

C.S.

Miscellaneous.

NAT/SEA/2 # 23

1924.

No. 565/24.

R. S. Brandt & Co.

SUBJECT.

1923

18th Oct.

Enquiry from Messrs. R. S. Brandt & Co.  
regarding possibility of supply of skins and  
oil of hair seals.

Previous Paper.

*See M.S.s.  
296/22, 391/25, 212/26, 261/26. B6/24*

MINUTES.

*Letter from Messrs R.S. Brandt & Co.  
18 Oct. 1923  
(Previously filed in M.P. 58/24 Encl. 1) G.H.S.*

*B.U. re arrival of Mr. Hamilton Jr. Walter  
11/11/30 J.P.W.*

*26 Oct. 24*

Subsequent Paper.

NEW YORK

CHICAGO

132<sup>nd</sup> DETROIT

DIRECT CONSIGNMENTS VIA  
NEW YORK  
SEATTLE  
SAN FRANCISCO  
NEW ORLEANS



**R. S. BRANDT & CO.**  
**EXPORT - IMPORT**

P. O. BOX 1041  
CHICAGO, ILL.  
U.S.A.

October 18, 1923.

CABLE ADDRESS  
"REINBRANDT"  
A-B-C-6TH ED.  
LIEBER'S  
WESTERN UNION  
BENTLEY'S  
PRIVATE

IMPORT DEPARTMENT

Henniker Heaton, Esquire,  
Colonial Secretary,  
Stanley, FALKLAND ISLANDS.

Dear Sir;

Mr. Austin C. Brady, American Consul at Punta Arenas, had the kindness of furnishing us with your address, and we herewith take the liberty of inquiring whether you could supply us with the names and addresses of firms or individuals who eventually would be interested in selling and shipping to us their supplies of Skins of hair seals and Oil of same.

In order to save time and correspondence, interested parties could ship us a reasonable quantity for a try-out and we can GUARANTEE to the shipper a better price than anywhere else, as we are direct buyers and have no middle-men or so-called "Brokers".

Many of our Trappers send us their goods on consignments, but if the shippers on your Island prefer to deal on a cash-basis, they can draw on us at 20 days sight, for about 80% of the amount of the shipment at the time it leaves port. Any balance which would result when the shipment gets here, that is between the actual sales price and the amount drawn, we would either credit to the shipper or send merchandise for it, which they may need, at original manufac-

We cheerfully submit to our oversea customers weekly market quotations, free of charge.

Con gusto enviaremos cotizaciones semanales a nuestros correspondientes, gratuitamente.

Wöchentliche Markt-Quotierungen an unsere ueberseeische Kundschaft bereitwilligst uebersandt.





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Henniker Heaton, Esq., Stanley, Falkland Islands. 10/18/23. \*2\*

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turers' prices, with no commission whatever for such shipments to them, except the cost of the Consular Invoice, Freight, Insurance and so forth.

We are also large buyers of Raccoon, Opposum, Muskrat, Mink, Otter, Fox, White Weasel and others, and can buy from the smallest quantity up to the highest amount, always assuring our shippers of the very best prices, with the privilege of drawing on us at 20 d/v. as high as 80% of the amount of the shipment, at the time it leaves port. This is practically a "Cash" transaction, as the shipper can sell his draft on us there and so reimburse himself right away. For the remaining 20% the shippers generally send us their order for merchandise which they need and we buy these goods for them at original prices and ship them without commission whatever. However, this is optional with our customers and we just as well send them the remaining 20% in Cash or pay the equivalent to anyone they designate here.

No doubt these terms will also meet with the approval of the shippers of your Island and assuring you that we would very much welcome anything you can do for us in the furtherance of suitable connections, we are

Yours very truly,

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Con gusto enviaremos cotizaciones semanales a nuestros corresponsales, gratuitamente.

Wöchentliche Markt-Quotierungen an unsere ueberseeische Kundschaft bereitwilligst uebersend.

*R. S. Brandt & Co.*