

C.S.

INDUSTRIES.

(Misc.)

193 7.

No. 7/1937.

Manager, F. Is. Co. Ltd.

SUBJECT.

193 7.

12th January.

Possibility of building up a trade in
PENGUIN EGGS.

Previous Paper.

MINUTES.

①

Letter from Manager, Falk. Is., Co., Ltd., of 12/1/37.

*Ag. Govt. Naturalists**In favour of your observation please.**2. I believe I am correct in saying that it is only the eggs of the Gentos and forbes Penguin that would be saleable outside the Colony. The Rocky Penguin egg is not so good.**3. I believe also that there is a ready market locally for Gentos or forbes eggs, but for several years the number available for purchase has been very limited. Some arrangements*

Subsequent Paper.

Maybe be made for eggs to be
patented under the supervision
of a Govt. officer. Can you say
where there are any large
Gentoo rookeries?

W.H.
C.
13.1.37

Hon: Col: Secy:

The question of marketing penguin Eggs
outside the Colony was gone into by me - 1932-1934.

In 1933 I took to London a parcel of Gentoo eggs
& a personal friend who, had first ^{mooted} the idea, in
association with the then importer, promptly lost
all enthusiasm after eating these. I understood that
that the wholesale price might be expected to be
1/6 to 3/- per dozen landed in U.K. The possible trade
is extremely limited, few people desire to eat penguin eggs
twice; that is amongst those who can afford to pay fancy prices
in Europe for them. Newspapers have given prominence to
the unusual & freak idea, but in actual practice the whole
idea is somewhat fantastic.

In order to further the possible trade in eggs, a rough
Census of rookeries & birds was made, & this gave a
surprisingly large number of birds here in summer. The
Jasons are stated to hold the largest rookeries of the
Gentoo. A tabulated statement of approximate numbers is
filed in the Census M/P. 232/32.

Mr Brian Roberts has furthered this work during the
past winter & I understand from him that his returns
are more complete than my own, but he had not
totalled his figures.

A trial shipment ought to be made, to decide
the question; this seems difficult, in face of the very
incomplete supply to the local needs, to arrange this
on a profitable basis.

W.H. Bennett
23 Nov 26.1.37

1/2
 Submitted. Before any
 trial shipment is made I
 think more definite particulars
 are required of the probable
 supply and the estimated
 cost of packaging the eggs
 and transporting same to
 Stanley. The Ag. Naturalist
 might go further into the
 matter?

MCH
et
 27. 1. 37.

Will you please ask the manager
 F. I. C. for an estimate of the
 cost of the boxes per dozen and of
 the freight to the U. K. if say
 12 dozen boxes ^{a round}

I do not want them collected in
 Stanley. New Island and the Jan
 seem to offer the best possibilities for
 trial shipments. We could invite
 farmers to make a trial shipment

ttttt 27/1/37

Letter to Manager, F. S. Co., of 27.1.37. (2)

mch

P.A

28/1/37

Letter from Manager, F. S. Co., of 29. 1. 37.

(3)

A.C.S. Please return case
mch

Letter to Manager, F. S. Co., of 2. 2. 37.

(4)

Ag. Naturalists

To see,

mch

2. 2. 37

Hon: Col: Secy:

Seen, thank you

AGS
2/2/37

bl. 31/1/37
C.S. 23/2/37

Letter from G. S. Co. of 5/4/37

(5)

Offer. What sum I to Manager
Can to at present account
mch

= @ \$895. ^{£1}
£1-13-6

Letter to Talk to. Co. Ltd of 7/4/37.

(6)

P.A.
8/4/37

①

The Falkland Islands Company, Limited.

(INCORPORATED BY ROYAL CHARTER 1851.)

REGISTERED 1902.

Stanley

AGENTS FOR LLOYDS.

TELEGRAMS "FLEETWING PORTSTANLEY" RADIO.

12th January, 19 37.

Sir,

I beg to bring to your notice that there is a small demand for Penguin eggs in England where South African eggs were recently retailing at 9d each. I discussed this business with Messrs G.Tabor Limited, Imperial House, Pudding Lane, E.C.3. who import penguin eggs from South Africa and they informed me that if the price could be reduced they were of opinion that the demand would increase.

Eggs are shipped Home as found, not dipped in a preservative, and are carried in a chilled room. They are packed in boxes each containing 24 eggs and a sample of the box used is being sent to you.

If Government consider that the Colony could build up a small trade we shall be pleased to co-operate in so far as transport to Montevideo is concerned, and endeavour to arrange for prompt transhipment there in chilled stowage.

I am,

Sir,

Your obedient servant,



Manager.

The Honourable

The Colonial Secretary

Stanley.

7/37.

27th January,

37.

Red!

Sir,

With reference to your letter dated the 12th of January, 1936, on the subject of Penguin eggs, and forwarding a sample box for carriage of such eggs, I am directed by the Governor to request you to be so good as to furnish an estimate of the cost of the boxes per dozen and of the freight to the United Kingdom of say twelve dozen boxes each with two dozen Penguin eggs.

I am,

Sir,

Your obedient servant,

MCH

Colonial Secretary.

ager,
kland Islands Co., Ltd.,
STANLEY.

(3)

The Falkland Islands Company, Limited.

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AGENTS FOR LLOYDS.

TELEGRAMS "FLEETWING PORTSTANLEY" VIA RADIO.

Stanley.

29th January, 19 37.

Sir,

Red 2
With reference to your letter No. 7/37 dated 27th inst., kindly return the sample box as it will be required for obtaining a price for similar boxes per dozen.

I am,

Sir,

Your obedient servant,

[Signature]
Manager.

The Honourable

The Colonial Secretary

Stanley.

LY/JY

7/37.

2nd February, 37.

Sir,

Red 3

I am directed to acknowledge the receipt of your letter of the 29th of January, 1937, and to return herewith the sample box for the carriage of Penguin eggs which accompanied your letter of the 12th of January.

Red 1

I am,

Sir,

Your obedient servant,

W.H.

Colonial Secretary.

The Manager,
The Falkland Islands Co., Ltd.,
STANLEY.

GROWN
STANDARD
AGENTS

GROWN
STANDARD

5

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AGENTS FOR LLOYDS.

TELEGRAMS "FLEETWING PORTSTANLEY" VIA RADIO.

5th April 19 37.

Sir,

With reference to your letter No.7/37 dated 27th January last, re Penguin Eggs, we quote extract of Letter from Messrs Maclean & Stapledon:-

We can now quote the following price for this item: 144 boxes 1'2" x 10" x 3'4", made of grey cardboard with lining of thin corrugated cardboard as per attached sample and 24 partition with loose pieces to affirm the eggs, £ 15.00 per 100.

I am,

Sir,

Your obedient servant,

[Handwritten Signature]

Manager.

The Honourable
The Colonial Secretary
Stanley.

7/37.

7th April,

37.

Sir,

I have the honour to acknowledge and to thank you for your letter dated the 5th inst: giving a quotation by Messrs: Maclean and Stapledon of Montevideo for cardboard boxes suitable for the carriage of penguin eggs.

2. Will you kindly furnish the information asked for in the concluding part of my letter of even number dated the 27th of January last.

I am,

Sir,

Your obedient servant,

WCH

Colonial Secretary.

The Manager,
Falkland Islands Company, Limited,
STANLEY.