remaining 10% (Ten per centum) of the net profits as reduced by the amount payable by the Company in taxation shall be passed to reserves and utilised in the first place to pay rateably for uncalled liability of shareholders on allotted shares and when such shares have become fully paid such reserves shall from time to time be capitalised and distributed to shareholders pari passu in the form of capitalisation issues~~

d) The Memorandum and Articles of Association of the Tuvalu Company shall not be altered to the prejudice of minority shareholders and

e) The Tuvalu Company shall not engage in any activity other than that of sale and promotion of philately, coins and other collectors' items and

f) The Directors of the Tuvalu Company shall not refuse to register the transfer or transmission of any shares of its capital to a subsidiary or holding Company of the Company or to a member of the family of any minority shareholder but the Government reserve the right to cancel this

agreement if the shares are transferred to a company or person of whom they do not approve

5. The provisions of Section 210 of the Companies Act 1948 (U.K.) and/or any subsequent amendments thereof shall as far as practicable apply to the conduct and management of the affairs of the Company
6. It shall be a condition of this agreement that the Government will procure that the proposed Tuvalu Philatelic Bureau Limited will as from the date of its formation employ Philatelists Limited to manage and run its affairs and to provide the services and expertise of a philatelic bureau in Tuvalu and that Philatelists Limited shall accept such employment on the terms set out in the Agency Agreement referred to between the parties and a copy of which marked "A" and initialled by and on behalf of the parties is annexed to this Agreement
7. The Company shall provide the initial capital required to furnish and equip the bureau to a standard agreed between government and the Company on the understanding that such capital and any expenses applicable to the setting up of the bureau will be reimbursed from bureau funds when available
8. The Company shall advise the Government on all matters relating to Philately including preparation of stamp issuing programmes, the format of sheets for stamps and advise on the best artists, printers and type of printing involved in the preparation and issue of stamps
9. The Company agrees to liaise with the Crown Agents insofar as all matters concerning the production and printing of stamps is concerned and to ensure that the agreed programme is adhered to. The Company shall also mastermind and implement promotional sales campaigns with the object of increasing the net revenue of Government to the maximum and shall endeavour to protect and wherever possible to enhance the philatelic reputation of the territory
10. The Company shall provide a suitable bureau manager for a fee of £5,000 (Five Thousand Pounds sterling) per annum which sum shall be charged against the philatelic bureau, plus expenses sufficient to provide the manager with suitable furnished accommodation, initially in the form of a

room at an hotel, until other flat and/or house accommodation can be found; together with any travelling expenses agreed by government and the cost of one economy return air fare to the United Kingdom and back per year to cover the journeys involved at the commencement of his employment and return at the end of his twelve month period of duty. It is agreed that the manager shall be entitled to four weeks paid holiday per annum. / The Government agrees that the bureau manager shall be granted immigration permission to work in Tuvalu for one year. This will be renewed if necessary |

11. The Company shall keep proper books of account and shall make entries therein of all receipts and payments received and made on behalf of the business of the philatelic bureau or such other matters, transactions and things as are usually written and entered into books of account kept by persons engaged in concerns of a similar nature and to grant to the Government or its duly authorised representative free access to all books, records files and documents of the philatelic bureau without prior warning for the purpose of security and audit and shall ensure that all receipts and payments are appropriately supported with vouchers

12. On the 30th November One Thousand Nine Hundred and Seventy ~~Five~~ and ^{seven} ~~and~~ ^{and} ~~and~~ ^{and} annually thereafter or as soon as practicable after that date a Profit and Loss Account and Balance Sheet shall be made out showing the assets and liabilities of the philatelic bureau and what belongs and is due to the Government on the one hand and the Company on the other. A firm of Chartered Accountants, agreed between the parties shall be employed for the purpose of preparing the annual Trading and Profit and Loss Account and Balance Sheet and for auditing same

SEW
SHAW 1115
NE allows
of the
profits

13. Pending the formation of the proposed new Company - Tuvalu Philatelic Bureau Limited - the Company shall be remunerated on the basis of 20% (Twenty per centum) of the net profits of the bureau

(111)

..... 5

It is further agreed that any monies drawn from the proposed new Company on account of dividends, commissions or loans shall be drawn by both parties in the proportion of 80% (Eighty per centum) to the Government and 20% (Twenty per centum) to the Company at the same time

SIGNED

Chief Minister for and on behalf of
the Government

SIGNED

Director of and for and on behalf
of Philatelists Limited

Registry No.

DRAFT

Type 1 +

SECURITY CLASSIFICATION

Top Secret.
Secret.
Confidential.
Restricted.
Unclassified.

To:-
E J Sims Esq
Head of Security Printing
H Division
Crown Agents
St. Nicholas House
SUTTON Surrey SM1 1EL

From
Telephone No./Ext.
Department

PRIVACY MARKING

.....In Confidence

I have recently had some correspondence with the Commissioner at Tuvalu (formerly the Ellice Islands), Mr Tom Layng, who, some years ago, was Chief Secretary here. ~~Apparently,~~ ^To help in their administration of their philatelic policy they have made an agreement with ~~the~~ ^a firm called Philatelists Ltd of 7 Richmond Hill Avenue, Clifton, Bristol for the management of their philatelic bureau. Apparently it works well on the sales side. One of the main clauses in the agreement with Philatelists Ltd is that "the company shall do its best to protect, and wherever possible, to enhance the philatelic reputation of Tuvalu". I am not at all sure we should embark on a similar commercial venture, although the administration of our philatelic issues does impose a very heavy burden on us. ~~xxx~~ We would be grateful to know what your experience has been of this firm, and the Tuvalu arrangement: whether they have a good reputation in the business; and whether their activities have in fact maintained the standing of Tuvalu stamps amongst collectors.

121

Registry No.

DRAFT

Type 1 +

SECURITY CLASSIFICATION

Top Secret.
Secret.
Confidential.
Restricted.
Unclassified.

To:-

Major R N Spafford
29 Queens Road
WESTON-SUPER-MARE
BS23 2LH

From

Telephone No. Ext.

Department

PRIVACY MARKING

.....In Confidence

*One old friend
Arch Harris*

I have recently had some correspondence with the Commissioner at Tuvalu (formerly the Ellice Islands), Mr Tom Layng, who, some years ago, was Chief Secretary here. Apparently, ^ato help in their administration of their philatelic policy they have made an agreement with the firm called Philatelists Ltd of 7 Richmond Hill Avenue, Clifton, Bristol for the management of their philatelic bureau. Apparently it works well on the sales side; the production and printing of the stamps themselves still seems to be in the hands of the Crown Agents. One of the main clauses in the agreement with Philatelists Ltd is that "the company shall do its best to protect, and wherever possible, to enhance the philatelic reputation of Tuvalu". I am not at all sure we should embark on a similar commercial venture, although the administration of our philatelic issues does impose a very heavy burden on us. I am wondering whether you have any knowledge of this firm which it might be useful for us to have - whether they have a good reputation in the business: and whether their activities have in fact maintained the standing of Tuvalu stamps amongst collectors.

I am sure you will appreciate the confidential nature of my enquiry, and you may be sure we shall treat

/any

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Chief Secretary

STAMP POLICY

1. You will be interested to see the attached letter I have had from Mr Tom Layng at Tuvalu in reply to one I sent him on 4 May (copy also attached).

2. I have replied to Mr Layng thanking him for his letter, and I am wondering whether it would be worthwhile - or politic!- now to write to Major Spafford and/or the Crown Agents as in my suggested drafts - *maybe, first, the latter.*

3. Perhaps you could discuss this with Mr Morrison and I will leave it to your discretion.

[Handwritten signature]
11/11

Governor

11 November 1977

JCS
P. consider, then let us have a word.

[Handwritten signature]
11/11

[Handwritten signature]
~~JCS~~

FALKLAND ISLANDS PHILATELIC STUDY GROUP

123

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W.C. Neild M.C.

Chairman

R.J.B. Leppard
2 Meadow Close
Hailsham.
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Tel: (0323)842273

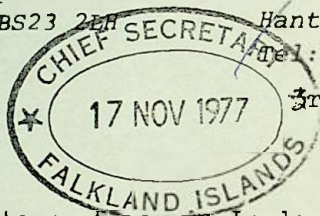
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Hon. Secretary

M.D. Barton
"The Mews"
Sandle Manor
Fordingbridge
Hants SP6 1NT
Tel: (0425) 53282

Dear Mr Masingham,



3rd. November 1977

I tried very hard to meet you in London, before you left for the Falkland Islands, but, by the time that I had found out your whereabouts, it was but 2 or 3 days before your flight out. I hope that you will not mind that I drop you a short letter. I used to carry on, what I believe was, a useful dialogue from time to time with your predecessor, Arthur Monk, on the subject of the Islands' Stamp Policy, and I was lucky enough to visit the Falkland Islands last February, when I was able to meet the Stamp Design Committee and so on.

You will know, I expect, that this Study Group, which has a World-wide membership of the most important Falkland Islands stamp collectors, is supremely keen that the Islands should maintain its very high reputation as a stamp issuing country with a philatelic policy that is almost unblemished: so much so that, today, it rates as amongst the 10 most popular collecting countries for serious philatelists. This popularity has been gained chiefly because of the absence of over-issuing, the absence of gimmicks designed purely to make money, the maintenance of a policy to feature only subjects directly relevant to the Islands (apart from Royal occasions) and the retention of the Crown Agents, because all the other agencies are unethical, being dealers concerned in the philatelic trade.

Whilst this might, at first sight, sound like ultra-conservatism, we are very keen that the Falkland Islands Post Office

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2/

should increase its revenue considerably, and in this we want to be of help. We see this being achieved on a good sound long-term basis. As Editor of the Society Journal, The Upland Goose, I am only too happy, at all times, to promote, persuade, even to advertise, Falkland Islands stamps, the Postal System and the Post Office, in order to help increase sales, provided the present very sound policy is maintained. We all know that the aim of the Post Office of every country, however pure its policy, is to make money out of us philatelists, and this is fine - but it is important that it is clearly seen that philatelic issues are primarily concerned with the sending of mail. Thus for example, we will not support Miniature or Souvenir Sheets or unnecessary extra markings and inscriptions on the selvedge margins, which have no validity in the operation of the Post Office, but, on the other hand, for example we are prepared to push hard the new stamp booklets, because we see a postal need. We would, however, support Presentation Packs, because in providing these (assuming that normal issue stamps are enclosed), there is no gimmick actually attached to the stamps themselves, only a gimmick in marketing.

Philatelists often appear illogical in what they will support and what they will not, and this is where, I hope, that I may be able to help. I had some correspondence with Mr. Trevor Pepper, the Fiscal Advisor sent out by the O.M.D., who recently visited the Islands, and whom I met before he travelled out. But from the rumours I have heard of his report, we philatelists would

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3/

not be very pleased with some of his ideas. Because he had left the Islands when I sent my last reply to him, I sent a copy of my letter to the Secretariat for information and you may have it on file. Certainly I do not wish to be a nuisance and equally certainly you need have no fear that I shall publish anything of a confidential nature written to me in a letter.

I am now retired from the Army, and my two interests in life are the Falkland Islands and Philately; the two often coincide. I attempt to supplement my small service pension as a free lance journalist, writing on these two subjects. It is poorly paid - more pin money - but I have no problems in getting my work published, and I spread it around all the journals, in turn. One of my aims is to attract more philatelists to turn to the Falkland Islands for their collecting. I have a number of articles commissioned, including a series on the new Mail Ship Definitives, and I am hoping to sign a contract with BBC Television, at the end of the year, to script-write a series for broadcasting in the Spring of 1979 on the hobby of Philately in all its aspects. I certainly hope to be able to bring Falkland Islands Philately into the series, if I am allowed, and the BBC are conscious of my keen interest in the Islands; but of course I shall not be allowed to be over-biassed.

I maintain a list of events of historic interest, which I hope may help to suggest suitable subjects worthy of commemoration on stamps. I normally send out suggestions covering about 4 years at a time, and the last list I sent to the Crown Agents and the

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/4

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Falkland Islands Government. My list goes up to the year 2000, but there are one or two blank years. If such a list is of help over the next few years, I shall be pleased to send the ideas covering the next 4 years.

When I was in the Islands, I floated the idea that the Falkland Islands Post Office should have a stand, as many other countries do, at the next International Philatelic Exhibition in London. This will be at Olympia in 1980. I discussed the idea with Mr. Trevor Pepper, and he gave me grounds for believing that it might be acceptable to the Falkland Islands Government. The outline plan would be a stall rented by the Falkland Islands Government (estimated to cost around £1,200) for the 10 days of the exhibition. Labour to man the stall would be found from within our Study Group on a volunteer basis, but working to the advice of the Crown Agents. The stall would sell Falkland Islands stamps on behalf of the Falkland Islands Post Office, and in itself provide considerable active advertising for the Post Office and the Islands. I have gone so far as to make a provisional booking with the organisers of such stands, because it is already necessary to make such provisional bookings. However it can all be cancelled, if the idea does not appeal. Meanwhile I have started to canvas volunteer labour in case the idea is approved, and so that if the go ahead is given, we can be ready. Perhaps, in due course, you will be able to let me know what the feeling of the Post Office and the Government is. If you do not want us to be involved, then equally you can tell me to stand down: we should not be hurt. We don't want to force ourselves on anyone!

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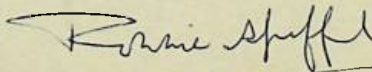
5/

I am enclosing a copy of the most recent issue of The Upland Goose for your interest, and shall continue to send it as I did with your predecessor on a complimentary basis. I also send copies to the Governor, the Colonial Postmaster and to Mrs. Betty Biggs in the Philatelic Bureau. I shall also send you copies of anything which I have published on Falkland Islands Philately in the commercial press, and any other articles by other authors which I consider important. With this letter I enclose a copy of Stamp Collecting Weekly of today's date which includes a long letter by myself, defending the arrangements over the Silver Jubilee issues, but mostly concerning BAT.

May I stress again my wish that I do not wish to be a nuisance, but that I offer my services voluntary, for the sake of the Falkland Islands and for the sake of its philately. I do hope that you may feel that you can use me.

With best wishes for a very happy tour in what I consider a wonderful place, amongst wonderful people,

Yours sincerely



Editor, The Upland Goose and Research Co-ordinator, The Falkland Islands Philatelic Study Group.

1st December

77

Rap
11/11

Major R. N. Spafford,
29 Queens Road,
Weston-Super-Mare,
Somerset, BS23 2LH.

123

Thank you very much for your letter of 3rd November drawing my attention to the activities of your Study Group.

My translation from Central Africa to the South Atlantic was so rapid that almost too much had to be accomplished both officially and privately in the few weeks that I spent in Britain. However, though I was sorry to have missed the opportunity of meeting you personally, the philatelic significance of the Falkland Islands was drawn to my attention by a number of different interested parties. Moreover, I had not been here long, before the problems of the subject became a reality.

Your letter under reference arrived simultaneously with your letter of 8th November about the Stamp Booklet. As you also wrote to the Governor on that matter, I shall not anticipate his reply which I know you will accept as coming from me also.

That issue apart, I hope that you will still feel able to offer us your counsel and advice. It is valued here and I personally, as a newcomer, must have advice from every possible source if I am to fulfil my office properly. Certainly I read *The Upland Goose* with interest and daily meet with people who have the utmost interest (of varying nature and degree) in our stamps. To strike the right balance in obtaining maximum revenue whilst not cheapening our issues is an unenviable task. To accomplish it properly I shall always welcome your own views and those of the Study Group.

Thank you for your good wishes. I have had a not uneventful start in Stanley and my job is certainly demanding. I am enjoying the challenge it offers but only time will show whether I can meet it adequately.

J. D. Massingham
CHIEF SECRETARY

file

(125)

CHIEF SECRETARY'S OFFICE
THE SECRETARIAT
STANLEY

Ref: P&T/1/1

12 December 1977

There has been a certain amount of controversy recently about certain of our stamp issues. It seemed to me, therefore, that it would be a good idea for a number of knowledgeable people to meet with myself and some of my colleagues to discuss stamp policy against the background of the statement which was issued in March this year to which we are still adhering.

I should like to have this meeting as soon as possible and would be very pleased if you would be able to attend. I am proposing to have it at 7.30 pm at my house next Friday evening, the 16th December. If you would be kind enough to let my secretary know whether you can attend or not I should be most grateful.

J D Massingham
CHIEF SECRETARY

H M Milne Esq
Mrs V Malcolm
Mr T Dobbys
Mr R Griffiths
Mrs B Whitney
Deputy Chief Secretary
Postmaster

Copy for Pat/1/1

CHIEF SECRETARY'S OFFICE
THE SECRETARIAT
STANLEY
FALKLAND ISLANDS

26

Pa
13/11

Ref: PSE/2/36

13 December 1977

Major R M Spafford RA
29 Queens Road
Weston-super-Mare
BS23 2LN

Pd/2/36

You will have already received the Governor's letter of 7 December in which he mentioned that I would be getting into touch with you - as Chairman of the Stamps Committee - about some of the points that you had raised in your recent letter to him about the forthcoming Omnibus Issue to mark the 25th Anniversary of Her Majesty's Coronation.

2. I doubt whether I can usefully add anything to Mr Parker's letter that would satisfy you about the acceptability of the proposed sheetlets. However, the Committee is very conscious of the need to maintain the deservedly high reputation that Falkland Islands' issues enjoy in the philatelic world, whilst also attempting to augment the funds that we derive from them for development purposes. Our guide-lines are, of course, those laid down in the philatelic policy statement of March this year, for it is well understood that any drift into irresponsible issues would only dissipate long-term and remunerative interest in our stamps.

3. Thus it was against such a background that we considered the Crown Agents' original proposals with cautious interest. We noted that they had obtained all the appropriate approval and authority for a project of this nature. We took into account the fact that special care was apparently being taken with the design of the stamps to ensure that there would emerge an acceptably designed issue worthy of the occasion that it would be commemorating. We were no less aware than you yourself that this was another Omnibus issue coming very soon after this year's "Silver Jubilee" one. However, it was not a question of our "jumping on the bandwagon" - to use your own phrase - rather did the Committee reflect upon the possible repercussions of our failure to participate. Given the nature of the issue our opting out would have looked, at best, distinctly odd and would almost certainly have provoked undesirable comment and speculation. In all the circumstances and bearing in mind the knowledge that all the other dependent territories would be participating - among them stamp issuers of impeccable standing - we were satisfied that we ought to go ahead.

4. That then brings me to what I understand is the essence of your objections: sheetlets with marginal inscriptions. Mindful of the policy guide-lines to which we work, it was only after we had received a specific assurance that there was a substantial demand from reputable philatelic sources for such sheetlets that the order was finally confirmed. It seems that the frontiers of philately are expanding with the ever-growing interest in it both as a hobby and as a source of investment. Consequently the innovation of today seems rapidly to become accepted practice. We felt unable, therefore, either to ignore specialist advice or assured demand from reputable sources.

5. My colleagues and I naturally regret that you should feel so vehemently that we are drifting into areas of gimmickry, but I can only repeat that there has been no departure from the declared stamp policy of the Falkland Islands Government and that we have every confidence in our official advisers, the Crown Agents. Moreover, we shall continue to welcome the scholarly interest that you have taken in our philatelic affairs in particular. You may like to know that I am taking informal steps to establish contact with a cross-section of local people who have a keen - though possibly varying - interest in our stamp issues; and thus attempt to ensure that the Committee's deliberations take due account of specialist interests, knowledge, and views.

J D Massingham

CHIEF SECRETARY

Ref: P&T/1/1

14 December 1977

E J Sims Esq
 Head of Security Printing
 Crown Agents
 St Nicholas House
 Sutton Surrey

Handwritten notes:
 Papa
 M.
 J. 14
 XII

STAMP POLICY: FALKLAND ISLANDS

As you no doubt already know, there has been some controversy recently about two of our stamp issues: the recent Jubilee Booklet and the forthcoming Omnibus Issue to mark the 25th Anniversary of HM Coronation.

- 2. For your information I have enclosed a copy of a letter that the Governor received from Major Spafford about the latter, together with copies of Mr Parker's and my own letters of reply. I have also enclosed - in strict confidence - a copy of a letter that Major Spafford had sent to a local resident. These exchanges are self-explanatory and, of course, centre around Spafford who is an influential figure certainly in local philatelic circles and maybe elsewhere as well.
- 3. It is a great pity that there should be public controversy centring round this particular commemorative issue. However, as you yourself pointed out in the fifth paragraph of your letter H3/FI of 7 July to my predecessor, exploring the frontiers of philately is not without its hazards. You were right in predicting that new ideas may well be frowned upon by the purists. Since you clearly realised that to print illustrations and wording on gutter margins (forgive me if I get the technical terms wrong but this is a new field for me) I wonder whether you might not have done something to anticipate public criticism by suitable advance publicity and explanations. I should be interested to know what, if anything, was in fact done to head off purist criticism.
- 4. At the same time, since we are under attack as a result of your advice - and as you will see we have stoutly defended our association with you - I wonder whether you would consider as a matter of urgency what counter measures might now be taken:
 - a) to advertise our adherence to our declared policy statement of March 1977; and
 - b) possibly to enlist some specialist support for both the two issues under reference in the hope of stimulating some defence of our policies within reputable philatelic journals.

5. We did telegraph (our cable 288 of 26 October) to your colleague, Mr Hawthorne, indicating that the issue of the Coronation sheetlets had raised our apprehensions that such a departure from normal practice might harm our philatelic image. His assurance that requests were coming from reputable philatelic sources alleviated our misgivings. But, as our declared policy was intended to mean that you would do everything possible to increase our revenues from stamps by more extensive and perhaps more adventurous marketing arrangements without resort to "gimmicks", we should be grateful for any comments you may care to make upon our two recent ventures; for any material that you could send us quickly that could be used to rebut criticism of a drift towards gimmickry; and finally for any constructive ideas that you may have for even further extending our sales. (This last point does not, of course, have the same degree of urgency as the two others.)

6. It is a pity that my first letter to you about philatelic policy should be associated with controversy. I am very sorry, too, that, in my initial and rapid briefing in London, I was not advised to go to Sutton to see you all. I had not been in Stanley long before I realised how important and significant a part stamps play in my official life. Just recently we have all been very encouraged by the "ringing of the bells of the tills". But stamp issues seem to be fraught with dangers and I shall welcome all the help that you can offer not merely in extending revenues but in shielding us from the attacks of purist collectors.

J D Massingham
CHIEF SECRETARY

C.S.

The memorandum on postage stamp policy for dependent territories is basically the same as the 1971 memorandum. There is nothing that needs special attention. Tuvalu must had had special permission to set up an agency.

DJM 20/12

SSS
Many thanks: I thought that it probably did not contain anything new.

DJM
21/12

21/xii

file pl.